THE PRICING COMPACT

Eskom's tariffs are increased annually. This usually takes place from 1 January each year. The tariff increases differ each year as can be seen from the table below, where the tariff increases for the past ten years have been listed.

Eskom made a compact with customers to reduce the price of electricity in real terms by a total of 20% over the period 1992 - 1996. This means that Eskom's price increases during this period will be 20% less than the rate of inflation. Since making this undertaking in 1991, the inflation rate has dropped sharply, making Eskom's task exceptionally difficult. Eskom is, however, confident in its ability to meet this goal. The price increase of 4% this year proves this to be true. Eskom has now further committed to reduce the price of electricity in real terms by 15% between 1995 and 2000.

<table>
<thead>
<tr>
<th>YEAR</th>
<th>TARIFF INCREASE</th>
<th>INFLATION RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan 1987</td>
<td>12%</td>
<td>8.4%</td>
</tr>
<tr>
<td>Jan 1988</td>
<td>10%</td>
<td>14.42%</td>
</tr>
<tr>
<td>Jan 1989</td>
<td>10%</td>
<td>13.3%</td>
</tr>
<tr>
<td>Jan 1990</td>
<td>14%</td>
<td>15.61%</td>
</tr>
<tr>
<td>Jan 1991</td>
<td>8%</td>
<td>14.33%</td>
</tr>
<tr>
<td>Jan 1992</td>
<td>9%</td>
<td>16.06%</td>
</tr>
<tr>
<td>Jan 1993</td>
<td>8%</td>
<td>9.76%</td>
</tr>
<tr>
<td>Jan 1994</td>
<td>7%</td>
<td>9.91%</td>
</tr>
<tr>
<td>Jan 1995</td>
<td>4%</td>
<td>%</td>
</tr>
<tr>
<td>Jan 1996</td>
<td>4%</td>
<td>%</td>
</tr>
</tbody>
</table>
ESKOM’S PRODUCTS AND SERVICES - 1996

This brochure serves to inform you of Eskom’s tariffs and other prices, incorporating the 1996 price increase and other changes effective from 1 January 1996.

It also provides some useful information on how to choose the correct tariff as well as the advisory services available to our customers.

It is intended for use by Eskom customers, customer representative bodies such as the Consumer Council, AMEU, SAAU, SACOB and Eskom staff.

Should you require any further information, please consult your nearest Eskom office.

BLOEMFONTEIN
- Bloemfontein (051) 430-2300
- Bethlehem (058) 303-5133
- Bothaville (0565) 2118
- Carletonville (01491) 7-2064
- Delareyville (053) 948-1228
- Harrismith (05861) 3-1788
- Kimberley (0531) 80-5731
- Klerksdorp (018) 464-6666
- Kroonstad (0562) 3-2757
- Kuruman (05373) 2-2151
- Lichtenburg (01441) 2-6284
- Parys (0568) 2-341
- Senekal (05848) 3801
- Upington (054) 37-1111
- Vryburg (05391) 7-1116
- Welkom (057) 392-2962
- Wolmaransstad (01811) 2-2515

JOHANNESBURG
- Benoni (011) 422-3900
- Germiston (011) 871-3481
- Johannesburg (011) 711-9111
- Midrand (011) 315-2060
- Nigel (011) 814-1212
- Randfontein (011) 693-5348
- Sandton (011) 803-5464
- Soweto (011) 494-4320
- Vanderbijlpark (016) 81-4030
- Vereeniging (016) 21-3410

PRETORIA
- Bethal (01361) 7-1200
- Bris (01211) 2-0438
- Groblersdal (01202) 4039
- Lebowa (0152) 295-5691
- Lydenburg (01323) 2314
- Middelburg (0132) 46-1631
- Nelspruit (01311) 55-9000
- Phalaborwa (01524) 8-7331
- Pietersburg (0152) 291-3204
- Pretoria (012) 348-4055
- Rustenburg (0142) 97-2570
- Thabazimbi (014773) 7-1638
- Warmbaths (014) 736-2140
- Witbank (0135) 93-3111

CAPE TOWN
- Bellville (021) 915-9111
- Caledon (051) 753-0741
- East London (0431) 39-2111
- George (0441) 76-2911
- Grahamstown (0461) 2-7031
- Grahamstown (0461) 2-7031
- Malmesbury (0224) 7-1530
- Oudtshoorn (0443) 29-1667
- Port Elizabeth (041) 34-3924
- Vredenburg (02281) 3-1153
- Worcester (0231) 2-2394

KWA ZULU NATAL
- Durban (031) 360-2111
- Empangeni (0351) 2-6931
- Ladysthink (0361) 31-0370
- Margate (03931) 7-6363
- Newcastle (03431) 5-1274
- Pietermaritzburg (0331) 94-7351
- Pinetown (031) 701-1201

 CONTENTS

How your tariff is made up 4
How to pay 5
Charges applicable to tariffs 6
Treatment of public holidays 6
Other pricing options 8
Standard rate 9
Nightsave 11
Time-Of-Use: Megaflex 13
Miniflex 14
Ruraflex 15
Business rate 16
Landrate 17
Homepower 18
Homelight 19
Electrification of workers' houses 20
Pricing for interruptible supplies 21
Future developments in Electricity Pricing 23
Advisory Services 24
A Guide to choosing your Tariff 25
Standard Charges 25

Eskom’s Products and Services - 1996
HOW YOUR TARIFF IS MADE UP

- **Basic charge:** A fixed monthly charge for each point of supply which is payable whether electricity is consumed or not. This charge increases every year with the annual price increase.

- **Active energy charge:** A charge for each kilowatt hour (kWh) of active energy consumed.

- **Reactive energy charge:** This charge applies only to Megaflex, Miniflex and Ruraflex. It is levied on every kilovar-hour (kVArh) registered in excess of 30% of the kilowatt hours supplied per month. This means that if the customer’s installation is operating at a power factor of 0.96 or better, there will be no Reactive energy charge. The method of calculating this excess differs between Megaflex, Miniflex and Ruraflex and is described in the respective tariff.

- **Demand charge:** Payable for each kVA or kW of the maximum demand supplied during the month. It is calculated by integrating the measured demand over half hourly or hourly periods.

- **Voltage discount:** Electricity is transmitted at as high a voltage as practical to make transmission efficient. This has to be transformed to a lower voltage before being supplied to a customer. The lower the supply voltage, the more expensive the equipment needed. Thus, the higher the supply voltage, the higher the voltage discount granted. For the time-of-use tariffs this is calculated as a percentage of Demand and Active energy charges.

<table>
<thead>
<tr>
<th>Supply Voltage</th>
<th>Percentage Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>&gt; 132kV</td>
<td>7.03%</td>
</tr>
<tr>
<td>132kV and ≥ 66kV</td>
<td>4.69%</td>
</tr>
<tr>
<td>&lt; 66kV and ≥ 500V</td>
<td>2.34%</td>
</tr>
<tr>
<td>≤ 500V</td>
<td>0%</td>
</tr>
</tbody>
</table>

- **Transmission percentage surcharge:** For certain tariffs the Demand charge and Energy charge are subject to a transmission surcharge, depending on the distance from Johannesburg.

<table>
<thead>
<tr>
<th>Distance from Johannesburg</th>
<th>Surcharge</th>
</tr>
</thead>
<tbody>
<tr>
<td>≤ 300 km</td>
<td>0%</td>
</tr>
<tr>
<td>&gt; 300km and ≤ 600km</td>
<td>1%</td>
</tr>
<tr>
<td>&gt; 600km and ≤ 900km</td>
<td>2%</td>
</tr>
<tr>
<td>&gt; 900km</td>
<td>3%</td>
</tr>
</tbody>
</table>

- **Monthly Rental:** The monthly rental is a contribution to the capital cost of network, where the cost of providing supply exceeds the standard cost provided by the tariff. It is a fixed payment that the customer must make each month in addition to the tariff charges. Rentals are calculated using a 17% discount rate, and can be paid over any period up to 25 years. (The capitalisation factor for 25 years is 1.343% per month.)

HOW TO PAY

**POST**

You may post your cheque or postal order to the address printed on your electricity bill. You must enclose the counterfoil at the bottom of the bill with the cheque or postal order. Please do not send cash through the post.

**MAIL TRANSFER**

You may also arrange through the postal services for a mail transfer of money or postal order.

**PERSONALLY**

Call in at your local Eskom office and pay your account in cash, or by cheque or postal order.

**DIRECT DEBIT**

Sign an agreement with Eskom for your electricity bill to be debited directly from your bank account each month. You will receive your bill in the normal manner, and on a set day each month the total (up to a limit set by yourself) will be deducted from your account. Should your electricity bill exceed the limit you have set, the onus is on you to pay the balance using any of the above methods.

**PREPAYMENT**

A personal token - a card or a number - can be purchased. This token is used to credit the meter with the purchased electricity and also serves as a receipt. Tokens can be purchased from your nearest Eskom office or in specific areas of supply at your local supermarket, general dealer or at mobile supply points.

**LATE PAYMENTS**

Contact your nearest Eskom office to directly deposit your payment into Eskom's bank account.

Eskom's Products and Services - 1996
### Charges Applicable to Tariffs

<table>
<thead>
<tr>
<th>TARIFF</th>
<th>CHARGES</th>
<th>ENERGY CHARGE</th>
<th>DEMAND CHARGE</th>
<th>REACTIVE ENERGY</th>
<th>BASIC CHARGE</th>
<th>MONTHLY RENTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>STANDARD RATE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>NIGHTSAVE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>BUSINESS RATE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>LAND RATE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>HOMEPower</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>HOMElight</strong></td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TIME-OF-USE</strong></td>
<td>PEAK</td>
<td>STANDARD</td>
<td>OFF-PEAK</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>MEGA FLEX</strong></td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td><strong>MINI FLEX</strong></td>
<td></td>
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<td></td>
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<tr>
<td><strong>RURAL FLEX</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Treatment of Public Holidays

<table>
<thead>
<tr>
<th>DATE</th>
<th>DAY</th>
<th>NIGHTSAVE Metered as a</th>
<th>MEGA FLEX + MINIFLEX Metered as a</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 January</td>
<td>New Year’s Day</td>
<td>Sunday (off-peak)</td>
<td>Sunday (low demand)</td>
</tr>
<tr>
<td>21 March</td>
<td>Human Rights Day</td>
<td>Sunday (off-peak)</td>
<td>Saturday (low demand)</td>
</tr>
<tr>
<td>5 April</td>
<td>Good Friday</td>
<td>Sunday (off-peak)</td>
<td>Sunday (high demand)</td>
</tr>
<tr>
<td>8 April</td>
<td>Family Day</td>
<td>Sunday (off-peak)</td>
<td>Sunday (high demand)</td>
</tr>
<tr>
<td>27 April</td>
<td>Freedom Day</td>
<td>Sunday (off-peak)</td>
<td>Saturday (high demand)</td>
</tr>
<tr>
<td>1 May</td>
<td>Worker’s Day</td>
<td>Sunday (off-peak)</td>
<td>Sunday (high demand)</td>
</tr>
<tr>
<td>16 June</td>
<td>Youth Day</td>
<td>Sunday (off-peak)</td>
<td>Saturday (high demand)</td>
</tr>
<tr>
<td>17 June</td>
<td>Public Holiday</td>
<td>Sunday (off-peak)</td>
<td>Saturday (high demand)</td>
</tr>
<tr>
<td>9 August</td>
<td>National Women’s Day</td>
<td>Sunday (off-peak)</td>
<td>Saturday (high demand)</td>
</tr>
<tr>
<td>24 September</td>
<td>Heritage Day</td>
<td>Sunday (off-peak)</td>
<td>Saturday (high demand)</td>
</tr>
<tr>
<td>16 December</td>
<td>Day of Reconciliation</td>
<td>Sunday (off-peak)</td>
<td>Saturday (high demand)</td>
</tr>
<tr>
<td>25 December</td>
<td>Christmas Day</td>
<td>Sunday (off-peak)</td>
<td>Saturday (high demand)</td>
</tr>
<tr>
<td>26 December</td>
<td>Day of Goodwill</td>
<td>Sunday (off-peak)</td>
<td>Saturday (high demand)</td>
</tr>
</tbody>
</table>
OTHER PRICING OPTIONS

CUSTOMISED PRICING AGREEMENTS

Eskom offers competitive electricity prices to large local major industry customers to enable them to take advantage of opportunities to increase local production or improve electricity utilisation. These agreements comprise tailored electricity pricing mechanisms that will allow:
• industry to expand:
• industry to adopt new energy-efficient electrotechnologies:
• discount for those industries with low profitability in their early years of production

REMOTE AREA POWER SUPPLIES (RAPS)

Remote area power supplies include the following systems: Wind Power, Solar Power, Hydro Power and Hybrid (combination of more than one) systems. These systems are considered by Eskom when grid extension is impractical or uneconomical, even in the medium to long term.

SELF-GENERATION DISPLACEMENT AGREEMENTS

Special pricing agreements are negotiated with some major customers who have or plan to have their own generation. These deals replace some or all of their generation capacity. Price negotiations for self-generation displacement agreements are based on Eskom’s marginal supply cost and the customer’s marginal generation cost. These are in the process of being phased out due to Eskom’s diminishing surplus capacity.

PUBLIC LIGHTING

When Eskom provides a supply for, and maintains, any street lighting or similar public lighting, the charges for such supply and service shall be fixed by special agreement between Eskom and the local authority.

The charges for public lighting are as follows:

| CAPITAL CHARGE | 1,455% of the capital cost per month for 15 years |
| ENERGY CHARGE | All night | 24 hours |
| Dusk to midnight | | |
| 13,81c/kWh | 10,99c/kWh | 12,98c/kWh |
| + VAT = | + VAT = | + VAT = |
| 15,75c/kWh | 12,53c/kWh | 14,80c/kWh |
| OR | OR | OR |
| R2,30/100W/month | R3,67/100W/month | R9,47/100W/month |
| + VAT = | + VAT = | + VAT = |
| R2,63/100W/month | R4,18/100W/month | R10,80/100W/month |

| Maintenance charge | R6,25 + VAT = R7,13 |
| Per streetlight per month or actual costs | R145,96 + VAT = R166,40 per high-mast per month or actual costs |
| Connection fee | R43,06 + VAT = R50 per pole or high mast |

Some examples of typical standard rates, large customers with:
• a notified maximum demand of at least 25 kW/kVA
• a relatively constant demand pattern

| Typical Standardrate Customers: |
| Large customers with: |
| • a notified maximum demand of at least 25 kW/kVA |
| • a relatively constant demand pattern |

| Basic Charge: | Per kVA of maximum demand supplied per month. 30-minute integrating periods are applicable. |
| Demand Charge: | Supply voltage |
| Demand Charge | Supply voltage |
| R30,70 + VAT = R35,00 | < 500V |
| R29,48 + VAT = R33,61 | < 66kV and ≥ 500V |
| R28,28 + VAT = R32,25 | ≤ 132 kV and ≥ 66kV |
| R27,07 + VAT = R30,87 | > 132 kV |

Per kW of maximum demand supplied per month*. 60-minute integrating periods are applicable.

| Demand charge | Supply voltage |
| Demand charge | Supply voltage |
| R33,02 + VAT = R37,65 | < 500V |
| R31,77 + VAT = R36,22 | < 66kV and ≥ 500V |
| R30,57 + VAT = R34,85 | ≤ 132 kV and ≥ 66kV |
| R29,35 + VAT = R33,47 | > 132 kV |

Where a kW charge is applicable, the power factor under all loading conditions shall not be less than 0,85 lagging and shall not lead under any circumstances.

| Energy Charge: | 5,66c/kWh + VAT = 6,46c/kWh |
| Maximum Charge: | If the total of the demand charge plus the energy charge above, divided by the number of kWh supplied in the month, exceeds 26,15c/kWh, then the customer will be charged at a rate of 26,15c/kWh. |

Monthly Rental: When imposed in addition to the standard tariff as above, this is subject to rebate (not beyond extinction) at the following rates:
• R2 per kVA or kW when the energy and demand charge are applicable.
• 1,35c/kWh when the maximum charge is applicable.

The amounts in the shaded areas are subject to the transmission surcharge (see page 4)

* Customers previously supplied in terms of Eskom’s Rand and Orange Free State Licence 1983, with supply agreements originally concluded before 1 January 1984, can have their maximum demand measured in kilowatts. Unless or until they request that their maximum demand be measured in kilovolt amperes, this will be determined in kW.
HOW PRICES VARY WITH LOAD FACTOR AND LOAD SHAPE, eg

**STANDARD RATE**

Average price vs Load factor

**NIGHTSAVE**

Typical Nightsave Customers:

- Large customers:
  - who can move all or part of their electricity demand to Eskom's off-peak period between 22:00 and 06:00 on weekdays and the entire Saturday and Sunday
  - with a notified maximum demand of 25kW/kVA or more, and
  - who elect to pay for demand measured only during peak periods

**Basic Charge:**

R302,54 + VAT = R344,90 per month per point of supply whether electricity is consumed or not.

**Demand Charge:**

Per kVA of maximum demand supplied per month.
- 30-minute integrating periods are applicable.

**Demand Charge**

Supply Voltage

- R30,70 = VAT = R35,00
- R29,48 + VAT = R33,61
- R28,28 + VAT = R32,25
- R27,07 + VAT = R30,87

**OR**

Per kW of maximum demand supplied per month.
- 60-minute integrating periods are applicable.

**Demand Charge**

Supply Voltage

- R33,02 + VAT = R37,65
- R31,77 + VAT = R36,22
- R30,57 + VAT = R34,85
- R29,35 + VAT = R33,47

No demand charge is applicable during off-peak periods.

Where a kW charge is applicable, the power factor under all loading conditions shall not be less than 0.85 lagging and shall not lead under any circumstances.

**Energy Charge:**

5.66 + VAT = 6.46c/kWh consumed in the month.

**Maximum Charge:**

If the total of the demand charge plus the energy charge above, divided by the number of kWh supplied in the month, exceeds 26.15 + VAT = 29.82c/kWh, then the customer will be charged at a rate of 29.15 + VAT = 26.82c/kWh of energy supplied in the month.

**Monthly Rental:**

When imposed in addition to the standard tariff as above, this is subject to rebate (not beyond extinction) at the following rates:

- R2 per kVA or kW when the energy and demand charge are applicable.
- 1.35c/kWh when the maximum charge is applicable.

The amounts in the shaded areas are subject to the transmission surcharge (see page 4).

* Customers previously supplied in terms of Eskom's Rand and Orange Free State Licence 1983, with supply agreements originally concluded before 1 January 1984, can have their maximum demand measured in kilowatts. Unless or until they request that their maximum demand be measured in kilovolt amperes, this will be determined in kW.
Time-of-use tariffs are appropriate for customers who are able to manage their energy consumption and maximum demand according to Eskom's specified time schedule. These tariffs are available once a satisfactory supply contract has been negotiated with Eskom.

**MEGAFLEX**

Previously Maxiflex

<table>
<thead>
<tr>
<th>Typical Megaflex Customers:</th>
<th>Supplies of 1MVA and above.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Not applicable for supplies being fed off rural networks.</td>
</tr>
</tbody>
</table>

**Basic Charge:**

\[ R47,91 + \text{VAT} = \text{R54,62} \text{ per month whether electricity is consumed or not.} \]

**Maximum Demand Charge:**

Payable in peak or standard periods on weekdays and Saturdays.

- **High Demand (April - September):**
  \[ R10,21 + \text{VAT} = \text{R11,64/kW} \]

- **Low Demand (October - March):**
  \[ R9,20 + \text{VAT} = \text{R10,49/kW} \]

No demand charge is applicable during the off-peak periods.

**Active Energy Charges**

- **High Demand (April - September):**
  - Peak: \[ 18,44 + \text{VAT} = 21,03c/kWh \]
  - Standard: \[ 10,34 + \text{VAT} = 11,79c/kWh \]
  - Off-peak: \[ 5,93 + \text{VAT} = 6,77c/kWh \]

- **Low Demand (October - March):**
  - Peak: \[ 16,59 + \text{VAT} = 18,92c/kWh \]
  - Standard: \[ 9,28 + \text{VAT} = 10,59c/kWh \]
  - Off-peak: \[ 5,34 + \text{VAT} = 6,09c/kWh \]

**Reactive Energy Charge**

\[ 2,14 + \text{VAT} = 2,45c/kVARh \]

Supplied in excess of 30% (0,96PF) of kWh recorded during peak and standard periods. The excess reactive energy is determined per 30 min integrating period.

**Monthly Rental**

A non-rebatable charge per month is levied based on the full capital expenditure involved in making the supply available. This would include a share of backbone costs and any extensions to the network.

A voltage discount is granted as per (page 4). The transmission surcharge is applicable to the shaded area above, after the voltage discount has been applied.
MINIFLEX

Typical
Miniflex
Customers:

Supplies of 100kVA to 5MVA.
Not applicable for supplies being fed off rural networks

Basic Charge:
R47,91 + VAT = R54,62 per month whether electricity is consumed or not.

Maximum Demand Charge:
Not applicable

Active Energy Charge:

<table>
<thead>
<tr>
<th>Demand (April - September)</th>
<th>Peak</th>
<th>Standard</th>
<th>Off-peak</th>
</tr>
</thead>
<tbody>
<tr>
<td>High</td>
<td>28,12 + VAT = 32,06c/kWh</td>
<td>10,34 + VAT = 11,79c/kWh</td>
<td>5,93 + VAT = 6,77c/kWh</td>
</tr>
<tr>
<td>Low Demand (October - March)</td>
<td>25,31 + VAT = 28,86c/kWh</td>
<td>9,28 + VAT = 10,59c/kWh</td>
<td>5,34 + VAT = 6,09c/kWh</td>
</tr>
</tbody>
</table>

Reactive Energy Charge:

1,07 + VAT = 1,23c/kVArh
Supplied in excess of 30% (0,96 PF) of the kWh recorded during the entire billing period.
The excess reactive energy is determined using the billing period totals.

Monthly Rental:
A non-rebatable charge per month is levied based on the full capital expenditure involved in making the supply available.
This would include a share of backbone costs and any extensions to the network.

Average price vs Load factor

High price

Low price

A voltage discount is granted as per (page 4). The transmission surcharge is applicable to the shaded area above, after the voltage discount has been applied.

RURAFLEX

Typical
Ruraflex
Customers:

Available to customers with 3-phase supplies fed off rural networks

• with an installed capacity of up to 5MVA
• who can shift their load to defined time periods
• who take supply from 400V up to and including 22kV.

Basic Charge:
Payable whether electricity is consumed or not.

Ruraflex 1:
R259,14 + VAT = R295,43 per month.
Applicable to customers with an installed capacity of up to and including 50kVA.

Ruraflex 2:
R287,93 + VAT = R328,25 per month.
Applicable to customers with an installed capacity above 50kVA up to and including 5MVA.

Active Energy Charge:

<table>
<thead>
<tr>
<th>High Demand (April - September)</th>
<th>Peak</th>
<th>Standard</th>
<th>Off-peak</th>
</tr>
</thead>
<tbody>
<tr>
<td>Payable whether electricity is consumed or not.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Ruraflex 1:
R259,14 + VAT = R295,43 per month.
Applicable to customers with an installed capacity of up to and including 50kVA.

Ruraflex 2:
R287,93 + VAT = R328,25 per month.
Applicable to customers with an installed capacity above 50kVA up to and including 5MVA.

Active Energy Charge:

<table>
<thead>
<tr>
<th>Low Demand (October - March)</th>
<th>Peak</th>
<th>Standard</th>
<th>Off-peak</th>
</tr>
</thead>
<tbody>
<tr>
<td>Payable whether electricity is consumed or not.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Ruraflex 1:
R259,14 + VAT = R295,43 per month.
Applicable to customers with an installed capacity of up to and including 50kVA.

Ruraflex 2:
R287,93 + VAT = R328,25 per month.
Applicable to customers with an installed capacity above 50kVA up to and including 5MVA.

Active Energy Charge:

<table>
<thead>
<tr>
<th>High Demand (April - September)</th>
<th>Peak</th>
<th>Standard</th>
<th>Off-peak</th>
</tr>
</thead>
<tbody>
<tr>
<td>Payable whether electricity is consumed or not.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

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<thead>
<tr>
<th>Low Demand (October - March)</th>
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</tr>
</thead>
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<tr>
<td>Payable whether electricity is consumed or not.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

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Ruraflex 2:
R287,93 + VAT = R328,25 per month.
Applicable to customers with an installed capacity above 50kVA up to and including 5MVA.

Average price vs Load factor

High price

Low price

A voltage discount is granted as per (page 4). The transmission surcharge is applicable to the shaded area above, after the voltage discount has been applied.
Typical Businessrate Customers:
Small businesses in urban areas at low voltage. The installed capacity may not exceed 100kVA.

Basic Charge:
Payable each month for each point of supply whether electricity is consumed or not. The basic charge is graded according to the installed capacity of supply at the following rates:

<table>
<thead>
<tr>
<th>Businessrate:</th>
<th>Rate per month</th>
<th>Installed capacity (in kVA)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 R 39,32 + VAT = R 44,83</td>
<td>≤ 25</td>
<td></td>
</tr>
<tr>
<td>2 R 63,52 + VAT = R 72,42</td>
<td>&gt; 25 and ≤ 50</td>
<td></td>
</tr>
<tr>
<td>3 R108,90 + VAT = R124,15</td>
<td>&gt; 50 and ≤ 100</td>
<td></td>
</tr>
</tbody>
</table>

Energy Charge
High rate: 26,15 + VAT = 29,82c/kWh for the first 500kWh consumed in the month.
Low rate: 15,12 + VAT = 17,24c/kWh for energy consumed above 500 kWh each month.

Monthly Rental: Monthly rentals may be imposed in addition to the standard tariff as above when the costs of providing supply exceed the standard costs covered by the tariff.

Typical Landrate Customers:
Supplies in low density rural areas. The installed capacity may never exceed 100kVA.

Basic Charge:
Payable each month for each point of supply whether electricity is consumed or not. The basic charge is graded according to the installed capacity of supply at the following rates:

<table>
<thead>
<tr>
<th>Landrate:</th>
<th>Rate per month</th>
<th>Installed capacity (in kVA)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 R 66,57 + VAT = R 75,90</td>
<td>≤ 25</td>
<td></td>
</tr>
<tr>
<td>2 R 90,74 + VAT = R103,45</td>
<td>&gt; 25 and ≤ 50</td>
<td></td>
</tr>
<tr>
<td>3 R136,12 + VAT = R155,18</td>
<td>&gt; 50 and ≤ 100</td>
<td></td>
</tr>
</tbody>
</table>

Energy Charge
High Rate 26,15 + VAT = 29,82c/kWh for the first 1 000kWh consumed in the month.
Low Rate 15,12 + VAT = 17,24c/kWh for energy consumed above 1 000 kWh each month.

Monthly Rental: The capital costs associated with the supply point - including the transformer, metering equipment and 200m of line are covered by the tariff. A monthly rental may be applied to the standard tariff as above to cover any additional capital expenditure not covered by the tariff.
Electricity tariff for medium-usage residential customers

**Typical Homepower Customers:**
- Electricity supply to customers within an urban area designated by Eskom for residential usage or:
  - a unit
  - churches
  - schools
  - halls
  - old-age homes or similar premises.

**Basic Charge:**
R32.48 + VAT = R37.03 per month for each point of supply, whether electricity is consumed or not.

**Energy Charge:**
17.65 + VAT = 20.13c/kWh for energy consumed each month.

**Capital financing**
The capital cost of providing the supply, up to a fixed limit, is recovered by the tariff.

Subsidised electricity tariff for low-usage residential customers with restricted capacity

**Typical Homelight Customers:**
- A single-phase supply of electricity to a customer for residential purposes within an area designated by Eskom for a
  - dwelling unit
  - church
  - school
  - hall, or the like premises
  - the tariff provides for a subsidy to low-usage customers with restricted capacity
  - suitable for customers with an expected consumption of less than 550kWh per month.

**Homelight 1 Customers:**
- The capital cost of providing the supply, up to a fixed limit, is recovered by the tariff

**Energy Charge:**
23.54 + VAT = 26.84c/kWh

**Homelight 2 Customers:**
The capital cost of the local electricity infrastructure, excluding the service connection costs (service cable/line, electricity dispenser, ready board, etc.) has been paid for in advance by the customer/s or another party.

**Energy Charge:**
20.13 + VAT = 22.95c/kWh

**Connection fees:**
This tariff is offered at a standard supply size of 20A. If higher supply size is required, a higher connection fee will be payable.
ELECTRIFICATION OF WORKERS' HOUSES

Eskom supports the electrification of workers' houses on the premises of Eskom customers and has the following methods to facilitate this. These methods can be classified under two strategies:

STRATEGY A: The workers do not become Eskom customers but are supplied by an Eskom customer.

METHOD 1: INDEPENDENT CUSTOMER EXTENSIONS
An Eskom customer extends an existing supply point or takes a new Eskom supply point for workers' houses without any direct financial assistance from Eskom.

Number of houses: Any number
Incentive: None
Tariff to workers: Determined by the Eskom customer

METHOD 2: CUSTOMER EXTENSIONS WITH ESKOM ASSISTANCE
An extension is made by the customer beyond his own point of supply to each workers' house in the same way as in Method 1. However, Eskom will assist financially by offering an electrification incentive with a requirement that the customer complies with certain conditions.

Number of houses: Any number
Incentive: R 300 for network, R 100 for appliances
Tariff to workers: Determined by the Eskom customer

STRATEGY B: The workers become direct Eskom customers

METHOD 3: LIMITED ESKOM HOMELIGHT SUPPLIES
Eskom directly makes supplies available to workers at the standard Homelight tariff. The Eskom contribution is subject to the following criteria:

Number of houses: Between 10 and 50
Eskom investment: R 700 for network, R 100 for appliances
Tariff to workers: Homelight

The difference between actual cost and Eskom's contribution is payable by the owner. The owner should also provide first line maintenance.

METHOD 4: STANDARD ESKOM HOMELIGHT SUPPLIES
Where more than 50 houses are supplied from one point of supply or in close proximity to one another, the normal Homelight electrification guidelines will apply.

Number of houses: More than 50
Eskom investment: Up to R2500 per supply
Tariff to workers: Homelight

PRICING FOR INTERRUPTIBLE SUPPLIES

Eskom now offers incentives for supplies which are interruptible. These incentives can be offered because of the cost savings incurred by Eskom when these supply interruptions are used as follows:

- To match available supply with demand and hence retain power system stability and integrity.
- To schedule the most economic option, thus interrupting a supply to a customer rather than scheduling more expensive generation.
- To defer long term capital investment by having interruptible capacity available and taking it into consideration when doing system planning.
- Additional revenue can be generated by allowing non-firm marginal sales for customers with interruptible supplies during periods of uncertain surplus capacity.

The following pricing options are available:

<table>
<thead>
<tr>
<th>OPTION</th>
<th>Short term interruptable base sales</th>
<th>Short term curtailable base sales</th>
<th>Short term interruptable marginal sales</th>
<th>Short term emergency base sales</th>
<th>Long term interruptable base sales</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract period</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>≤ 5 years</td>
<td>✔</td>
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<td>✔</td>
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<tr>
<td>&gt; 15 years</td>
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<td>✔</td>
<td>✔</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>Notice period</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>No notice</td>
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<td>✔</td>
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<td>✔</td>
</tr>
<tr>
<td>&lt; 4 hours</td>
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<td>✔</td>
</tr>
<tr>
<td>Used by Eskom</td>
<td></td>
<td></td>
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<tr>
<td>Tight conditions</td>
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<td>✔</td>
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</tr>
<tr>
<td>Price incentive</td>
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<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pre-event tariff discount</td>
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<td>✔</td>
<td>✔</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>Post event energy rebate</td>
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<td>✔</td>
<td>✔</td>
<td>✔</td>
<td>✔</td>
</tr>
</tbody>
</table>

Options 1 and 2 can be structured with or without a notice period, or a combination of both.
The incentives to be negotiated are based on the following:

Option 1: No notice - Maximum of 34 c/kWh less lost revenue
Notice - 60% x (avoided costs - lost revenue)
Option 2: No notice - 60% x (avoided cost - lost revenue)
Notice - 40% x (avoided cost - lost revenue)
Option 3: Cost of unserved energy to the contracted customer
Option 4: Based on profit sharing between Eskom and the customer
Option 5: Determined based on individual study

- Minimum interruptions of 1 hour, 20 times per year.
- Incentives decrease as notice period increases.
- Customer with notice option can be placed on standby in which case an incentive will be paid.
- Customers buying through a request for curtailment will do so at his normal energy rate plus the rebate payable to a no-notice interruptible customer on Standardrate.
- Initially available for supplies above 50 MW.

Any such option will be subject to suitable arrangements being made in respect of systems and the signing of an agreement between the involved parties.

FUTURE DEVELOPMENTS IN ELECTRICITY PRICING

RESIDENTIAL DEMAND SIDE MANAGEMENT (RDSM)

The electrification drive has resulted in a large number of additional customers which will increase significantly in the future. The impact of these new residential customers has already influenced the national demand profile. Eskom will have to start planning for the additional demand for electricity. There are a number of options in this regard, one of which is to build new power stations. Options like this mean one thing, the price of electricity will have to increase to accommodate the cost of providing the extra capacity. Because of this, Eskom has embarked on the development of a RDSM programme. The sub-programmes under investigation are as follows:

- Residential time-of-use tariffs (Homeflex)
- Water heating load management
- Appliance labeling
- Thermal efficiency
- Efficient lighting
- Efficient behaviour
- Managing with limited circuit breaker capacity.

Residential time-of-use tariffs are currently under investigation on a national basis and both Eskom and municipal customers are involved in this study. It is envisaged that these tariffs will be most successfully used in conjunction with the other RDSM programmes.

By implementing these programmes on a large scale to all residential customers in South Africa, these customers can help Eskom delay investment in additional capital plant and thereby keep the price of electricity as low as possible.

NON ESKOM GENERATION DIRECTIVE

This directive will position Eskom to respond to the impending competitive generation environment in the South African electricity supply industry, through setting out how, when and for what purpose Eskom will interact with non-Eskom generators.

REAL TIME PRICING

A dynamic pricing mechanism is being developed where the price paid by customers will vary on an hourly basis. Customers would have the opportunity to exploit low prices (when the system has excess generation) but would also receive high prices when problems occur on the network. Real Time Pricing will provide Eskom's most cost reflective price signal with the aim of improving the system load profile and thereby improving Eskom's costs to the benefit of its customers.
Eskom provides a number of advisory services to a large spectrum of customers ranging from manufacturing to residential customers. These services form part of a series of brands which endeavour to meet different customer needs. Eskom has trained advisors specialising in various customer categories. The advisors can be contacted at your nearest Eskom office (please refer to page 2). The advisory service is free of charge except in the case where a particular detailed study is undertaken on request by an industrial, commercial or agricultural customer.

ElektroWise provides residential customers with free advice that will make their lives a little easier. This includes information on the safe and economic use of electricity. Further information is provided regarding available appliances so that customers can instantly experience the benefits of electricity. ElektroWise customers include rural and urban residential customers of all income groups. Examples of products developed for this market include basic appliance packages (e.g. hot plates, kettles and irons) at cost and bucket hot water systems. For further information, phone 0 800 131 300 toll free or your nearest Eskom office.

ElektroServe provides professional advice on energy use to commercial customers. This may include analysis and assessment studies to determine where wastage of energy is taking place, or introducing the customer to electrically powered technology that can improve profitability and customer satisfaction. ElektroServe customers include owners and decision-makers of commercial concerns who use electricity in providing a service to customers. Technologies include hot water systems and medical waste disposal systems. For further information, phone 0 800 037 333 toll free or your nearest Eskom office.

Agrelek renders an advisory service to agriculture and has as its main objective the increase of electricity sales within the agricultural market. Agrelek advisors introduce farmers to new electro-technologies that will help them to farm more cost-effectively. New technologies are investigated in the field of food processing, irrigation and drying. Agrelek customers include established commercial farmers and small and medium scale farmers. For further information, phone 0 800 037 333 toll free or your nearest Eskom office.

Industrelek provides industrial customers with solutions to their energy problems. This includes advice on the wider and wiser use of electricity, optimisation of production processes, information on new electrical technologies and cost-effective tariffs. Advice is available on the following sectors: chemicals (e.g. process drying), the non-metallic sector (e.g. waste management applications), paper and pulp sector (e.g. infra-red heating) and the textile sector (e.g. fabric drying). For further information, phone 0 800 037 333 toll free or your nearest Eskom office.
### STANDARD CHARGES

#### TYPE OF TRANSACTION

<table>
<thead>
<tr>
<th>Homelight 1</th>
<th>Homelight 1</th>
<th>Homelight 2</th>
<th>Homelight 2</th>
<th>Homeline</th>
<th>Homeline</th>
<th>Homeline</th>
<th>Homeline</th>
<th>Homeline</th>
<th>Homeline</th>
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</thead>
<tbody>
<tr>
<td>R50</td>
<td>R50</td>
<td>R50</td>
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<td>R50</td>
<td>R50</td>
<td>R50</td>
<td>R50</td>
<td>R50</td>
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</tr>
</tbody>
</table>

#### CONNECTION FEES FOR NEW POINTS OF SUPPLY

<table>
<thead>
<tr>
<th>Single Phase</th>
<th>Three Phase</th>
<th>Single Phase</th>
<th>Three Phase</th>
</tr>
</thead>
<tbody>
<tr>
<td>(R143,86) R50</td>
<td>(R203,16) R300</td>
<td>(R143,86) R50</td>
<td>(R203,16) R300</td>
</tr>
<tr>
<td>(R263,32) R600</td>
<td>(R326,32) R600</td>
<td>(R263,32) R600</td>
<td>(R326,32) R600</td>
</tr>
</tbody>
</table>

#### CONVERSION FEES FOR EXISTING POINTS OF SUPPLY

<table>
<thead>
<tr>
<th>Single Phase</th>
<th>Three Phase</th>
<th>Single Phase</th>
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</tr>
</thead>
<tbody>
<tr>
<td>(R203,16) R300</td>
<td>(R203,16) R300</td>
<td>(R203,16) R300</td>
<td>(R203,16) R300</td>
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</table>

#### CHARGE OF BREAKER (WITHOUT CHANGE IN BASIC CHARGE)

<table>
<thead>
<tr>
<th>Single Phase</th>
<th>Three Phase</th>
<th>Single Phase</th>
<th>Three Phase</th>
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</thead>
<tbody>
<tr>
<td>R50 CREDIT</td>
<td>R50 CREDIT</td>
<td>R50 CREDIT</td>
<td>R50 CREDIT</td>
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#### ACTUAL COSTS

<table>
<thead>
<tr>
<th>Single Phase</th>
<th>Three Phase</th>
<th>Single Phase</th>
<th>Three Phase</th>
</tr>
</thead>
<tbody>
<tr>
<td>^(R203,16) R300</td>
<td>^ (R203,16) R300</td>
<td>^ (R203,16) R300</td>
<td>^ (R203,16) R300</td>
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<tr>
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<td>^ (R203,16) R300</td>
<td>^ (R203,16) R300</td>
</tr>
</tbody>
</table>

#### CHANGE OF CIRCUIT BREAKER (WITH CHANGE IN BASIC COST)

<table>
<thead>
<tr>
<th>Single Phase</th>
<th>Three Phase</th>
<th>Single Phase</th>
<th>Three Phase</th>
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<tbody>
<tr>
<td>(R143,86) R50</td>
<td>(R143,86) R50</td>
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</tr>
<tr>
<td>(R203,16) R300</td>
<td>(R203,16) R300</td>
<td>(R203,16) R300</td>
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#### CHANGE OF METER

<table>
<thead>
<tr>
<th>Single Phase</th>
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<th>Single Phase</th>
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</thead>
<tbody>
<tr>
<td>(R3396,49) R4100</td>
<td>(R3396,49) R4100</td>
<td>(R3396,49) R4100</td>
<td>(R3396,49) R4100</td>
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#### STANDARD CHARGES

<table>
<thead>
<tr>
<th>Single Phase</th>
<th>Three Phase</th>
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</tr>
</thead>
<tbody>
<tr>
<td>R300</td>
<td>R300</td>
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</tbody>
</table>

#### SERVICE CHARGES

<table>
<thead>
<tr>
<th>Single Phase</th>
<th>Three Phase</th>
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</tr>
</thead>
<tbody>
<tr>
<td>(R143,86) R50</td>
<td>(R143,86) R50</td>
<td>(R143,86) R50</td>
<td>(R143,86) R50</td>
</tr>
<tr>
<td>(R203,16) R300</td>
<td>(R203,16) R300</td>
<td>(R203,16) R300</td>
<td>(R203,16) R300</td>
</tr>
</tbody>
</table>

#### CALL OUT FEE - PAYABLE WHEN ESkom IS CALLED OUT DUE TO A SUPPLY INTERRUPTION, AND THE FAULT IS FOUND TO BE ON THE CUSTOMER'S INSTALLATION

<table>
<thead>
<tr>
<th>Single Phase</th>
<th>Three Phase</th>
<th>Single Phase</th>
<th>Three Phase</th>
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</thead>
<tbody>
<tr>
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<td>(R30,70) R35</td>
<td>(R30,70) R35</td>
<td>(R30,70) R35</td>
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</table>

#### SPECIAL METER READING FEE - PAYABLE WHEN A SPECIAL METER READING IS DONE AT THE CUSTOMER'S REQUEST

<table>
<thead>
<tr>
<th>Single Phase</th>
<th>Three Phase</th>
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<th>Three Phase</th>
</tr>
</thead>
<tbody>
<tr>
<td>(R92,11) R105</td>
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<td>(R92,11) R105</td>
<td>(R92,11) R105</td>
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<td>(R1096,46) R1250</td>
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</table>

#### METER TEST FEE - PAYABLE WHEN A METER TEST IS REQUESTED BY THE CUSTOMER IF A METER IS FOUND TO BE NON-FUNCTIONAL

<table>
<thead>
<tr>
<th>Single Phase</th>
<th>Three Phase</th>
<th>Single Phase</th>
<th>Three Phase</th>
</tr>
</thead>
<tbody>
<tr>
<td>(R1705,28) R120</td>
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#### REMOVAL OF ILLEGAL CONNECTION

<table>
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#### ILLEGAL CONNECTION

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#### PROSECUTION

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<th>Single Phase</th>
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<td>(R697,86) R750</td>
<td>(R697,86) R750</td>
<td>(R697,86) R750</td>
</tr>
</tbody>
</table>

*The fee given is the minimum amount payable. If actual costs are higher than the fee given, then actual costs are payable. The difference between actual costs and the fee given may in some cases be converted to a monthly rental.
ESKOM: GENERAL TARIFF GUIDELINE

Can you require more electricity at night and over weekends?

Example:
- 2 kVA - Hut
- 12 kVA - House
- 25 kVA - Farm

Do you need more than 100kVA per month?

Example:
- 130 kVA - Fast foods
- 300 kVA - Factory
- 3 000 kVA - Hospital
- 50 000 kVA - Industry

Are you a resident?

Can you use more electricity or over weekends?

Do you use electricity consistently during the day?

Are you in a high-density area?

Are you in an urban area?

Do you need more than 5 MVA?

RURAL FLEX

STANDARD RATE

NIGHT SAVE

MINI FLEX

MEGA FLEX

BUSINESS RATE