

# WHAT IS STOPPING YOUR BUSINESS FROM GROWING?

Eskom is engaging with customers like you to explore how your energy optimisation and business expansion can be improved. In order to do this we need some information. You are invited to ask our Energy advisors to meet with you to collect this information, or, if you prefer, you can fill in the details below, at your leisure.

Either way please e mail us at [advisoryservices@eskom.co.za](mailto:advisoryservices@eskom.co.za) for an appointment.

## Your details

First and last name		Eskom customer	<input type="checkbox"/> Y <input type="checkbox"/> N
Designation:	E mail address:	Landline:	
Mobile:		Eskom account nr	
Municipal area (refer to bill to find this information)		GPS co-ordinates	

## Your account

What is your notified maximum demand in KVA?		What is your maximum demand>	
What is the transformer capacity in KVA?		How many transformers does your site have?	
Specify alternate energy / fuel sources used	<input type="checkbox"/> Gas	<input type="checkbox"/> HFO	<input type="checkbox"/> Diesel
		<input type="checkbox"/> Paraffin	<input type="checkbox"/> Bio-waste
		<input type="checkbox"/> Solar	<input type="checkbox"/> Other
How many intake points does your site have?			
What tariff are you currently being charged for electricity?			
What is your average electricity charge in summer?		Winter?	

## Your business

Name of company	
Street and nr	Suburb
	City
How long has the business been in operation?	Is it an owned or leased facility
	<input type="checkbox"/> owned <input type="checkbox"/> leased
Are you part of a holding company?	<input type="checkbox"/> Y <input type="checkbox"/> N
Does your company have other sites or facilities?	<input type="checkbox"/> Y <input type="checkbox"/> N
List the other sites / branches	Name of site (if different to previous column)
	Area
1.	
2.	
3.	
4.	

## Your operation

What is the business sector or industry you operate in?(eg agricultural, industrial, commercial)	
Sub sector (dairy, metals and minerals, food and bev etc)	
<i>For office use only: SIC categories</i>	

Type of product or service you are offering				
Products/services		Target market for product/service		
1.				
2.				
Type of processes employed (provide any details as needed)				
Drying		Curing		
Heating/cooling		Smelting		
Molding		Machining		
Other				
Operational hours of the plant				
Hours per day		Days per week		Weeks per annum
What technologies are used in the production of your service or product?				
1.				
2.				
3.				
4.				
5.				
Are you planning to expand your current operations?			Yes <input type="checkbox"/>	No <input type="checkbox"/>
List the barriers that restrict/prevent your business growth opportunities?				
1.				
2.				
3.				
Do you have the budget/capital required to expand?		Yes <input type="checkbox"/>	No <input type="checkbox"/>	Is there untapped potential market for your product or service?
				Yes <input type="checkbox"/>
Comments:				
Is energy constraint limiting your growth?		Yes <input type="checkbox"/>	No <input type="checkbox"/>	
Comments:				
Do you know of any product development opportunities or new technologies available that would assist / improve your operation?				
Comments:				
Let's talk				
What are the services you require from Eskom to help you grow or optimize your business operations?				
<input type="checkbox"/>	Tariff	<input type="checkbox"/>	Understanding your bill	<input type="checkbox"/>
<input type="checkbox"/>	Meter reading	<input type="checkbox"/>	Power capacity	<input type="checkbox"/>
<input type="checkbox"/>	Power factor correction	<input type="checkbox"/>	Outages	<input type="checkbox"/>
<input type="checkbox"/>	Technology	<input type="checkbox"/>	Load profile optimisation	<input type="checkbox"/>
<input type="checkbox"/>	Building your own distribution line	<input type="checkbox"/>	Renewable energy	<input type="checkbox"/>
<input type="checkbox"/>	Electrode boilers	<input type="checkbox"/>	Energy storage	<input type="checkbox"/>
<input type="checkbox"/>	Agricultural produce processing	<input type="checkbox"/>	Finance	<input type="checkbox"/>
<input type="checkbox"/>	Other			

Can Eskom meet with you to gain a deeper understanding of your processes and energy needs?							Yes <input type="checkbox"/>	No <input type="checkbox"/>	
How would you like Eskom to contact you ?									
<input type="checkbox"/>	Telephone call			<input type="checkbox"/>	E mail		<input type="checkbox"/>	Visit	
<b>How did you obtain this questionnaire?</b>									
Eskom website	<input type="checkbox"/>	Media article	<input type="checkbox"/>	Energy advisor	<input type="checkbox"/>	Eskom contact centre	<input type="checkbox"/>	Other (pls specify)	
<b>For office use only</b>					Date				
Eskom representative name:					Contact e mail				
Designation					Contact number				

*Thank you for your time. Please e mail this form to [advisoryservices@eskom.co.za](mailto:advisoryservices@eskom.co.za) for an advisor closest to you to assist you with your optimisation.*