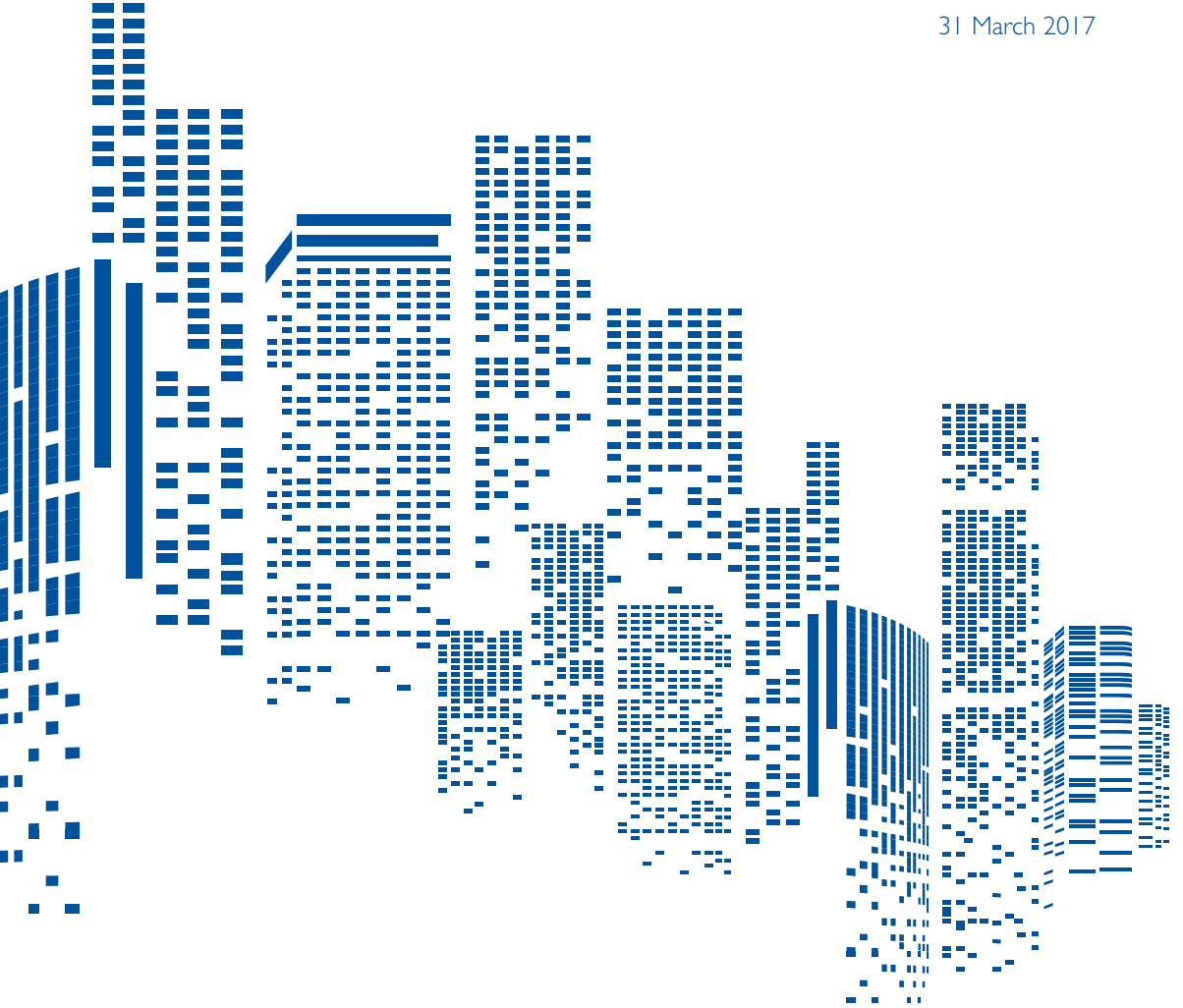




Annual financial statements

31 March 2017



Enabling economic growth

Contents

| | | | |
|---|----|--|-----|
| Statement of directors' responsibilities and approval | 2 | 23. Service concession arrangements | 86 |
| Report of the audit and risk committee | 3 | 24. Share capital | 86 |
| Statement by company secretary | 4 | 25. Debt securities and borrowings | 87 |
| Directors' report | 5 | 26. Embedded derivatives | 89 |
| Independent auditors' report to Parliament and the shareholder – Minister of Public Enterprises | 22 | 27. Payments received in advance and deferred income | 89 |
| Statements of financial position | 28 | 28. Employee benefit obligations | 90 |
| Income statements | 29 | 29. Provisions | 92 |
| Statements of comprehensive income | 29 | 30. Finance lease payables | 93 |
| Statements of changes in equity | 30 | 31. Trade and other payables | 94 |
| Statements of cash flows | 31 | 32. Revenue | 94 |
| Notes to the financial statements: | | 33. Other income | 94 |
| Note | | 34. Primary energy | 94 |
| 1. General information | 33 | 35. Employee benefit expense | 95 |
| 2. Summary of significant accounting policies | 33 | 36. Net impairment loss | 95 |
| 3. Capital management and going concern | 42 | 37. Other expenses | 95 |
| 4. Critical accounting estimates and assumptions | 43 | 38. Depreciation and amortisation expense | 95 |
| 5. Financial risk management | 47 | 39. Net fair value loss on financial instruments, excluding embedded derivatives | 96 |
| 6. Accounting classification and fair value | 62 | 40. Finance income | 96 |
| 7. Segment information | 69 | 41. Finance cost | 96 |
| 8. Property, plant and equipment | 72 | 42. Income tax | 97 |
| 9. Intangible assets | 74 | 43. Cash generated from operations | 98 |
| 10. Future fuel supplies | 74 | 44. Net debt reconciliation | 99 |
| 11. Investment in equity-accounted investees | 74 | 45. Guarantees and contingent liabilities | 100 |
| 12. Investment in subsidiaries | 75 | 46. Commitments | 101 |
| 13. Deferred tax | 76 | 47. Related-party transactions and balances | 102 |
| 14. Investment in securities and financial trading instruments | 77 | 48. Events after the reporting date | 104 |
| 15. Loans receivable | 78 | 49. Restatement of comparatives | 105 |
| 16. Derivatives held for risk management | 79 | 50. Directors' remuneration | 106 |
| 17. Finance lease receivables | 82 | 51. New standards and interpretations | 110 |
| 18. Payments made in advance | 83 | 52. Information required by the Public Finance Management Act | 113 |
| 19. Trade and other receivables | 83 | 53. Pro forma revaluation of property, plant and equipment (unaudited) | 117 |
| 20. Inventories | 84 | Appendix – Abbreviations, acronyms and definitions | 118 |
| 21. Cash and cash equivalents | 85 | | |
| 22. Non-current assets and liabilities held-for-sale | 85 | | |

The annual financial statements have been prepared under the supervision of the chief financial officer, A Singh CA(SA). The financial statements have been audited in compliance with section 30 of the Companies Act and approved by the board of directors on 15 June 2017. The audited financial statements of the group and Eskom as at and for the year ended 31 March 2017 are available for inspection at the company's registered office and on the Eskom website at www.eskom.co.za and were published on 11 July 2017.

Statement of directors' responsibilities and approval

The board of directors (board) is responsible for the maintenance of adequate accounting records and appropriate systems of internal control as well as the preparation, integrity and fair presentation of the annual consolidated financial statements which include financial results, performance against predetermined objectives and the financial position at the end of the year of Eskom Holdings SOC Ltd (Eskom), its subsidiaries, joint ventures, associates and structured entities (together, the group). The annual financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), the Public Finance Management Act (PFMA), and the South African Companies Act (Companies Act).

In preparing the annual financial statements, the directors are required to consistently apply appropriate accounting policies, make reasonable and prudent judgements and estimates, state whether applicable accounting standards have been followed and whether the annual financial statements for Eskom and the group will continue to be prepared on the going-concern basis in the foreseeable future.

To enable the Eskom board of directors to meet the abovementioned responsibilities, the board sets standards and management implements systems of internal control. The controls are designed to provide assurance that assets are safeguarded, and that liabilities and working capital are efficiently managed. Policies, procedures, structures and approval frameworks provide direction, accountability and division of responsibilities, and contain self-monitoring mechanisms. The controls throughout Eskom and the group focus on those critical risk areas identified by operational management and confirmed by executive management. Both management and the internal audit department closely monitor the controls, and actions are taken to correct deficiencies as they are identified.

Eskom's audit and risk committee plays an integral role in risk management as well as in overseeing Eskom's internal audit function (audit and forensic). The group's internal audit function, which operates unimpeded and independently from operational management, and has unrestricted access to the group's audit and risk committee, assesses and, when necessary, recommends improvements to the system of internal control and accounting policies, based on audit plans and outcomes that take cognisance of the relative degrees of risk of each function or aspect of the business.

Eskom's audit and risk committee has reviewed the going-concern basis and the effectiveness of Eskom and the group's internal controls. The committee has evaluated Eskom and the group's annual financial statements and has recommended their approval to the board. The audit and risk committee's approval is set out on page 3.

Based on the information and explanations given by management, the internal audit function and discussions held with the independent external auditors, the directors are of the opinion that the internal accounting controls of Eskom and the group are adequate to ensure that the financial records may be relied upon for preparing the annual financial statements, and that accountability for assets and liabilities is maintained.

The directors have made an assessment of the ability of Eskom and the group to continue as a going concern in the foreseeable future. The directors reviewed Eskom's and the group's performance for the year ended 31 March 2017 and the cash flow forecast for the 15 months ending 30 June 2018.

The board is pursuing funding options to implement the group's borrowing programme. In assessing the ability to raise funds, the current economic climate as well as Eskom's and the sovereign's credit ratings have been taken into account.

Based on the above, the directors are satisfied that Eskom and the group have access to adequate resources and facilities to be able to continue its operations for the foreseeable future. Accordingly the board has continued to adopt the going-concern basis in preparing the financial statements.

These annual financial statements are based on appropriate accounting policies, supported by reasonable and prudent judgements and estimates and are prepared on the going-concern basis.

In the opinion of the directors, based on the information available to date, the annual financial statements fairly present the financial position of Eskom and the group at 31 March 2017 and the results of its operations and cash flow information for the year then ended.

The independent external auditors are responsible for independently auditing the financial statements in accordance with International Standards of Auditing (ISA) and the Public Audit Act (PAA). The independent external auditors audited the Eskom and group annual financial statements in accordance with ISA and the PAA and their qualified audit report is presented on page 22. The independent external auditors were given unrestricted access to all financial records and related data, including minutes of all meetings of the board of directors and committees of the board. The directors believe that all representations made to the independent external auditors during their audit are valid and appropriate.

The Eskom and group annual financial statements for the year ended 31 March 2017 have been prepared under the supervision of the chief financial officer A Singh CA(SA), and approved by the board of directors and signed on its behalf by:



Z Khoza
Interim chairman

15 June 2017



A Singh
Chief financial officer

15 June 2017

Report of the audit and risk committee

Mandate and terms of reference

The audit and risk committee (the committee) presents its report in terms of the requirements of the PFMA, the Companies Act (section 94(7)(f)) and in accordance with the King Code of Governance Principles for South Africa for the financial year ended 31 March 2017.

The role of the committee is defined in its mandate. It covers, among others, its statutory duties and the assistance to the board with the oversight of financial and non-financial reporting and disclosure, internal control system, risk management, internal and external audit functions and combined assurance, including information technology governance. Information on the membership and composition of the committee is set out in the 2017 integrated report and related information on the Eskom website.

The committee fulfilled all its statutory duties as required by section 94(7)(f) of the Companies Act. The committee reports that it has adopted an appropriate formal terms of reference as its audit and risk committee charter, has regulated its affairs in compliance with this charter and has discharged all its responsibilities contained therein.

Eskom is applying a combined assurance model to ensure coordinated assurance activities. The committee oversees the assurance activities and the establishment of effective systems of internal control to provide reasonable assurance that Eskom's financial and non-financial objectives are achieved and that the preparation of financial statements for external purposes is in accordance with IFRS.

Execution of functions

In the conduct of its duties the committee has, *inter alia*, reviewed the following areas:

Going concern assumption

The committee considered the following:

- robustness of budgets and business results
- cash flow projections for the 15 months ending 30 June 2018
- regulatory clearing account (RCA) applications for Multi-Year Price Determination (MYPD) 3
- cost saving opportunities to reduce the revenue shortfall
- the cost of the capital projects, including the capacity expansion programme
- funding plan to finance the capacity expansion programme
- going concern as the basis of preparation of the annual financial statements

Oversight of financial and non-financial reporting and disclosure

The committee considered the following:

- annual financial statements for fair presentation with the relevant requirements of the PFMA, Companies Act and IFRS. The committee considered in particular the following matters:
 - the restatement in the financial statements as a result of assets transferred from third parties that were not recognised in the correct accounting period
 - valuation of property, plant and equipment; and that no impairment exists
 - valuation and adequacy of long-term provisions
 - the irregular and fruitless and wasteful expenditure reported in terms of the PFMA and the impact thereof on the audit opinion.

Internal control, management of risks and compliance with legal and regulatory requirements

The committee considered the following:

- effectiveness of internal control systems and governance processes
- legal matters that could have a material impact on the group
- effectiveness of the system and process of risk management including the following specific risks:
 - financial reporting
 - internal financial controls
 - fraud risks relating to financial reporting
 - information technology risks relating to financial reporting and internal control
 - the effectiveness of the entity's compliance with legal and regulatory requirements

Internal and external audit

The committee considered the following:

- charter, annual audit plan, independence, effectiveness, coordination with external auditors and performance of the assurance and forensic department
- appointment of the external auditors in terms of the Companies Act and other applicable requirements
- the quality of the external audit as well as the independence and objectivity of the external auditors including the tenure of the audit firm and the rotation of the engagement partner
- external audit plan, audit budget, actual fee and terms of engagement of the external auditors including adherence to the policy of not allowing the external auditors to provide any non-audit services
- accounting, sustainability and auditing concerns identified as a result of the internal and external audits, including reportable irregularities

Report of the audit and risk committee (continued)

Opinion

The committee is of the opinion, based on the information and explanations provided by management and the assurance and forensic department during the year and at year end and discussions with the independent external auditors, that:

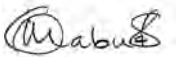
- the expertise, resources and experience of the finance function under the leadership of the chief financial officer are adequate
- the system and process of risk management and compliance processes are adequate
- the internal accounting controls are adequate to ensure that the financial records may be relied upon for preparing the financial statements and accountability for assets and liabilities is maintained
- the internal audit charter approved by the committee was adhered to
- the expertise, resources and experience of the assurance and forensic department are adequate
- the assurance and forensic department under the leadership of the senior general manager assurance and forensic are operated effectively
- the combined assurance model is operating effectively
- the information contained in the integrated report and related information on the Eskom website is reliable and does not contradict the information in the annual financial statements
- Eskom and the group have access to adequate resources and facilities to be able to continue their operations for the foreseeable future, supporting the going-concern assumption
- it is satisfied with the audit quality of the external audit as well as the independence and objectivity of the external auditors having considered the matters set out in section 94(8) of the Companies Act

The committee is satisfied, notwithstanding the aspects considered in relation to the annual financial statements, that nothing significant has come to the attention of the committee to indicate any material breakdown in the functioning of the controls, procedures and systems during the year under review and that the controls are still appropriate to ensure compliance with the requirements of the Companies Act, the PFMA and IFRS.

Recommendation of the annual financial statements

The committee has evaluated the financial statements of Eskom and the group for the year ended 31 March 2017 and based on the information provided to it, considers that they comply, in all material respects, with the requirements of the Companies Act, the PFMA and IFRS. The committee concurs that the adoption of the going-concern premise in the preparation of the financial statements is appropriate.

The committee has therefore, at their meeting held on 15 June 2017, recommended the adoption of the financial statements by the board.



C Mabude
Chairman (acting)

15 June 2017

Statement by company secretary

In terms of section 88(2)(e) of the Companies Act of South Africa, I certify that the company has filed with the Companies and Intellectual Property Commission all such returns and notices in terms of this Act, and all such returns appear to be true, correct and up to date.



SM Daniels
Company secretary

15 June 2017

Directors' report

for the year ended 31 March 2017

The directors are pleased to present their report for the year ended 31 March 2017.

Nature of the business

Eskom is South Africa's primary electricity supplier and generates, transmits and distributes electricity to industrial, mining, commercial, agricultural and residential customers and to redistributors (metropolitan and other municipalities), who in turn distribute electricity to businesses and households within their areas of supply. Eskom also purchases electricity from independent power producers (IPPs), as well as buys and sells electricity in the Southern African Development Community (SADC) region.

The company's head office is in Johannesburg. The company has several subsidiaries. The nature of the business of the significant operating subsidiaries is set out in note 12 in the annual financial statements.

Business strategy

Eskom's turnaround strategy has stabilised the organisation and it has evolved to having excess capacity. The next phase of the strategy will be to grow the business through increased sales and further optimisation of cost thereby minimising the impact of future price increases.

The Design-to-Cost (DTC) strategy aims to move Eskom and South Africa into an era of reliable power supply and excess capacity, while supporting economic growth through moderate price increases. The strategy has been refined during the year and Eskom is ideally positioned to enable the economic recovery of South Africa and drive industrial growth across southern Africa. Eskom delivered on the following objectives:

- ensured reliable electricity supply through improved generation asset performance
- delivered additional capacity from the new build programme
- supported moderate electricity price increases through cost efficiencies across the business
- increased universal access to electricity in South Africa by connecting more than 200 000 new households to the grid
- supported growth in the SADC region by supplying more electricity to neighbouring countries facing drought conditions

Eskom will build on the performance and efficiency improvements and become a more customer-centric organisation that partners with key industrial sectors to increase productivity and electricity consumption to ensure economic growth and job creation.

Eskom is targeting a number of key improvements over the next five years including:

- supporting economic growth by achieving 2.1% growth in local electricity demand by 2020 and 8% growth in export sales by 2021
- reducing primary energy cost by R43 billion through greater efficiencies and industry restructuring
- optimising planned capital expenditure by R25 billion and incorporating a private sector partnership strategy
- driving efficiencies through advanced analytics to achieve a R6 billion EBITDA improvement releasing R105 billion in government guarantees while maintaining a moderate electricity price path

Refer to the integrated report on page 15 for more information.

Financial performance

The group EBITDA of R37.5 billion (2016: R32.8 billion) shows a healthy increase of 14.4% and the EBITDA margin improved further to 21.2% (2016: 20.0%). This improvement is largely due to the electricity price increase of 9.4% and reduced primary energy costs. Even though EBITDA improved substantially, there is a decline in the net profit due to the higher depreciation and net finance cost.

Group revenue amounted to R177.1 billion (2016: R164.2 billion). The electricity sales of 214 121GWh were 0.2% lower than the previous year, although export sales volumes have increased by 12.1% to 15 093GWh (2016: 13 465GWh) mainly due to the drought in southern Africa.

The primary energy costs of R82.8 billion (2016: R84.7 billion) are lower than the prior year. Own generation cost including the environmental levy decreased by 8.5% compared to the previous year with the increase in the purchase cost of coal per ton contained at 3.5%. There was also limited use of the open cycle gas turbines (OCGTs) with R0.3 billion (2016: R8.7 billion) spent on diesel cost. Eskom purchased 11 529GWh (2016: 9 033GWh) at a cost of R19.8 billion (2016: R15.1 billion) from IPPs, reflecting an increase of 30.8% compared to the previous year. The average cost increased to 188c/kWh (2016: 171c/kWh) as proportionately more energy was procured from renewable IPPs at a higher cost than the other IPPs.

The purchase price in the contracts entered with IPPs over the next 15 to 20 years exceeds Eskom's short-run marginal cost and the average price of electricity. Eskom will continue to engage with government and relevant stakeholders to manage the financial and liquidity risks relating to the IPP programme and mitigate any unintended negative impact on Eskom.

The employee benefit expenses increased by 13.4% to R33.2 billion (2016: R29.3 billion). Other operating expenses increased by 26.3% to R23.6 billion (2016: R18.7 billion) and were negatively impacted mainly by the increase in decommissioning provisions relating to the coal mines.

Depreciation increased to R20.3 billion (2016: R16.6 billion) mainly as a result of new plant that was put into commercial operation.

The net fair value loss on financial instruments, excluding embedded derivatives, was R3.3 billion (2016: R1.5 billion). The loss arose as a result of fair value adjustments on derivatives held for risk management offset by gains on the revaluation of foreign borrowings mainly as a result of the appreciation of the rand against foreign currencies.

Changes in the fair value of embedded derivatives continued to impact the group with a fair value gain of R1.6 billion (2016: R1.0 billion) as a result of foreign exchange rate movements, changes in aluminium prices and the unwinding of volumes and interest.

Net finance cost increased by 81.6% to R14.4 billion (2016: R7.9 billion) because of increased finance costs relating to borrowings and provisions as well as a reduction in borrowing cost capitalised due to plant brought into commercial operation.

The group achieved a net profit after tax of R0.9 billion (2016: R5.2 billion) for the year.

Refer to the integrated report on page 74 for more information.

Directors' report (continued)

for the year ended 31 March 2017

Funding

The group's net cash inflow from operating activities was R45.8 billion (2016: R37.2 billion) for the year, reflecting an increase of 23.1%. The liquidity position, comprising cash and cash equivalents plus investment in securities, was R32.5 billion (2016: R38.7 billion) at 31 March 2017. Eskom also has an additional R6.3 billion committed bank facilities available. The group therefore has access to adequate resources and facilities to continue as a going concern for the foreseeable future.

The board approved a revised borrowing programme of R338 billion for the period 1 April 2017 to 31 March 2022. National Treasury extended the current government guarantee framework agreement to 31 March 2023 thereby enabling Eskom in obtaining its required funding. A total of 53% (excluding the current cash and cash equivalents) of the funding requirement of R71.7 billion for the 2018 financial year has already been secured. Potential funding sources have been identified and plans are in place to secure the rest of the required funding.

Standard & Poor's downgraded Eskom's foreign and local currency credit ratings while Fitch only downgraded Eskom's local currency credit rating during the 2017 financial year. Both rating agencies further downgraded Eskom in April 2017. Moody's also downgraded Eskom's rating to a negative outlook on 13 June 2017.

Eskom was not severely impacted by the credit rating downgrades but may be impacted with increased funding cost in the future, even though the current market conditions remain constructive for funding.

Refer to the integrated report on page 90 for more information.

Economic regulation

NERSA granted Eskom a price increase of 2.2% for 2018. Eskom will focus on further internal cost efficiencies and sales growth programmes to mitigate the shortfall of the below inflation price increase.

Eskom submitted the 2015 regulatory clearing account (RCA) application of R19.2 billion to NERSA in May 2016, while the 2016 RCA application of R23.6 billion was submitted in July 2016. The 2017 RCA application will be submitted in July 2017.

The High Court of South Africa set aside NERSA's decision regarding the 2014 RCA on 16 August 2016 and remitted it back to NERSA. NERSA and Eskom were granted permission to appeal the decision. The court case was held on 4 May 2017 and the Supreme Court of Appeal upheld NERSA and Eskom's appeal on 6 June 2017. Eskom is awaiting feedback from NERSA on the way forward regarding the RCA applications.

NERSA approved Eskom's request for a single-year price increase application for 2019. Eskom submitted a one-year application on 19 April 2017 for consultation to National Treasury and South African Local Government Association. Eskom made a formal application to NERSA on 9 June 2017 and is expecting NERSA's determination before 31 December 2017 for implementation on 1 April 2018.

Refer to the integrated report on page 87 for more information.

Debt management

Arrear municipal debt (including interest) increased from R6.0 billion in 2016 to R9.4 billion at 31 March 2017 and remains unacceptably high despite numerous interventions. The Soweto arrear debt (excluding interest) increased to R5.3 billion (2016: R4.7 billion) at 31 March 2017.

Eskom will continue to implement technologies to prevent tampering with meters and to facilitate the conversion of post-paid customers to prepaid. Eskom is currently installing prepaid meters in Sandton, Midrand, Soweto and Kagiso. Eskom installed 29 599 smart meters during the year in these areas and 13 255 meters were converted to prepaid split metering. Eskom is also engaging with municipalities in two provinces to implement a pilot project to install prepaid electricity meters for their customers.

Refer to the integrated report on page 38 for more information.

Operating performance

The energy availability factor (EAF) improved from 71.07% to 77.30% for the year, exceeding the target of 72.00%. Particulate emissions of 0.30kg/MWhSO improved on the 2016 performance of 0.36kg/MWhSO. Water usage related to power station operations for the year was 1.42ℓ/kWhSO, better than last year's performance of 1.44ℓ/kWhSO.

The combination of improved plant performance, stagnant demand growth and an increase in IPP capacity is expected to result in excess generation capacity over the medium term. Eskom will consider options to manage any surplus generating capacity, including placing units in cold reserve or lean preservation (where units can be fully recalled to meet demand). Any decision to decommission power stations will only be made as a last resort in a way that optimises coal, people and capital costs across the fleet.

The transmission system minute <1 performance target was achieved with a performance of 3.80 (2016: 2.41), notwithstanding the negative impact of a few relatively large incidents involving plant failures during the year and a 1.60 (2016: 1.51) line faults per 100 km performance was achieved against a target of 2.2. The frequency and duration of distribution network incidents were better than target, with interruption frequency showing an improvement from 2016.

The KeyCare and Top Customer KeyCare measures, which measure the satisfaction of large industrial customers, improved during the year.

Eskom's safety performance remains a concern, particularly in light of the number of fatalities and serious injuries suffered by employees, contractors and the public during the year. The number of contractor and public fatalities reduced compared to 2016. Unfortunately, despite Eskom's intense commitment to safety, there were four (2016: four) employee and six (2016: 13) contractor fatalities.

Refer to the integrated report on page 42 for more information.

Capacity expansion programme

Eskom continues with the building of new power stations and high-voltage power lines to meet South Africa's energy demand.

All four units of the Ingula power station achieved commercial operation during the year and Medupi power station unit 5 achieved commercial operation on 3 April 2017. Kusile power station unit 1 was synchronised on 26 December 2016 and Medupi power station unit 4 on 31 May 2017.

During the year, 585.40km of high-voltage transmission lines were installed and substation capacity of 2 300MVA was installed and commissioned, bringing the total since inception capacity expansion programme to 6 747km transmission lines and 34 390MVA substation capacity.

Eskom's Integrated Strategic Electricity Plan (ISEP), completed in March 2017, provides a long-term view of the future generation expansion plan for the country comprising an optimal mix of generation technologies until 2050 to meet customer demand and environmental requirements. ISEP shows a need for new base-load plant by 2028 and a total of 23 700MW is required by 2050 from coal-fired and nuclear plants.

Eskom proceeded with several nuclear programme developments as the majority owner and operator of proposed nuclear power plants in terms of the 2008 Nuclear Energy Policy. The procurement status of the proposed nuclear power plants was granted by the Department of Energy and NERSA in December 2016, but was however set aside by the Western Cape High Court ruling in April 2017 regarding the process followed. All current nuclear procurement activities have therefore been suspended.

Eskom electrified 207 189 (2016: 158 016) households during the year. Eskom aims to ensure universal access through one million electrification connections over the medium term.

Refer to the integrated report on page 53 for more information.

Performance in terms of the shareholder compact

The table below sets out Eskom's performance in terms of the key performance indicators (KPIs) in the shareholder compact that was reviewed by the external auditors.

The actual performance against the year end target is indicated as follows:

- Actual performance for the year is better than target
- Actual performance for the year is worse than target

| Key performance area | Key performance indicator | Note | Unit | Target 2017 | | Actual 2017 | Actual 2016 |
|---|---|------|-----------------|-------------|---|-------------|-------------|
| Focus on safety | Employee lost-time injury rate (excluding occupational diseases) (LTIR) | | index | 0.30 | ● | 0.29 | 0.28 |
| Improve operations | Planned capability loss factor (PCLF) | | % | 10.00 | ● | 12.14 | 12.99 |
| | Energy availability factor (EAF) | | % | 72.00 | ● | 77.30 | 71.07 |
| | System average interruption duration index (SAIDI) | | hours | 39.00 | ● | 38.90 | 38.60 |
| | System average interruption frequency index (SAIFI) | | number | 20.00 | ● | 18.90 | 20.50 |
| | System minutes <1 | | minutes | 3.80 | ● | 3.80 | 2.41 |
| Deliver capital expansion | Generation capacity installed and commissioned (commercial operation) | | MW | 666 | ● | 1 332 | 794 |
| | Distribution capex for strengthening and refurbishment | (a) | R million | 3 477 | ● | 2 911 | 2 499 |
| | Transmission lines installed | | km | 525.00 | ● | 585.40 | 345.80 |
| | Transmission transformer capacity installed and commissioned | | MVA | 1 800 | ● | 2 300 | 2 435 |
| Compliance capital investments | N-I compliance – new build | | R million | 2 024 | ● | 3 917 | n/a |
| | Environmental compliance | | R million | 95 | ● | 328 | n/a |
| Reduce environmental footprint in existing fleet | Relative particulate emissions | | kg/MWh sent out | 0.35 | ● | 0.30 | 0.36 |
| | Water usage | (b) | ℓ/kWh sent out | 1.38 | ● | 1.42 | 1.44 |
| Implementing coal haulage and the road-to-rail migration plan | Migration of coal delivery volume from road to rail | (c) | Mt | 14.60 | ● | 13.20 | 13.60 |

Directors' report (continued)
for the year ended 31 March 2017

Performance in terms of the shareholder compact (continued)

| Key performance area | Key performance indicator | Note | Unit | Target 2017 | Actual 2017 | Actual 2016 |
|---|--|-----------|----------------------------------|-------------|-------------|-------------|
| Ensure financial sustainability | Average debtors days – municipalities | | days | 60.99 ● | 53.25 | 42.93 |
| | Average debtors days – top customers | (d) | days | 15.32 ● | 15.34 | 15.51 |
| | Average debtors days – large power users (<100GWh per annum) | (e) | days | 16.55 ● | 16.78 | 16.24 |
| | Average debtors days – small power users excluding Soweto | (f) | days | 47.70 ● | 48.75 | 48.24 |
| | Operating cost per employee | | R million per full time employee | 3.64 ● | 3.49 | 3.21 |
| | Cash interest cover | | ratio | 1.71 ● | 1.77 | 1.69 |
| | Debt/equity | | ratio | 2.42 ● | 2.22 | 1.71 |
| | Free funds from operations (FFO) as % of gross debt | | % | 8.21 ● | 11.30 | 10.48 |
| | FFO as a % of capex | | % | 55.75 ● | 74.55 | 64.13 |
| | Coal purchase | | R/ton | 416.55 ● | 393.29 | 380.09 |
| | Business Productivity Programme savings | | R billion | 16.99 ● | 20.21 | 17.45 |
| Human capital | Training spend as % of gross employee benefit costs | (g) | % | 5.00 ● | 4.89 | 4.45 |
| | Learner intake | | number | 685 ● | 3 048 | 1 370 |
| | Disability equity in total workforce | | % | 2.50 ● | 3.01 | 2.97 |
| | Racial equity in senior management (black employees) | (h) | % | 72.00 ● | 65.77 | 60.90 |
| | Racial equity in professionals and middle management (black employees) | (i) | % | 78.00 ● | 73.60 | 71.98 |
| | Gender equity in senior management (female employees) | | % | 36.00 ● | 36.69 | 28.07 |
| | Gender equity in professionals and middle management (female employees) | (j) | % | 40.00 ● | 36.65 | 36.01 |
| Economic impact | Local content contracted (Eskom-wide) | | % | 65.00 ● | 73.37 | 75.22 |
| | Local content contracted (new build program) | | % | 50.00 ● | 85.78 | 84.04 |
| | Procurement spend with broad-based black economic empowerment | | % of TMPS | 80.00 ● | 100.75 | 83.08 |
| | Procurement spend with black-owned suppliers | (k) | % of TMPS | 40.00 ● | 36.98 | 30.98 |
| | Procurement spend with black women-owned suppliers | | % of TMPS | 12.00 ● | 12.67 | 17.72 |
| | Procurement spend with black youth-owned suppliers | (l) | % of TMPS | 2.00 ● | 1.25 | 0.82 |
| | Procurement spend with suppliers owned by black people with disabilities | (m) | % of TMPS | 1.00 ● | 0.02 | 0.01 |
| | Procurement spend with qualifying small enterprises | (n) | % of TMPS | 15.00 ● | 7.67 | 4.03 |
| Procurement spend with exempted enterprises | (o) | % of TMPS | 15.00 ● | 10.15 | 4.81 | |
| Technology transfer | Acquisition of intellectual property | | R million | 25 ● | 31 | 54 |
| | Skills development | | number of people | 20 ● | 54 | 29 |
| | Job creation | | number of people | 30 ● | 69 | 54 |

The reasons for the target not being achieved are discussed below:

| Key performance area | Key performance indicator | Note | Target 2017 | Actual 2017 | Reason |
|---|--|------|-------------|-------------|---|
| Deliver capital expansion | Distribution capex for strengthening and refurbishment | (a) | 3 477 | 2 911 | The lower capex spend was mainly due to challenges with unsatisfactory contractor performance, delays in securing servitudes and wayleaves as well as community unrest that hampered the construction progress |
| Reduce environmental footprint in existing fleet | Water usage | (b) | 1.38 | 1.42 | The higher water usage was as a result of dry and hot weather conditions as well as lower load factors and inefficiencies at some power stations |
| Implementing coal haulage and the road-to-rail migration plan | Migration of coal delivery volume from road to rail | (c) | 14.60 | 13.20 | The target was not achieved as less coal was produced due to heavy rains. The performance was also influenced by infrastructure failures caused by cable theft, faulty signal equipment and tippler breakdowns |
| Ensure financial sustainability | Average debtors days – top customers | (d) | 15.32 | 15.34 | These targets were not achieved due to the average payments levels that deteriorated marginally during the year as a result of adverse market conditions |
| | Average debtors days – large power users (<100GWh per annum) | (e) | 16.55 | 16.78 | |
| | Average debtors days – small power users excluding Soweto | (f) | 47.70 | 48.75 | |
| Human capital | Training spend as % of gross employee benefit costs | (g) | 5.00 | 4.89 | The target was not met due to the reduction in manpower costs in line with the DTC strategy |
| | Racial equity in senior management (black employees) | (h) | 72.00 | 65.77 | These targets have not been met, even though good progress has been made since the previous year, because of the DTC strategy that limited recruitment opportunities |
| | Racial equity in professionals and middle management (black employees) | (i) | 78.00 | 73.60 | |
| | Gender equity in professionals and middle management (female employees) | (j) | 40.00 | 36.65 | |
| Economic impact | Procurement spend with black-owned suppliers | (k) | 40.00 | 36.98 | The attributable spend with these suppliers and enterprises was below target mainly due to the implementation of the new B-BBEE Codes of Good Practice and exclusion of procurement spend elements that can no longer be considered when calculating the TMPS |
| | Procurement spend with black youth-owned suppliers | (l) | 2.00 | 1.25 | |
| | Procurement spend with suppliers owned by black people with disabilities | (m) | 1.00 | 0.03 | |
| | Procurement spend with qualifying small enterprises | (n) | 15.00 | 7.70 | |
| | Procurement spend with exempted enterprises | (o) | 15.00 | 10.14 | |

Directors' report (continued)

for the year ended 31 March 2017

Risks

Eskom's risk profile has changed significantly in recent years, driven by challenges associated with the regulatory uncertainty, inadequate electricity price increases, credit ratings downgrades, stagnant local sales growth, surplus electricity capacity, increasing cost of IPPs and financial constraints that are affecting the ability to sustain operations.

Refer to the integrated report on page 83 for more information.

Governance

Changes to board of directors

In terms of the Eskom Memorandum of Incorporation, the board shall consist of a minimum of three and maximum of 15 directors with the majority being non-executive directors. There are currently four non-executive directors and one executive director (chief financial officer). It is expected that appointments to the board will be made at the annual general meeting.

The following directors resigned during the year or after year end:

| Name | Date of resignation |
|---------------------|---------------------|
| Mr Romeo Kumalo | 12 April 2016 |
| Ms Mariam Cassim | 14 April 2016 |
| Ms Nazia Carrim | 30 June 2016 |
| Ms Viroshini Naidoo | 30 June 2016 |
| Mr Mark Pamensky | 25 November 2016 |
| Mr Brian Molefe | 31 December 2016 |
| Ms Venete Klein | 12 May 2017 |
| Dr Ben Ngubane | 12 June 2017 |

Changes to the executive committee

There have been a number of changes to the executive committee (Exco).

Mr Brian Molefe resigned as a director and retired as the group chief executive (GCE) effective from 31 December 2016.

Mr Matshela Koko served as the interim chief executive from 1 December 2016 to 14 May 2017. The board has provided the shareholder with a list of names for an interim group chief executive and await the final decision. This will in all likelihood follow with another process for the recruitment and appointment of a permanent GCE.

Ms Elsie Pule was appointed as group executive: human resources and Mr Sean Maritz as group executive: information technology effective from 1 June 2016.

Mr Willy Majola was appointed as acting group executive: generation from 1 January 2017. Mr Abram Masango was appointed as group executive: office of the group chief executive and Mr Prish Govender as acting group executive: group capital from 22 March 2017.

Internal control and combined assurance

The board, through the audit and risk committee (ARC), ensures that internal controls are effective and adequately reported on for auditing and regulatory purposes. Eskom applies a combined assurance model in line with the King report on corporate governance to ensure coordinated assurance activities. This model gives the ARC an overview of significant risks as well as the effectiveness of critical controls to mitigate these risks. The principles for the combined assurance model are embedded in the combined assurance framework. Eskom's internal audit function is managed by the assurance and forensics department which reports directly to the ARC.

PFMA compliance

The independent auditors raised a qualification as the completeness of the irregular expenditure could not be assessed as they were unable to obtain sufficient appropriate evidence timeously to confirm the irregular expenditure in note 52 of the financial statements, noting that the monitoring, reviewing and reporting process has not been adequately designed.

The board noted the findings regarding the irregular expenditure. The root causes of the findings can be categorised mainly into people, process, systems and governance categories. A detailed action plan has been developed to address the specific audit findings in the immediate future while also ensuring that in the longer term, an overall improvement in processes is put in place to avoid the reoccurrence of similar incidents. The details of the PFMA improvement plan are included in the governance review report.

Events after the reporting date

For a description of events after the reporting date refer to note 48 of the annual financial statements.

Eskom governance reviews of procurement processes

Background

The board proactively embarked on a comprehensive review of various reports and matters raised pertaining to perceived governance issues. The reviews did not cover the organisation as a whole, but rather dealt with specific processes, namely procurement and contract management. Furthermore, the areas of focus did not include an end-to-end evaluation of the entire procurement processes, nor did it cover all transactions.

There have been a number of Eskom reviews during the past few years. The following reports relating to procurement and aspects of governance at Eskom have been issued during the period 2015 to 2017:

- investigation into the status of the business and challenges experienced by Eskom; Dentons, 2 July 2015
- State of Capture; Public Protector of South Africa, 4 October 2016
- Coal Quality Management Review; PwC, 26 November 2015
- report on the verification of compliance with National Treasury norms and standards during appointment of Tegeta Exploration and Resources (Pty) Ltd by Eskom; National Treasury (Draft 1: 12 April 2016 and Draft 2: 5 April 2017)

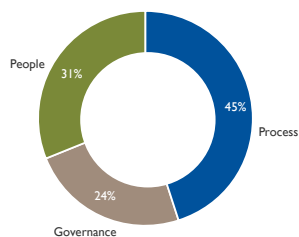
The total value of contracts forming part of the various reports is estimated to be R3.9 billion, R10.3 billion and R424 million for 2015, 2016 and 2017 respectively which translates to approximately 1.28%, 5.26% and 0.15% of the total contracts entered into for the respective years. While these reports covered significant aspects of Eskom’s business, it has to be noted that the scope did not cover the entire procurement control environment and therefore the findings and observations should be read in context.

The State of Capture and the National Treasury reports are currently being contested as there is an overlap in terms of the reviews and the recommendations are not conclusive. The control issues that were identified in these reports have been linked to similar control issues identified in the other reports.

The total number of issues identified from these reports was 135 of which 89 were recommended (excluding 14 as included in reports contested) for improvement in the business.

The issues are categorised as relating to governance, people and processes. The common issues within each subcategory were the basis of decisions, conflicting roles and operational effectiveness of controls.

The graph below illustrates the percentage composition of the issues identified in the reports:



The remedial actions only includes those governance issues in the State of Capture and National Treasury reports that are not contested. The recommendations in the two uncontested reports have been implemented in full.

In the interests of continuous improvement and good governance management has and will continue to implement remedial measures to improve the control environment under the oversight of the ARC. Some of the significant improvements made in the intervening period include enhancements of:

- the procurement and policy process
- proactive assurance on significant procurement transactions especially in coal related procurement
- declaration of interest process

The table below sets out the summary of the procurement process issues per control area within

- System of control is adequate/effective
- Some control deficiencies identified
- Components of system of control are ineffective

| Control area | Issues identified | | Rating after remediation |
|-------------------------------|-------------------|------------|--------------------------|
| | Number | % of total | |
| Coal procurement | 31 | 23 | ● |
| Non-coal procurement | 26 | 19 | ● |
| Coal contract management | 34 | 25 | ● |
| Non-coal contract management | 9 | 7 | ● |
| Poor documentation management | 4 | 3 | ● |
| Capital projects | 7 | 5 | ● |
| Finance | 4 | 3 | ● |
| Stakeholder management | 1 | 1 | ● |
| Generation | 5 | 4 | ● |
| Governance | 14 | 10 | ● |
| | 135 | 100 | |

The 135 issues span across the following control areas with 25% relating to contract management (coal) and 23% on coal procurement. Eskom is actively engaging business and improving business processes to ensure continuous improvement in areas of contract management, coal procurement and procurement governance.

Directors' report (continued)

for the year ended 31 March 2017

Eskom governance reviews of procurement processes (continued)

Background (continued)

Some successes have been achieved in the primary energy area to allow the business to target a lower annual escalation. Eskom will implement a number of strategic initiatives, which include:

- assessing cost-plus mine capital requirements to resolve the recapitalisation backlog and to enable mine delivery against agreed performance
- negotiating improvements in fixed-price short-, medium- and long-term contract pricing
- engaging coal contractors proactively to avoid potential penalties
- optimising logistics to ensure cost-efficiency improvement
- continue implementing least cost dispatch

To mitigate this exposure, Eskom has over time improved coal quality monitoring, assurance and risk transfer. A number of changes are being considered and will be implemented for all new and renegotiated contracts. These changes are as follows:

- conduct coal quality certifications at the receiving power stations by Eskom appointed and managed laboratory contractors instead of pre-certification occurring at suppliers
- withholding of supplier payments where the quality of coal delivered does not meet contractual specifications
- upfront payment of a quality deposit by suppliers to Eskom

The table below sets out the overall procurement process rating

- System of control is adequate/effective
- Some control deficiencies identified
- Components of system of control are ineffective

| Control area | Overall procurement life-cycle rating by assurance and forensic department |
|---|--|
| Procurement governance and compliance | ● |
| Master data management | ● |
| Strategic sourcing | |
| Identifying sourcing projects | ● |
| Identify suppliers | ● |
| Running sourcing events | ● |
| Evaluate responses | ● |
| Select suppliers | ● |
| Requisitioning/order/receipt of goods and service | |
| Requisitioning | ● |
| Receipt of goods and services | ● |
| Supplier performance | ● |
| Payment | |
| Invoicing and payment | ● |
| Spend analysis | ● |
| Contract management | |
| Negotiate contract | ● |
| Contracting | ● |
| Manage | ● |

Way forward

The independent review covered significant aspects of Eskom's procurement process and even though it did not cover the entire control environment, it was concluded that the system of control was adequate and/or effective to enable Eskom to achieve the related business objectives.

Contract management

The board recognises that while significant improvement has been realised there are still areas that require ongoing attention to improve aspects of contract management in a sustainable manner. The initial objectives of the contract management improvement programme will focus on the following key pillars:

Skills, competency and organisational structure

Enhance and develop key skills and competencies in the organisation through continuous training and development. Emphasis of compliance to procedures entrenched with a more effective procurement organisational structure.

Transparency on contract data

Create a central transparency on all contract-related matters ranging from keeping track of the latest contract document (including addendums) as well as all contract-related claims and change management events.

Transparency on contract performance

Create transparency on contract performance (eg delivered coal qualities, delivery timelines) and on consequences triggered by the related contract.

Contract enforcement

Central coordination of enforcing the contract (eg applying pre-agreed incentives and penalties) including feedback-loops of contract/contractor performance into later procurement actions.

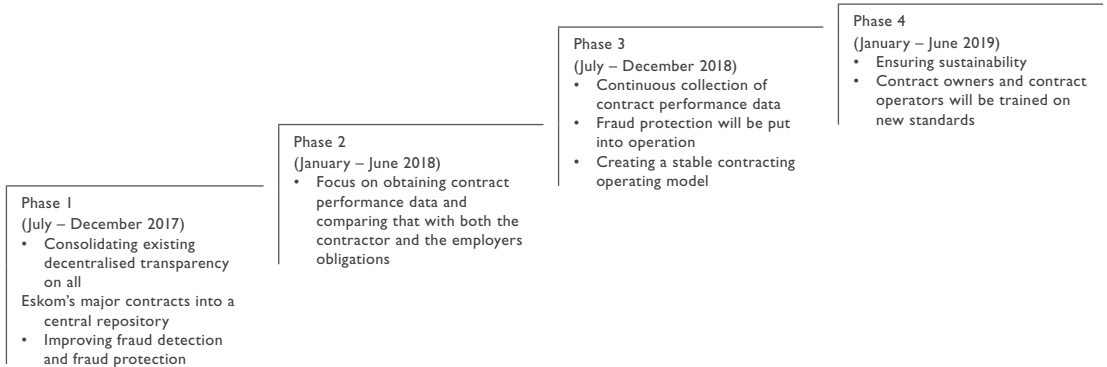
Fraud protection

Establish centrally coordinated approach of fraud detection and fraud protection in international benchmark issues.

Contract management training

Providing training to end users on how to handle and enforce contracts and how to effectively ensure fraud protection.

The contract management improvement programme is as follows:



These areas have been prioritised and it is envisaged that a two-year programme will deliver sustainable improvements that will not only elevate Eskom's contract management practice to global best practices but also deliver significant economic value in the form of reduced contract execution costs.

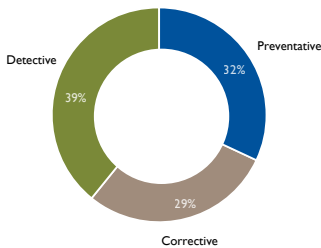
- To enhance monitoring of ethics, setting the appropriate tone from the top with applicable consequences is required. This will be achieved by:
- the board and senior management confirming their commitment to an ethics and fraud risk management program in a document made available to all employees, vendors and customers
 - the way that Eskom management reacts to instances of unethical behaviour and fraud in order to send a powerful message that acts as a strong deterrent to such behaviour
 - requiring employees to periodically confirm their understanding of the code of conduct
 - enforce a consistent and fair consequence management across the different organisation and occupational strata
 - consider implementing a risk based declaration of interests or conflicts disclosure for high risk and senior category occupations (ie top 400 and all supply chain employees could declare quarterly as opposed to annually)

PFMA reporting

An improvement plan was developed to address PFMA compliance relating to the information in note 52 of the annual financial statements.

The dominant root cause of the control deficiencies is people-related. Focused discipline is also required for closing out corrective action as many of the findings are recurring from the previous financial period. In order to turn the situation around management will direct focus on training and disciplined execution. Management will also focus their effort and attention to enhance monitoring and agility, to the changing legislative requirements. The system and processes are determined to be adequate in the majority of the cases.

Controls for implementation are as follows:



Directors' report (continued)

for the year ended 31 March 2017

Eskom governance reviews of procurement processes (continued)

PFMA reporting (continued)

The PFMA compliance improvement programme is as follows:

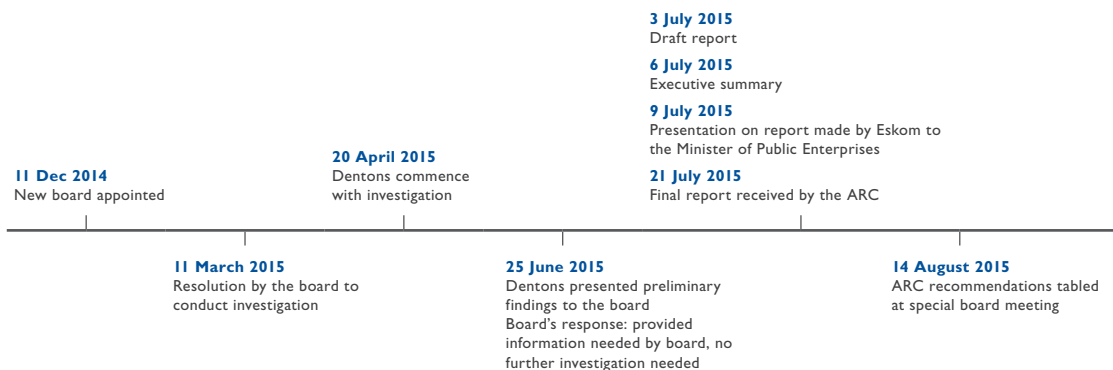
| Description of event | Immediate actions | By when | Long-term actions | Assurance and Forensics department actions |
|---|--|----------|---|---|
| Misuse of the quality management panel – placement of contracts without the necessary delegation and procurement procedures not followed | <ul style="list-style-type: none"> Two employees have been dismissed (one is a senior manager) A criminal case was opened with the South African Police Service to investigate possible fraudulent transactions Civil action against Eskom by one of the main suppliers is being defended A fidelity claim has been lodged in terms of a commercial crime insurance policy with a cover limit of R3 billion for losses arising from fraudulent or dishonest acts committed by employees. This claim will be concluded once the legal matters have been finalised | Sep 2017 | <ul style="list-style-type: none"> Improvement in the monitoring of performance by the SHEQ panel service providers with regular inspections and enforcement of consequence management for poor or ineffective delivery Effective segregation of duties Reconciliation of task orders to scope, budget, timesheets, invoices and payments, with approval of timesheets by project managers on site Limiting of long-term task orders and close monitoring of performance to ensure resources are not idle nor unproductive Training of employees on effective electronic documentation management | <ul style="list-style-type: none"> Proactively review the effectiveness of the implementation plans once completed |
| Awards made to foreign suppliers without having declared their tax status (eg tax clearance certificates etc) – the group commercial department did not communicate the new National Treasury instruction relating to the tax requirement timeously resulting in contracts concluded with foreign suppliers who did not meet the National Treasury tax requirements | <ul style="list-style-type: none"> The foreign contracts relating to these transactions have been identified. The buyers will seek condonation for these transactions at the respective tender committees | Aug 2017 | <ul style="list-style-type: none"> All foreign suppliers to comply with the latest instruction issued in 2017, which requires suppliers to submit various documents to demonstrate compliance to tax requirements. This will be part of the mandatory tender returnables and suppliers who do not comply will be automatically disqualified should they not meet the requirements before the contract is awarded Compliance section within risk and governance draw up monthly a list of all new foreign established contracts and provide this list to the respective sourcing managers for action and review. The general managers will provide feedback at monthly Manco | <ul style="list-style-type: none"> Perform monthly data analytics designed to identify non-compliance and report these findings to management for the purpose of establishing remedial action timeously. This is in addition to the normal audits to determine adherence to management commitments indicated. This will be done monthly commencing July 2017 |
| Various instances non-compliance to the procurement procedure not reported in the PFMA as irregular, mainly relating to splitting of orders and non-declaration of interest | <ul style="list-style-type: none"> Buyers to seek condonation Large purchase order buyers who have transgressed the rules will have their system access suspended and undergo refresher training. Access will be reinstated once training has been completed | Aug 2017 | <ul style="list-style-type: none"> Where non-compliance is detected, the buyer's access to SAP will be suspended immediately. Access will only be granted after refresher training is complete. Where there is a repeat non-compliance, relevant disciplinary action will be taken | <ul style="list-style-type: none"> Perform monthly data analytics designed to identify non-compliance and report these findings to management for the purpose of establishing remedial action timeously. This is in addition to the normal audits to determine adherence to management commitments indicated. This will be done monthly commencing July 2017 |

Dentons report

Background

The report was published in July 2015 and covers the period April 2015 to July 2015.

This review needs to be considered in the context and the time in which it was initiated.



The board had initiated the review by Dentons as the company was facing generating capacity constraints which resulted in systemic load shedding for the country. This coupled with slower than anticipated new build delivery progress, deteriorating generating plant performance and increasing costs had caused concern for the business.

Eskom was also facing challenges in raising funding resulting in a liquidity risk and a crisis declared in January 2015 with an associated emphasis of matter in the audit opinion in the 2015 annual financial statements.

The objective of the review was to obtain an independent and unfettered view regarding the credibility and correctness of information that Eskom's executive management provides in its reports as it relates to:

- poor performance of generation plant
- delays in bringing the new build assets online
- high costs of primary energy
- financial challenges
- integrity of procurement processes and compliance with legislation and policies
- contract management

The Dentons report made 61 recommendations to strengthen processes across Eskom which spanned across capital, commercial, finance, generation and security.

As part of the conditions attached to the government equity injection, the Dentons report was submitted to the Ministers of Finance and Public Enterprises in December 2015.

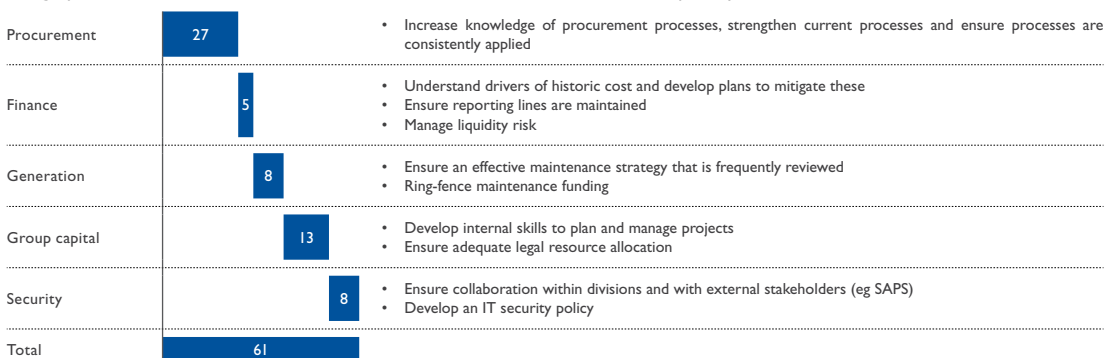
Eskom assurance and forensic department has reviewed and provided assurance on the implementation of the recommendations.

Issues identified in the report

It was found that Eskom has documented policies and procedures, but the Dentons report highlighted the execution and compliance with policies and procedures as a problem in the business.

The majority of the 61 recommendations identified by Dentons related to the procurement process.

The graph below demonstrates the focus of the recommendations identified in the report by division:



Directors' report (continued)

for the year ended 31 March 2017

Eskom governance reviews of procurement processes (continued)

Dentons report (continued)

Issues identified in the report (continued)

Stakeholders raised the following issues regarding the Dentons report:

| Issue | Comment |
|---|--|
| There was supposedly more than one version | It is normal with investigative processes that reports produced during the life cycle of the review will change as evidence is gathered which results in the final report at the conclusion of the process |
| Eskom provided an edited version of the report | Legal counsel advised that the report be released within the Promotion of Access to Information Act process so that third parties can have the opportunity to indicate and justify why information as it may relate to them should not be released as part of the report |
| The release of the report was delayed with ulterior motives | The board did not deem it in the interest of Eskom to release the report to ensure that employee morale was maintained and focused on the implementation of the recommendations which became part of the turnaround strategy |
| The investigation was stopped prematurely | The board was of the view that the information in the interim report had realised the objectives of the investigation and that there was no need to continue the investigation. The investigation had confirmed the original assessment of the board relating to the problem areas of the business |

Progress

Dentons made 61 recommendations and Eskom has implemented all of these recommendations

Significant shareholder value has been derived from the review as evidenced by the improved performance which stemmed from the turnaround strategy. Key successes achieved to date include:

- no load shedding for more than 22 months
- EAF of 77.3% compared to 69%
- excess capacity of approximately 5600MW
- new build delivering ahead of revised schedule – contributing in excess of 2900MW
- significant improvement in profitability of the group as measured by EBITDA performance
 - improvement of 37% in EBITDA from R24 billion (2015) to R32 billion (2016)

The funding requirement for the 2017 financial year has been secured which reasserted the improved financial position to the auditors. This has avoided any possible emphasis of matter qualification on the going concern assessment this year.

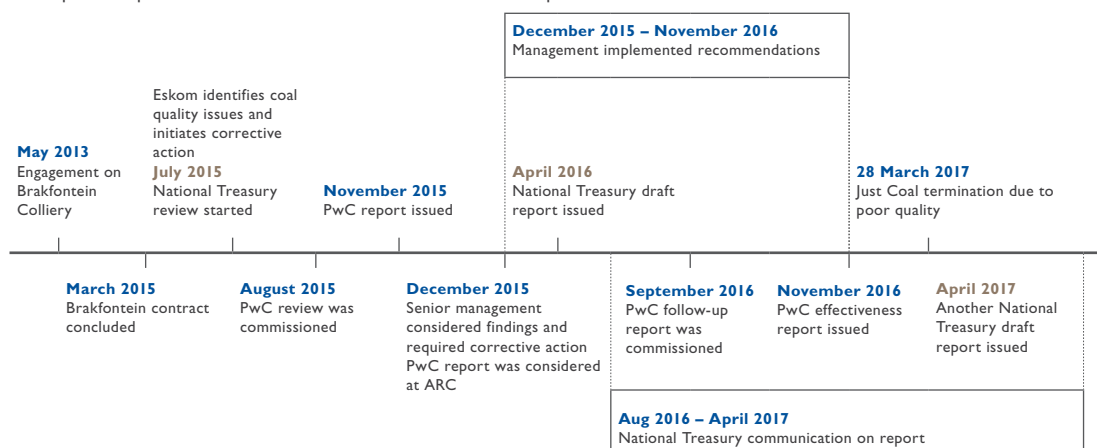
There are ongoing initiatives to improve contract management in the organisation.

Retrospectively the one lesson learnt is that it would have been useful to share the report with a wider range of stakeholders earlier to avoid unnecessary speculation.

PricewaterhouseCoopers (PwC) report

Background

The report was published in November 2015 and an effectiveness report in November 2016.



■ Eskom related events

■ National Treasury related events

Eskom has experienced numerous coal quality challenges with various suppliers including long-term tied collieries. Eskom coal costs and contracts have been subject to numerous reviews, both internally and externally, and the timeline is indicative of the main reviews noted in this feedback. In addition, coal costs have increased by more than 15% per annum over the past five years.

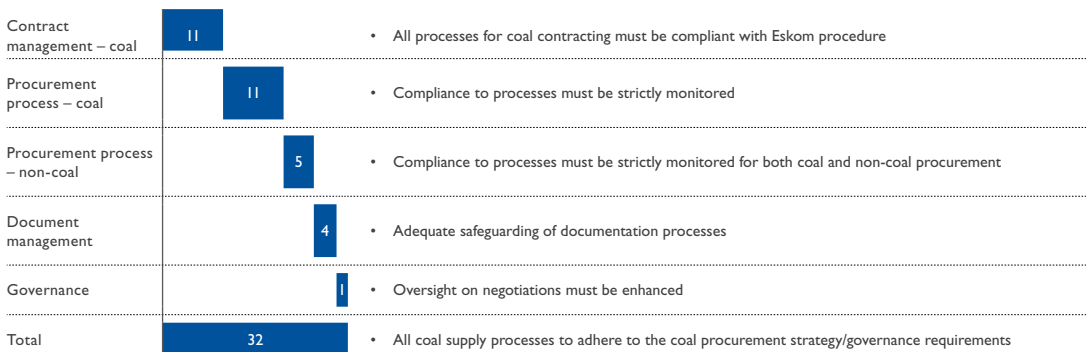
The significant increase is attributable to poor performance of cost plus mines and increased medium-term contracts concluded at higher prices due to increased exports. This increase in the cost of coal had a direct impact on the required tariff that Eskom charges its customers in the recent past.

PwC was appointed in 2015 by Eskom to address concerns related to the quality of coal supplied. The review included the process of appointment relating to coal suppliers as well as the coal quality management processes that related to pre-certification of coal quality and Eskom contracted laboratories. The review was across four suppliers namely, Keaton Mining, Tshedza Mining, Universal Coal and Tegeta Exploration and Resources.

The review included identifying the areas of non-conformance, assessing the adequacy of existing protocols and guidelines and developing a “blueprint”, including suggested areas for improvements to existing controls to enhance effectiveness.

Issues identified in the report

The graph below demonstrates the focus of the 32 issues identified in the report by category:



Outcomes and consequences of coal quality issues identified by internal and external audits include:

| Date | Event | Outcomes and consequences |
|---------------|--|---|
| July 2015 | <ul style="list-style-type: none"> Tegeta coal quality concern raised | <ul style="list-style-type: none"> Collusion between laboratories and Eskom employees |
| August 2015 | <ul style="list-style-type: none"> Tegeta coal supply agreement suspended due to quality concerns Two laboratories suspended Four employees suspended | <ul style="list-style-type: none"> Tegeta coal was rejected unjustifiably based on reports from laboratories Tegeta coal supply agreement reinstated One employee was disciplined and employment contract terminated |
| October 2015 | <ul style="list-style-type: none"> Internal and external audits conducted at the two laboratories | <ul style="list-style-type: none"> One employee still following disciplinary processes |
| November 2015 | <ul style="list-style-type: none"> Non-conformances communicated to one laboratory to correct | <ul style="list-style-type: none"> Remaining two employees returned to service One laboratory returned to service |
| February 2015 | <ul style="list-style-type: none"> Suspension of one of the laboratories lifted | <ul style="list-style-type: none"> Services with the other laboratory were terminated |

Directors' report (continued)

for the year ended 31 March 2017

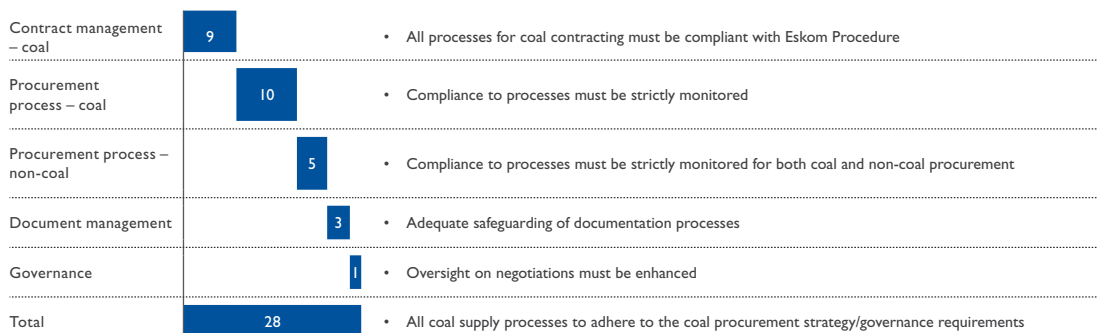
Eskom governance reviews of procurement processes (continued)

PricewaterhouseCoopers (PwC) report (continued)

Progress

There have been 28 recommendations established from the 32 issues identified. All of the 28 recommendations have been implemented.

The graph below demonstrates the focus of the recommendations identified in the report by category:



Eskom commissioned PwC in 2016 to return and assess the progress against implementation of the recommendations made in 2015. Based on the assessment conducted to date the controls were considered to be adequate and no material gaps were identified.

The following shareholder value was derived:

- total primary energy costs are 2.3% lower than the previous year compared to an average increase of 18.8% over the last five financial years, reversing a significantly negative trend
- coal purchase cost per ton increase was contained to 3.5% which is well below the inflation rate of 6%
- to ensure optimal generation costs Eskom continues to apply the least-cost merit order dispatch of power stations
- coal costs were managed within target and stringent measures implemented to monitor coal quality
- current coal contracting discussions are aligning coal pricing and escalations in line with NERSA coal cost determinants
- coal quality-related load losses reduced by 43% compared to prior year; improving plant availability
- the expected coal requirement of 89% for 2018 to 2022 has been secured
- Eskom continues to manage the price of coal and any emanating risks by engaging the industry on coal quality, in order to ensure receipt of an optimal coal product at the right price

State of Capture report

Background

The report was published in October 2016.

The State of Capture report emanated from complaints lodged against the President on 18 March 2016 by Father S Mayebe (on behalf of the Dominican Order, a group of Catholic priests), and Mr Mmusi Maimane (leader of the Democratic Alliance and the opposition in parliament).

The report considered procurement (specifically the Tegeta Exploration and Resources (Pty) Ltd (Tegeta) transaction) and governance, for example appointment of the board as well as issues relating to conflicts of interest. The report made no recommendations, but did pose a request for a judicial commission of enquiry. Such a review can be initiated by the President only and not by Eskom. To date no judicial commission of enquiry has been instituted.

The board has complied with its duties to manage conflicts of interest as and when these arose in terms of its applicable policies and governing legislation.

The board complied with its fiduciary duty towards the company:

- all contracts were concluded in line with Eskom procurement policies
- all transactions have a clear commercial rationale

The board acted in the best interest of Eskom in concluding the various business transactions as shown in the table illustrating shareholder value derived which follows.

Eskom continues to manage any emanating risks by engaging the industry on coal quality and pricing in order to ensure receipt of an optimal coal product at the right price. Current coal contracting discussions are aligning coal pricing and escalations in line with NERSA coal cost determinants.

Commercial decisions consider security of supply, risks associated with coal costs, and optimal cost of coal continues to be balanced, ensuring that optimal decisions are made in the interests of Eskom and the South African consumer.

Issues identified in the report

The main issue highlighted in the report related to the basis for decisions made as they relate to contracts awarded to Tegeta and perceived conflicts of interest.

The stakeholder comments raised about the State of Capture report are as follows:

| Issues | Comments |
|----------------------------------|--|
| Basis of business decisions made | Sound business decisions were taken based on business need and commercial viability of transactions |
| Conflicts of interest | The board carried out its duty of reasonable care Directors are required to declare their interests and are accordingly excluded from associated transactions |

The Public Protector had conducted the review during 2016 which resulted in the State of Capture report. During the review, the Public Protector had requested information to which Eskom responded and has fully cooperated throughout the review process. It is noted that Eskom was not given an opportunity to respond to the allegations contained in the Public Protector report.

As previously mentioned, the State of Capture report requested a judicial commission of enquiry. To date, the enquiry has not yet been commissioned and can only be requested by the President and is subject to a court process. Therefore Eskom is not at liberty to provide further information as the matter is *sub judice*.

Progress

In terms of Eskom's analysis of its decision, there has been a significant amount of value with Eskom reviewing its coal contracts.

The following shareholder value was derived:

| Issues | Value derived | Real benefit R billion |
|---------------------------|--|---------------------------|
| Hendrina Optimum BRP | The benefit of the Tegeta owned Optimum Colliery compared to the Glencore owned Optimum Colliery is calculated based on the difference between the Tegeta real coal price and the revised Glencore offered price for the period from 1 April 2016 until the contract expiry period on 31 December 2018 | 3.4 |
| Prepayment for Arnot coal | The financial benefit of this transaction is compared to the export parity price of coal delivered to the Arnot power station | 0.1 |
| Prepayment for Arnot coal | Had Eskom's anticipated risk materialised and should Eskom not have purchased the 1.26Mt coal, the extreme worst case would have been to run OCGTs to make up for the production shortfall of 2.2 million MWh | 5.5 |
| Arnot contract expiration | At the time of expiry the Coal Supply Agreement (CSA) pricing was R1 132/ton. Exxaro offered to extend the contract at an average price of R737/ton excluding capex and closure costs. The comparative export parity price of coal is much lower | 7.7 |
| | | 16.7 |

National Treasury report of the Tegeta contracts

Background

The first draft of the report on the Tegeta contracts was published in April 2016 and the second draft in April 2017.

National Treasury initiated a review of contracts awarded to Tegeta which has led to two preliminary reports being issued which were followed by two draft reports. The focus of the report is the procurement process followed by Eskom during the sourcing, contract negotiations and conclusion of the CSA with Tegeta.

Eskom obtained a legal opinion and has discerned that the power of investigation and oversight is aimed at enabling National Treasury to investigate and intervene at a general and system-wide level, not that National Treasury must micromanage the details of an entity's procurement or contract management activities on a case-by-case level.

The conclusions regarding the standard of coal, the price paid for it and enforcement of the provision of the coal contract do not relate to any particular provision of the supply chain management (SCM) framework. Though National Treasury is correct that the concept of SCM is not restricted to what it calls the pre-tender and tender phases, the subsequent (post-tender) phase is not currently the subject of detailed regulation by the SCM framework.

As regards the post-tender phase, the framework is confined to matters such as the prescription of standard contracts. National Treasury is unable to point to any provision of the framework that has been breached.

The same goes to the allegations concerning an alleged breach of environmental laws. As far as is relevant to the SCM framework, this amounts to an allegation that Eskom failed to enforce certain provisions of its contract with Tegeta that required drainage tests. Eskom must give due regard to that opinion but cannot, in the event of an intractable dispute as to its correctness, be compelled to give effect to it.

Eskom is a state-owned company and has a duty to comply with the PFMA and to cooperate in good faith with the efforts of National Treasury to monitor such compliance. This is indeed the theme of National Treasury's letter which does not rely on an assertion that National Treasury has any powers of compulsion but rather appeals to Eskom's duty as a good constitutional citizen to cooperate with it in the interests of the sound financial management of public funds. Eskom is not disputing this duty and has cooperated fully with National Treasury's investigation despite its misgivings about aspects of it and its apparent direction.

Directors' report (continued)

for the year ended 31 March 2017

Eskom governance reviews of procurement processes (continued)

National Treasury report of the Tegeta contracts (continued)

Background (continued)

Consequently the board obtained an additional legal opinion relating to the allegations of irregular and fruitless and wasteful expenditure. The opinion noted the following in this regard:

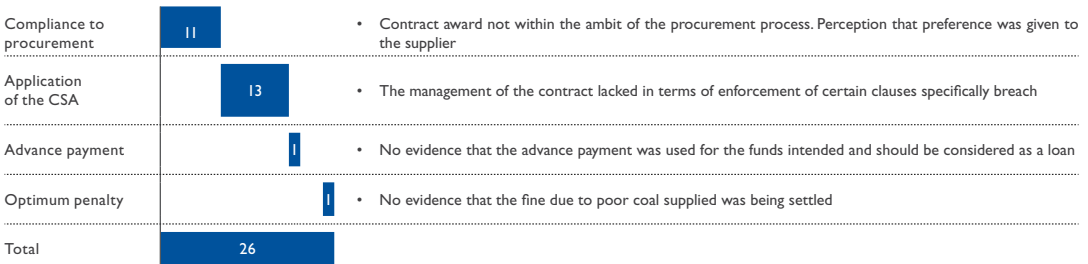
- the board maintains the primary responsibility for the utility's financial and risk management. It is required to take positive steps to maintain and ensure compliance with its SCM framework, including taking disciplinary steps against any employee who contravenes, makes or permits conduct that is inconsistent with the PFMA or Eskom's internal control systems
- based on the allegations in the National Treasury report that the transactions discussed above constitute either fruitless and wasteful or irregular expenditure, National Treasury has not substantiated such claim
- from the legal assessment of the expenditure incurred by Eskom in respect of the three transactions it is reiterated that:
 - there is no contractual basis for the conclusion that any amount paid in excess of R13.50/GJ must be deemed as fruitless and wasteful expenditure. The base price of coal at R13.50/GJ will fluctuate on a monthly basis with reference to the monthly price of diesel utilised for the mining operation and must not be confused with the cost of transportation of coal by either Eskom or the mine regulated separately from the cost of coal
 - in respect of the price difference of R18.68/GJ as opposed to R19.69/GJ for coal from Tegeta only an expenditure that was "without value" or "without substance" not yielding the desired result is considered to be in vain. In that regard, fruitless and wasteful expenditure contemplates paying for goods or services and receiving no value. In this instance that Eskom derived "value" for the coal actually delivered. It can accordingly not be concluded that the expenditure was fruitless and wasteful expenditure by merely relying on a price difference
- no reference was made by National Treasury to any particular contravention by Eskom of applicable legislation in making the advance payment of R659 558 079. Without any clear contravention of the PFMA read with Treasury Regulations, the medium-term mandate and Eskom SCM Policy it cannot simply be concluded that it was an irregular expenditure
- both National Treasury and the Public Protector have inconsistent views on the nature of the expenditure for the advance payment. The Public Protector observed that the advance payment might be fruitless and wasteful expenditure whereas National Treasury maintains that it amounts to irregular expenditure. The Public Protector recorded with reference to an argument for irregular expenditure that "after evaluating the responses received from Eskom, it is clear that they do have the requisite policies in place which provide for a prepayment of coal to be made. This is in line with various agreements put in place by Eskom after the energy crisis in 2008". The conclusion of the Public Protector is in line with our assessment that the expenditure cannot be irregular if there was compliance with Eskom's policies. However, it also does not mean that the expenditure is fruitless and wasteful expenditure when applying the test aforesaid
- without demonstrating that an employee or official of Eskom contravened legislation, including the Eskom SCM policies, made or permitted expenditure inconsistent with the PFMA or Eskom's internal control systems it cannot be concluded that any financial misconduct was made either wilfully or negligently

Issues identified in the report

Issues highlighted in the reports can be categorised into four areas, namely:

- the award of CSA in terms of 2008 mandate
- pricing of coal
- quality of coal
- advance payment

The graph below demonstrates the focus of the issues identified in the report by category:



Matters raised in the National Treasury report are as follows:

| Issues | Comments |
|--|--|
| The award of the contract to supplier | The medium-term mandate approved in 2008 was based on Eskom's procurement policy at the time, which was compliant to the PFMA. The mandate was granted to mitigate security of supply risk that existed in 2008 that lead to load shedding. A similar process was followed for 33 other suppliers allowed for in terms of the medium-term mandate |
| Pricing of coal | The price of coal was benchmarked and found to be commercially acceptable. The Tegeta price was compared to 10 other suppliers for both road and rail and appeared reasonable |
| Quality of coal | PwC report in 2016 confirms that the coal quality process controls are effective |
| Environmental issues (water use license) | Department of Water and Sanitation has the responsibility to enforce the adherence to water usage license conditions, not Eskom. There are no further obligations as the water usage license as per the CSA is valid and in place |
| The advance payment | The prepayment was made in terms of the approved 2008 mandate in respect of coal prepayments. Several other prepayments to suppliers have been made since 2008. This enabled Eskom to overcome the winter challenge without load shedding and very expensive diesel usage. A 3.5% discount was negotiated with Tegeta for early payment of 5 months which translates into a 7% annual discount. An internal audit verification conducted revealed that the quantum of the prepayment was fully recovered with coal delivered by Tegeta by 31 August 2016 |

The overall observations were as follows:

- contract management issues identified by National Treasury have been resolved or where outstanding are in the process of being resolved
- Eskom has complied with National Treasury's SCM framework as confirmed by legal opinion
- Eskom will continue to actively engage National Treasury to address any remaining issues
- coal costs were managed within target, and stringent measures implemented to monitor coal quality
- current coal contracting discussions are aligning coal pricing and escalations in line with NERSA coal cost determinants
- Eskom continues to manage the price of coal and any emanating risks by engaging the industry on coal quality, in order to ensure receipt of an optimal coal product at the right price

Conclusion

Eskom has successfully implemented all of the uncontested recommendations. Eskom will continue to engage National Treasury in a constructive way forward to finalise its report.

The control areas after implementation of recommendations indicates that only some control deficiencies were identified.

The rating by the assurance and forensic department of the overall procurement process indicate that the system of control is adequate for the overall procurement process. The processes which require attention are being managed with improvement plans. The board recognises that further improvements are needed particularly as the independent auditors raised concerns regarding the procurement environment.

Independent auditor's report to Parliament and the shareholder – Minister of Public Enterprises

Report on the audit of the consolidated and separate financial statements

Qualified opinion

We have audited the consolidated and separate financial statements of Eskom and its subsidiaries (the group) set out on pages 28 to 116, which comprise the consolidated and separate statement of financial position at 31 March 2017, and the consolidated and separate statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, as well as the notes to the consolidated and separate financial statements including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the basis for qualified opinion section of our report, the consolidated and separate financial statements present fairly, in all material respects, the consolidated and separate financial position of the group as at 31 March 2017, and the group's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) and the requirements of the Public Finance Management Act of South Africa (PFMA) and the Companies Act of South Africa (Companies Act).

Basis for qualified opinion

Irregular expenditure

Section 55(2) (b) (i) of the PFMA requires the entity to disclose in a note to the consolidated and separate financial statements particulars of all irregular expenditure that has occurred during the financial year. The group did not have an adequate system for identifying and recognising all irregular expenditure and there were no satisfactory alternative procedures that we could perform to obtain reasonable assurance that all irregular expenditure had been properly recorded in note 52 to the consolidated and separate financial statements. Consequently, we were unable to determine whether any adjustment was necessary to the balance of irregular expenditure stated at R2 996 million (2016: R348 million) in the consolidated and separate financial statements.

We conducted our audit in accordance with the International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the consolidated and separate financial statements section of our report.

We are independent of the group in accordance with the Independent Regulatory Board for Auditors' *Code of professional conduct for registered auditors* (IRBA code) and other independence requirements applicable to performing audits of financial statements in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA code and in accordance with other ethical requirements applicable to performing audits in South Africa. The IRBA code is consistent with the International Ethics Standards Board for Accountants' *Code of ethics for professional accountants* (parts A and B).

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgement, are of most significance in our audit of the consolidated and separate financial statements of the group for the year ended 31 March 2017. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole and forming our opinion thereon. We do not provide a separate opinion on these matters.

Key audit matter

How the matter was addressed in the audit

Valuation of property, plant and equipment

Property, plant and equipment comprise 83% of the total assets and have been disclosed in note 8. The group has significant capital expenditure that is currently being invested in. Capital expenditure, especially assets constructed by the group, requires significant consideration on the nature of the costs in order to adhere to the relevant applicable standard.

The board of directors conduct the annual assessment on the depreciation method, useful lives, residual values and impairment of items of property, plant and equipment. The annual assessment involves judgements which include determining the useful lives and residual values of assets where there is no comparable asset in the market and the discount rate applied in discounting future cash flows (and the future cash flows themselves).

The significant consideration on the nature as well as the quantum of the capitalised costs make the valuation of property, plant and equipment a key audit matter. In addition to this, the assessment of the depreciation method and estimation of the useful lives, residual values and impairment of property, plant and equipment carry elements of judgement making them key audit matters.

Our audit work included the following:

- assessing the nature of costs capitalised to property, plant and equipment to test the validity of amounts
- evaluating whether the costs capitalised to property, plant and equipment meet the recognition criteria of the applicable standard
- consideration on whether capitalisation of costs to property, plant and equipment ceased when the asset was ready for use as intended by the board of directors
- consideration of the appropriateness of the disclosure of property, plant and equipment

We challenged the assumptions made by the board of directors in assessing the depreciation method, useful lives, residual values and impairment of the items of property, plant and equipment. Our audit work included:

- critical evaluation of the process to assess the depreciation method, useful lives, residual values and identification of impairment indicators, and in particular, that the depreciable amount appears appropriate for assets not yet fully depreciated
- review the process to identify items of property, plant and equipment carried at zero or RI book value and their consideration whether or not to adjust accumulated depreciation and appropriateness of the depreciation policy to that class of asset
- assessed the future projected cash flows presented to us with particular reference to the price and quantity of coal, operating costs as well as the discount rates to determine whether they are reasonable and supportable given the current economic climate and expected future performance of the cash generating units
- key assumptions challenged include those relating to the level that impairment is assessed, being the smallest identifiable group of assets for which independent cash inflows can be identified

We did not identify material issues with the assumptions applied by the directors in assessing the depreciation method, useful lives, residual values and impairment of items of property, plant and equipment.

Valuation and completeness of assets transferred from customers

Assets transferred from customers form part of property, plant and equipment disclosed in note 8.

The prior year consolidated and separate financial statements have been restated as disclosed in note 49. The restatement is as a result of a prior year error arising from a lack of standard operating procedures for the accounting of certain distribution assets that were developed by third parties and transferred to the group in prior periods.

Assets transferred from customers are significant and are recognised at fair value. The retrospective fair value determination of assets transferred from customers is impacted by the availability of historical information. Thus assets transferred from customers are a key audit matter.

Our audit work included the following:

- assessed the reasonability of the fair value used to account for assets transferred from customers
- performed substantive procedures to test the completeness of assets transferred from customers
- considered the appropriateness of the disclosure

We did not identify material issues relating to the assets transferred from customers.

Valuation of future fuel supplies

Future fuel supplies are disclosed in note 10. Future fuel supplies are accounted for by the board of directors based on their judgement of the most relevant applicable accounting standard. The accounting of future fuel supplies is unique as it relates to the group's contractual right to coal arising from the agreement with the coal mines.

Future fuel supplies include the costs of mine development, equipment and rehabilitation.

The board perform an annual assessment of impairment of future fuel supplies. The annual assessment involves judgements on the discount rate applied in discounting future cash flows.

Accordingly, the capitalisation of costs and the estimation of the impairment of future fuel supplies, is a key judgement area and thus a key audit matter.

We critically assessed the basis of recognition of future fuel supplies as well as the evaluation by the board of directors of the standard appropriate to account for the contractual right to future coal arising from the agreements with the coal mines.

In addition our audit work included the following:

- substantive test of costs capitalised
- analysed the projected cash flows to determine whether they are reasonable and supportable given the current economic climate and expected future performance of the cash generating units
- obtained evidence on the appropriateness of the discount rate used to discount future cash flows
- consideration of the appropriateness of the disclosure of future fuel supplies

Where necessary we engaged an independent actuarial specialist to evaluate the work performed by the board's expert which included:

- subjecting key assumptions to sensitivity analysis

The actuarial specialist's independence and competence was assessed when engaged.

We did not identify material issues relating to the capitalisation of costs nor the estimation of impairment of future fuel supplies.

Valuation of trade and other receivables

Trade and other receivables are disclosed in note 19. There is uncertainty relating to the recoverability of some of the municipalities and Soweto debt. The municipalities and Soweto debt have increased along with the allowance for impairment in comparison to the prior year.

Accordingly the estimation of the allowance for impairment of municipalities and Soweto debt is a judgement area and thus a key audit matter.

We assessed the validity of material long outstanding municipalities and Soweto debt by considering payments received after year-end and past payment history.

The assessment of the appropriateness of the allowance for impairment for municipalities and Soweto debt comprised:

- challenged the appropriateness and reasonableness of the impairment loss indicators and assumptions applied by management
- consideration of the duration of outstanding debt
- consideration and concurrence of the agreed payment terms
- verification of security held
- consideration of the completeness and accuracy of the disclosures

We did not identify material issues with the valuation of trade receivables and assessment of impairment indicators.

Independent auditor's report to Parliament and the shareholder – Minister of Public Enterprises (continued)

Report on the audit of the consolidated and separate financial statements (continued)

Key audit matters (continued)

| Key audit matter | How the matter was addressed in the audit |
|---|--|
| Completeness of provisions <p>Provisions are disclosed in note 29 and are determined by discounting the expected future cash flows using a pre-tax discount rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. In addition the following are inputs applicable in the determination of provisions:</p> <ul style="list-style-type: none">• estimation of decommissioning costs of nuclear and other generating plants• estimation of expenditure required to settle present obligation• exchange rate fluctuations• discount rates applied to the projected future cash flows <p>Accordingly provisions are considered a key audit matter.</p> | <p>We challenged the assumptions made in determining the provisions amount. Our audit work included:</p> <ul style="list-style-type: none">• analysing the future projected cash flows to determine whether they are reasonable and supportable given the current economic climate and expected future performance• obtained evidence on the appropriateness of the discount rate used to discount future cash flows <p>Where necessary we engaged an independent actuarial specialist to evaluate the work performed by the board's expert which included subjecting key assumptions to sensitivity analysis.</p> <p>The actuarial specialist's independence and competence was assessed.</p> <p>In addition to the aforementioned, our audit work included the following:</p> <ul style="list-style-type: none">• testing the effectiveness of controls around the identification and evaluation of the legal proceedings• obtaining external legal confirmation for significant legal proceedings• review of minutes and contractual commitments to identify completeness of provisions• consideration of the adequacy of the disclosure for provisions <p>We did not identify material issues on completeness of provisions.</p> |
| Valuation of complex instruments <p>The disclosure associated with the valuation of complex instruments is set out in note 6.2 – Fair value measurement and disclosure.</p> <p>Fair value measurement of financial instruments significantly affects profit and loss and disclosure in the consolidated and separate statements.</p> <p>Valuation of some financial instruments requires greater judgement and estimation to determine the appropriate valuation techniques and to source relevant and reliable inputs.</p> <p>Due to the complexity of the actuarial assumptions applied and the quantum of some of these financial instruments, this is considered a key judgement area and thus a key audit matter.</p> | <p>We obtained an understanding of the relevant controls in place to evaluate that correct independent market inputs are used in the valuation models. We applied our valuation expertise to a sample of financial instruments and assessed the appropriateness of the valuation models with reference to approaches commonly used.</p> <p>We assessed the judgements and estimates applied by the board against our understanding of current market practice and conditions. We also obtained independently sourced inputs where available.</p> <p>Where necessary, we engaged an independent actuarial specialist to evaluate the work performed by the board's expert, including:</p> <ul style="list-style-type: none">• assessing the appropriateness of the financial model used• testing the reasonableness of the inputs into the financial models• assessing the appropriateness of the amount recognised by comparing the model used to industry-models for similar derivatives <p>The actuarial specialist's independence and competence was assessed.</p> <p>We assessed key assumptions and modelling approaches in estimating credit value adjustments and funding value adjustments against current market practice.</p> <p>We evaluated gains or losses on significant settled deals to assess calibration of mark-to-model values, and found management's estimates to be within reasonable ranges.</p> |
| Going concern <p>Eskom's consolidated and separate financial statements are prepared on the going-concern basis as disclosed in note 3.2. The calculations are based on estimates of future performance and are fundamental to assessing the suitability of the basis adopted for the preparation of the financial statements. The following key judgement areas were considered by the board in determining the appropriateness of the going-concern basis:</p> <ul style="list-style-type: none">• the group's and South Africa's credit rating• availability of funding• the group's revenue determination by NERSA• cash flow, budgets and forecast <p>Accordingly, the assumptions used for assessing the applicability of preparing the financial statements on the going-concern basis are considered significant and thus a key audit matter.</p> | <p>We challenged the board's assumptions used to support the preparation of the consolidated and separate financial statements on the going-concern basis. Our assessment included the following audit work:</p> <ul style="list-style-type: none">• critically analysed the projected cash flows from the board to determine whether they are reasonable and supportable given the current economic climate and expected future performance of the cash generating units• we tested the veracity of the forecast process with reference to previous forecasts compared to actual performance• we inspected the board's assessment of compliance with debt covenants in light of recent downgrades• we inspected loan agreements to identify any modification of repayment terms• we reviewed the board's planned submissions to and general correspondence with NERSA• we considered the government guarantees provided by National Treasury <p>We did not identify material issues relating to going concern.</p> |

Emphasis of matter

We draw attention to the matters below. Our opinion is not modified in respect of these matters.

Restatement of corresponding figures

As disclosed in note 49 to the consolidated and separate financial statements, the corresponding figures for the prior periods have been restated to correct an error as a result of not accounting for certain distribution assets that were developed by third parties and transferred to the group in prior periods at, and for the year ended, 31 March 2017.

Material losses – non-technical revenue losses

As disclosed in note 52.3(c) to the consolidated and separate financial statements, material electricity losses of RI 268 million (2016: RI 217 million) were incurred. These arise mainly from meter tampering and bypasses, illegal connections to the electricity network and illegal vending of electricity.

Accounting authority's responsibilities for the audit of the consolidated and separate financial statements

The board, which constitutes the accounting authority, is responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with IFRS and the requirements of the PFMA and Companies Act and for such internal controls as the accounting authority determines are necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the accounting authority is responsible for assessing the group's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going-concern basis of accounting unless the accounting authority either intends to liquidate the group or to cease operations or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the consolidated and separate financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with the ISAs, we exercise professional judgement and maintain professional scepticism throughout our audit of the consolidated and separate financial statements, and the procedures performed on reported performance information for selected key performance areas and on the public entity's compliance with respect to the selected subject matters.

We also:

- identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls
- obtain an understanding of internal controls relevant to the audit to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the public entity's internal controls
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the accounting authority
- conclude on the appropriateness of the accounting authority's use of the going-concern basis of accounting in the preparation of the financial statements. We also conclude, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements about the material uncertainty or, if such disclosures are inadequate, to modify the opinion on the financial statements. Our conclusions are based on the information available to us at the date of the auditor's report. However, future events or conditions may cause a public entity to cease to continue as a going concern
- evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion
- communicate with the accounting authority regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit
- confirm to the accounting authority that we have complied with relevant ethical requirements regarding independence, and communicate all relationships and other matters that may reasonably be thought to have a bearing on our independence, and where applicable, related safeguards

Report on other and regulatory requirements

In accordance with our responsibilities in terms of sections 44(2) and 44(3) of the Auditing Profession Act, we report that we have identified reportable irregularities in terms of the Auditing Profession Act. We have reported such matters to the Independent Regulatory Board for Auditors. The matter pertaining to the reportable irregularities have been described in note 48 to the financial statements.

Independent auditor's report to Parliament and shareholder – Minister of Public Enterprise (continued)

Report on the audit of the annual performance report

Introduction and scope

In accordance with the Public Audit Act of South Africa (PAA) and the general notice issued in terms thereof we have a responsibility to report material findings on the reported performance information against predetermined objectives for selected key performance areas presented in the *performance in terms of the shareholder compact* section of the directors' report. We performed procedures to identify findings but not to gather evidence to express assurance.

Our procedures address the reported performance information which must be based on the approved performance planning documents of the public entity. We have not evaluated the completeness and appropriateness of the performance indicators established and included in the planning documents. Our procedures also did not extend to any disclosures or assertions relating to planned performance strategies and information relating to future periods that may be included as part of the reported performance information. Accordingly our findings do not extend to these matters.

We evaluated the usefulness and reliability of the reported performance information in accordance with the criteria developed from the performance management and reporting framework, as defined in the general notice, for the following selected key performance areas presented in *performance in terms of the shareholder compact* section of the directors' report for the year ended 31 March 2017:

- improve operations
- deliver capital expansion
- compliance capital investments
- reduce environmental footprint in existing fleet
- ensure financial sustainability
- economic impact

We performed procedures to determine whether the reported performance information was properly presented and whether performance was consistent with the approved performance planning documents. We performed further procedures to determine whether the indicators and related targets were measurable and relevant, and assessed the usefulness and reliability of the reported performance information to determine whether it was valid, accurate and complete.

The material findings in respect of the usefulness and reliability of the selected key performance areas are as follows:

Economic impact

Local content contracted: Eskom-wide

We were unable to obtain sufficient appropriate audit evidence for the reported achievement of local content contracted: Eskom wide. This was due to limitations placed on the scope of our work and the lack of sufficient and appropriate audit evidence. We were unable to confirm the reported achievement by alternative means. Consequently, we were unable to determine whether any adjustments were required to the reported achievement of 73.37%.

Local content contracted: new build program

We were unable to obtain sufficient appropriate audit evidence for the reported achievement of local content contracted: new build program. This was due to limitations placed on the scope of our work and the lack of sufficient and appropriate audit evidence. We were unable to confirm the reported achievement by alternative means. Consequently, we were unable to determine whether any adjustments were required to the reported achievement of 85.78%.

Other key performance areas assessed

We did not identify any material findings on the usefulness and reliability of the reported performance information in the remainder and the key performance areas assessed.

Other matters

We draw attention to the matters below. Our opinions are not modified in respect of these matters.

Achievement of planned targets

Refer to the *performance in terms of the shareholder compact* section of the directors' report on pages 7 to 9 for information on the achievement of planned targets for the year and explanations for the under achievement of targets. This information should be considered in the context of the material findings on the reliability of the reported performance information discussed earlier in this report.

Adjustment of material misstatements

We identified material misstatements in the *performance in terms of the shareholder compact* section of the directors' report submitted for auditing. These material misstatements were on the reported performance information of economic impact. As management subsequently corrected only some of the misstatements, we reported material findings on the reliability of the reported performance information discussed earlier in this report.

Report on the audit of compliance with legislation

Introduction and scope

In accordance with the PAA and the general notice issued in terms thereof we have a responsibility to report material findings on the compliance of the public entity with specific matters in key legislation. We performed procedures to identify findings but not to gather evidence to express assurance.

The material findings in respect of the compliance criteria for the applicable subject matters are as follows:

Expenditure management

Effective steps were not taken to prevent irregular expenditure, as required by section 51(1)(b)(ii) of the PFMA. The full extent of the irregular expenditure could not be quantified as indicated in the basis for qualification paragraph.

Effective steps were not taken to prevent fruitless and wasteful expenditure amounting to R547 million, as disclosed in note 52 to the annual financial statements, in contravention of section 51(1)(b)(ii) of the PFMA.

Procurement and contract management

Goods, works or service were not always procured through a procurement process which is fair, equitable, transparent and competitive, as required by section 51(1)(a)(iii) of the PFMA.

Contracts were awarded to and quotations accepted from bidders based on preferential points that were not calculated in accordance with the requirements of the Preferential Procurement Policy Framework Act and its regulations.

Contracts and quotations were awarded to suppliers whose tax matters had not been declared by the South African Revenue Services to be in order as required by Treasury Regulations 16A9.1(d) and the Preferential Procurement Regulations.

Other information

The accounting authority is responsible for the other information. The other information comprises the information included in the directors' report, the audit committee's report and the company secretary's certificate as required by the Companies Act, the other information does not include the consolidated and separate financial statements, the auditor's report thereon and those selected key performance areas presented in the *performance in terms of the shareholder compact* section of the directors' report that have been specifically reported on in the auditor's report.

Our opinion of the financial statements and findings on the reported performance information and compliance with legislation do not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements and the selected key performance areas presented in the *performance in terms of the shareholder compact* section of the directors' report, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Internal control deficiencies

We considered internal control relevant to our audit of the consolidated and separate financial statements, *performance in terms of the shareholder compact* section of the directors' report and compliance with legislation, however the objective is not to express any form of assurance thereon.

The matters reported below are limited to the significant internal control deficiencies that resulted in the basis for the qualified opinion, the findings on the *performance in terms of the shareholder compact* section of the directors' report and the findings on compliance with legislation included in this report:

Leadership

The public entity experienced instability in leadership in the last few years as a result of a number of suspensions, dismissals and resignations in key leadership positions. Instability in top leadership has contributed to the overall decline in the internal control environment.

The accounting authority did not exercise adequate oversight responsibility regarding compliance with applicable legislation and related internal controls.

Financial and performance management

The accounting authority did not implement proper record keeping in a timely manner to ensure that complete, relevant and accurate information is accessible and available to support financial and performance reporting.

Other reports

We draw attention to the following engagements conducted by various parties that have or could potentially have an impact on the matters reported on the public entity's financial, performance and compliance related matters. The reports noted do not form part of our opinion on the financial statements or our findings on the reported performance information or compliance with legislation.

Investigations

During the financial year under review the group conducted investigations into alleged irregularities, fraud and corruption within the procurement environment. At the reporting date, certain investigations were still ongoing. The material findings that were identified relating to those investigations completed during the year were as follows:

- an independent consultant investigated allegations of mismanagement and allegations of irregularities in the quality management department as referred to in note 52.1(h) to the consolidated and separate financial statements

Agreed-upon procedure engagements

The following agreed upon procedures engagements were performed:

- National Treasury consolidation template. The report covered the period from 1 April 2016 to 31 March 2017
- Eskom's generation, transmission and distribution activities regulatory financial report. This agreed-upon procedure is performed on behalf of NERSA



Aaron Mthimunye
SizweNtsalubaGobodo Inc.
Director
Registered auditor

23 June 2017

20 Morris East Street, Woodmead 219

Statements of financial position

at 31 March 2017

| Note | Group | | | Company | | |
|---|------------|-------------------------------------|-------------------------------------|------------|-------------------------------------|-------------------------------------|
| | 2017 Rm | Restated ¹ 2016 Rm | Restated ¹ 2015 Rm | 2017 Rm | Restated ¹ 2016 Rm | Restated ¹ 2015 Rm |
| Assets | | | | | | |
| Non-current | | | | | | |
| | 622 331 | 567 960 | 502 002 | 622 683 | 568 873 | 495 130 |
| Property, plant and equipment | 8 588 867 | 520 521 | 457 720 | 589 479 | 521 769 | 459 211 |
| Intangible assets | 9 3 981 | 3 138 | 2 904 | 3 817 | 2 944 | 2 746 |
| Future fuel supplies | 10 8 190 | 10 502 | 9 079 | 8 190 | 10 502 | 9 079 |
| Investment in equity-accounted investees | 11 364 | 360 | 348 | 95 | 95 | 95 |
| Investment in subsidiaries | 12 – | – | – | 384 | 384 | 455 |
| Deferred tax | 13 50 | 174 | 230 | – | – | – |
| Loans receivable | 15 79 | 70 | 8 646 | – | – | – |
| Derivatives held for risk management | 16 16 868 | 27 600 | 14 303 | 16 868 | 27 600 | 14 303 |
| Finance lease receivables | 17 448 | 477 | 500 | 448 | 477 | 500 |
| Payments made in advance | 18 1 938 | 2 579 | 3 004 | 1 856 | 2 563 | 3 003 |
| Trade and other receivables | 19 9 | 54 | 2 787 | 9 | 54 | 3 257 |
| Investment in securities | 14 1 537 | 2 485 | 2 481 | 1 537 | 2 485 | 2 481 |
| Current | | | | | | |
| | 78 879 | 86 268 | 57 686 | 78 797 | 87 644 | 59 442 |
| Inventories | 20 22 359 | 17 821 | 16 033 | 22 156 | 17 641 | 15 896 |
| Taxation | 125 | 93 | 94 | – | – | – |
| Loans receivable | 15 14 | 10 | 269 | 6 187 | 6 352 | 6 553 |
| Derivatives held for risk management | 16 1 000 | 2 582 | 709 | 1 000 | 2 582 | 709 |
| Finance lease receivables | 17 26 | 22 | 20 | 26 | 22 | 20 |
| Payments made in advance | 18 2 091 | 3 891 | 2 505 | 1 958 | 3 732 | 2 261 |
| Trade and other receivables | 19 19 379 | 21 810 | 16 856 | 20 609 | 24 455 | 18 553 |
| Investment in securities | 14 10 541 | 7 741 | 6 015 | 5 167 | 2 067 | 2 321 |
| Financial trading assets | 14 2 919 | 3 844 | 6 322 | 1 730 | 2 657 | 5 143 |
| Cash and cash equivalents | 21 20 425 | 28 454 | 8 863 | 19 964 | 28 136 | 7 986 |
| Non-current assets held-for-sale | | | | | | |
| 22 | 8 799 | 8 942 | – | 70 | 148 | – |
| Total assets | | | | | | |
| | 710 009 | 663 170 | 559 688 | 701 550 | 656 665 | 554 572 |
| Equity | | | | | | |
| Capital and reserves attributable to owner of the company | | | | | | |
| | 175 942 | 182 352 | 118 419 | 165 964 | 174 103 | 112 212 |
| Liabilities | | | | | | |
| Non-current | | | | | | |
| | 453 777 | 405 039 | 366 634 | 453 275 | 404 265 | 364 652 |
| Debt securities and borrowings | 25 336 770 | 306 970 | 277 458 | 336 690 | 306 901 | 275 954 |
| Embedded derivatives | 26 4 032 | 5 410 | 6 647 | 4 032 | 5 410 | 6 646 |
| Derivatives held for risk management | 16 6 767 | 2 862 | 2 641 | 6 767 | 2 862 | 2 641 |
| Deferred tax | 13 18 067 | 21 696 | 18 642 | 18 090 | 21 317 | 18 336 |
| Employee benefit obligations | 28 13 790 | 12 405 | 11 960 | 13 458 | 12 094 | 11 665 |
| Provisions | 29 44 021 | 32 841 | 31 078 | 43 908 | 32 826 | 31 039 |
| Finance lease payables | 30 9 819 | 3 838 | 474 | 9 819 | 3 838 | 637 |
| Trade and other payables | 31 871 | 875 | 1 015 | 871 | 875 | 1 015 |
| Payments received in advance | 27 1 940 | 2 626 | 2 664 | 1 940 | 2 626 | 2 664 |
| Deferred income | 27 17 700 | 15 516 | 14 055 | 17 700 | 15 516 | 14 055 |
| Current | | | | | | |
| | 78 607 | 73 971 | 74 635 | 82 311 | 78 297 | 77 708 |
| Debt securities and borrowings | 25 18 530 | 15 688 | 19 976 | 22 017 | 19 056 | 22 176 |
| Embedded derivatives | 26 1 382 | 1 615 | 1 375 | 1 382 | 1 615 | 1 375 |
| Derivatives held for risk management | 16 3 826 | 2 011 | 2 845 | 3 838 | 2 024 | 2 845 |
| Employee benefit obligations | 28 7 348 | 5 190 | 3 926 | 6 848 | 4 997 | 3 661 |
| Provisions | 29 9 057 | 11 415 | 9 972 | 8 573 | 11 198 | 9 807 |
| Finance lease payables | 30 246 | 90 | 14 | 246 | 90 | 70 |
| Trade and other payables | 31 31 782 | 32 319 | 27 984 | 33 059 | 33 739 | 29 267 |
| Payments received in advance | 27 3 591 | 3 376 | 2 157 | 3 585 | 3 371 | 2 145 |
| Deferred income | 27 1 143 | 957 | 863 | 1 143 | 957 | 863 |
| Taxation | 82 | 60 | 24 | – | – | – |
| Financial trading liabilities | 14 1 620 | 1 250 | 5 499 | 1 620 | 1 250 | 5 499 |
| Non-current liabilities held-for-sale | | | | | | |
| 22 | 1 683 | 1 808 | – | – | – | – |
| Total liabilities | | | | | | |
| | 534 067 | 480 818 | 441 269 | 535 586 | 482 562 | 442 360 |
| Total equity and liabilities | | | | | | |
| | 710 009 | 663 170 | 559 688 | 701 550 | 656 665 | 554 572 |

Income statements

for the year ended 31 March 2017

| | Note | Group | | Company | |
|--|------|------------|-------------------------------------|------------|-------------------------------------|
| | | 2017 Rm | Restated ¹ 2016 Rm | 2017 Rm | Restated ¹ 2016 Rm |
| Revenue | 32 | 177 136 | 164 239 | 177 136 | 164 239 |
| Other income | 33 | 1 573 | 2 390 | 2 094 | 2 471 |
| Primary energy | 34 | (82 760) | (84 728) | (82 760) | (84 728) |
| Employee benefit expense | 35 | (33 178) | (29 257) | (27 902) | (24 721) |
| Net impairment loss | 36 | (1 669) | (1 170) | (1 629) | (1 159) |
| Other expenses | 37 | (23 570) | (18 663) | (30 950) | (25 170) |
| Profit before depreciation and amortisation expense and net fair value loss (EBITDA) | | 37 532 | 32 811 | 35 989 | 30 932 |
| Depreciation and amortisation expense | 38 | (20 300) | (16 633) | (20 277) | (16 619) |
| Net fair value loss on financial instruments, excluding embedded derivatives | 39 | (3 342) | (1 452) | (3 203) | (1 492) |
| Net fair value gain on embedded derivatives | | 1 611 | 997 | 1 611 | 996 |
| Profit before net finance cost | | 15 501 | 15 723 | 14 120 | 13 817 |
| Net finance cost | | (14 377) | (7 919) | (15 389) | (8 776) |
| Finance income | 40 | 5 212 | 3 447 | 4 290 | 2 667 |
| Finance cost | 41 | (19 589) | (11 366) | (19 679) | (11 443) |
| Share of profit of equity-accounted investees after tax | 11 | 35 | 43 | – | – |
| Profit/(loss) before tax | | 1 159 | 7 847 | (1 269) | 5 041 |
| Income tax | 42 | (271) | (2 696) | 399 | (1 905) |
| Profit/(loss) for the year ² | | 888 | 5 151 | (870) | 3 136 |

Statements of comprehensive income

for the year ended 31 March 2017

| | Note | Group | | Company | |
|---|------|------------|------------|------------|------------|
| | | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Profit/(loss) for the year ² | | 888 | 5 151 | (870) | 3 136 |
| Other comprehensive (loss)/income | | (7 298) | 6 508 | (7 269) | 6 481 |
| Items that may be reclassified subsequently to profit or loss | | (7 464) | 5 903 | (7 426) | 5 884 |
| Available-for-sale financial assets – net change in fair value | | 60 | (57) | 50 | (54) |
| Cash flow hedges | | | | | |
| Changes in fair value | 16 | (9 056) | 8 955 | (9 056) | 8 955 |
| Net amount transferred to profit or loss | | (169) | (126) | (169) | (126) |
| Amortisation of effective portion of terminated cash flow hedges | 39 | (324) | (145) | (324) | (145) |
| Ineffective portion of cash flow hedges | 39 | 155 | 19 | 155 | 19 |
| Net amount transferred to initial carrying amount of hedged items | | (1 140) | (603) | (1 140) | (603) |
| Foreign currency translation differences on foreign operations | | (45) | 21 | – | – |
| Income tax thereon | 42 | 2 886 | (2 287) | 2 889 | (2 288) |
| Items that may not be reclassified subsequently to profit or loss | | 166 | 605 | 157 | 597 |
| Re-measurement of post-employment medical benefits | 28.1 | 231 | 840 | 218 | 830 |
| Income tax thereon | 42 | (65) | (235) | (61) | (233) |
| Total comprehensive (loss)/income for the year ² | | (6 410) | 11 659 | (8 139) | 9 617 |

1. Refer to note 49.

2. A nominal amount is attributable to the non-controlling interest in the group. The remainder is attributable to the owner of the company.

Statements of changes in equity

for the year ended 31 March 2017

| | Share capital | Equity reserve | Cash flow hedge reserve | Attributable to owner of the company | | | Accumulated profit | Total equity |
|---|---------------|----------------|-------------------------|--------------------------------------|-------------------------------|--------------------------------------|--------------------|--------------|
| | | | | Available-for-sale reserve | Unrealised fair value reserve | Foreign currency translation reserve | | |
| | Rm | Rm | Rm | Rm | Rm | Rm | Rm | Rm |
| Group | | | | | | | | |
| Restated balance at 31 March 2015 | – | 30 520 | 5 699 | 4 | (8 854) | 18 | 91 032 | 118 419 |
| Previously reported | – | 30 520 | 5 699 | 4 | (8 854) | 18 | 89 777 | 117 164 |
| Prior year restatements, net of tax | – | – | – | – | – | – | 1 255 | 1 255 |
| Restated profit for the year | – | – | – | – | – | – | 5 151 | 5 151 |
| Other comprehensive income/(loss), net of tax | – | – | 5 923 | (41) | – | 21 | 605 | 6 508 |
| Share capital issued | 23 000 | – | – | – | – | – | – | 23 000 |
| Conversion of subordinated loan from the shareholder to share capital | 60 000 | (30 520) | – | – | – | – | (206) | 29 274 |
| Transfer between reserves | – | – | – | – | (7 858) | – | 7 858 | – |
| Balance at 31 March 2016 | 83 000 | – | 11 622 | (37) | (16 712) | 39 | 104 440 | 182 352 |
| Profit for the year | – | – | – | – | – | – | 888 | 888 |
| Other comprehensive (loss)/income, net of tax | – | – | (7 462) | 43 | – | (45) | 166 | (7 298) |
| Transfer between reserves | – | – | – | – | 4 839 | – | (4 839) | – |
| Balance at 31 March 2017 | 83 000 | – | 4 160 | 6 | (11 873) | (6) | 100 655 | 175 942 |
| Company | | | | | | | | |
| Balance at 31 March 2015 | – | 30 520 | 5 699 | 5 | (8 854) | – | 84 842 | 112 212 |
| Previously reported | – | 30 520 | 5 699 | 5 | (8 854) | – | 83 587 | 110 957 |
| Prior year restatements, net of tax | – | – | – | – | – | – | 1 255 | 1 255 |
| Restated profit for the year | – | – | – | – | – | – | 3 136 | 3 136 |
| Other comprehensive income/(loss), net of tax | – | – | 5 923 | (39) | – | – | 597 | 6 481 |
| Share capital issued | 23 000 | – | – | – | – | – | – | 23 000 |
| Conversion of subordinated loan from the shareholder to share capital | 60 000 | (30 520) | – | – | – | – | (206) | 29 274 |
| Transfer between reserves | – | – | – | – | (7 858) | – | 7 858 | – |
| Balance at 31 March 2016 | 83 000 | – | 11 622 | (34) | (16 712) | – | 96 227 | 174 103 |
| Loss for the year | – | – | – | – | – | – | (870) | (870) |
| Other comprehensive (loss)/income, net of tax | – | – | (7 462) | 36 | – | – | 157 | (7 269) |
| Transfer between reserves | – | – | – | – | 4 839 | – | (4 839) | – |
| Balance at 31 March 2017 | 83 000 | – | 4 160 | 2 | (11 873) | – | 90 675 | 165 964 |

Share capital and equity reserve

Refer to note 24 for details regarding share capital. The equity reserve comprised the day-one gain on initial recognition of the subordinated loan from the shareholder. The loan was converted to share capital in the prior financial year.

Cash flow hedge reserve

The cash flow hedge reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedging instruments (forward exchange contracts and cross-currency swaps) related to hedged transactions that have not yet occurred. The cross-currency swap hedges foreign exchange rate risk of the future interest payments and the principal repayment on bonds and loans (denominated in US dollar, euro and yen).

Available-for-sale reserve

The available-for-sale reserve comprises the cumulative net change in the fair value of available-for-sale financial assets until the investments are derecognised.

Unrealised fair value reserve

The cumulative net change in the fair value of financial instruments that have not been designated as cash flow hedging instruments is recognised in profit or loss. The unrealised portion of the net change in fair value is not distributable and has been reallocated from a distributable reserve (accumulated profit) to a non-distributable reserve.

Foreign currency translation reserve

The foreign currency translation reserve comprises exchange differences resulting from the translation of the results and financial position of foreign operations.

Accumulated profit

Accumulated profit is the amount of cumulative profit retained in the business after tax. No dividend has been proposed in the current or prior year. There are no restrictions on the distribution of dividends.

Non-controlling interest

The non-controlling interest in the group is a nominal amount.

Statements of cash flows
for the year ended 31 March 2017

| | Note | Group | | Company | |
|--|------|------------|------------|------------|------------|
| | | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Cash flows from operating activities | | | | | |
| Cash generated from operations | 43 | 47 361 | 34 808 | 46 440 | 32 716 |
| Net cash flows (used in)/from derivatives held for risk management | | (1 787) | 643 | (1 700) | 622 |
| Finance income received | | 1 342 | 2 322 | 1 342 | 2 322 |
| Finance cost paid | | (22) | (11) | (22) | (11) |
| Income taxes paid | | (1 053) | (520) | – | – |
| Net cash from operating activities | | 45 841 | 37 242 | 46 060 | 35 649 |
| Cash flows used in investing activities | | | | | |
| Proceeds from disposal of property, plant and equipment | | 398 | 360 | 388 | 302 |
| Acquisitions of property, plant and equipment | | (55 823) | (53 248) | (55 136) | (53 311) |
| Acquisitions of intangible assets | | (1 436) | (927) | (1 436) | (853) |
| Expenditure on future fuel supplies | | (639) | (1 754) | (639) | (1 754) |
| Increase in payments made in advance | | (99) | (274) | (99) | (274) |
| Expenditure incurred on provisions | | (6 890) | (3 054) | (6 890) | (3 054) |
| Net cash flows from derivatives held for risk management | | 389 | 771 | 389 | 771 |
| Decrease/(increase) in investment in securities | | 520 | (1 862) | – | – |
| Net cash flows used in financial trading assets | | (24) | (24) | – | – |
| (Increase)/decrease in loans receivable | | (18) | 134 | 159 | 210 |
| Decrease in finance lease receivables | | 44 | 23 | 44 | 23 |
| Proceeds from repayment of equity loan | | – | – | – | 71 |
| Dividends received | | 40 | 32 | 32 | 32 |
| Dividends received – investment in equity-accounted investees | 11 | 31 | 31 | – | – |
| Finance income received | | 1 221 | 1 202 | 546 | 559 |
| Net cash used in investing activities | | (62 286) | (58 590) | (62 642) | (57 278) |
| Cash flows from financing activities | | | | | |
| Debt securities and borrowings raised | 44 | 50 994 | 41 052 | 51 073 | 41 840 |
| Payments made in advance to secure debt raised | 44 | (1 096) | (555) | (1 096) | (555) |
| Debt securities and borrowings repaid | 44 | (7 034) | (11 123) | (7 072) | (11 013) |
| Share capital issued | | – | 23 000 | – | 23 000 |
| Net cash flows (used in)/from derivatives held for risk management | 44 | (7 738) | 11 847 | (7 738) | 11 847 |
| (Increase)/decrease in investment in securities | 44 | (2 031) | 92 | (2 031) | 92 |
| Decrease in finance lease payables | 44 | (139) | (157) | (139) | (99) |
| Net cash flows from financial trading assets | 44 | 889 | 2 544 | 889 | 2 544 |
| Net cash flows from/(used in) financial trading liabilities | 44 | 482 | (4 257) | 482 | (4 257) |
| Finance income received | | 2 365 | 1 275 | 2 328 | 1 250 |
| Finance cost paid | | (28 788) | (22 791) | (28 888) | (22 944) |
| Taxes paid | | (49) | – | (49) | – |
| Net cash from financing activities | | 7 855 | 40 927 | 7 759 | 41 705 |
| Net (decrease)/increase in cash and cash equivalents | | (8 590) | 19 579 | (8 823) | 20 076 |
| Cash and cash equivalents at beginning of the year | | 28 454 | 8 863 | 28 136 | 7 986 |
| Foreign currency translation | | (45) | 21 | – | – |
| Effect of movements in exchange rates on cash held | | 647 | 75 | 651 | 74 |
| Non-current assets held-for-sale | | (41) | (84) | – | – |
| Cash and cash equivalents at end of the year | 21 | 20 425 | 28 454 | 19 964 | 28 136 |

Statements of cash flows (continued)

for the year ended 31 March 2017

Cash flow allocation

Cash flows that form part of the changes in the line items of the statement of financial position are classified into operating, investing and financing activities in a manner that is most appropriate to Eskom. As a result, the cash flows associated with some line items in the statement of financial position may be split into multiple cash flow activities in the statement of cash flows. These line items are:

Investment in securities and financial trading asset

Cash flows related to the insurance portfolio are disclosed in the investing activities section of the statement of cash flows. Cash flows related to the market-making and investing portfolios are disclosed in the financing activities section. Refer to note 14.

Derivatives held for risk management

Derivatives held for risk management are classified as operating, investing or financing activities based on the allocation of the cash flows of the underlying hedged item. Refer to note 16.

Payments made in advance

Payments made in advance that relate to the raising of debt securities and borrowings are classified as financing activities. Payments related to the acquisition of property, plant and equipment and intangible assets are allocated to investing activities. All other payments made in advance are deemed operational in nature and are therefore included within operating activities. Refer to note 18.

Provisions

Cash flows related to provisions for environmental restoration and mine-related closure, pollution control and rehabilitation, where the cost of property, plant and equipment as well as future fuel supplies includes environmental rehabilitation costs, are classified as investing activities. All other provisions are operational in nature and are classified as operating activities. Refer to note 29.

Finance income and costs

Finance income and costs are allocated in line with the allocation of the related balances on which the income or cost arose.

Notes to the financial statements

for the year ended 31 March 2017

1. General information

Eskom Holdings SOC Ltd (Eskom), a state-owned company and holding company of the group, is incorporated and domiciled in the Republic of South Africa. Eskom is a vertically integrated operation that generates, transmits and distributes electricity to industrial, mining, commercial, agricultural, redistributors (metropolitan and other municipalities), and residential customers and to international customers in southern Africa. Eskom also purchases electricity from IPPs and international suppliers in southern Africa. These represent the significant activities of the group. The business focus of the subsidiaries is primarily to support the electricity business. The nature of the businesses of the significant operating subsidiaries is set out in note 12.

2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these separate and consolidated financial statements are set out below.

2.1 Basis of preparation and measurement

Statement of compliance

The consolidated financial statements of Eskom at and for the year ended 31 March 2017 comprise the company, its subsidiaries, joint ventures, associates and structured entities (together the group). The separate and consolidated financial statements have been prepared in accordance with IFRS and in the manner required by the PFMA and the Companies Act. The financial statements have been prepared on the going-concern basis.

Basis of measurement

The separate and consolidated financial statements are prepared on the historical-cost basis except for the following items which are measured at fair value:

- investment in securities
- derivatives held for risk management
- financial trading assets
- financial trading liabilities
- embedded derivatives

Functional and presentation currency

The consolidated financial statements are presented in South African rand (rounded to the nearest million unless otherwise stated), which is the company's functional currency and the presentation currency of the group.

Changes in accounting policies and comparability

The group has consistently applied the accounting policies to all periods presented in these consolidated financial statements except for new or revised statements and interpretations implemented during the year. The nature and effect of new standards and interpretations are discussed in note 51.2.

2.2 Consolidation

Subsidiaries

Subsidiaries are consolidated from the date on which control is transferred to the group until the date that control ceases. Investments in subsidiaries are accounted for at cost less impairment losses in the separate financial statements of the company. When the group ceases to have control of an entity, it derecognises the assets and liabilities of the subsidiary and any components of equity. Any resulting gain or loss is recognised in profit or loss.

The group treats transactions with non-controlling interests that do not result in a loss of control as transactions with equity owners of the group. For such purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals of non-controlling interests are also recorded in equity.

The group accounts for common control transactions using the book value (predecessor) method of accounting. In applying the book value method, the acquirer in a common control transaction recognises the assets and liabilities acquired using the book values in the financial statements of the relevant entity. Any difference between the consideration paid and the book values of the assets and liabilities acquired is recognised directly in equity. Common control transactions, in which the company is the ultimate parent entity both before and after the transaction, are accounted for at book value in the company's annual financial statements with no gain or loss recognised in profit or loss.

Investment in equity-accounted investees

Investments in equity-accounted investees (associates and joint ventures) are accounted for at cost less impairment losses in the separate financial statements of the company and on the equity method of accounting in the financial statements of the group. The group's share of post-acquisition profits or losses of these investments is recognised in profit or loss within share of profit of equity-accounted investees, and its share of post-acquisition movements in other comprehensive income is recognised directly in other comprehensive income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the group's share of losses in an associate or joint venture equals or exceeds its interest in the associate or joint venture, including any other unsecured receivables, the group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate or joint venture.

Accounting policies of associates or joint ventures have been adjusted where necessary to ensure consistency with the policies adopted by the group. If the financial statements of the associate or joint venture are prepared as of a different date to that of the group (maximum of three months difference), adjustments are made to the group financial statements for significant transactions and events that occur between the date of the financial statements of the associate or joint venture and the date of the financial statements of the group.

Notes to the financial statements (continued)

for the year ended 31 March 2017

2. Summary of significant accounting policies (continued)

2.3 Foreign currency translation

Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss, except when recognised in other comprehensive income for qualifying cash flow hedges.

Changes in the fair value of monetary securities denominated in foreign currency classified as available-for-sale are analysed between translation differences resulting from changes in the amortised cost of the security, and other changes in the carrying amount of the security. Translation differences relating to changes in the amortised cost are recognised in profit or loss and other changes in the carrying amount are recognised in other comprehensive income within available-for-sale financial assets.

Non-monetary items are measured at historical cost. Translation differences on non-monetary financial assets and liabilities, such as equities held at fair value through profit or loss, are recognised in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets, such as equities classified as available-for-sale, are recognised in other comprehensive income within available-for-sale financial assets.

Foreign loans are initially recognised at the exchange rate prevailing at transaction date and are translated at spot rate at every reporting date. Foreign exchange gains and losses that relate to loans and receivables, debt securities and borrowings are presented in profit or loss within net fair value gain/loss on financial instruments, excluding embedded derivatives.

Foreign operations

The assets and liabilities of foreign operations (including fair value adjustments arising on acquisition) are translated to rand at the prevailing exchange rates at the reporting date. The income and expenses of foreign operations are translated to rands at the average exchange rate. Foreign currency differences arising as a result of these transactions are recognised in other comprehensive income within the foreign currency translation reserve.

2.4 Property, plant and equipment

Property, plant and equipment is stated at cost less accumulated depreciation and impairment losses. Cost includes environmental rehabilitation costs, borrowing costs and transfers from equity of any gains or losses on qualifying cash flow hedges of foreign currency transactions. Works under construction includes cost of materials and direct labour and any other directly attributable costs incurred in bringing an item of property, plant and equipment to its present location and condition. Significant parts of an item of property, plant and equipment that have different useful lives are accounted for as separate items (major components). Spare parts classified as strategic and critical spares are recognised as property, plant and equipment and are only capable of operating in the manner intended by management when they are installed.

Subsequent costs are capitalised only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. When part of an asset is being replaced, the carrying amount of the replaced part is derecognised. Repairs and maintenance are charged to profit or loss during the financial period incurred.

Items of property, plant and equipment transferred from customers are recognised in terms of IFRIC 18 *Transfers of Assets from Customers*. The items of property, plant and equipment are initially recognised at fair value in accordance with IAS 16 *Property, plant and equipment* and any revenue is recognised in accordance with IAS 18 *Revenue* within revenue.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate cost over the estimated useful lives (limited to residual values), as follows:

| | Years |
|---|----------|
| Buildings and facilities | 10 to 40 |
| Plant | |
| • Generating | 6 to 80 |
| • Transmitting | 5 to 40 |
| • Distributing | 10 to 35 |
| • Test, telecommunication and other plant | 3 to 20 |
| Equipment and vehicles | 1 to 10 |

The depreciation method, residual values and useful lives of assets are reviewed, and adjusted if appropriate, at each reporting date.

Gains or losses on disposal of an item of property, plant and equipment is recognised in profit or loss within other income or other expenses. Projects in works under construction that have been discontinued are written off and included in other expenses.

2.5 Intangible assets

Research and development

Research expenditure is recognised as an expense as incurred.

Development expenditure (relating to the design and testing of new or improved products) is capitalised only if the expenditure can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable and the group intends to and has sufficient resources to complete development and to use or sell the asset. Otherwise, it is recognised in profit or loss within other expenses. Subsequent to initial recognition, development expenditure is measured at cost less accumulated amortisation and any accumulated impairment losses.

Development costs previously recognised as an expense are not recognised as an asset in a subsequent period. Development costs previously capitalised that have been discontinued are written off and included in other expenses.

Rights

Rights consist mainly of servitudes and rights of way under power lines. A servitude right is granted to Eskom for an indefinite period (useful life) and is therefore not amortised. The life of the servitude will remain in force as long as the transmission or distribution line is used to transmit electricity. Normally a servitude will only become impaired if the line to which the servitude is linked is derecognised. In practice, a derecognised line will be refurbished or replaced by a new line and therefore the likelihood of an impairment of a servitude right is remote.

Computer software

Computer software and licences that are acquired have a finite useful life and are measured at cost less accumulated amortisation and any accumulated impairment losses. If software is integral to the functionality of related equipment, then it is capitalised as part of the equipment. Costs associated with maintaining computer software programs are recognised as an expense as incurred.

Amortisation is calculated using the straight-line method to allocate costs over the estimated useful lives, as follows:

| | Years |
|-------------------|--------|
| Computer software | 2 to 5 |
| Licences | 2 to 5 |

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

Concession assets

Concession assets consist of the right to charge for the usage of the infrastructure under service concession arrangements. The capital expenditure incurred in respect of the service concession arrangements (fair value at initial recognition), including borrowing costs on qualifying capital expenditures, is capitalised (refer to note 2.7) and amortised over their estimated useful life, which is the concession period during which they are available for use (refer to note 23).

2.6 Impairment of non-financial assets

The carrying amounts of non-financial assets within the scope of IAS 36 are reviewed at each reporting date to determine whether there is any indication of impairment. These assets are also reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Assets that have an indefinite useful life (servitude rights) are tested annually for impairment.

Assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units) when assessing for impairment. If any indication of impairment exists the asset's recoverable amount is estimated. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash-generating units. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. Non-financial assets that were subject to impairment are reviewed for possible reversal of the impairment at each reporting date. Impairment losses or reversals are recognised in profit or loss within net impairment loss.

2.7 Capitalisation of borrowing costs

Borrowing costs attributable to the construction of qualifying assets are capitalised as part of the cost of these assets over the period of construction, until the asset is substantially ready for its intended use. The capitalisation rate applied is the weighted average of the borrowing costs applicable to the borrowings of the entities in the group unless an asset is financed by specific borrowings, in which case the specific rate is used.

2.8 Leases

Finance leases – where the group is the lessee

Finance lease payables comprise mainly arrangements that contain finance leases in terms of IFRIC 4 *Determining whether an arrangement contains a lease*. The leased assets include plant, mining assets and equipment and vehicles.

Finance leases are capitalised on commencement of the lease at the lower of the fair value of the leased asset and the present value of the minimum lease payments. The finance cost is charged to profit or loss over the lease period to produce a constant periodic rate of interest on the remaining balance of the liability for each period. Property, plant and equipment acquired under finance leases are depreciated over the shorter of the useful life of the asset and the lease term. Finance lease payables are derecognised in accordance with the derecognition requirements for financial liabilities.

Finance leases – where the group is the lessor

Finance lease receivables mainly comprise premium power supply equipment contracts.

The present value of the lease payments is recognised as a receivable when property, plant and equipment are leased out under a finance lease. The difference between the gross receivable and the present value of the receivable is disclosed as unearned finance income within finance lease receivables. Lease income is recognised over the term of the lease using the net investment method, which reflects a constant periodic rate of return. Finance lease receivables are assessed for impairment and derecognised in accordance with the requirements for financial assets.

Notes to the financial statements (continued)

for the year ended 31 March 2017

2. Summary of significant accounting policies (continued)

2.8 Leases (continued)

Operating leases

Leases where substantially all of the risks and rewards of ownership are not transferred are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss within other expenses on a straight-line basis over the period of the lease. Payments received under operating leases are recognised in profit or loss within other income on a straight-line basis over the period of the lease.

2.9 Payments made in advance

Securing debt raised

Payments are made in advance to lenders for the commitment and issuing fees incurred in raising debt. Refer to note 2.10.1.

Environmental rehabilitation trust fund

Contributions are made by Eskom to environmental rehabilitation trust funds that were established to fund the financial obligation in respect of the rehabilitation of certain coal mines from which Eskom sources its coal for the generation of electricity. The trust funds are controlled by third parties and will be solely used for the environmental rehabilitation of the relevant coal mines. The contributions made to the trust funds have been recognised separately from the environmental rehabilitation provision in accordance with the requirements of IFRIC 5 *Rights to interests arising from decommissioning, restoration and environmental rehabilitation funds*.

Other

Other payments made in advance comprise mainly payments made to suppliers to reserve manufacturing capacity for the future construction of assets. These amounts will be used as partial settlement towards the future amounts payable to the suppliers. There is no contractual right to receive a refund in cash or another financial instrument from the suppliers. In the event of default or non-performance, there are performance bonds in place that can be used to recover outstanding payments in advance.

2.10 Financial instruments

2.10.1 Non-derivative financial instruments

Recognition, measurement and derecognition of financial assets

Non-derivative financial assets comprise investment in securities, financial trading assets, loans receivable, trade and other receivables, finance lease receivables and cash and cash equivalents.

All non-derivative financial assets are initially recognised at fair value on the date of commitment to purchase (trade date). Any directly attributable transaction costs are included in the initial recognition of non-derivative financial assets except for financial assets at fair value through profit or loss. Directly attributable transaction costs related to financial assets at fair value through profit or loss are recognised in profit or loss on initial recognition when incurred.

When entering into a transaction, the financial instrument is recognised initially at the transaction price which is generally the best indicator of fair value. Where fair value of the financial instrument is different from the transaction price a day-one gain or loss may arise. The day-one gain or loss is immediately recognised in profit or loss (except for embedded derivatives) within net fair value gain/(loss) on financial instruments, excluding embedded derivatives, provided that the fair value has been determined based on market-observable data. If the fair value has not been determined solely based on market-observable data, the day-one gain or loss is deferred in the statement of financial position and amortised over the term of the instrument in profit or loss.

Subsequent to initial recognition, non-derivative financial assets are measured per asset category (as stated below). The appropriate classification of the financial asset is determined at the time of commitment to acquire the financial asset.

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or the group has transferred substantially all the risks and rewards of ownership. Realised gains or losses on derecognition are determined using the last-in-first-out (LIFO) method.

Financial assets at fair value through profit or loss (held-for-trading)

Held-for-trading assets comprise financial trading assets. Subsequent to initial recognition, changes in the fair value of these financial assets are recognised in profit or loss within net fair value gain/(loss) on financial instruments, excluding embedded derivatives. The group did not designate any financial assets at fair value through profit or loss.

Financial assets classified as loans and receivables

Loans and receivables comprise trade and other receivables, loans receivable and cash and cash equivalents.

The group's main business activity is the sale of electricity in its licensed areas of supply. Receivables arising from these sales are classified as trade receivables. All other receivables are classified as other receivables.

Cash and cash equivalents comprise balances with local and international banks, monies in call accounts, unsettled deals, short-term assets and money market assets with an original maturity of less than 90 days. Bank overdrafts are included within debt securities and borrowings in current liabilities on the statement of financial position.

Subsequent to initial recognition, loans and receivables (excluding cash and cash equivalents) are measured at amortised cost using the effective interest rate method, less any accumulated impairment losses. Cash and cash equivalents are measured at amortised cost using the effective interest method.

Loans and receivables are assessed for indicators of impairment at the reporting date to determine whether there is any objective evidence of impairment. Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

An impairment loss is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the original effective interest rate. Where an asset has been impaired, the carrying amount of the asset is reduced through an allowance account.

The group has an allowance for impairment that represents its estimate of incurred losses. This allowance consists of a specific loss component that relates to individual exposures, and a collective loss component established for groups of similar receivables in respect of losses that have been incurred but not yet identified.

Loans and receivables that would otherwise have been impaired but have been renegotiated are initially accounted for as impaired receivables immediately after having been renegotiated. Once a payment history in terms of the renegotiated agreement is established the same impairment assessment as applicable to receivables that have not been renegotiated is applied to assess whether the receivable should be impaired or not. Impairment losses are recognised in profit or loss within net impairment loss. An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised.

Available-for-sale financial assets

Available-for-sale assets comprise investment in securities. Subsequent to initial recognition, available-for-sale financial assets are measured at fair value and changes therein, other than foreign exchange gains and losses (for monetary items), are recognised in other comprehensive income within available-for-sale financial assets. When the asset is derecognised, the cumulative gain or loss in equity is transferred to profit or loss.

Recognition, measurement and derecognition of financial liabilities

Non-derivative financial liabilities comprise debt securities and borrowings, financial trading liabilities, finance lease payables and trade and other payables.

Non-derivative financial liabilities are initially recognised at fair value. Any directly attributable transaction costs are included in the initial recognition of non-derivative financial liabilities except for financial liabilities at fair value through profit or loss. Directly attributable transaction costs related to liabilities recognised at fair value through profit or loss are recognised in profit or loss on initial recognition when incurred. Subsequent to initial recognition, non-derivative financial liabilities are measured at amortised cost or fair value as per the relevant liability category.

All non-derivative financial liabilities are recognised on the date of commitment (trade date) and are derecognised when the obligation expires, is discharged or cancelled, or there is a substantial modification to the terms of the liability. Realised gains and losses are determined using the LIFO method.

Fees paid on the establishment of loan facilities are recorded as a payment made in advance where it is probable that some or all of the facility will be drawn down. Refer to note 2.9. The fees paid are recognised as transaction costs upon drawdown and then amortised to profit or loss within finance costs from the date of first drawdown to final maturity of each facility.

Financial liabilities at fair value through profit or loss (held-for-trading)

Held-for-trading liabilities comprise financial trading liabilities. Subsequent to initial recognition, financial liabilities at fair value through profit or loss continue to be measured at fair value. The group did not designate any financial liabilities at fair value through profit or loss.

Financial liabilities at amortised cost

Financial liabilities at amortised cost comprise debt securities and borrowings (that are not held for trading) and trade and other payables. Subsequent to initial recognition, these liabilities are measured at amortised cost using the effective interest method.

Eskom partakes in market-making activities in a bid to reduce the funding cost of the company. Most investors place a premium on the liquidity of bonds and are therefore prepared to accept a lower yield (relative to alternative bonds) to invest in bonds where the issue sizes are large and deemed to be liquid. Eskom bonds used for market-making are accounted for as financial liabilities at amortised cost. The risks of market-making include the anticipated loss on turnover, typically the bid/offer spread thereon, which is partially mitigated through repurchase agreement opportunities. In addition there is the potential negative impact on liquidity which Eskom believes is limited due to the strategy of holding sufficient liquidity buffers as well as a portfolio of liquid government bonds.

2.10.2 Financial guarantees

Financial guarantee liabilities are initially recognised at fair value, and the initial fair value is amortised over the life of the financial guarantee. The guarantee liability is subsequently carried at the higher of this amortised cost and the present value of any expected payment (when a payment under the guarantee has become probable). Financial guarantees are included within other liabilities. Financial guarantees are valued initially by taking into account discounted future cash flows adjusted according to the probability of occurrence of the trigger event. The resultant guarantee is raised as a liability, with the costs being charged to profit or loss. The unprovided portion is disclosed as a contingent liability.

2.10.3 Derivative financial instruments and hedging activities

Recognition

Derivative instruments are included in the statement of financial position as derivatives held for risk management. Derivatives are classified as held-for-trading instruments, unless they meet the criteria for hedge accounting and have been designated for purposes of applying hedge accounting. Derivatives are initially recognised at fair value and re-measured subsequently at fair value.

Notes to the financial statements (continued)

for the year ended 31 March 2017

2. Summary of significant accounting policies (continued)

2.10 Financial instruments (continued)

2.10.3 Derivative financial instruments and hedging activities (continued)

Cash flow hedges

The relationship between hedging instruments and hedged items, as well as risk management objectives and the strategy for undertaking various hedging transactions are documented at the inception of a transaction. The group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

Significant day-one gains and losses are deferred in the statement of financial position (derivatives held for risk management) and amortised on a straight-line basis over the term of the hedging instrument to profit or loss. Unamortised day-one gains and losses will be written off to profit or loss should the related financial instrument be derecognised (extinguished) before maturity date. Day-one gains and losses on hedging instruments are predominantly a function of the inclusion of credit, liquidity and risk in the terms of the trading instrument. These risks are not included in the determination of a hypothetical derivative used to measure fair value movements in a hedged item and are therefore excluded from any hedge accounting relationships.

The effective realised and unrealised portion of the changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income within cash flow hedges. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss within net fair value gain/(loss) on financial instruments, excluding embedded derivatives.

Any cumulative gain or loss existing in other comprehensive income where the hedged item is a non-financial asset is included in the initial cost of the carrying amount of the asset when the forecast transaction results in the recognition of a non-financial asset. Gains and losses recognised in the cash flow hedge reserve in other comprehensive income will affect profit or loss in the periods during which the relevant non-financial assets are expensed to profit or loss.

Any cumulative gain or loss existing in other comprehensive income where the hedged item is a financial liability is taken to profit or loss within finance cost or net fair value gain/(loss) on financial instruments, excluding embedded derivatives when the cash flows occur on the hedged financial liability.

When a hedging instrument expires, is sold or a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in other comprehensive income until the forecast transaction occurs. If a forecast transaction is still expected to occur, the cumulative gains or losses in other comprehensive income are reclassified from equity to profit or loss in the same periods during which the hedged forecast cash flows affect profit or loss. If a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in other comprehensive income is immediately transferred to profit or loss within net fair value gain/(loss) on financial instruments, excluding embedded derivatives.

Economic hedging

Certain derivative instruments do not qualify for hedge accounting and are used for economic hedging. Changes in the fair value of these derivative instruments (realised and unrealised gains or losses) are recognised in profit or loss within net fair value gain/(loss) on financial instruments, excluding embedded derivatives.

2.10.4 Repurchase and resale agreements

Securities sold subject to repurchase agreements are disclosed in the financial statements as financial trading assets. The liability to the counterparty is recorded as repurchase agreements and is included in financial trading liabilities. Securities purchased under agreements to resell are recorded as repurchase agreements and are included in financial trading assets or in investments in securities. The difference between the sale and repurchase price or purchase and resale price is treated as interest accrued over the life of the repurchase or resale agreement using the effective-yield method.

2.10.5 Embedded derivatives

Embedded derivatives that are not separated from the host contract are effectively accounted for as part of the hybrid instrument. Non-option based derivatives are separated on terms that result in a fair value of zero at the date of inception. Option-based derivatives are separated on the terms stated in the contracts and will not necessarily have a fair value equal to zero at the initial recognition of the embedded derivative resulting in day-one gains or losses. These day-one gains or losses are recognised over the period of the agreement. The fair value will depend on the strike price at inception.

The determination of the host contract of an electricity contract (which includes an embedded derivative) is based on the standard electricity tariff specified in the contract and where no standard tariff is specified, the tariff that would best fit the profile of such a customer.

The changes in fair value of embedded derivatives are included in net fair value gain/(loss) on embedded derivatives in profit or loss. The impact of the fair value gains or losses is taken into account in the calculation of current and deferred taxation.

Refer to note 4.1 for details regarding measurement of embedded derivatives.

2.11 Future fuel supplies

Coal

The right to future coal supplies from coal mines is measured at cost. Cost includes payments made to coal suppliers for mine establishment and related equipment in terms of cost-plus agreements. The cost also includes the initial estimate of environmental rehabilitation of the mine as well as changes in the estimated timing or amount of outflow of resources or changes in the discount rate. The cost is amortised to coal inventory over the lesser of the life of the agreement or the underlying assets.

Nuclear

Expenditure incurred to obtain, fabricate and energise fuel assemblies are stated at cost in future fuel supplies. The fuel assemblies are transferred to inventory when they are received. Costs include the transfer from equity of any gains/losses on qualifying cash flow hedges relating to purchases of raw materials, fabrication and enrichment.

2.12 Inventories

Coal, liquid fuel, maintenance spares and consumables

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the weighted average basis and includes expenditure incurred in acquiring inventories and other costs in bringing inventory to its present location and condition as well as the cost of ongoing programmes to rehabilitate the environment and other closure cost for active mines that is charged to profit or loss within primary energy as the coal is consumed.

Nuclear fuel

Nuclear fuel consists of fabricated and enriched fuel assemblies and fuel in reactors. Nuclear fuel is stated at the lower of cost and net realisable value. Cost is determined on the first-in-first-out basis and includes cost for the management of fuel assemblies that are written off on a straight-line basis to profit or loss within primary energy over the estimated useful life of the fuel in the reactor.

2.13 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares, net of any tax effects, are recognised as a deduction from equity.

2.14 Income tax

Income tax expense is recognised in profit or loss except to the extent that it relates to items recognised in other comprehensive income or equity, in which case it is recognised on that basis.

2.15 Deferred tax

Deferred tax is recognised on temporary differences arising between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is determined using tax rates (and laws) enacted or substantively enacted at the reporting date and that are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled. Deferred tax assets are reviewed at each reporting date and derecognised if it is no longer probable that the related tax benefits will be realised. The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss and
- temporary differences relating to investments in subsidiaries and associates to the extent that the group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised. Deferred tax is also recognised in respect of temporary differences arising on the assets and provisions created in respect of decommissioning and nuclear waste management and closure, pollution control and rehabilitation. Future taxable profits are determined based on business plans for legal entities in the group.

2.16 Payments received in advance

Payments received in advance consist mainly of capital contributions received from customers for the construction of assets and government grants received for electrification and energy efficiency initiatives.

Capital contributions received for the construction of regular distribution and transmission assets (with a standard supply) after 30 June 2009 are recognised in profit or loss within revenue immediately when the customer is connected to the electricity network. Capital contributions received before 30 June 2009 are allocated to deferred income when the customer is connected to the electricity network. Refer to note 2.17.

Government grants for energy efficiency initiatives are recognised in profit or loss within other expenses when the related expenses are incurred. Government grants for electrification are recognised in deferred income when the related asset has been connected to the electricity network. Refer to note 2.17.

2.17 Deferred income

Capital contributions received from customers

Contributions received in advance from electricity customers up to 30 June 2009 for the construction of regular distribution and transmission assets (with a standard supply) and allocated to deferred income when the related asset has been connected to the electricity network, are credited to profit or loss within revenue on a straight-line basis over the expected useful lives of the related assets. Refer to note 2.16.

Grants

Government grants received relating to the creation of electrification assets are included in liabilities as deferred income and are credited to profit or loss within depreciation and amortisation expense on a straight-line basis over the expected useful lives of the related assets.

Notes to the financial statements (continued)

for the year ended 31 March 2017

2. Summary of significant accounting policies (continued)

2.18 Employee benefit obligations

Annual and performance bonus

The annual and performance bonus is a short-term employee benefit which is expensed as the related services are provided. A liability is recognised for the amount expected to be paid if the group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably. A liability for annual bonuses is accrued on a proportionate basis as services are rendered. A liability for performance bonus is raised on the estimated amount payable in terms of the incentive scheme which is based on the business and employees' performance in the applicable year.

Occasional and service leave

The liability for occasional and service leave is of a long-term nature in terms of IAS 19 *Employee benefits* as it is not expected to be settled wholly within 12 months after the reporting period but there is no unconditional right to defer settlement for at least 12 months after the reporting period resulting in the full provision being presented as current in the statement of financial position.

An actuarial valuation is performed on an annual basis for occasional and service leave. The accrued liabilities are determined by valuing all future leave expected to be taken and payments expected to be made in respect of benefits up to the valuation date. Allowance has been made in the calculations for the assumed benefit options employees will exercise, as well as salary increases and investment returns up to the date the benefit is received. All actuarial gains or losses and past service costs are recognised in profit or loss within employee benefit expense. The present values of the benefit are determined by using government bonds which have maturities similar to the liability.

Pension benefits

Pension benefits are provided for employees through the Eskom Pension and Provident Fund. Contributions to the fund are based on a percentage of pensionable emoluments and are expensed in the period in which they are incurred. The group accounts for its pension obligations as a defined contribution plan in line with IAS 19 *Employee benefits*. Additional disclosures relating to the pension benefits have been included in note 28.4 to enable users of financial statements to understand the impact of the particular transaction.

Post-employment medical benefits

The liability for post-employment medical benefits is the present value of the obligation determined by using government bonds which have maturities similar to the liability. Provision is made by accounting for the estimated cost over the expected period to retirement of the employees. The cost to the employer, in the form of employer contributions, is determined by using the projected unit credit method, with actuarial valuations being carried out at reporting date. Actuarial gains or losses are recognised in other comprehensive income within re-measurements of post-employment medical benefits. Interest expense and other expenses related to these benefits are recognised in profit or loss.

The entitlement to these benefits is usually conditional on the employee remaining in-service up to retirement. All employees qualify for post-employment medical benefits, except for new employees appointed on or after 1 June 2003 at a managerial level. The group accounts for its post-employment medical benefits obligation as a defined benefit plan in line with IAS 19 *Employee benefits*.

If the benefits are changed or curtailed, the resulting change in benefits that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The group recognises gains or losses on the settlement of a defined benefit plan when the settlement occurs. A settlement occurs when payments are made to employees to eliminate any further liabilities.

A curtailment will occur when the group significantly reduces the number of employees covered by a termination plan. Curtailment gains and losses are accounted for as past service costs, which are recognised in profit or loss immediately in the period when the termination plan is amended.

Termination benefits

A liability and expense for termination benefits is recognised by the group when the group can no longer withdraw the offer of those benefits.

2.19 Provisions

Provisions are recognised when the group has a present legal or constructive obligation as a result of a past event, when it is probable that an outflow of resources will be required to settle the obligation and when the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Provisions are determined by discounting the expected future cash flows using a pre-tax discount rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. The increase in the provision due to the passage of time is recognised as finance costs.

The initial cost of a provision is capitalised against the cost of the related asset if it meets the requirements for capitalisation. Changes in the liability for capitalised provisions are added to, or deducted from, the cost of the related asset. Any amount exceeding the cost of the related asset is allocated to profit or loss.

The main categories of provisions include the following:

Power station-related environmental restoration – nuclear plant and other generating plant

The provision includes the estimated decommissioning cost of nuclear and other generation plant. The estimated cost of decommissioning at the end of the productive life of plant is based on engineering and technical estimates and reports from independent experts. The initial cost of the provision is capitalised against property, plant and equipment.

A provision is also raised for the management of fuel assemblies and radioactive waste which is recognised and measured based on the latest available cost information. The cost for the fuel assemblies is included in the cost of inventory while the fuel is in the reactor. The cost relating to radioactive waste is charged to profit or loss within primary energy.

Mine-related closure, pollution control and rehabilitation

The provision includes the estimated cost of physical, biophysical and social closure and environmental rehabilitation of the mine where a legal or constructive obligation exists. The initial cost of the provision is capitalised against future fuel. The cost of ongoing closure and rehabilitation programmes for active mines is charged to inventory and subsequently to profit or loss within primary energy as the coal is consumed, while the cost relating to defunct mines is charged directly to profit or loss.

Coal-related obligations

A provision is raised for coal-related obligations which arise out of contractual obligations as a result of delays in commissioning of the related power stations which is recognised and measured based on the best estimate of the expenditure that would be required to settle the present obligation at the end of the reporting period and is charged to profit or loss within primary energy.

Other

Other provisions include provisions made for contractual obligations to maintain and restore the infrastructure under service concession arrangements, onerous contracts, compensation events and guarantees. Other provisions are raised based on contractual obligations and are recognised and measured based on the best estimate of the expenditure that would be required to settle the present obligation at the end of the reporting period and are charged to profit or loss within other expenses.

2.20 Revenue recognition

Eskom's main revenue activity is the sale of electricity which is recognised when electricity is consumed by the user. The businesses of the subsidiaries support this main activity but are not considered to be part of the main revenue activity. The activities of the subsidiaries include providing home loans, insurance, maintenance and construction services.

Revenue is recognised when significant risks and rewards of ownership have passed, the amount of revenue can be measured reliably and it is probable that future economic benefits will flow to the group.

Where it is assessed that there is a high probability that the economic benefits related to sales will not materialise, such sales are not recognised.

2.21 Finance income

Finance income comprises interest receivable on loans, trade receivables, finance lease receivables and income from financial market investments. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

2.22 Finance cost

Finance cost comprises interest payable on debt securities and borrowings and finance lease payables, interest resulting from derivatives held for risk management and interest from the unwinding of discount on liabilities. Borrowing costs which are not capitalised are recognised in profit or loss. Refer to note 2.7.

2.23 Non-current assets and liabilities held-for-sale

Non-current assets and liabilities (or disposal groups) which meet the definition of held-for-sale under IFRS 5 *Non-current assets held-for-sale and discontinued operations* are stated at the lower of their carrying amount and fair value less costs to sell if their carrying amount will be recovered principally through a sale transaction.

2.24 Net debt

Gross debt is the aggregate of debt securities and borrowings and finance lease payables. To calculate net debt, gross debt is adjusted for related payments made in advance, derivatives held for risk management and financial trading instruments and the balance of investment in securities and cash and cash equivalents is then deducted.

Notes to the financial statements (continued)

for the year ended 31 March 2017

3. Capital management and going concern

3.1 Capital management

The objective of capital management is to ensure that Eskom is sustainable over the long term.

The government as the sole shareholder and the board have the responsibility to ensure that the group is adequately capitalised and that the business is attractive to investors.

Eskom's funding consists of equity investments by the shareholder, funds generated from operations and funds borrowed on local and foreign debt markets with strong government support.

There were no changes to Eskom's approach to capital management during the financial year. Eskom manages the following capital reserves:

| | Note | Group | | Company | |
|--|------|------------|------------|------------|------------|
| | | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Share capital | 24 | 83 000 | 83 000 | 83 000 | 83 000 |
| Accumulated profit | | 100 655 | 104 440 | 90 675 | 96 227 |
| Net debt | 44 | 327 559 | 266 772 | 331 427 | 270 389 |
| | | 511 214 | 454 212 | 505 102 | 449 616 |
| Facilities available – debt securities and borrowings ¹ | | 46 808 | 59 987 | 46 808 | 59 987 |

(a) Share capital

There have been no changes in share capital in the current financial year.

(b) Accumulated profit

Revenue

Eskom uses the Integrated Strategic Electricity Planning process which forecasts the growth in electricity demand for the long term and evaluates the alternative means to meet and manage that demand. This information flows into the planning process. A forward electricity price curve is derived which is an indication of the size of the price increases which Eskom requires to be sustainable over the long term.

The tariff increases for the electricity business are subject to the process laid down by the National Energy Regulator of South Africa (NERSA). The current regulatory framework applicable to Eskom is the multi-year five-year determination ending on 31 March 2018.

NERSA granted Eskom a tariff increase of 2.2% for 2018.

Eskom submitted the 2015 regulatory clearing account (RCA) application of R19.2 billion to NERSA in May 2016, while the 2016 RCA application of R23.6 billion was submitted in July 2016. The 2017 RCA application will be submitted in July 2017.

The High Court of South Africa set aside NERSA's decision regarding the 2014 RCA on 16 August 2016 and remitted it back to NERSA. NERSA and Eskom were granted permission to appeal the decision. The court case was held on 4 May 2017 and the Supreme Court of Appeal upheld NERSA and Eskom's appeal on 6 June 2017. Eskom is awaiting feedback from NERSA on the way forward regarding the RCA applications.

NERSA approved Eskom's request for a single-year price increase application for 2019. Eskom submitted a one-year application on 19 April 2017 for consultation to National Treasury and the South African Local Government Association. Eskom made a formal application to NERSA on 9 June 2017 and is expecting NERSA's determination before 31 December 2017 for implementation 1 April 2018.

Eskom continues to diversify its revenue in the long term by increasing the amount generated from other markets and activities.

Operating cost

Eskom continues to implement the DTC programme which aim to deliver cost saving opportunities to assist in closing the revenue shortfall that resulted mainly from the NERSA MYPD 3 price determination.

Savings of R20.0 billion (2016: R17.5 billion) were achieved against a target of R17 billion for the year.

The following income statement measures are monitored by management:

| | Group | | Company | |
|-------------------|-----------|-----------|-----------|-----------|
| | 2017 % | 2016 % | 2017 % | 2016 % |
| EBITDA margin | 21.19 | 19.98 | 20.32 | 18.83 |
| Net profit margin | 0.50 | 3.14 | (0.49) | 1.91 |

Management has targeted achievement of a 35% EBITDA margin to ensure sufficient profitability to meet net debt costs.

(c) **Net debt**

The board approved a revised borrowing programme of R338 billion for the period 1 April 2017 to 31 March 2022. Committed funding of R32 billion or 45% of the funding requirement of R71.7 billion for the 2018 financial year has already been secured at 31 March 2017. Potential funding sources have been identified and plans are in place to secure this funding.

The following ratios play an important role in the credit ratings given to Eskom which in turn influences the cost of funding. Eskom's credit rating is affected by its own financial position as well as the credit rating of the sovereign.

| | Group | | Company | |
|-------------------------------|------------|------------|------------|------------|
| | 2017 Ratio | 2016 Ratio | 2017 Ratio | 2016 Ratio |
| Net debt: equity | 1.86 | 1.46 | 2.00 | 1.55 |
| Net debt: EBITDA | 8.73 | 8.13 | 9.21 | 8.74 |
| Net debt interest cover ratio | 1.34 | 2.56 | 1.20 | 2.21 |

Eskom's credit ratings at 31 March were as follows:

| | Rating | | Outlook | |
|----------------------------|--------|------|----------|----------|
| | 2017 | 2016 | 2017 | 2016 |
| Standard and Poor's | | | | |
| Foreign currency | BB- | BB+ | Negative | Negative |
| Local currency | BB- | BB+ | Negative | Negative |
| Moody's | | | | |
| Foreign currency | Bal | Bal | Negative | Negative |
| Local currency | Bal | Bal | Negative | Negative |
| Fitch Ratings | | | | |
| Foreign currency | – | – | Negative | Stable |
| Local currency | BBB | BBB | Negative | Stable |

Net debt is sourced globally to ensure the lowest cost of funding. Where funds are received and have not yet been spent, they are invested to provide the maximum possible return whilst ensuring minimal capital risk and matching the maturity term requirements of the spending of the amount. Additionally, market-making activities are undertaken to reduce the cost of bonds.

Net debt is managed via the continuous monitoring of current and potential debt funding arrangements to achieve the most favourable terms possible. These terms and costs are heavily dependent on Eskom's credit rating. Eskom is focusing on alleviating the rating agencies' concerns regarding the high leveraged financial profile, inadequate electricity price path and funding requirements of Eskom.

Refer to note 44 for a reconciliation of the movements and analysis of the composition of net debt.

3.2 **Going concern**

The board has given particular attention to the assessment of the going-concern status of the group and is of the view that the group has access to adequate resources to continue in operational existence for the foreseeable future and to complete its current committed capacity expansion programme.

4. **Critical accounting estimates and assumptions**

The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

4.1 **Embedded derivatives**

Eskom has entered into a number of agreements to supply electricity to electricity-intensive businesses where the revenue from these contracts is linked to commodity prices and foreign currency rates or foreign producer price indices that give rise to embedded derivatives.

The embedded derivatives consist of the following categories:

- commodity and/or foreign currency
- United States producer price and foreign currency

Valuation

Valuation techniques are used to determine the fair value as there is no active market for embedded derivatives. The fair value is determined by fair valuing the whole agreement and deducting from it the fair value of the host agreement. The valuation methods include:

- swaps: electricity tariff is swapped for a commodity in a foreign currency
- options: electricity tariff or other revenue is based on an embedded derivative floor or cap on foreign consumer or producer price indices or interest rates. A closed form analytic solution is used to produce various cap and floor strike prices

Notes to the financial statements (continued)

for the year ended 31 March 2017

4. Critical accounting estimates and assumptions (continued)

4.1 Embedded derivatives (continued)

Valuation (continued)

A forward electricity price curve is used to value the host agreement and the derivative agreement is valued by using market forecasts of future commodity prices, foreign currency rand exchange rates, interest rate differentials, forecast sales volumes, and production price and liquidity, model risk and other economic factors.

The forecast cash flow is determined and then discounted at the relevant interest rate curve. The net present value of the cash flows is then converted at the rand/foreign currency spot rate to the reporting currency. The fair value of the embedded derivative is adjusted, where applicable, to take into account the inherent uncertainty relating to the future cash flows of embedded derivatives such as liquidity, model risk and other economic factors. The important assumptions are obtained either with reference to the contractual provisions of the relevant agreements or from independent market sources where appropriate. The only significant unobservable input is the United States producer price index (PPI).

Valuation assumptions

The forward electricity curve used to value the embedded derivatives at 31 March 2017 was based on the current MYPD 3 approved tariff increase of 2.20% for the 2018 financial year and a flat rate of 8% thereafter until maturity.

Forecast sales volumes are based on the most likely future sales volumes based on past trends and taking into account future production plans in consultation with industry specific experts and key customer executives.

The following valuation assumptions were used for the valuation of embedded derivatives and are regarded as the best estimates by the board:

| 2017 Input | Unit | Year ended 31 March | | | | | |
|-----------------------|--------------------------------|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | | 2017 ¹ | 2018 ¹ | 2019 ¹ | 2020 ¹ | 2021 ¹ | 2022 ¹ |
| Aluminium | USD per ton | 1 962 | 1 978 | 2 003 | 2 028 | 2 055 | 2 088 |
| Volatility | Year-on-year (ratio) | 0.17 | 0.17 | 0.17 | 0.17 | 0.17 | 0.17 |
| Rand interest rates | Continuous actual/365 days (%) | 7.20 | 8.06 | 7.25 | 7.35 | 7.55 | 7.67 |
| Dollar interest rates | Annual actual/365 days (%) | 1.09 | 1.82 | 1.62 | 1.81 | 1.96 | 2.08 |
| United States PPI | Year-on-year (%) | 3.61 | 1.87 | 1.70 | 2.36 | 1.33 | 1.76 |
| Rand/USD | Rand per USD | 13.37 | 14.23 | 14.96 | 15.78 | 16.72 | 17.69 |

| 2016 Input | Unit | 2016 ¹ | 2017 ¹ | 2018 ¹ | 2019 ¹ | 2020 ¹ | 2021 ¹ |
|-----------------------|--------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | | Aluminium | USD per ton | 1 485 | 1 555 | 1 606 | 1 663 |
| Volatility | Year-on-year (ratio) | 0.18 | 0.18 | 0.18 | 0.18 | 0.18 | 0.18 |
| Rand interest rates | Continuous actual/365 days (%) | 7.06 | 8.24 | 7.70 | 7.93 | 8.09 | 8.25 |
| Dollar interest rates | Annual actual/365 days (%) | 0.51 | 1.30 | 0.86 | 0.98 | 1.10 | 1.21 |
| United States PPI | Year-on-year (%) | (2.07) | 1.86 | 1.66 | 1.75 | 1.65 | 1.71 |
| Rand/USD | Rand per USD | 14.70 | 15.76 | 16.86 | 17.79 | 19.11 | 20.90 |

Sensitivity analysis

The approximate change in the value of embedded derivatives if one of the inputs is changed is disclosed in note 5.2 Financial risk management – market risk under currency risk (note 5.2.1), commodity risk (note 5.2.2), interest rate risk (note 5.2.3) and other price risk (note 5.2.5).

The carrying amount of the embedded derivative liabilities for the group and company is R5 414 million (2016: R7 025 million). Refer to note 26.

4.2 Post-employment medical benefits

The group recognises a liability for post-employment medical benefits to qualifying retirees. The post-employment medical benefits plan is unfunded.

Valuation

The estimated present value of the anticipated expenditure for both in-service and retired members is actuarially valued using the projected unit credit method. This method treats the accrued service liability separately from the current cost liability. The accrued service liability (on the valuation assumptions) is based on the completed service to the valuation date and the current cost liability is the cost of providing the benefit over the next year.

Valuation assumptions

The principal actuarial assumptions used were:

| | Group and company | |
|-----------------------|-------------------|-----------|
| | 2017 % | 2016 % |
| Discount rate | 11.2 | 11.3 |
| Medical aid inflation | 9.9 | 10.1 |

Assumptions regarding future mortality have been based on published mortality tables and statistics derived from experience. The current longevities underlying the values of the defined benefit obligation at the reporting date were:

| | Group and company | | | |
|-----------|-------------------|-----------------|---------------|-----------------|
| | 2017 | | 2016 | |
| | Male years | Female years | Male years | Female years |
| Longevity | 14.42 | 20.82 | 14.42 | 20.82 |

The weighted average duration of the defined benefit obligation for the group was 20.2 years (2016: 20.9 years) and for the company was 20.3 years (2016: 21.0 years).

Sensitivity analysis

The effect of an increase or decrease in the assumptions is:

| Change in assumption | Group | | | | Company | | | | |
|--|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|---------|
| | 2017 increase Rm | 2017 decrease Rm | 2016 increase Rm | 2016 decrease Rm | 2017 increase Rm | 2017 decrease Rm | 2016 increase Rm | 2016 decrease Rm | |
| | | | | | | | | | |
| Effect on aggregate current service cost and finance cost | | | | | | | | | |
| Discount rate | 1% | (230) | 293 | (211) | 270 | (227) | 289 | (208) | 266 |
| Medical aid inflation | 1% | 460 | (357) | 421 | (326) | 452 | (351) | 413 | (320) |
| Future mortality | 1 year | 63 | (63) | 58 | (57) | 62 | (62) | 56 | (56) |
| Effect on post-employment medical benefits obligation | | | | | | | | | |
| Discount rate | 1% | (1 937) | 2 470 | (1 752) | 2 233 | (1 895) | 2 418 | (1 711) | 2 183 |
| Medical aid inflation | 1% | 2 435 | (1 941) | 2 199 | (1 755) | 2 383 | (1 899) | 2 150 | (1 714) |
| Future mortality | 1 year | 405 | (404) | 365 | (365) | 395 | (394) | 356 | (356) |

The carrying amount of the post-employment medical benefits liability for the group is R14 261 million (2016: R12 816 million) and R13 917 million (2016: R12 495 million) for the company. Refer to note 28.

The above sensitivity analyses are based on a change in an assumption while all other assumptions remain constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

4.3 Occasional and service leave

The group recognises a liability for occasional and service leave.

Valuation

An actuarial valuation is done on an annual basis for occasional and service leave. The accrued liability is determined by valuing all future leave expected to be taken and payments to be made in respect of benefits up to the valuation date. The present value of the benefits is determined by using the yield of long-dated corporate bonds (or government bonds where high quality corporate bonds are not available).

Notes to the financial statements (continued)

for the year ended 31 March 2017

4. Critical accounting estimates and assumptions (continued)

4.3 Occasional and service leave (continued)

Valuation assumptions

The principal actuarial assumptions used were:

| | Group and company | |
|-------------------------|-------------------|-----------|
| | 2017 % | 2016 % |
| Discount rate | 11.2 | 11.3 |
| General price inflation | 7.9 | 8.1 |
| Salary increases | 9.4 | 9.6 |
| Leave usage | 4.0 | 4.0 |

Assumptions regarding future mortality have been based on published mortality tables and statistics derived from experience. For details regarding current longevities underlying the values of the occasional and service leave obligation at the reporting date refer to note 4.2.

Sensitivity analysis

Based on current experience, 4% (2016: 4%) of the leave is utilised. If the rate at which leave is taken is 8% (2016: 8%), then the liability will increase by R69 million (2016: R64 million).

The carrying amount of the occasional and service leave liability for the group is R1 368 million (2016: R1 266 million) and R1 296 million (2016: R1 198 million) for the company.

4.4 Decommissioning, mine closure and rehabilitation

Provision is made for the estimated decommissioning cost of nuclear and other generation plant and for the management of nuclear fuel assemblies and radioactive waste. Provision is made for the estimated mine-related closure, pollution control and rehabilitation costs at the end of the life of the mines, where a constructive and contractual obligation exists to pay coal suppliers.

Valuation

These provisions are determined by discounting the estimated future decommissioning and rehabilitation costs.

Valuation assumptions

The real discount rate used for these provisions was 3.3% (2016: 4.9%) for the group and company.

Estimated payment dates

The estimated payment dates of the costs are:

| | Group and company | |
|--|-------------------|-------------|
| | 2017 | 2016 |
| Nuclear plant | 2026 – 2041 | 2026 – 2041 |
| Coal and pumped storage plants | 2024 – 2098 | 2024 – 2083 |
| Spent nuclear fuel | 2018 – 2105 | 2019 – 2105 |
| Mine-related closure, pollution control and rehabilitation | 2018 – 2076 | 2017 – 2074 |

Sensitivity analysis

The carrying amount of the decommissioning, mine closure and rehabilitation provision would be an estimated R6 178 million (2016: R4 047 million) lower had the real discount rate used in the calculation of the provision increased by 1% and R8 137 million (2016: R5 315 million) higher had the real discount rate decreased by 1%.

The carrying amount of the decommissioning, mine closure and rehabilitation liabilities for the group and company is R41 999 million (2016: R29 596 million). Refer to note 29.

4.5 Coal-related obligations

Provision is made for coal-related obligations which arise out of contractual obligations as a result of delays in commissioning of the related power stations.

Valuation

These provisions are determined by taking consideration of the anticipated commissioning dates, future coal prices, coal utilisation and coal stock-piles.

Valuation assumptions

The discount rate used for these provisions was 8.7% (2016: 8.8%) for the group and company.

The estimated payment dates of the costs are between 2018 and 2020 (2016: 2017 and 2020).

Sensitivity analysis

The carrying amount of the coal-related obligations would be an estimated R250 million (2016: R277 million) lower had the anticipated commissioning dates been one month earlier than estimated and R240 million (2016: R262 million) higher had the anticipated commissioning dates been one month later than estimated.

The carrying amount of coal-related obligations liabilities for the group and company is R4 695 million (2016: R5 554 million). Refer to note 29.

5. Financial risk management

Eskom's integrated risk and resilience management process enables management to effectively assess and respond to all material risks that may affect the achievement of organisational objectives.

The group maintains an integrated risk and resilience management framework comprising governance structures, management policies and guidance standards with a focus on risk and resilience assessments, treatment plans, monitoring and reporting. The management of financial risks, as defined by IFRS 7 *Financial instruments: disclosures*, falls within these overarching structures, policies and standards.

Management of financial risks is delegated by the board of directors (the board) to the audit and risk committee (ARC). Day-to-day management of financial risks is carried out in the area in which the risks arise. Risk assessments, treatment plans and monitoring measures are reported to the ARC on a quarterly basis.

The group's exposure to risk, its objectives, policies and processes for managing the risk and the methods used to measure it have been consistently applied in the years presented.

The group has exposure to the following risks as a result of its financial instruments:

- credit risk – the risk of financial loss to the group if a customer or other counterparty to a financial instrument fails to meet its contractual obligations
- market risk – the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in foreign exchange rates, commodity prices, interest rates and equity prices
- liquidity risk – the risk that the group will not have sufficient financial resources to meet its obligations when they fall due, or will have to do so at excessive cost

5.1 Credit risk

5.1.1 Financial instruments mainly managed by the treasury function

The asset and liability committee (Alco) manages credit risk arising from the treasury department's activities in the financial markets with the objective of maximising the rate of return on investments while not exceeding approved levels of credit risk exposure. It is chaired by the chief financial officer and reports on a quarterly basis to Exco and the ARC.

The committee's terms of reference are maintained and approved by the chief financial officer. They are aligned to the Exco credit risk governance standards and are supplemented by appropriate policies and procedures.

Specific activities undertaken by the Alco include the following:

- assess the credit quality of counterparties and approve credit limits based on this assessment
- monitor the adherence to credit limits
- approve methodologies for the management of counterparty exposure
- ensure that, where applicable, transactions with counterparties are supported by trading agreements
- facilitate and manage the issuing of financial guarantees by the group

To assist the Alco to discharge its mandate, the portfolio assessment section within the treasury function provides it with regular feedback on all treasury credit risk-related matters.

The management of credit risk is governed by the following policies:

- trading in financial instruments is only conducted with selected counterparties after credit limits have been authorised
- only financial institutions and/or counterparties with an independent minimum rating of A1 are accepted for investments. If there are no independent ratings, the credit quality of the counterparty is assessed, taking into account its financial position, past experience and other factors
- all exposures are based on mark-to-market values. Transaction or close-out netting takes place in accordance with the terms and conditions of the underlying trading agreements
- minimum credit-rating requirements for financial institutions are maintained to assess the risk categories by rating class and to ascertain the probability of default inherent in each rating class
- approved concentration risk parameters and collateral management procedures are in place. Concentration of credit risk is managed by setting credit risk limits at a counterparty-specific level. Concentration credit risk limits are used as second tier limits in relation to counterparty credit limits. Counterparty-specific exposure is monitored against a set concentration of credit risk limits in relation to the total credit risk exposure to all counterparties

Risk is measured by determining a default probability per counterparty using default probabilities assessed by rating agencies for various types of credit ratings. These default probabilities are then applied to the market value of the investment placed to determine the capital at risk.

The treasury division's policies and practices are designed to preserve the independence and integrity of decision-making and ensure credit risks are accurately assessed, properly approved, continually monitored and actively managed.

Notes to the financial statements (continued)

for the year ended 31 March 2017

5. Financial risk management (continued)

5.1 Credit risk (continued)

5.1.1 Financial instruments mainly managed by the treasury function (continued)

The following are monitored and reported on:

- aggregate credit risk exposure
- limits utilisation including any breaches
- hold-limit exceptions
- risk profile changes
- risk concentrations

Where the credit risk of a particular counterparty has increased, a reassessment of the valuation of the instrument is made. In making this assessment, the counterparty is assessed for the following factors:

- significance of financial difficulty
- probability of bankruptcy
- probability of breach of contract

Escap invests in listed shares and negotiable certificates of deposit (NCD) to satisfy its capital adequacy requirements in line with insurance regulations in South Africa. The listed shares do not expose the group to credit risk. Investments in NCDs are done with banks with a minimum credit rating of AA.

An analysis per credit rating level (as determined by rating agencies) of the following balances is presented below:

| | Note | Group | | Company | |
|---|------|------------|------------|------------|------------|
| | | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Investment in securities | | | | | |
| AAA | | 3 522 | 3 771 | 3 522 | 3 771 |
| AA | | 8 556 | 6 455 | 3 182 | 781 |
| Maximum credit exposure | 14 | 12 078 | 10 226 | 6 704 | 4 552 |
| Financial trading assets | | | | | |
| Maximum credit exposure | | 1 730 | 2 657 | 1 730 | 2 657 |
| AI+ | | 1 162 | 2 082 | 1 162 | 2 082 |
| AI | | 563 | 546 | 563 | 546 |
| Unrated | | 5 | 29 | 5 | 29 |
| No credit exposure | | 1 189 | 1 187 | – | – |
| | 14 | 2 919 | 3 844 | 1 730 | 2 657 |
| Derivatives held for risk management | | | | | |
| AAA | | – | 1 217 | – | 1 217 |
| AA | | 12 045 | 17 763 | 12 045 | 17 763 |
| AI+ | | 420 | 1 883 | 420 | 1 883 |
| A+ | | 3 577 | 7 851 | 3 577 | 7 851 |
| A | | 1 020 | – | 1 020 | – |
| AI | | 373 | 270 | 373 | 270 |
| A- | | 433 | 1 161 | 433 | 1 161 |
| A2 | | – | 37 | – | 37 |
| Maximum credit exposure | 16 | 17 868 | 30 182 | 17 868 | 30 182 |
| Cash and cash equivalents | | | | | |
| Maximum credit exposure | | 20 413 | 28 452 | 19 952 | 28 134 |
| AI+ | | 14 439 | 19 670 | 14 020 | 19 358 |
| AI | | 3 238 | 8 775 | 3 238 | 8 775 |
| A2 | | 7 | – | 7 | – |
| A3 | | 2 675 | – | 2 675 | – |
| Unrated | | 54 | 7 | 12 | 1 |
| No credit exposure | | 12 | 2 | 12 | 2 |
| | 21 | 20 425 | 28 454 | 19 964 | 28 136 |

5.1.2 Financial instruments managed by various divisions and subsidiaries

(a) Trade and other receivables

Trade receivables

Credit risk attributable to trade receivables is assessed taking into account the following counterparty characteristics:

- geographic location of the customer (both internationally and within South Africa)
- size of demand (large or small power user)
- receivable ageing profile
- security held (deposits and guarantees)
- payment history

A large number of the residential customers are on a prepaid basis thereby eliminating credit risk relating to these customers. The group has well-established credit control procedures for conventional customers that monitor activity on customer accounts and allow for remedial action should the customer not comply with payment terms. These procedures include an internal collection process, follow up with the customer either telephonically or in person, negotiations of mutually acceptable payment arrangements and the issue of a notice of disconnection of supply and letters of demand. Non-payment can result in disconnection of supply and the customer's account being closed. A legal collection process is pursued after disconnection.

The following strategies are currently in operation in high risk areas of non-paying customers with varying levels of success. These include:

- contacting the customer
- disconnections
- conversion to prepayment
- use of debt collectors
- payment arrangements
- focus on early identification and letters of demand
- increased security deposits and guarantees
- efficient internal process, for example system automation of credit and collections such as automated notices and letters of demand
- adverse listing of defaulting customers

The decision to impair overdue amounts is assessed on the probability of recovery based on the individual customer's credit risk profile and on the credit profile of the customer portfolio.

Progress on the collection process is reviewed on a regular basis and if it is evident that the amount will not be recovered, it is recommended for writeoff in terms of the group policy and delegation of authority. The process of recovery continues unless it is confirmed that there is no prospect of recovery or the costs of such action will exceed the benefits to be derived. Amounts written off are determined after taking into account the value of the security held.

The main classes of trade receivables are:

- international customers
- local large power users
- local small power users

International customers

Electricity supply agreements are entered into with key international customers who comprise utility companies and governments of neighbouring countries. Their payment terms are between 10 and 45 days. They are individually assessed for impairment.

International customers are not required to provide any security unless they default on their payment terms as they generally represent a low credit risk. Certain international customers may be required to pay upfront based on their credit risk.

Local large power users

Local large power users comprise South African redistributors (metros and municipalities), commercial, industrial and mining customers usually with supplies above 100kVA. Payment terms are individually negotiated and are normally at a maximum of 15 days. They are individually assessed for impairment based on their overall individual risk.

Municipalities are required to provide security for all new supplies or where they request an upgrade of existing supply points. Where a large power user has an acceptable credit rating from an approved rating agency, the provision of security is amended based on the type of risk as defined in the revenue security policy.

Certain municipalities continued to fall into arrears during the course of the financial year. Monitoring of these municipality payment levels continues to receive ongoing management attention and remains a high priority focus area. Interventions pursued included entering into special payment arrangements and following the Promotion to Administrative Justice Act for disconnections. Eskom continues to work closely with the Department of Co-operative Governance and Traditional Affairs and other government departments as well as relevant stakeholders to resolve the systemic challenges which have given rise to municipalities' arrear debt.

Other interventions include considering:

- restricting supply to non-paying municipalities if set maximum demand levels are exceeded
- interrupt electricity supply to the non-paying municipalities where no recovery plan could be presented and agreed upon between Eskom and the municipal entity
- placing non-paying municipalities on a pre-payment option

| | Carrying amount Rm | Not past due Rm | Not impaired ¹ Days past due | | | | Not past due Rm | Impaired Days past due | | | | |
|---|-----------------------|--------------------|--|-------|-------|-----|--------------------|---------------------------|-------|-------|---------|---|
| | | | 0-15 | 16-45 | 46-75 | >75 | | 0-15 | 16-45 | 46-75 | >75 | |
| | | | Rm | Rm | Rm | Rm | | Rm | Rm | Rm | Rm | |
| Group and company | | | | | | | | | | | | |
| 2016 | | | | | | | | | | | | |
| Individually assessed for impairment | | | | | | | | | | | | |
| International | 1 533 | 845 | 528 | 152 | 8 | – | – | – | – | – | – | – |
| Gross | 1 533 | 845 | 528 | 152 | 8 | – | – | – | – | – | – | – |
| Impairment | – | – | – | – | – | – | – | – | – | – | – | – |
| Local large power users – municipalities | 6 647 | 4 157 | 65 | 42 | – | – | 1 015 | 70 | 295 | 208 | 795 | |
| Gross | 9 861 | 4 157 | 65 | 42 | – | – | 1 096 | 200 | 553 | 348 | 3 400 | |
| Impairment | (3 214) | – | – | – | – | – | (81) | (130) | (258) | (140) | (2 605) | |
| Local large power users – other | 6 524 | 6 212 | 180 | 38 | 1 | 4 | 22 | 5 | 11 | 3 | 48 | |
| Gross | 6 887 | 6 212 | 180 | 38 | 1 | 4 | 37 | 6 | 20 | 8 | 381 | |
| Impairment | (363) | – | – | – | – | – | (15) | (1) | (9) | (5) | (333) | |

Collectively assessed for impairment

| | Rm | Days past due | | | |
|----------------------------------|---------------|--------------------|------------|-------------|-----------|
| | | Not past due Rm | 0-30 Rm | 31-60 Rm | >60 Rm |
| Local small power users – Soweto | 592 | 18 | 8 | 8 | 558 |
| Gross | 4 141 | 45 | 43 | 39 | 4 014 |
| Impairment | (3 549) | (27) | (35) | (31) | (3 456) |
| Local small power users – other | 1 899 | 1 422 | 148 | 44 | 285 |
| Gross | 2 536 | 1 466 | 178 | 76 | 816 |
| Impairment | (637) | (44) | (30) | (32) | (531) |
| | <u>17 195</u> | | | | |

Security is held for trade receivables consisting of guarantees and deposits. Certain guarantees that were past their original due dates were renegotiated. Where renegotiated terms are not met, the original payment terms are reapplied. Details regarding security held and renegotiated amounts are analysed below:

| | Fair value of security held relating to: | | | Security called upon Rm | Renegotiated balances Rm |
|-------------------------|--|--------------------------------|--------------|----------------------------|-----------------------------|
| | Impaired receivables Rm | Not-impaired receivables Rm | Total Rm | | |
| 2017 | | | | | |
| International | – | 5 | 5 | – | – |
| Local large power users | 346 | 5 790 | 6 136 | 11 | 3 575 |
| Municipalities | 330 | 132 | 462 | – | 3 564 |
| Other | 16 | 5 658 | 5 674 | 11 | 11 |
| Local small power users | 53 | 1 893 | 1 946 | 58 | 58 |
| Soweto | 11 | – | 11 | – | 1 |
| Other | 42 | 1 893 | 1 935 | 58 | 57 |
| | <u>399</u> | <u>7 688</u> | <u>8 087</u> | <u>69</u> | <u>3 633</u> |

¹ Receivables past due but not impaired are receivables where contractual payment terms are past due but the group believes that impairment is not required on the basis of the level of security or collateral available and the stage of collection of amounts owed to the group.

Notes to the financial statements (continued)

for the year ended 31 March 2017

5. Financial risk management (continued)

5.1 Credit risk (continued)

5.1.2 Financial instruments managed by various divisions and subsidiaries (continued)

(a) Trade and other receivables (continued)

Trade receivables (continued)

| | Fair value of security held relating to: | | | Security called upon | Renegotiated balances |
|-------------------------|--|--------------------------|-------|----------------------|-----------------------|
| | Impaired receivables | Not-impaired receivables | Total | | |
| | Rm | Rm | Rm | Rm | Rm |
| 2016 | | | | | |
| International | – | 3 | 3 | – | – |
| Local large power users | 79 | 5 122 | 5 201 | 88 | 933 |
| Municipalities | 46 | 237 | 283 | 1 | 920 |
| Other | 33 | 4 885 | 4 918 | 87 | 13 |
| Local small power users | 52 | 1 822 | 1 874 | 57 | 49 |
| Soweto | 12 | 42 | 54 | – | 2 |
| Other | 40 | 1 780 | 1 820 | 57 | 47 |
| | 131 | 6 947 | 7 078 | 145 | 982 |

Other receivables

Other receivables comprise mainly reinsurance receivables relating to insurance claims made and sundry receivables. There are no significant balances with specific repayment terms. No security is held in respect of these balances and no interest has been charged on overdue balances. Long outstanding debt or amounts handed over to debt collectors were considered for impairment.

(b) Finance lease receivables

The supply of electricity to customers may be in the form of either a standard or premium power supply. A standard power supply is the least life cycle cost technically acceptable solution as defined in the South African Grid Code and the Distribution Network Code whereas with a premium supply the customer's connection requirement exceeds the specifications of a standard supply. This is achieved through the installation of premium supply equipment for which the customer is required to pay a connection charge. Connection charges for premium supply contracts were repayable on a monthly basis over a maximum period of 25 years. This payment option is no longer available for new premium supplies as the connection charges are payable upfront.

The standard payment terms for trade receivables are also applied to the premium supply equipment connection charge customers. The credit risk exposure resulting from premium supply contracts is managed by monitoring payment levels of the customer's trade receivable balance. There were no significant overdue or distressed balances relating to finance lease receivables in the current or previous financial year. Security in the form of bank guarantees is required from customers before the asset is constructed and is in place for a maximum period of 14 years to cover irrecoverable costs in the event of early termination of the supply contract. In addition, the premium supply equipment serves as security for the outstanding finance lease receivable balance.

An analysis per credit rating level (as determined by rating agencies) is presented below:

| | Note | Group and company | |
|-------------------------|------|-------------------|---------|
| | | 2017 Rm | 2016 Rm |
| AA+ | | 30 | – |
| A+ | | – | 30 |
| A | | 8 | 6 |
| BBB+ | | – | 3 |
| Unrated | | 436 | 460 |
| Maximum credit exposure | 17 | 474 | 499 |

(c) Financial guarantees issued

The group's maximum exposure as a result of financial guarantees issued was R99 million (2016: R151 million) and R1 186 million (2016: R1 262 million) for the company. Refer to note 45.1 for more information on financial guarantees issued.

5.2 Market risk

A significant part of market risk encountered by the group arises from financial instruments that are managed centrally within the treasury division of the group or from contracts containing embedded derivatives.

The objective of the group's market risk management framework is to protect and enhance the statement of financial position and profit or loss by managing and controlling market risk exposures and to optimise the funding of business operations and facilitate capital expansion.

Financial instruments mainly managed by the treasury division

The treasury division is responsible for managing market risk within the risk management framework approved by Exco and the board. The overall authority for the management of market risks within the treasury division is vested in the Alco. Measurement and reporting occurs on a daily and/or monthly basis and is performed by an independent section within the treasury division. Financial derivatives are used to manage market risk.

Financial instruments managed by various divisions and subsidiaries

Market risk arises mainly from changes in foreign exchange rates and to a limited extent from changes in commodity prices and equity prices. The divisions and subsidiaries are responsible for identifying the exposure arising from these risks. They liaise with the centralised treasury division to hedge (economic and cash flow hedges) these exposures appropriately on their behalf.

Embedded derivatives

Escom entered into a number of agreements to supply electricity to electricity-intensive industries where the revenue from these contracts is based on commodity prices and foreign currency rates (USD) or foreign production price indices. This gives rise to embedded derivatives that require separation as a result of the different characteristics of the embedded derivative and the host contract. The remaining contractual periods are between three and 12 years.

The net impact on profit or loss because of changes in the fair value of the embedded derivatives for the group and company is a fair value gain of R1 611 million (2016: R997 million). The embedded derivative liabilities are R5 414 million (2016: R7 025 million) for the group and company.

The valuation methods and inputs are discussed in the accounting policies (refer to note 2.10.5) and the valuation assumptions are disclosed under critical accounting estimates and assumptions (refer to note 4.1). Risks arising from these contracts are discussed under the relevant risk areas as follows:

- currency risk (refer to note 5.2.1)
- commodity risk (refer to note 5.2.2)
- interest rate risk (refer to note 5.2.3)
- other price risk (refer to note 5.2.5)

Electricity contracts that contain embedded derivatives are considered for economic hedging. Hedging in respect of commodity risk and foreign currency exposure resulting from these embedded derivatives takes place on a short-term basis in terms of the South African Reserve Bank (SARB) regulations.

5.2.1 Currency risk

Currency risk arises primarily from purchasing imported goods and services directly from overseas or indirectly via local suppliers, foreign sales and foreign borrowings. The group is exposed to foreign exchange risk arising from future commercial transactions and recognised assets and liabilities that are denominated in a currency other than the functional currency of the group. All transactions in excess of R150 000 are hedged (ie economic or cash flow hedges). Currency exposure is identified by the business and hedged and managed by the central treasury division. Hedging instruments consist principally of forward exchange contracts, most of which have a maturity of less than one year from the reporting date, but which are rolled over at maturity when necessary. The group also uses cross-currency swaps. The hedging instrument is entered into once the exposure is firm and ascertainable.

Notes to the financial statements (continued)

for the year ended 31 March 2017

5. Financial risk management (continued)

5.2 Market risk (continued)

5.2.1 Currency risk (continued)

The major exposure to foreign currency risk at 31 March, based on notional amounts, was:

| | EUR m | USD m | GBP m | JPY m | SEK m | AUD m | CHF m | CAD m | NOK m |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2017 | | | | | | | | | |
| Group | | | | | | | | | |
| Assets | | | | | | | | | |
| Cash and cash equivalents | – | 265 | – | – | – | – | – | – | – |
| Liabilities | | | | | | | | | |
| Debt securities and borrowings | (2 794) | (6 588) | – | (9 955) | – | – | – | – | – |
| Trade and other payables | (84) | (55) | (2) | – | (20) | – | – | (1) | (1) |
| Gross statement of financial position exposure | (2 878) | (6 378) | (2) | (9 955) | (20) | – | – | (1) | (1) |
| Estimated forecast purchases ¹ | (977) | (200) | (18) | (250) | (236) | (2) | (1) | (2) | (4) |
| Gross exposure | (3 855) | (6 578) | (20) | (10 205) | (256) | (2) | (1) | (3) | (5) |
| Derivatives held for risk management ² | 3 876 | 6 571 | 20 | 10 196 | 246 | 1 | 1 | 3 | 3 |
| Net exposure | 21 | (7) | – | (9) | (10) | (1) | – | – | (2) |
| Company | | | | | | | | | |
| Assets | | | | | | | | | |
| Cash and cash equivalents | – | 265 | – | – | – | – | – | – | – |
| Liabilities | | | | | | | | | |
| Debt securities and borrowings | (2 794) | (6 588) | – | (9 955) | – | – | – | – | – |
| Trade and other payables | (84) | (55) | (2) | – | (20) | – | – | (1) | (1) |
| Gross statement of financial position exposure | (2 878) | (6 378) | (2) | (9 955) | (20) | – | – | (1) | (1) |
| Estimated forecast purchases ¹ | (957) | (198) | (16) | (250) | (236) | (2) | (1) | (2) | (4) |
| Gross exposure | (3 835) | (6 576) | (18) | (10 205) | (256) | (2) | (1) | (3) | (5) |
| Derivatives held for risk management ² | 3 856 | 6 569 | 18 | 10 196 | 246 | 1 | 1 | 3 | 3 |
| Net exposure | 21 | (7) | – | (9) | (10) | (1) | – | – | (2) |
| 2016 | | | | | | | | | |
| Group | | | | | | | | | |
| Assets | | | | | | | | | |
| Cash and cash equivalents | 470 | 2 | – | – | – | – | – | – | – |
| Liabilities | | | | | | | | | |
| Debt securities and borrowings | (2 614) | (5 029) | – | (12 441) | – | – | – | – | – |
| Trade and other payables | (197) | (169) | (38) | (7) | (23) | – | – | (3) | – |
| Gross statement of financial position exposure | (2 341) | (5 196) | (38) | (12 448) | (23) | – | – | (3) | – |
| Estimated forecast purchases ¹ | (1 049) | (144) | (15) | (248) | (32) | (3) | (1) | (2) | (6) |
| Gross exposure | (3 390) | (5 340) | (53) | (12 696) | (55) | (3) | (1) | (5) | (6) |
| Derivatives held for risk management ² | 3 382 | 5 338 | 54 | 12 695 | 51 | 2 | 2 | 4 | 3 |
| Net exposure | (8) | (2) | 1 | (1) | (4) | (1) | 1 | (1) | (3) |
| Company | | | | | | | | | |
| Assets | | | | | | | | | |
| Cash and cash equivalents | 470 | 2 | – | – | – | – | – | – | – |
| Liabilities | | | | | | | | | |
| Debt securities and borrowings | (2 614) | (5 029) | – | (12 441) | – | – | – | – | – |
| Trade and other payables | (175) | (169) | (37) | (7) | (23) | – | – | (3) | – |
| Gross statement of financial position exposure | (2 319) | (5 196) | (37) | (12 448) | (23) | – | – | (3) | – |
| Estimated forecast purchases ¹ | (1 049) | (144) | (15) | (248) | (32) | (3) | (1) | (2) | (6) |
| Gross exposure | (3 368) | (5 340) | (52) | (12 696) | (55) | (3) | (1) | (5) | (6) |
| Derivatives held for risk management ² | 3 360 | 5 338 | 53 | 12 695 | 51 | 2 | 2 | 4 | 3 |
| Net exposure | (8) | (2) | 1 | (1) | (4) | (1) | 1 | (1) | (3) |

The following significant exchange rates applied for the group and company during the year:

| | One unit of the selected currency to the rand | | | | R1.00 to the selected currency | | | |
|-----|---|-------|------------------------------|-------|--------------------------------|------|------------------------------|------|
| | Annual average | | Reporting date mid-spot rate | | Annual average | | Reporting date mid-spot rate | |
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| EUR | 15.44 | 15.21 | 14.29 | 16.77 | 0.06 | 0.07 | 0.07 | 0.06 |
| USD | 14.05 | 13.79 | 13.37 | 14.71 | 0.07 | 0.07 | 0.07 | 0.07 |
| GBP | 18.42 | 20.74 | 16.67 | 21.13 | 0.05 | 0.05 | 0.06 | 0.05 |
| CHF | 14.24 | 14.15 | 13.36 | 15.35 | 0.07 | 0.07 | 0.07 | 0.07 |
| JPY | 0.13 | 0.12 | 0.12 | 0.13 | 7.69 | 8.33 | 8.33 | 7.69 |
| SEK | 1.62 | 1.63 | 1.50 | 1.82 | 0.62 | 0.61 | 0.67 | 0.55 |
| CAD | 10.71 | 10.48 | 10.05 | 11.41 | 0.09 | 0.10 | 0.10 | 0.09 |
| AUD | 10.58 | 10.11 | 10.21 | 11.32 | 0.09 | 0.10 | 0.10 | 0.09 |
| NOK | 1.68 | 1.66 | 1.56 | 1.78 | 0.60 | 0.60 | 0.64 | 0.56 |

Sensitivity analysis

The group is mainly exposed to the euro and United States dollar. The sensitivity analysis has been performed on the same basis as the prior year. The analysis assumes that all other variables, in particular interest rates, remain constant and are as follows:

| | Group and company | | | |
|--|-------------------|----------------|----------------|----------------|
| | 2017 | | 2016 | |
| | 1% increase Rm | 1% decrease Rm | 1% increase Rm | 1% decrease Rm |
| Profit/(loss), excluding embedded derivatives | | | | |
| Total exposure | 46 | (46) | 87 | (87) |
| Rand/euro exposure | 57 | (57) | 52 | (52) |
| Rand/USD exposure | (10) | 10 | 26 | (26) |
| Rand/other currency | (1) | 1 | 9 | (9) |
| Equity, excluding embedded derivatives | | | | |
| Total exposure | 287 | (287) | 362 | (362) |
| Rand/euro exposure | 115 | (115) | 159 | (159) |
| Rand/USD exposure | 142 | (142) | 201 | (201) |
| Rand/other currency | 30 | (30) | 2 | (2) |
| Profit/(loss) – embedded derivatives | | | | |
| Rand/USD exposure | 96 | (91) | 106 | (103) |

5.2.2 Commodity risk

The group is exposed to commodity risk where commodities are either used directly (eg coal or liquid fuels) or indirectly as a component of plant, equipment or inventory (eg aluminium, copper or steel). The revenue from certain negotiated pricing arrangements is linked to commodity prices.

The exposures are hedged economically by means of futures and/or options. Economic hedging is applied where it is practical (a relevant hedging instrument exists) based on the most optimal economic solution and in compliance with the SARB requirements.

The underlying exposure to commodity price risk could result in embedded derivatives. Where the embedded derivatives are closely related to the host contracts, the embedded derivatives are not accounted for separately. Where the embedded derivatives are not closely related to the host contracts, the contracts have been valued and accounted for separately.

The negotiated pricing arrangements gave rise to commodity-linked (aluminium) embedded derivatives. Refer to note 4.I.

Notes to the financial statements (continued)

for the year ended 31 March 2017

5. Financial risk management (continued)

5.2 Market risk (continued)

5.2.2 Commodity risk (continued)

Sensitivity analysis

The group is exposed mainly to changes in the aluminium price. The sensitivity analysis has been performed on the same basis as the prior year. The analysis assumes that all other variables remain constant and the possible impact on profit or loss is:

| | Group and company | | | |
|--|-------------------|-------------------|-------------------|-------------------|
| | 2017 | | 2016 | |
| | 1% increase Rm | 1% decrease Rm | 1% increase Rm | 1% decrease Rm |
| Profit/(loss), including embedded derivatives ¹ | | | | |
| Aluminium price | 74 | (74) | 87 | (87) |

The periods of the hedging instrument and that of the hedged item are not the same because of SARB regulations that limit the number of years which can be hedged.

5.2.3 Interest rate risk

Interest rate risk is the risk that the group's financial position may be adversely affected as a result of changes in interest rate levels, yield curves and spreads.

The group's interest rate risk arises mainly from debt securities, borrowings and derivatives held for risk management. Borrowings and debt securities issued at variable rates expose the group to cash flow interest rate risk. Borrowings and debt securities issued at fixed rates expose the group to fair value interest rate risk. The group's policy is to restrict the maximum effective portion of the external debt (excluding the trading portfolio which is managed within the constraints of the risk management framework) exposed to an interest rate reset within the next 12-month period to 40%.

Refer to note 25 for the group's quantitative exposure to interest rate risk.

Sensitivity analysis

The group analyses its interest rate exposure on a dynamic basis by conducting a sensitivity analysis. This involves determining the impact on profit or loss of defined interest rate shifts. For each simulation, the same interest rate shift is used for all currencies.

The sensitivity analysis for interest rate risk assumes that all other variables, in particular spot foreign exchange rates, remain constant. The calculation excludes borrowing costs capitalised in terms of the group's accounting policy. The analysis relates to variable-rate instruments and has been performed on the same basis as the prior year.

The simulation is performed on a monthly basis to verify that the maximum loss potential is within the limit set by management. The results of the simulation are included in the table below.

The ZAR and the USD interest rates are used in determining the fair value of embedded derivatives. The sensitivity analysis below indicates the impact on profit or loss if these rates change. The sensitivity analysis assumes that all other variables remain constant and has been prepared on the same basis as for the prior year.

| | Group | | | | Company | | | |
|---|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| | 2017 | | 2016 | | 2017 | | 2016 | |
| | +100 basis points Rm | -100 basis points Rm | +100 basis points Rm | -100 basis points Rm | +100 basis points Rm | -100 basis points Rm | +100 basis points Rm | -100 basis points Rm |
| Profit/(loss), excluding embedded derivatives | | | | | | | | |
| Total exposure | 66 | (71) | 18 | (15) | 11 | (16) | (29) | 33 |
| Rand interest rates | 260 | (277) | 322 | (339) | 206 | (222) | 275 | (291) |
| EUR interest rates | (55) | 56 | (70) | 71 | (55) | 56 | (70) | 71 |
| USD interest rates | (136) | 146 | (225) | 244 | (136) | 146 | (225) | 244 |
| Other currency interest rates | (3) | 4 | (9) | 9 | (4) | 4 | (9) | 9 |
| Equity, excluding embedded derivatives | | | | | | | | |
| Total exposure | (1 573) | 1 565 | (2 410) | 2 624 | (1 573) | 1 565 | (2 410) | 2 624 |
| Rand interest rates | 3 483 | (3 714) | 3 102 | (3 316) | 3 483 | (3 714) | 3 102 | (3 316) |
| EUR interest rates | (1 287) | 1 263 | (1 003) | 1 086 | (1 287) | 1 263 | (1 003) | 1 086 |
| USD interest rates | (3 739) | 3 997 | (4 474) | 4 818 | (3 739) | 3 997 | (4 474) | 4 818 |
| Other currency interest rates | (30) | 19 | (35) | 36 | (30) | 19 | (35) | 36 |
| Profit/(loss) – embedded derivatives¹ | | | | | | | | |
| Total exposure | 102 | (131) | 147 | (162) | 102 | (131) | 147 | (162) |
| Rand interest rates | 346 | (376) | 468 | (497) | 346 | (376) | 468 | (497) |
| USD interest rates | (244) | 245 | (321) | 335 | (244) | 245 | (321) | 335 |

Fixed and floating rate debt

The proportion of fixed versus floating rate debt at 31 March was:

| | Group | | | |
|-----------------------|------------|---------------|------------|---------------|
| | 2017 | | 2016 | |
| | fixed % | floating % | fixed % | floating % |
| Continuing operations | 76 | 24 | 80 | 20 |

5.2.4 Equity price risk

Equity price risk arises from investments listed on the Johannesburg Stock Exchange. Changes in the fair value of equity securities held by the group will fluctuate because of changes in market prices, caused by factors specific to the individual equity issuer, or factors affecting all similar equity securities traded on the market.

The investment policy is approved by the Escap board and monitored by the Escap audit committee. Exposure to market risk is limited through diversification and by applying strict investment criteria.

The carrying value of investments made per sector are as follows:

| | Group | | | |
|---|--------------|----------------|--------------|----------------|
| | 2017 | | 2016 | |
| | Rm | portfolio % | Rm | portfolio % |
| Banks, financial services and insurance | 277 | 23 | 267 | 22 |
| Basic materials and resources | 167 | 14 | 143 | 12 |
| Consumer goods and services | 525 | 44 | 527 | 44 |
| Other | 220 | 19 | 250 | 22 |
| | 1 189 | 100 | 1 187 | 100 |

A 1% increase or decrease in share prices would have increased/decreased profit or loss by R12 million (2016: R12 million). There will be no impact on equity. The analysis assumes that all other variables remain constant and is performed on the same basis as for the prior year.

5.2.5 Other price risk

Inflation price risk arises from embedded derivatives as discussed under note 4.1. The risk arises from movements in the electricity tariffs and the United States PPI.

Refer to note 26 for the group's quantitative exposure to other price risk.

The following is the sensitivity analysis of the change in the value of the embedded derivatives (relating to customised pricing agreements) as a result of changes in electricity tariffs and the United States PPI. The analysis assumes that all other variables remain constant and the possible impact on profit or loss is:

| | Group and company | | | |
|---|----------------------|----------------------|----------------------|----------------------|
| | 2017 | | 2016 | |
| | 1% increase Rm | 1% decrease Rm | 1% increase Rm | 1% decrease Rm |
| Profit/(loss) – embedded derivatives ¹ | (41) | 34 | (135) | 134 |
| Electricity tariffs | (150) | 149 | (263) | 258 |
| United States PPI | 109 | (115) | 128 | (124) |

1. Impact on profit or loss is before calibration adjustment.

Notes to the financial statements (continued)

for the year ended 31 March 2017

5. Financial risk management (continued)

5.3 Liquidity risk

Liquidity risk can arise from mismatches in the timing of cash flows from revenue with capital and operational outflows. Funding risk arises when the necessary liquidity to fund illiquid asset positions, such as building new electricity capacity, cannot be obtained at the expected terms and when required.

The objective of the group's liquidity and funding management is to ensure that all foreseeable operational, capital expansion and loan commitment expenditure can be met under both normal and stressed conditions. The group has adopted an overall statement of financial position approach, which consolidates all sources and uses of liquidity, while aiming to maintain a balance between liquidity, profitability and interest rate considerations.

The management of group liquidity and funding risk is centralised in the treasury department in accordance with practices and limits set by the Exco and the board. The group's liquidity and funding management process includes:

- projecting cash flows and considering the cash required by the group and optimising the short-term liquidity as well as the long-term funding
- monitoring financial position liquidity ratios
- maintaining a diverse range of funding sources with adequate back-up facilities
- managing the concentration and profile of debt maturities
- actively managing the funding risk by evaluating optimal entry points into the various markets per the official borrowing programme
- maintaining liquidity and funding contingency plans

Eskom has an established corporate governance structure and process for managing the risks regarding guarantees and contingent liabilities. All significant guarantees issued by Eskom are approved by the board, and are managed on an ongoing basis by the treasury department and by the Exco and audit and risk committee of the board. Refer to note 45.

The guarantees are administratively managed by the treasury department. Updated guarantee schedules are compiled every month, taking cognisance of any changed risk factors, and are submitted to each of the committees for consideration and action, if necessary. Risk factors and assumptions affecting probability calculations are reassessed twice a year and presented to the above committees.

Eskom's guarantees are diverse and unlinked, such that a trigger event for any one guarantee is unlikely to precipitate a trigger event in respect of other guarantees.

Given that there would be forewarning of payments required in terms of the other guarantees, and considering the amounts of the guarantees, it is expected that Eskom will be able to raise the required liquidity to effect any required payments.

5.3.1 Key liquidity indicators

| | | Group | | Company | |
|---|-------|--------|--------|---------|--------|
| | Unit | 2017 | 2016 | 2017 | 2016 |
| Weighted average term to maturity of debt securities and borrowings | years | 8.06 | 8.63 | 8.06 | 8.63 |
| Working capital ratio | ratio | 0.85 | 0.83 | 0.86 | 0.86 |
| Cash interest cover ratio | ratio | 1.82 | 1.83 | 1.77 | 1.69 |
| Debt service cover ratio | ratio | 1.37 | 1.14 | 1.37 | 1.09 |
| Liquid assets | Rm | 32 503 | 38 680 | 26 668 | 32 688 |

Management has set a minimum weighted average term to maturity for debt securities and borrowings of five years. The term limits are independently monitored and reported to Alco on a monthly basis and to the Exco and ARC on a quarterly basis.

The cash interest cover and debt service cover ratios measure the ability to fund debt costs via cash from operations. Management has targeted 3.5 for cash interest cover and 1.5 for debt service cover.

Liquid assets are investments identified as having the potential to be quickly converted into cash. These are made up of the investing portfolio of investment in securities as well as cash and cash equivalents.

5.3.2 Primary sources of funding and unused facilities

The primary sources to meet Eskom's liquidity requirements are cash generated from operations, cash inflows from maturing financial assets purchased, funds committed by government, signed and committed export credit agencies and development funding institution facilities, as well as local and foreign debt issued in the market. To supplement these liquidity sources under stress conditions, overdraft facilities (for which there was no requirement to use), undrawn loans, commercial paper facilities and unutilised government guarantees are in place as indicated in the table. All figures are quoted in notional amounts.

| | ZAR | | EUR | | USD | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| | 2017 m | 2016 m | 2017 m | 2016 m | 2017 m | 2016 m |
| Facilities available | | | | | | |
| Export credit agencies | – | – | 523 | 845 | 195 | 195 |
| Crédit Agricole Corporate and Investment Bank – Coface | – | – | 44 | 44 | – | – |
| Banque Nationale de Paris Paribas – Coface | – | – | 231 | 231 | – | – |
| Banque Nationale de Paris Paribas – Servizi Assicurativi del Commercio Estero | – | – | – | 261 | – | – |
| Kreditanstalt für Wiederaufbau – Hermes | – | – | 234 | 289 | – | – |
| Deutsche Bank – Hermes | – | – | 14 | 20 | – | – |
| Export-Import Bank of the United States | – | – | – | – | 195 | 195 |
| Development financing institutions | 4 761 | 2 505 | 384 | 503 | 1 513 | 1 921 |
| World Bank | – | – | – | – | 884 | 1 280 |
| African Development Bank | 3 304 | 232 | 212 | 331 | 256 | 256 |
| Clean technology fund – African Development Bank | – | – | – | – | 58 | 64 |
| Clean technology fund – World Bank | – | – | – | – | 215 | 221 |
| European Investment Bank | – | – | 75 | 75 | – | – |
| Kreditanstalt für Wiederaufbau | – | – | – | – | 100 | 100 |
| Agence Française de Développement | 1 457 | 2 273 | 97 | 97 | – | – |
| General banking facilities | 6 250 | 3 750 | – | – | – | – |
| | 11 011 | 6 255 | 907 | 1 348 | 1 708 | 2 116 |
| Funds received during the year | | | | | | |
| Export credit agencies | – | – | 322 | 71 | – | 289 |
| Banque Nationale de Paris Paribas – Servizi Assicurativi del Commercio Estero | – | – | 261 | – | – | – |
| Kreditanstalt für Wiederaufbau – Hermes | – | – | 55 | 68 | – | – |
| Deutsche Bank – Hermes | – | – | 6 | 3 | – | – |
| Export-Import Bank of the United States | – | – | – | – | – | 289 |
| Development financing institutions | 3 036 | 7 145 | 119 | 470 | 1 883 | 291 |
| World Bank ¹ | – | – | – | – | 396 | 291 |
| African Development Bank ² | 2 220 | 84 | 119 | – | 975 | – |
| Development Bank of South Africa ³ | – | 3 000 | – | – | – | – |
| Clean technology fund – World Bank ⁴ | – | – | – | – | 6 | – |
| Clean technology fund – African Development Bank ⁴ | – | – | – | – | 6 | – |
| Kreditanstalt für Wiederaufbau ⁵ | – | 3 935 | – | – | – | – |
| Agence Française de Développement ^{4, 6} | 816 | 126 | – | – | – | – |
| Deutsche Bank guaranteed by Multilateral Investment Guarantee Agency ⁷ | – | – | – | 470 | – | – |
| China Development Bank ⁸ | – | – | – | – | 500 | – |
| | 3 036 | 7 145 | 441 | 541 | 1 883 | 580 |
| Government guarantees | | | | | | |
| Available | 134 767 | 168 546 | – | – | – | – |
| Domestic multi-term note programme | 38 774 | 44 951 | – | – | – | – |
| General guarantees | 95 993 | 123 595 | – | – | – | – |
| Used during the year | 33 779 | 22 643 | – | – | – | – |
| Domestic multi-term note programme | 6 177 | 4 823 | – | – | – | – |
| General guarantees | 27 602 | 17 820 | – | – | – | – |

1. All funds received were reimbursements on payments made by Eskom to various suppliers for goods and services supplied for the construction of the Medupi power station, Sere wind farm and Majuba rail projects.

2. All funds received were reimbursements on payments made by Eskom to various suppliers for goods and services supplied for the Medupi boilers and turbines and Sere wind farm.

3. Funds received were for bridging finance for the capacity expansion programme.

4. Funds received were for the Sere wind farm project.

5. Funds received were for Eskom renewable grid integration and transmission strengthening.

6. Funds received were for concentrated solar power projects.

7. Funds received were for transmission lines and grid strengthening, substations and independent power producer integration.

8. Funds received were for the Medupi power station and Matla mine.

Notes to the financial statements (continued)

for the year ended 31 March 2017

5. Financial risk management (continued)

5.3 Liquidity risk (continued)

5.3.3 Contractual cash flows

The table below indicates the contractual undiscounted cash flows of the group's financial assets and liabilities on the basis of their earliest possible contractual maturity. The undiscounted cash flows in respect of the group's financial assets are presented net of impairment losses and include estimates where there are no contractual repayment terms or the receivable is past due. The cash flows of the group's financial liabilities are indicated on a gross undiscounted basis.

The cash flows for derivatives are presented as gross inflows and outflows even though physically they are settled simultaneously. Contractual cash flows are a function of forward exchange rates and forward interest rates and are a point in time calculation that are impacted by market conditions at that time.

The table contains only cash flows relating to financial instruments and financial guarantees. It does not include future cash flows expected from the normal course of business and related commodity-linked pricing agreements.

| | Note | Carrying amount | | | Cash flows | | | | |
|--|------|-----------------|---------|---------|------------------------|------------|-------------|-----------|-----------|
| | | Non-current | Current | Total | Nominal inflow/outflow | 0-3 months | 4-12 months | 1-5 years | > 5 years |
| | | Rm | Rm | Rm | Rm | Rm | Rm | Rm | Rm |
| 2017 | | | | | | | | | |
| Group | | | | | | | | | |
| Financial assets | | | | | | | | | |
| Investment in securities | 14 | 1 537 | 10 541 | 12 078 | 12 417 | 2 317 | 8 451 | 1 649 | – |
| Loans receivable | 15 | 79 | 14 | 93 | 93 | 4 | 9 | 80 | – |
| Derivatives held for risk management | 16 | 16 868 | 1 000 | 17 868 | 28 691 | 676 | 190 | 9 924 | 17 901 |
| Finance lease receivables | 17 | 448 | 26 | 474 | 873 | 21 | 63 | 326 | 463 |
| Trade and other receivables | 19 | 9 | 19 358 | 19 367 | 19 367 | 17 469 | 1 889 | 9 | – |
| Financial trading assets ¹ | 14 | – | 2 919 | 2 919 | 2 927 | 1 616 | 1 193 | 118 | – |
| Cash and cash equivalents | 21 | – | 20 425 | 20 425 | 20 425 | 20 425 | – | – | – |
| | | 18 941 | 54 283 | 73 224 | 84 793 | 42 528 | 11 795 | 12 106 | 18 364 |
| Financial liabilities | | | | | | | | | |
| Debt securities and borrowings | 25 | 336 770 | 18 530 | 355 300 | 712 664 | 7 109 | 30 377 | 212 867 | 462 311 |
| Derivatives held for risk management | 16 | 6 767 | 3 826 | 10 593 | 9 869 | 2 323 | 5 618 | 8 903 | (6 975) |
| Finance lease payables | 30 | 9 819 | 246 | 10 065 | 30 864 | 518 | 1 563 | 8 531 | 20 252 |
| Trade and other payables | 31 | 871 | 31 143 | 32 014 | 32 016 | 28 441 | 2 696 | 727 | 152 |
| Financial trading liabilities ¹ | 14 | – | 1 620 | 1 620 | 2 191 | 1 291 | 20 | 120 | 760 |
| Financial guarantees | 45 | – | 1 | 1 | 99 | 99 | – | – | – |
| | | 354 227 | 55 366 | 409 593 | 787 703 | 39 781 | 40 274 | 231 148 | 476 500 |
| Company | | | | | | | | | |
| Financial assets | | | | | | | | | |
| Investment in securities | 14 | 1 537 | 5 167 | 6 704 | 7 043 | 1 691 | 3 703 | 1 649 | – |
| Loans receivable | 15 | – | 6 187 | 6 187 | 6 329 | 2 735 | 3 594 | – | – |
| Derivatives held for risk management | 16 | 16 868 | 1 000 | 17 868 | 28 691 | 676 | 190 | 9 924 | 17 901 |
| Finance lease receivables | 17 | 448 | 26 | 474 | 873 | 21 | 63 | 326 | 463 |
| Trade and other receivables | 19 | 9 | 20 609 | 20 618 | 20 618 | 19 001 | 1 608 | 9 | – |
| Financial trading assets ¹ | 14 | – | 1 730 | 1 730 | 1 738 | 1 616 | 4 | 118 | – |
| Cash and cash equivalents | 21 | – | 19 964 | 19 964 | 19 964 | 19 964 | – | – | – |
| | | 18 862 | 54 683 | 73 545 | 85 256 | 45 704 | 9 162 | 12 026 | 18 364 |
| Financial liabilities | | | | | | | | | |
| Debt securities and borrowings | 25 | 336 690 | 22 017 | 358 707 | 716 070 | 10 595 | 30 377 | 212 787 | 462 311 |
| Derivatives held for risk management | 16 | 6 767 | 3 838 | 10 605 | 9 882 | 2 334 | 5 620 | 8 903 | (6 975) |
| Finance lease payables | 30 | 9 819 | 246 | 10 065 | 30 864 | 518 | 1 563 | 8 531 | 20 252 |
| Trade and other payables | 31 | 871 | 32 519 | 33 390 | 33 389 | 30 902 | 1 608 | 727 | 152 |
| Financial trading liabilities ¹ | 14 | – | 1 620 | 1 620 | 2 191 | 1 291 | 20 | 120 | 760 |
| Financial guarantees | 45 | – | 2 | 2 | 1 186 | 1 186 | – | – | – |
| | | 354 147 | 60 242 | 414 389 | 793 582 | 46 826 | 39 188 | 231 068 | 476 500 |

| | Note | Carrying amount | | | Nominal inflow/ outflow Rm | Cash flows | | | |
|--|------|-----------------------|---------------|----------------|-------------------------------------|---------------------|----------------------|--------------------|--------------------|
| | | Non- current Rm | Current Rm | Total Rm | | 0-3 months Rm | 4-12 months Rm | 1-5 years Rm | > 5 years Rm |
| 2016 | | | | | | | | | |
| Group | | | | | | | | | |
| Financial assets | | | | | | | | | |
| Investment in securities | 14 | 2 485 | 7 741 | 10 226 | 10 700 | 1 807 | 6 177 | 2 716 | – |
| Loans receivable | 15 | 70 | 10 | 80 | 79 | 3 | 7 | 55 | 14 |
| Derivatives held for risk management | 16 | 27 600 | 2 582 | 30 182 | 60 031 | 1 437 | 897 | 17 002 | 40 695 |
| Finance lease receivables | 17 | 477 | 22 | 499 | 912 | 20 | 60 | 316 | 516 |
| Trade and other receivables | 19 | 54 | 21 785 | 21 839 | 21 839 | 20 878 | 907 | 54 | – |
| Financial trading assets ¹ | 14 | – | 3 844 | 3 844 | 4 279 | 2 058 | 1 221 | 544 | 456 |
| Cash and cash equivalents | 21 | – | 28 454 | 28 454 | 28 454 | 28 454 | – | – | – |
| | | 30 686 | 64 438 | 95 124 | 126 294 | 54 657 | 9 269 | 20 687 | 41 681 |
| Financial liabilities | | | | | | | | | |
| Debt securities and borrowings | 25 | 306 970 | 15 688 | 322 658 | 698 133 | 6 403 | 26 386 | 186 216 | 479 128 |
| Derivatives held for risk management | 16 | 2 862 | 2 011 | 4 873 | 4 416 | 841 | 3 434 | 1 686 | (1 545) |
| Finance lease payables | 30 | 3 838 | 90 | 3 928 | 9 580 | 170 | 512 | 3 298 | 5 600 |
| Trade and other payables | 31 | 875 | 32 047 | 32 922 | 32 748 | 27 117 | 4 471 | 915 | 245 |
| Financial trading liabilities ¹ | 14 | – | 1 250 | 1 250 | 1 721 | 1 028 | 17 | 95 | 581 |
| Financial guarantees | 45 | – | 1 | 1 | 151 | 151 | – | – | – |
| | | 314 545 | 51 087 | 365 632 | 746 749 | 35 710 | 34 820 | 192 210 | 484 009 |
| Company | | | | | | | | | |
| Financial assets | | | | | | | | | |
| Investment in securities | 14 | 2 485 | 2 067 | 4 552 | 5 025 | 42 | 2 267 | 2 716 | – |
| Loans receivable | 15 | – | 6 352 | 6 352 | 6 486 | 2 725 | 3 761 | – | – |
| Derivatives held for risk management | 16 | 27 600 | 2 582 | 30 182 | 60 031 | 1 437 | 897 | 17 002 | 40 695 |
| Finance lease receivables | 17 | 477 | 22 | 499 | 912 | 20 | 60 | 316 | 516 |
| Trade and other receivables | 19 | 54 | 24 455 | 24 509 | 24 510 | 23 847 | 608 | 55 | – |
| Financial trading assets ¹ | 14 | – | 2 657 | 2 657 | 3 092 | 2 058 | 34 | 544 | 456 |
| Cash and cash equivalents | 21 | – | 28 136 | 28 136 | 28 136 | 28 136 | – | – | – |
| | | 30 616 | 66 271 | 96 887 | 128 192 | 58 265 | 7 627 | 20 633 | 41 667 |
| Financial liabilities | | | | | | | | | |
| Debt securities and borrowings | 25 | 306 901 | 19 056 | 325 957 | 701 298 | 9 637 | 26 386 | 186 147 | 479 128 |
| Derivatives held for risk management | 16 | 2 862 | 2 024 | 4 886 | 4 429 | 854 | 3 434 | 1 686 | (1 545) |
| Finance lease payables | 30 | 3 838 | 90 | 3 928 | 9 580 | 170 | 512 | 3 298 | 5 600 |
| Trade and other payables | 31 | 875 | 33 560 | 34 435 | 34 293 | 29 657 | 3 476 | 915 | 245 |
| Financial trading liabilities ¹ | 14 | – | 1 250 | 1 250 | 1 721 | 1 028 | 17 | 95 | 581 |
| Financial guarantees | 45 | – | 2 | 2 | 1 262 | 1 262 | – | – | – |
| | | 314 476 | 55 982 | 370 458 | 752 583 | 42 608 | 33 825 | 192 141 | 484 009 |

1. The contractual cash flows for financial trading assets and liabilities have been disclosed based on the contractual maturity of the instrument. However, as these instruments are held-for-trading, they may be sold or settled prior to contractual maturity.

Notes to the financial statements (continued)
for the year ended 31 March 2017

6. Accounting classification and fair value

6.1 Accounting classification

| | Note | Held-for- trading | Loans and receivables | Available- for-sale | Liabilities at amortised cost | Other assets and liabilities | Total |
|--------------------------------------|------|----------------------|--------------------------|------------------------|--|---------------------------------------|---------|
| | | Rm | Rm | Rm | Rm | Rm | Rm |
| 2017 | | | | | | | |
| Group | | | | | | | |
| Financial assets | | | | | | | |
| Investment in securities | 14 | – | – | 12 078 | – | – | 12 078 |
| Government bonds | | – | – | 3 523 | – | – | 3 523 |
| Negotiable certificates of deposit | | – | – | 8 555 | – | – | 8 555 |
| Loans receivable | 15 | – | 93 | – | – | – | 93 |
| Derivatives held for risk management | 16 | 832 | – | – | – | 17 036 | 17 868 |
| Foreign exchange contracts | | 761 | – | – | – | 30 | 791 |
| Cross-currency swaps | | 61 | – | – | – | 17 006 | 17 067 |
| Commodity forwards | | 1 | – | – | – | – | 1 |
| Credit default swaps | | 9 | – | – | – | – | 9 |
| Finance lease receivables | 17 | – | – | – | – | 474 | 474 |
| Trade and other receivables | 19 | – | 19 367 | – | – | – | 19 367 |
| Financial trading assets | 14 | 2 919 | – | – | – | – | 2 919 |
| Repurchase agreements | | 1 617 | – | – | – | – | 1 617 |
| Listed shares | | 1 189 | – | – | – | – | 1 189 |
| Government bonds | | 113 | – | – | – | – | 113 |
| Cash and cash equivalents | 21 | – | 20 425 | – | – | – | 20 425 |
| Bank balances | | – | 14 736 | – | – | – | 14 736 |
| Unsettled deals | | – | 12 | – | – | – | 12 |
| Fixed deposits | | – | 5 677 | – | – | – | 5 677 |
| | | 3 751 | 39 885 | 12 078 | – | 17 510 | 73 224 |
| Financial liabilities | | | | | | | |
| Debt securities and borrowings | 25 | – | – | – | 355 300 | – | 355 300 |
| Eskom bonds | | – | – | – | 139 255 | – | 139 255 |
| Promissory notes | | – | – | – | 54 | – | 54 |
| Commercial paper | | – | – | – | 5 627 | – | 5 627 |
| Eurorand zero coupon bonds | | – | – | – | 5 049 | – | 5 049 |
| Foreign bonds | | – | – | – | 53 524 | – | 53 524 |
| Development financing institutions | | – | – | – | 107 800 | – | 107 800 |
| Export credit facilities | | – | – | – | 33 228 | – | 33 228 |
| Other loans | | – | – | – | 10 763 | – | 10 763 |
| Embedded derivatives | 26 | – | – | – | – | 5 414 | 5 414 |
| Derivatives held for risk management | 16 | 2 647 | – | – | – | 7 946 | 10 593 |
| Foreign exchange contracts | | 1 497 | – | – | – | 1 506 | 3 003 |
| Cross-currency swaps | | 572 | – | – | – | 6 440 | 7 012 |
| Commodity forwards | | 18 | – | – | – | – | 18 |
| Credit default swaps | | 560 | – | – | – | – | 560 |
| Finance lease payables | 30 | – | – | – | – | 10 065 | 10 065 |
| Trade and other payables | 31 | – | – | – | 32 014 | – | 32 014 |
| Financial trading liabilities | 14 | 1 620 | – | – | – | – | 1 620 |
| Short-sold government bonds | | 326 | – | – | – | – | 326 |
| Repurchase agreements | | 1 294 | – | – | – | – | 1 294 |
| | | 4 267 | – | – | 387 314 | 23 425 | 415 006 |

| | Note | Held-for- trading | Loans and receivables | Available- for-sale | Liabilities at amortised cost | Other assets and liabilities | Total |
|--------------------------------------|------|----------------------|--------------------------|------------------------|--|---------------------------------------|---------|
| | | Rm | Rm | Rm | Rm | Rm | Rm |
| 2017 | | | | | | | |
| Company | | | | | | | |
| Financial assets | | | | | | | |
| Investment in securities | 14 | – | – | 6 704 | – | – | 6 704 |
| Government bonds | | – | – | 3 523 | – | – | 3 523 |
| Negotiable certificates of deposit | | – | – | 3 181 | – | – | 3 181 |
| Loans receivable | 15 | – | 6 187 | – | – | – | 6 187 |
| Derivatives held for risk management | 16 | 832 | – | – | – | 17 036 | 17 868 |
| Foreign exchange contracts | | 761 | – | – | – | 30 | 791 |
| Cross-currency swaps | | 61 | – | – | – | 17 006 | 17 067 |
| Commodity forwards | | 1 | – | – | – | – | 1 |
| Credit default swaps | | 9 | – | – | – | – | 9 |
| Finance lease receivables | 17 | – | – | – | – | 474 | 474 |
| Trade and other receivables | 19 | – | 20 618 | – | – | – | 20 618 |
| Financial trading assets | 14 | 1 730 | – | – | – | – | 1 730 |
| Repurchase agreements | | 1 617 | – | – | – | – | 1 617 |
| Government bonds | | 113 | – | – | – | – | 113 |
| Cash and cash equivalents | 21 | – | 19 964 | – | – | – | 19 964 |
| Bank balances | | – | 14 275 | – | – | – | 14 275 |
| Unsettled deals | | – | 12 | – | – | – | 12 |
| Fixed deposits | | – | 5 677 | – | – | – | 5 677 |
| | | 2 562 | 46 769 | 6 704 | – | 17 510 | 73 545 |
| Financial liabilities | | | | | | | |
| Debt securities and borrowings | 25 | – | – | – | 358 707 | – | 358 707 |
| Eskom bonds | | – | – | – | 139 255 | – | 139 255 |
| Promissory notes | | – | – | – | 54 | – | 54 |
| Commercial paper | | – | – | – | 7 238 | – | 7 238 |
| Eurorand zero coupon bonds | | – | – | – | 5 049 | – | 5 049 |
| Foreign bonds | | – | – | – | 53 524 | – | 53 524 |
| Development financing institutions | | – | – | – | 107 800 | – | 107 800 |
| Export credit facilities | | – | – | – | 33 228 | – | 33 228 |
| Other loans | | – | – | – | 12 559 | – | 12 559 |
| Embedded derivatives | 26 | – | – | – | – | 5 414 | 5 414 |
| Derivatives held for risk management | 16 | 2 659 | – | – | – | 7 946 | 10 605 |
| Foreign exchange contracts | | 1 509 | – | – | – | 1 506 | 3 015 |
| Cross-currency swaps | | 572 | – | – | – | 6 440 | 7 012 |
| Commodity forwards | | 18 | – | – | – | – | 18 |
| Credit default swaps | | 560 | – | – | – | – | 560 |
| Finance lease payables | 30 | – | – | – | – | 10 065 | 10 065 |
| Trade and other payables | 31 | – | – | – | 33 390 | – | 33 390 |
| Financial trading liabilities | 14 | 1 620 | – | – | – | – | 1 620 |
| Short-sold government bonds | | 326 | – | – | – | – | 326 |
| Repurchase agreements | | 1 294 | – | – | – | – | 1 294 |
| | | 4 279 | – | – | 392 097 | 23 425 | 419 801 |

Notes to the financial statements (continued)

for the year ended 31 March 2017

6. Accounting classification and fair value (continued)

6.1 Accounting classification (continued)

| | Note | Held-for- trading Rm | Loans and receivables Rm | Available- for-sale Rm | Liabilities at amortised cost Rm | Other assets and liabilities Rm | Total Rm |
|--------------------------------------|------|----------------------------|--------------------------------|------------------------------|--|---|-------------|
| 2016 | | | | | | | |
| Group | | | | | | | |
| Financial assets | | | | | | | |
| Investment in securities | 14 | – | – | 10 226 | – | – | 10 226 |
| Government bonds | | – | – | 3 769 | – | – | 3 769 |
| Negotiable certificates of deposit | | – | – | 6 457 | – | – | 6 457 |
| Loans receivable | 15 | – | 80 | – | – | – | 80 |
| Derivatives held for risk management | 16 | 1 130 | – | – | – | 29 052 | 30 182 |
| Foreign exchange contracts | | 1 008 | – | – | – | 1 151 | 2 159 |
| Cross-currency swaps | | 82 | – | – | – | 27 901 | 27 983 |
| Commodity forwards | | 31 | – | – | – | – | 31 |
| Credit default swaps | | 9 | – | – | – | – | 9 |
| Finance lease receivables | 17 | – | – | – | – | 499 | 499 |
| Trade and other receivables | 19 | – | 21 839 | – | – | – | 21 839 |
| Financial trading assets | 14 | 3 844 | – | – | – | – | 3 844 |
| Repurchase agreements | | 2 044 | – | – | – | – | 2 044 |
| Listed shares | | 1 187 | – | – | – | – | 1 187 |
| Government bonds | | 613 | – | – | – | – | 613 |
| Cash and cash equivalents | 21 | – | 28 454 | – | – | – | 28 454 |
| Bank balances | | – | 28 452 | – | – | – | 28 452 |
| Unsettled deals | | – | 2 | – | – | – | 2 |
| | | 4 974 | 50 373 | 10 226 | – | 29 551 | 95 124 |
| Financial liabilities | | | | | | | |
| Debt securities and borrowings | 25 | – | – | – | 322 658 | – | 322 658 |
| Eskom bonds | | – | – | – | 126 466 | – | 126 466 |
| Promissory notes | | – | – | – | 46 | – | 46 |
| Commercial paper | | – | – | – | 4 822 | – | 4 822 |
| Eurorand zero coupon bonds | | – | – | – | 4 462 | – | 4 462 |
| Foreign bonds | | – | – | – | 58 815 | – | 58 815 |
| Development financing institutions | | – | – | – | 82 976 | – | 82 976 |
| Export credit facilities | | – | – | – | 37 597 | – | 37 597 |
| Other loans | | – | – | – | 7 474 | – | 7 474 |
| Embedded derivatives | 26 | – | – | – | – | 7 025 | 7 025 |
| Derivatives held for risk management | 16 | 2 928 | – | – | – | 1 945 | 4 873 |
| Foreign exchange contracts | | 1 482 | – | – | – | 106 | 1 588 |
| Cross-currency swaps | | 382 | – | – | – | 1 839 | 2 221 |
| Credit default swaps | | 1 064 | – | – | – | – | 1 064 |
| Finance lease payables | 30 | – | – | – | – | 3 928 | 3 928 |
| Trade and other payables | 31 | – | – | – | 32 922 | – | 32 922 |
| Financial trading liabilities | 14 | 1 250 | – | – | – | – | 1 250 |
| Short-sold government bonds | | 227 | – | – | – | – | 227 |
| Repurchase agreements | | 1 023 | – | – | – | – | 1 023 |
| | | 4 178 | – | – | 355 580 | 12 898 | 372 656 |

| | | Held-for- trading | Loans and receivables | Available- for-sale | Liabilities at amortised cost | Other assets and liabilities | Total |
|--------------------------------------|------|----------------------|--------------------------|------------------------|--|---------------------------------------|---------|
| | Note | Rm | Rm | Rm | Rm | Rm | Rm |
| 2016 | | | | | | | |
| Company | | | | | | | |
| Financial assets | | | | | | | |
| Investment in securities | 14 | – | – | 4 552 | – | – | 4 552 |
| Government bonds | | – | – | 3 769 | – | – | 3 769 |
| Negotiable certificates of deposit | | – | – | 783 | – | – | 783 |
| Loans receivable | 15 | – | 6 352 | – | – | – | 6 352 |
| Derivatives held for risk management | 16 | 1 130 | – | – | – | 29 052 | 30 182 |
| Foreign exchange contracts | | 1 008 | – | – | – | 1 151 | 2 159 |
| Cross-currency swaps | | 82 | – | – | – | 27 901 | 27 983 |
| Commodity forwards | | 31 | – | – | – | – | 31 |
| Credit default swaps | | 9 | – | – | – | – | 9 |
| Finance lease receivables | 17 | – | – | – | – | 499 | 499 |
| Trade and other receivables | 19 | – | 24 509 | – | – | – | 24 509 |
| Financial trading assets | 14 | 2 657 | – | – | – | – | 2 657 |
| Repurchase agreements | | 2 044 | – | – | – | – | 2 044 |
| Government bonds | | 613 | – | – | – | – | 613 |
| Cash and cash equivalents | 21 | – | 28 136 | – | – | – | 28 136 |
| Bank balances | | – | 28 134 | – | – | – | 28 134 |
| Unsettled deals | | – | 2 | – | – | – | 2 |
| | | 3 787 | 58 997 | 4 552 | – | 29 551 | 96 887 |
| Financial liabilities | | | | | | | |
| Debt securities and borrowings | 25 | – | – | – | 325 957 | – | 325 957 |
| Eskom bonds | | – | – | – | 126 466 | – | 126 466 |
| Promissory notes | | – | – | – | 46 | – | 46 |
| Commercial paper | | – | – | – | 6 431 | – | 6 431 |
| Eurorand zero coupon bonds | | – | – | – | 4 462 | – | 4 462 |
| Foreign bonds | | – | – | – | 58 815 | – | 58 815 |
| Development financing institutions | | – | – | – | 82 976 | – | 82 976 |
| Export credit facilities | | – | – | – | 37 597 | – | 37 597 |
| Other loans | | – | – | – | 9 164 | – | 9 164 |
| Embedded derivatives | 26 | – | – | – | – | 7 025 | 7 025 |
| Derivatives held for risk management | 16 | 2 941 | – | – | – | 1 945 | 4 886 |
| Foreign exchange contracts | | 1 495 | – | – | – | 106 | 1 601 |
| Cross-currency swaps | | 382 | – | – | – | 1 839 | 2 221 |
| Credit default swaps | | 1 064 | – | – | – | – | 1 064 |
| Finance lease payables | 30 | – | – | – | – | 3 928 | 3 928 |
| Trade and other payables | 31 | – | – | – | 34 435 | – | 34 435 |
| Financial trading liabilities | 14 | 1 250 | – | – | – | – | 1 250 |
| Short-sold government bonds | | 227 | – | – | – | – | 227 |
| Repurchase agreements | | 1 023 | – | – | – | – | 1 023 |
| | | 4 191 | – | – | 360 392 | 12 898 | 377 481 |

Notes to the financial statements (continued)

for the year ended 31 March 2017

6. Accounting classification and fair value (continued)

6.2 Fair value

Valuation processes

The group has established a control framework with respect to the measurement of fair values. It includes a valuation team that ultimately reports to the chief financial officer and has overall responsibility for all significant fair value measurements.

The valuation team regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair value, then the valuation team assesses and documents the evidence obtained from the third parties to support their conclusion that such valuations meet the requirements of IFRS, including the level to which the fair value hierarchy that the resulting fair value estimate should be classified.

Principal markets

The group is involved in various principal markets because of the unique funding activities undertaken. The fair value will be determined by each participant in the different principal markets. The principal markets are:

- capital and money markets
- development financing institutions
- export credit agencies

Fair value hierarchy

Fair value measurements are categorised into the different levels in the fair value hierarchy based on the inputs to the valuation techniques used. There were no changes in the valuation techniques applied. The hierarchy levels are defined as follows:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (ie as prices) or indirectly (ie derived from prices).

Level 3: Inputs for the financial asset or financial liability that are not based on observable market data (unobservable inputs).

The group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfers have occurred.

Eskom's policy for determining when transfers between levels in the hierarchy have occurred includes monitoring of the following factors:

- changes in market and trading activity (eg significant increases/decreases in activity)
- changes in inputs used in valuation techniques (eg inputs becoming/ceasing to be observable in the market)

Eskom corporate bonds have been transferred from level 1 to level 2 as it is considered that the bonds are not actively trading in the current economic circumstances. There were no other transfers between level 1, 2 or 3 of the fair value hierarchy during the year.

The valuation techniques used are as follows:

Level 1: Quoted prices (unadjusted) in active markets

The fair values of financial instruments traded in active markets are based on quoted market prices at the reporting date. A market is regarded as active when it is a market in which transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis. The quoted market price used for financial assets held by the group is the current bid price. For financial liabilities included in level 1, the current ask price is used. Instruments included in level 1 comprise listed investments classified as trading securities or available for sale.

Level 2: Inputs other than quoted prices included within level 1 that are observable

| Financial instrument | Fair value determination |
|--|---|
| Loans receivable, debt securities and borrowings, finance lease receivables and payables, negotiable certificates of deposit (investment in securities) and repurchase agreement assets and liabilities (financial trading assets and liabilities) | A discounted cash flow technique is used, which uses expected cash flows and a market-related discount rate |
| Derivatives | Valuation determined with reference to broker quotes as well as use of discounted cash flow and option pricing models. Broker quotes are tested for reasonableness by discounting expected future cash flows using a market interest rate for a similar instrument at the measurement date Valuations of cross-currency swaps include the credit risk of Eskom (known as debit value adjustment) and counterparties (known as credit value adjustment) where appropriate. A stochastic modelling approach is followed where the expected future exposure to credit risk for Eskom and its counterparties (considering default probabilities and recovery rates derived from market data) is modelled |
| Trade and other receivables and payables and cash and cash equivalents | Fair values have not been disclosed for financial instruments where the carrying amounts are a reasonable approximation of fair value |

Level 3: Inputs not based on observable market data (unobservable inputs)

Level 3 items are fair valued using unobservable inputs. Refer to note 26 for a movement reconciliation and to notes 4.1 and 5.2 for information regarding the valuation techniques and assumptions used.

The fair value hierarchy of financial instruments is as follows:

| | Group | | | | Company | | | |
|---|---------------|---------------|---------------|-------------|---------------|---------------|---------------|-------------|
| | Level 1 Rm | Level 2 Rm | Level 3 Rm | Total Rm | Level 1 Rm | Level 2 Rm | Level 3 Rm | Total Rm |
| 2017 | | | | | | | | |
| Assets measured at fair value | | | | | | | | |
| Investment in securities | 3 523 | 8 555 | – | 12 078 | 3 523 | 3 181 | – | 6 704 |
| Government bonds | 3 523 | – | – | 3 523 | 3 523 | – | – | 3 523 |
| Negotiable certificates of deposit | – | 8 555 | – | 8 555 | – | 3 181 | – | 3 181 |
| Derivatives held for risk management | – | 17 868 | – | 17 868 | – | 17 868 | – | 17 868 |
| Foreign exchange contracts | – | 791 | – | 791 | – | 791 | – | 791 |
| Cross-currency swaps | – | 17 067 | – | 17 067 | – | 17 067 | – | 17 067 |
| Commodity forwards | – | 1 | – | 1 | – | 1 | – | 1 |
| Credit default swaps | – | 9 | – | 9 | – | 9 | – | 9 |
| Financial trading assets | 1 302 | 1 617 | – | 2 919 | 113 | 1 617 | – | 1 730 |
| Repurchase agreements | – | 1 617 | – | 1 617 | – | 1 617 | – | 1 617 |
| Listed shares | 1 189 | – | – | 1 189 | – | – | – | – |
| Government bonds | 113 | – | – | 113 | 113 | – | – | 113 |
| Assets not measured at fair value | | | | | | | | |
| Loans receivable | – | 93 | – | 93 | – | 6 187 | – | 6 187 |
| Finance lease receivables | – | 474 | – | 474 | – | 474 | – | 474 |
| Liabilities measured at fair value | | | | | | | | |
| Embedded derivatives | – | – | 5 414 | 5 414 | – | – | 5 414 | 5 414 |
| Derivatives held for risk management | – | 10 593 | – | 10 593 | – | 10 605 | – | 10 605 |
| Foreign exchange contracts | – | 3 003 | – | 3 003 | – | 3 015 | – | 3 015 |
| Cross-currency swaps | – | 7 012 | – | 7 012 | – | 7 012 | – | 7 012 |
| Commodity forwards | – | 18 | – | 18 | – | 18 | – | 18 |
| Credit default swaps | – | 560 | – | 560 | – | 560 | – | 560 |
| Financial trading liabilities | 326 | 1 294 | – | 1 620 | 326 | 1 294 | – | 1 620 |
| Short-sold government bonds | 326 | – | – | 326 | 326 | – | – | 326 |
| Repurchase agreements | – | 1 294 | – | 1 294 | – | 1 294 | – | 1 294 |
| Liabilities not measured at fair value | | | | | | | | |
| Debt securities and borrowings | – | 335 238 | – | 335 238 | – | 338 644 | – | 338 644 |
| Eskom bonds | – | 132 274 | – | 132 274 | – | 132 274 | – | 132 274 |
| Promissory notes | – | 74 | – | 74 | – | 74 | – | 74 |
| Commercial paper | – | 5 636 | – | 5 636 | – | 7 246 | – | 7 246 |
| Eurorand zero coupon bonds | – | 5 088 | – | 5 088 | – | 5 088 | – | 5 088 |
| Foreign bonds | – | 54 746 | – | 54 746 | – | 54 746 | – | 54 746 |
| Development financing institutions | – | 94 787 | – | 94 787 | – | 94 787 | – | 94 787 |
| Export credit facilities | – | 33 519 | – | 33 519 | – | 33 519 | – | 33 519 |
| Other loans | – | 9 114 | – | 9 114 | – | 10 910 | – | 10 910 |
| Finance lease payables | – | 11 240 | – | 11 240 | – | 11 240 | – | 11 240 |

Notes to the financial statements (continued)

for the year ended 31 March 2017

6. Accounting classification and fair value (continued)

6.2 Fair value (continued)

| | Group | | | | Company | | | |
|---|---------------|---------------|---------------|-------------|---------------|---------------|---------------|-------------|
| | Level 1 Rm | Level 2 Rm | Level 3 Rm | Total Rm | Level 1 Rm | Level 2 Rm | Level 3 Rm | Total Rm |
| 2016 | | | | | | | | |
| Assets measured at fair value | | | | | | | | |
| Investment in securities | 3 769 | 6 457 | – | 10 226 | 3 769 | 783 | – | 4 552 |
| Government bonds | 3 769 | – | – | 3 769 | 3 769 | – | – | 3 769 |
| Negotiable certificates of deposit | – | 6 457 | – | 6 457 | – | 783 | – | 783 |
| Derivatives held for risk management | – | 30 182 | – | 30 182 | – | 30 182 | – | 30 182 |
| Foreign exchange contracts | – | 2 159 | – | 2 159 | – | 2 159 | – | 2 159 |
| Cross-currency swaps | – | 27 983 | – | 27 983 | – | 27 983 | – | 27 983 |
| Commodity forwards | – | 31 | – | 31 | – | 31 | – | 31 |
| Credit default swaps | – | 9 | – | 9 | – | 9 | – | 9 |
| Financial trading assets | 1 800 | 2 044 | – | 3 844 | 613 | 2 044 | – | 2 657 |
| Repurchase agreements | – | 2 044 | – | 2 044 | – | 2 044 | – | 2 044 |
| Listed shares | 1 187 | – | – | 1 187 | – | – | – | – |
| Government bonds | 613 | – | – | 613 | 613 | – | – | 613 |
| Assets not measured at fair value | | | | | | | | |
| Loans receivable | – | 80 | – | 80 | – | 6 352 | – | 6 352 |
| Finance lease receivables | – | 499 | – | 499 | – | 499 | – | 499 |
| Liabilities measured at fair value | | | | | | | | |
| Embedded derivatives | – | – | 7 025 | 7 025 | – | – | 7 025 | 7 025 |
| Derivatives held for risk management | – | 4 873 | – | 4 873 | – | 4 886 | – | 4 886 |
| Foreign exchange contracts | – | 1 588 | – | 1 588 | – | 1 601 | – | 1 601 |
| Cross-currency swaps | – | 2 221 | – | 2 221 | – | 2 221 | – | 2 221 |
| Credit default swaps | – | 1 064 | – | 1 064 | – | 1 064 | – | 1 064 |
| Financial trading liabilities | 227 | 1 023 | – | 1 250 | 227 | 1 023 | – | 1 250 |
| Short-sold government bonds | 227 | – | – | 227 | 227 | – | – | 227 |
| Repurchase agreements | – | 1 023 | – | 1 023 | – | 1 023 | – | 1 023 |
| Liabilities not measured at fair value | | | | | | | | |
| Debt securities and borrowings | 120 216 | 162 554 | – | 282 770 | 120 216 | 165 853 | – | 286 069 |
| Eskom bonds | 120 216 | – | – | 120 216 | 120 216 | – | – | 120 216 |
| Promissory notes | – | 45 | – | 45 | – | 45 | – | 45 |
| Commercial paper | – | 4 822 | – | 4 822 | – | 6 431 | – | 6 431 |
| Eurorand zero coupon bonds | – | 3 358 | – | 3 358 | – | 3 358 | – | 3 358 |
| Foreign bonds | – | 54 739 | – | 54 739 | – | 54 739 | – | 54 739 |
| Development financing institutions | – | 58 602 | – | 58 602 | – | 58 602 | – | 58 602 |
| Export credit facilities | – | 34 465 | – | 34 465 | – | 34 465 | – | 34 465 |
| Other loans | – | 6 523 | – | 6 523 | – | 8 213 | – | 8 213 |
| Finance lease payables | – | 3 928 | – | 3 928 | – | 3 928 | – | 3 928 |

7. Segment information

Management has determined the reportable segments based on the reports regularly provided, reviewed and used by Exco to make strategic decisions and assess performance of the segments. Exco assesses the performance of the operating segments based on a measure of profit or loss consistent with that of the financial statements. The amounts provided to Exco with respect to total assets and liabilities are measured in terms of IFRS. These assets and liabilities are allocated based on the operation of the segment and the physical location of the assets.

The operations in each of the group's reportable segments are as follows:

| | |
|-------------------------|---|
| Generation | Consists of the generation and primary energy functions. These functions procure primary energy and generate electricity for sale |
| Transmission | Consists of the transmission grids and the integrated demand management function. These functions operate and maintain the transmission network for transmitting electricity and also sell bulk electricity to international customers |
| Distribution | Distribution consists of nine provincial operating units. These units provide, operate and maintain the distribution network for distributing electricity |
| Energy purchases/sales | Consists of the southern African energy and energy planning and market development segments. They both deal with decisions involving energy purchases and sales to southern Africa and would be influenced by the same sales demand trends. Their activities include systems operations, purchase or sale of electricity from or to southern African countries, purchase of electricity from IPPs and wholesale energy for the purposes of energy trading |
| Group customer services | Group customer services consists of the customer service function that sells electricity to local large power users (including municipalities) and local small power users |
| Group capital | Group capital is responsible for the planning, development and monitoring of all capital projects and the execution of significant capital projects |
| All other segments | Relates to operating segments which are below the quantitative thresholds for determining a reportable segment in terms of IFRS 8 <i>Operating segments</i> which includes the group's subsidiaries as well as all service and strategic functions which do not qualify as a reportable segment in terms of IFRS 8 |

The revenue earned by subsidiaries is presented in the segment note in line with what has been reported in the respective subsidiary financial statements. Inter-segment revenue and purchases of electricity are allocated between Generation, Transmission, Distribution, Energy purchases/sales and Group customer services segments based on cost recovery plus a uniform return on assets. Net finance costs are allocated to segments based on relative funding requirements.

Notes to the financial statements (continued)
for the year ended 31 March 2017

7. Segment information (continued)

The segment information provided to Exco for the reportable segments is as follows:

| | Gener- ation | Trans- mission | Distri- bution | Energy purchases/ sales | Group customer services | Group capital | All other segments | Reallocation and inter- segment transactions | Group |
|--|-----------------|-------------------|-------------------|-------------------------------|-------------------------------|------------------|-----------------------|---|----------|
| | Rm | Rm | Rm | Rm | Rm | Rm | Rm | Rm | Rm |
| 2017 | | | | | | | | | |
| External revenue | – | 8 | 1 912 | 10 729 | 164 487 | – | 1 212 | (1 212) | 177 136 |
| Inter-segment revenue/recoveries | 116 030 | 7 600 | 22 262 | 12 859 | (158 365) | (173) | 12 412 | (12 625) | – |
| Total revenue | 116 030 | 7 608 | 24 174 | 23 588 | 6 122 | (173) | 13 624 | (13 837) | 177 136 |
| Other income | 537 | 223 | 467 | – | 113 | 549 | 636 | (952) | 1 573 |
| Primary energy | (60 128) | – | – | (22 438) | (194) | – | – | – | (82 760) |
| Employee benefit expense | (9 703) | (1 763) | (8 781) | (72) | (1 627) | (774) | (10 458) | – | (33 178) |
| Impairment loss | (22) | (19) | (355) | (124) | (1 131) | (263) | (548) | – | (2 462) |
| Impairment loss reversals and bad debt recovered | 9 | – | 9 | – | 123 | 644 | 8 | – | 793 |
| Other expenses | (25 439) | (2 072) | (8 784) | (8) | (2 944) | 253 | 2 329 | 13 095 | (23 570) |
| Profit/(loss) before depreciation and amortisation expense and net fair value gain/(loss) (EBITDA) | 21 284 | 3 977 | 6 730 | 946 | 462 | 236 | 5 591 | (1 694) | 37 532 |
| Depreciation and amortisation expense | (12 905) | (2 257) | (3 321) | (638) | (6) | (85) | (1 235) | 147 | (20 300) |
| Net fair value gain/(loss) on financial instruments, excluding embedded derivatives | 324 | 401 | (141) | (1) | (41) | (3 961) | 81 | (4) | (3 342) |
| Net fair value gain on embedded derivatives | – | – | – | – | 1 611 | – | – | – | 1 611 |
| Profit/(loss) before net finance (cost)/income | 8 703 | 2 121 | 3 268 | 307 | 2 026 | (3 810) | 4 437 | (1 551) | 15 501 |
| Net finance (cost)/income | (10 910) | (2 006) | (1 329) | (1 812) | 1 093 | 899 | (462) | 150 | (14 377) |
| Finance income | 1 170 | 126 | 316 | 29 | 1 320 | 922 | 1 314 | 15 | 5 212 |
| Finance cost | (12 080) | (2 132) | (1 645) | (1 841) | (227) | (23) | (1 776) | 135 | (19 589) |
| Share of profit of equity-accounted investees | – | – | – | – | – | – | 35 | – | 35 |
| (Loss)/profit before tax | (2 207) | 115 | 1 939 | (1 505) | 3 119 | (2 911) | 4 010 | (1 401) | 1 159 |
| Income tax | – | – | – | – | – | – | (655) | 384 | (271) |
| (Loss)/profit for the year | (2 207) | 115 | 1 939 | (1 505) | 3 119 | (2 911) | 3 355 | (1 017) | 888 |
| Other information | | | | | | | | | |
| Segment assets | 219 654 | 51 235 | 80 376 | 10 835 | 16 974 | 260 706 | 82 100 | (21 034) | 700 846 |
| Investment in equity- accounted investees | – | – | – | – | – | – | 364 | – | 364 |
| Non-current assets held-for-sale | – | – | – | – | – | 70 | 8 729 | – | 8 799 |
| Total assets | 219 654 | 51 235 | 80 376 | 10 835 | 16 974 | 260 776 | 91 193 | (21 034) | 710 009 |
| Total liabilities | 60 775 | 1 960 | 30 147 | 13 470 | 13 840 | 14 663 | 419 065 | (19 853) | 534 067 |
| Capital expenditure | 12 627 | 1 041 | 9 038 | 6 277 | 2 | 34 494 | 3 554 | (455) | 66 578 |

| | Gener- ation | Trans- mission | Distri- bution | Energy purchases/ sales | Group customer services | Group capital | All other segments | Reallocation and inter- segment transactions | Group |
|---|-----------------|-------------------|-------------------|-------------------------------|-------------------------------|------------------|-----------------------|---|----------------|
| | Rm | Rm | Rm | Rm | Rm | Rm | Rm | Rm | Rm |
| 2016 | | | | | | | | | |
| External revenue | – | 9 | 2 465 | 8 105 | 153 660 | – | 1 251 | (1 251) | 164 239 |
| Inter-segment revenue/ recoveries | 110 963 | 7 345 | 20 243 | 10 954 | (149 216) | (87) | 11 205 | (11 407) | – |
| Total revenue | 110 963 | 7 354 | 22 708 | 19 059 | 4 444 | (87) | 12 456 | (12 658) | 164 239 |
| Other income | 1 495 | 150 | 368 | 2 | 125 | 100 | 659 | (509) | 2 390 |
| Primary energy | (65 714) | – | – | (18 766) | (248) | – | – | – | (84 728) |
| Employee benefit expense | (8 015) | (1 538) | (7 790) | (70) | (1 515) | (613) | (9 716) | – | (29 257) |
| Impairment loss | (80) | – | (31) | (92) | (696) | (712) | (33) | – | (1 644) |
| Impairment loss reversals and bad debt recovered | 5 | – | 19 | 106 | 334 | – | 10 | – | 474 |
| Other expenses | (19 235) | (1 910) | (8 326) | (15) | (2 025) | 168 | (224) | 12 904 | (18 663) |
| Profit/(loss) before depreciation and amortisation expense and net fair value (loss)/gain (EBITDA) | 19 419 | 4 056 | 6 948 | 224 | 419 | (1 144) | 3 152 | (263) | 32 811 |
| Depreciation and amortisation expense | (10 152) | (1 634) | (3 200) | (136) | (8) | (238) | (1 392) | 127 | (16 633) |
| Net fair value (loss)/gain on financial instruments, excluding embedded derivatives | (92) | 9 | 27 | 22 | 39 | (2 087) | 628 | 2 | (1 452) |
| Net fair value gain on embedded derivatives | – | – | – | – | 996 | – | 1 | – | 997 |
| Profit/(loss) before net finance (cost)/income | 9 175 | 2 431 | 3 775 | 110 | 1 446 | (3 469) | 2 389 | (134) | 15 723 |
| Net finance (cost)/income | (6 494) | (1 559) | (1 061) | (295) | 724 | 132 | 392 | 242 | (7 919) |
| Finance income | 886 | 187 | 180 | 8 | 946 | – | 1 113 | 127 | 3 447 |
| Finance cost | (7 380) | (1 746) | (1 241) | (303) | (222) | 132 | (721) | 115 | (11 366) |
| Share of profit of equity-accounted investees | – | – | – | – | – | – | 43 | – | 43 |
| Profit/(loss) before tax | 2 681 | 872 | 2 714 | (185) | 2 170 | (3 337) | 2 824 | 108 | 7 847 |
| Income tax | – | – | – | – | – | – | (2 657) | (39) | (2 696) |
| Profit/(loss) for the year | 2 681 | 872 | 2 714 | (185) | 2 170 | (3 337) | 167 | 69 | 5 151 |
| Other information | | | | | | | | | |
| Segment assets | 182 994 | 46 018 | 75 690 | 5 257 | 15 862 | 249 630 | 103 722 | (25 305) | 653 868 |
| Investment in equity- accounted investees | – | – | – | – | – | – | 360 | – | 360 |
| Non-current assets held-for-sale | – | – | – | – | – | 148 | 8 794 | – | 8 942 |
| Total assets | 182 994 | 46 018 | 75 690 | 5 257 | 15 862 | 249 778 | 112 876 | (25 305) | 663 170 |
| Total liabilities | 48 513 | 1 789 | 27 671 | 6 581 | 15 509 | 18 859 | 387 013 | (25 117) | 480 818 |
| Capital expenditure | 12 791 | 1 067 | 8 693 | 3 492 | 2 | 31 126 | 3 846 | (689) | 60 328 |

Notes to the financial statements (continued)
for the year ended 31 March 2017

7. Segment information (continued)

| Geographical information | Group | | | |
|--------------------------|------------|------------|--------------------|------------|
| | Revenue | | Non-current assets | |
| | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| South Africa | 166 454 | 156 183 | 603 184 | 536 912 |
| Foreign countries | 10 682 | 8 056 | 156 | 188 |
| | 177 136 | 164 239 | 603 340 | 537 100 |

The group's reportable segments operate mainly in South Africa, which is Eskom's country of domicile.

Revenue is allocated based on the country in which the customer is located after eliminating inter-segment transactions. There is no significant revenue derived from a single external customer by any of the reportable segments.

Non-current assets disclosed for geographical information comprise non-current assets other than deferred tax assets and financial instruments.

8. Property, plant and equipment

| Note | 2017 | | | | | | | | 2016 |
|--|--------------------------------------|--------------------|----------------------|----------------------|------------------------|--------------------------------|-------------------------------|-------------|-------------|
| | Land, buildings and facilities Rm | Gene- rating Rm | Trans- mitting Rm | Distri- buting Rm | Spares and other Rm | Equip- ment and vehicles Rm | Work under construction Rm | Total Rm | Total Rm |
| Group | | | | | | | | | |
| Carrying value at beginning of the year | 7 061 | 137 893 | 35 569 | 61 146 | 13 066 | 5 304 | 260 482 | 520 521 | 457 720 |
| Cost | 8 710 | 198 638 | 47 983 | 97 501 | 14 511 | 14 451 | 262 377 | 644 171 | 567 269 |
| Accumulated depreciation and impairment losses | (1 649) | (60 745) | (12 414) | (36 355) | (1 445) | (9 147) | (1 895) | (123 650) | (109 549) |
| Additions | 34 | 6 490 | 293 | 585 | 395 | 2 179 | 55 166 | 65 142 | 59 401 |
| Commissioning of assets constructed | 798 | 47 692 | 6 263 | 9 303 | 71 | 291 | (64 418) | – | – |
| Basis adjustment – cash flow hedge reserve | – | – | – | – | – | – | (627) | (627) | (603) |
| Finance cost capitalised | 41 | – | – | – | – | – | 18 233 | 18 233 | 19 426 |
| Provisions capitalised | 29 | – | 3 737 | – | – | – | 3 516 | 7 253 | 2 909 |
| Transfers from/(to) non-current assets held-for-sale | 78 | – | – | – | – | – | – | 78 | (148) |
| Disposals and writeoffs | (40) | (142) | (92) | (23) | (34) | (81) | (246) | (658) | (691) |
| Depreciation | (105) | (13 226) | (2 106) | (3 965) | (93) | (1 096) | – | (20 591) | (16 706) |
| Net impairment loss ¹ | 36 | – | – | – | (1) | (21) | (462) | (484) | (787) |
| Carrying value at end of the year | 7 826 | 182 444 | 39 927 | 67 046 | 13 404 | 6 576 | 271 644 | 588 867 | 520 521 |
| Cost | 9 572 | 253 950 | 54 412 | 107 320 | 14 905 | 16 336 | 273 996 | 730 491 | 644 171 |
| Accumulated depreciation and impairment losses | (1 746) | (71 506) | (14 485) | (40 274) | (1 501) | (9 760) | (2 352) | (141 624) | (123 650) |

Notes to the financial statements (continued)
for the year ended 31 March 2017

9. Intangible assets

| | Note | 2017 | | | | 2016 |
|--|------|--------------|----------------------------|----------------------------|-------------|-------------|
| | | Rights Rm | Computer software Rm | Concession assets Rm | Total Rm | Total Rm |
| Group | | | | | | |
| Carrying value at beginning of the year | | 2 186 | 764 | 188 | 3 138 | 2 904 |
| Cost | | 2 406 | 6 259 | 296 | 8 961 | 8 084 |
| Accumulated amortisation and impairment losses | | (220) | (5 495) | (108) | (5 823) | (5 180) |
| Additions and transfers | | 498 | 938 | – | 1 436 | 927 |
| Amortisation | 38 | – | (561) | (32) | (593) | (693) |
| Carrying value at end of the year | | 2 684 | 1 141 | 156 | 3 981 | 3 138 |
| Cost | | 2 904 | 7 093 | 261 | 10 258 | 8 961 |
| Accumulated amortisation and impairment losses | | (220) | (5 952) | (105) | (6 277) | (5 823) |
| Company | | | | | | |
| Carrying value at beginning of the year | | 2 186 | 758 | – | 2 944 | 2 746 |
| Cost | | 2 406 | 5 941 | – | 8 347 | 7 539 |
| Accumulated amortisation and impairment losses | | (220) | (5 183) | – | (5 403) | (4 793) |
| Additions and transfers | | 498 | 938 | – | 1 436 | 853 |
| Amortisation | 38 | – | (563) | – | (563) | (655) |
| Carrying value at end of the year | | 2 684 | 1 133 | – | 3 817 | 2 944 |
| Cost | | 2 904 | 6 765 | – | 9 669 | 8 347 |
| Accumulated amortisation and impairment losses | | (220) | (5 632) | – | (5 852) | (5 403) |

Rights have been assessed for impairment as they have an indefinite useful life. The recoverable amount of the rights is based on the fair value less costs of disposal. The fair value is based on current prices which have been derived from the most recent comparable market transactions for similar servitude rights (level 2 fair value hierarchy).

10. Future fuel supplies

| | Note | Group and company | | | 2016 |
|--|------|-------------------|---------------|-------------|-------------|
| | | Coal Rm | Nuclear Rm | Total Rm | Total Rm |
| Carrying value at beginning of the year | | 8 656 | 1 846 | 10 502 | 9 079 |
| Net additions | | 228 | 411 | 639 | 1 749 |
| Provisions capitalised | 29 | 747 | – | 747 | 2 442 |
| Writeoff of mine assets | | (119) | – | (119) | (1 903) |
| Basis adjustment – cash flow hedge reserve | | – | (513) | (513) | – |
| Transfer to inventories | 20 | (1 825) | (1 241) | (3 066) | (865) |
| Carrying value at end of the year | | 7 687 | 503 | 8 190 | 10 502 |

11. Investment in equity-accounted investees

| | Group | | Company | |
|----------------------------------|------------|------------|------------|------------|
| | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Balance at beginning of the year | 360 | 348 | 95 | 95 |
| Share of profit after tax | 35 | 43 | – | – |
| Dividends received | (31) | (31) | – | – |
| Balance at end of the year | 364 | 360 | 95 | 95 |

The group's investments in the joint ventures and associates are not individually material.

The group's share of the results of its significant joint ventures, all of which are unlisted, is as follows:

| Name | Main business | Country of incorporation | 2017 | | | 2016 | | |
|---|--------------------------|--------------------------|---------------|--|----------------------------|---------------|--|----------------------------|
| | | | Interest held | Group Share of post-tax profit/(loss) for the year | Company Investment at cost | Interest held | Group Share of post-tax profit/(loss) for the year | Company Investment at cost |
| | | | % | Rm | Rm | % | Rm | Rm |
| Directly held | | | | | | | | |
| Motraco – Mozambique Transmission Company SARL ¹ | Electricity transmission | Mozambique | 33 | 46 | 95 | 33 | 47 | 95 |
| Indirectly held | | | | | | | | |
| Trans Africa Projects (Pty) Ltd | Engineering services | South Africa | 50 | (11) | | 50 | (4) | |
| | | | | 35 | | | 43 | |

The share capital of the group's investment in joint ventures comprises ordinary shares. The joint ventures are structured as separate vehicles and the group has a residual interest in the net assets. The relevant activities are jointly controlled in accordance with the agreements under which the entities are established. The joint arrangements have therefore been classified as joint ventures.

12. Investment in subsidiaries

| Name | Main business | Country of incorporation | 2017 | | | 2016 | | |
|--|---|--------------------------|------------------------------|---------------|----------------------------|------------------------------|---------------|----------------------------|
| | | | Issued/ stated share capital | Interest held | Company Investment at cost | Issued/ stated share capital | Interest held | Company Investment at cost |
| | | | R | % | Rm | R | % | Rm |
| Directly held | | | | | | | | |
| Escap SOC Ltd | Insurance | South Africa | 379 500 000 | 100 | 380 | 379 500 000 | 100 | 380 |
| Eskom Development Foundation NPC | Corporate social investment | South Africa | – | 100 | – | – | 100 | – |
| Eskom Enterprises SOC Ltd | Non-regulated electricity supply industry activities in South Africa and electricity supply and related services outside South Africa | South Africa | 99 000 | 100 | – ² | 99 000 | 100 | – ² |
| Eskom Finance Company SOC Ltd ³ | Finance (employee housing loans) | South Africa | 4 000 | 100 | – ² | 4 000 | 100 | – ² |
| PN Energy Services SOC Ltd | Not trading | South Africa | 1 500 000 | 100 | 4 | 1 500 000 | 100 | 4 |
| | | | | | 384 | | | 384 |
| Indirectly held | | | | | | | | |
| Eskom Rotek Industries SOC Ltd | Construction and abnormal load transportation | South Africa | 1 | 100 | | 1 | 100 | |
| Eskom Uganda Ltd ¹ | Operations management | Uganda | 100 | 100 | | 100 | 100 | |
| Golang Coal SOC Ltd | Coal exports | South Africa | 1 000 | 67 | | 1 000 | 67 | |
| Nqaba Finance I (RF) Ltd ^{2,4} | Residential backed mortgage securities | South Africa | 100 | 100 | | 100 | 100 | |
| Pebble Bed Modular Reactor SOC Ltd | Reactor driven generation project | South Africa | 100 | 100 | | 100 | 100 | |
| South Dunes Coal Terminal SOC Ltd | Coal exports | South Africa | 2 900 | 69 | | 2 667 | 75 | |

The shareholding in South Dunes Coal Terminal SOC Ltd decreased as a result of additional shares issued during the year. All subsidiaries continue to be accounted for as previously assessed as there has not been any change in the outcome of the control assessment.

The group does not have any subsidiaries with a material non-controlling interest.

1. Issued/stated capital in foreign currency. Year end is 31 December.

2. Nominal.

3. Classified as held-for-sale. Refer to note 22.

4. Nqaba is a securitisation vehicle.

Notes to the financial statements (continued)
for the year ended 31 March 2017

13. Deferred tax

| | Note | Group | | Company | |
|---|------|------------|------------|------------|------------|
| | | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| 13.1 Deferred tax assets | | | | | |
| Balance at beginning of the year | | 174 | 230 | – | – |
| Transfer from profit or loss | 42 | (124) | (56) | – | – |
| Balance at end of the year | | 50 | 174 | – | – |
| Comprising | | 50 | 174 | – | – |
| Property, plant and equipment | | – | 135 | – | – |
| Provisions | | 50 | 16 | – | – |
| Tax losses | | – | 22 | – | – |
| Investment in securities | | – | 1 | – | – |
| 13.2 Deferred tax liabilities | | | | | |
| Balance at beginning of the year | | 21 696 | 18 642 | 21 317 | 18 336 |
| Transfer from profit or loss | 42 | (944) | 2 098 | (399) | 1 905 |
| Transfer from statement of comprehensive income | 42 | (2 821) | 2 522 | (2 828) | 2 521 |
| Conversion of subordinated loan from the shareholder to share capital | | – | (1 445) | – | (1 445) |
| Non-current assets held-for-sale | | 136 | (121) | – | – |
| Balance at end of the year | | 18 067 | 21 696 | 18 090 | 21 317 |
| Comprising | | 18 067 | 21 696 | 18 090 | 21 317 |
| Property, plant and equipment | | 59 664 | 49 459 | 59 393 | 48 933 |
| Inventories | | 90 | 2 205 | 90 | 2 206 |
| Provisions | | (22 955) | (17 557) | (22 670) | (17 394) |
| Tax losses | | (14 982) | (10 215) | (14 982) | (10 215) |
| Embedded derivative liabilities | | (1 516) | (1 966) | (1 516) | (1 967) |
| Investment in securities | | 2 | 18 | 1 | (13) |
| Cash flow hedges | | 1 664 | 4 567 | 1 665 | 4 567 |
| Payments received in advance | | (3 984) | (4 833) | (3 984) | (4 832) |
| Employee benefit obligations | | 84 | 18 | 93 | 32 |
| Unused tax losses available for offset against future taxable income | | 53 507 | 36 561 | 53 507 | 36 482 |

14. Investment in securities and financial trading instruments

| Portfolio | Managed by | Purpose |
|---------------|------------|--|
| Market-making | Treasury | Facilitate market liquidity in Eskom bonds to reduce the cost of borrowing |
| Investing | Treasury | Investment of surplus funds from operations or financing raised before capital expenditure commences |
| Insurance | Escap | Investments in terms of short-term insurance regulations in South Africa to maintain adequate ring-fenced capital reserves |

| | 2017 | | | | 2016 | | | |
|--------------------------------------|---------------------|-----------------|-----------------|-------------|---------------------|-----------------|-----------------|-------------|
| | Market-making Rm | Investing Rm | Insurance Rm | Total Rm | Market-making Rm | Investing Rm | Insurance Rm | Total Rm |
| 14.1 Investment in securities | | | | | | | | |
| Group | | | | | | | | |
| Government bonds | – | 3 523 | – | 3 523 | – | 3 769 | – | 3 769 |
| Negotiable certificates of deposit | – | 3 181 | 5 374 | 8 555 | – | 783 | 5 674 | 6 457 |
| | – | 6 704 | 5 374 | 12 078 | – | 4 552 | 5 674 | 10 226 |
| Maturity analysis | – | 6 704 | 5 374 | 12 078 | – | 4 552 | 5 674 | 10 226 |
| Non-current | – | 1 537 | – | 1 537 | – | 2 485 | – | 2 485 |
| Current | – | 5 167 | 5 374 | 10 541 | – | 2 067 | 5 674 | 7 741 |
| Company | | | | | | | | |
| Government bonds | – | 3 523 | – | 3 523 | – | 3 769 | – | 3 769 |
| Negotiable certificates of deposit | – | 3 181 | – | 3 181 | – | 783 | – | 783 |
| | – | 6 704 | – | 6 704 | – | 4 552 | – | 4 552 |
| Maturity analysis | – | 6 704 | – | 6 704 | – | 4 552 | – | 4 552 |
| Non-current | – | 1 537 | – | 1 537 | – | 2 485 | – | 2 485 |
| Current | – | 5 167 | – | 5 167 | – | 2 067 | – | 2 067 |
| 14.2 Financial trading assets | | | | | | | | |
| Group | | | | | | | | |
| Repurchase agreements | 1 617 | – | – | 1 617 | 2 044 | – | – | 2 044 |
| Eskom bonds | 810 | – | – | 810 | 1 479 | – | – | 1 479 |
| Government bonds | 807 | – | – | 807 | 565 | – | – | 565 |
| Listed shares | – | – | 1 189 | 1 189 | – | – | 1 187 | 1 187 |
| Government bonds | 113 | – | – | 113 | 613 | – | – | 613 |
| | 1 730 | – | 1 189 | 2 919 | 2 657 | – | 1 187 | 3 844 |
| Company | | | | | | | | |
| Repurchase agreements | 1 617 | – | – | 1 617 | 2 044 | – | – | 2 044 |
| Eskom bonds | 810 | – | – | 810 | 1 479 | – | – | 1 479 |
| Government bonds | 807 | – | – | 807 | 565 | – | – | 565 |
| Government bonds | 113 | – | – | 113 | 613 | – | – | 613 |
| | 1 730 | – | – | 1 730 | 2 657 | – | – | 2 657 |

Collateral held

Eskom purchased both Eskom and government bonds from approved counterparties and has committed to resell this back to the counterparties in the following financial year. Although Eskom has legal title to the bonds at year end, they have not been recognised on the statement of financial position as a result of the commitment to resell. The total receivable is secured by bonds of an equivalent fair value.

Notes to the financial statements (continued)
for the year ended 31 March 2017

14. Investment in securities and financial trading instruments (continued)

| | 2017 | | | | 2016 | | | |
|---|---------------------|-----------------|-----------------|-------------|---------------------|-----------------|-----------------|-------------|
| | Market-making Rm | Investing Rm | Insurance Rm | Total Rm | Market-making Rm | Investing Rm | Insurance Rm | Total Rm |
| 14.3 Financial trading liabilities | | | | | | | | |
| Group and company | | | | | | | | |
| Short-sold government bonds | 326 | – | – | 326 | 227 | – | – | 227 |
| Repurchase agreements | 1 294 | – | – | 1 294 | 1 023 | – | – | 1 023 |
| Eskom bonds | 64 | – | – | 64 | 118 | – | – | 118 |
| Government bonds | 1 230 | – | – | 1 230 | 905 | – | – | 905 |
| | 1 620 | – | – | 1 620 | 1 250 | – | – | 1 250 |

Encumbered assets

Eskom concluded sale and repurchase transactions of both Eskom and government bonds with approved counterparties. The group enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised.

15. Loans receivable

| | Group | | Company | |
|--------------------------|------------|------------|------------|------------|
| | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Subsidiary loans | – | – | 6 187 | 6 352 |
| Other | 93 | 80 | – | – |
| | 93 | 80 | 6 187 | 6 352 |
| Maturity analysis | 93 | 80 | 6 187 | 6 352 |
| Non-current | 79 | 70 | – | – |
| Current | 14 | 10 | 6 187 | 6 352 |

16. Derivatives held for risk management

| | 2017 | | | | | 2016 | | | | |
|--|----------------------------------|----------------------------|--------------------------|----------------------------|-------------|----------------------------------|----------------------------|--------------------------|----------------------------|-------------|
| | Foreign exchange contracts Rm | Cross-currency swaps Rm | Commodity forwards Rm | Credit default swaps Rm | Total Rm | Foreign exchange contracts Rm | Cross-currency swaps Rm | Commodity forwards Rm | Credit default swaps Rm | Total Rm |
| Group | | | | | | | | | | |
| Net asset/(liability) at beginning of the year | 571 | 25 762 | 31 | (1 055) | 25 309 | (1 769) | 11 778 | 7 | (490) | 9 526 |
| Net fair value (loss)/gain | (12 166) | (15 445) | (39) | 504 | (27 146) | 9 073 | 20 837 | 39 | (565) | 29 384 |
| Income statement | (10 067) | (8 488) | (39) | 504 | (18 090) | 5 885 | 15 070 | 39 | (565) | 20 429 |
| Statement of comprehensive income | (2 099) | (6 957) | – | – | (9 056) | 3 188 | 5 767 | – | – | 8 955 |
| Finance income accrued | – | (24) | – | – | (24) | – | (291) | – | (49) | (340) |
| Cash paid/(received) | 9 383 | (238) | (9) | – | 9 136 | (6 733) | (6 562) | (15) | 49 | (13 261) |
| Net (liability)/asset at end of the year | (2 212) | 10 055 | (17) | (551) | 7 275 | 571 | 25 762 | 31 | (1 055) | 25 309 |
| Hedge exposure covered | (2 212) | 10 055 | (17) | (551) | 7 275 | 571 | 25 762 | 31 | (1 055) | 25 309 |
| Debt securities and borrowings | (316) | 10 055 | – | (551) | 9 188 | (766) | 25 762 | – | (1 055) | 23 941 |
| Other | (1 896) | – | (17) | – | (1 913) | 1 337 | – | 31 | – | 1 368 |
| Assets | | | | | | | | | | |
| Economic hedging | 761 | 61 | 1 | 9 | 832 | 1 008 | 82 | 31 | 9 | 1 130 |
| Cash flow hedging | 30 | 17 006 | – | – | 17 036 | 1 151 | 27 901 | – | – | 29 052 |
| | 791 | 17 067 | 1 | 9 | 17 868 | 2 159 | 27 983 | 31 | 9 | 30 182 |
| Maturity analysis | 791 | 17 067 | 1 | 9 | 17 868 | 2 159 | 27 983 | 31 | 9 | 30 182 |
| Non-current | – | 16 868 | – | – | 16 868 | – | 27 600 | – | – | 27 600 |
| Current | 791 | 199 | 1 | 9 | 1 000 | 2 159 | 383 | 31 | 9 | 2 582 |
| Liabilities | | | | | | | | | | |
| Economic hedging | 1 497 | 572 | 18 | 560 | 2 647 | 1 482 | 382 | – | 1 064 | 2 928 |
| Cash flow hedging | 1 506 | 6 440 | – | – | 7 946 | 106 | 1 839 | – | – | 1 945 |
| | 3 003 | 7 012 | 18 | 560 | 10 593 | 1 588 | 2 221 | – | 1 064 | 4 873 |
| Maturity analysis | 3 003 | 7 012 | 18 | 560 | 10 593 | 1 588 | 2 221 | – | 1 064 | 4 873 |
| Non-current | – | 6 207 | – | 560 | 6 767 | – | 1 798 | – | 1 064 | 2 862 |
| Current | 3 003 | 805 | 18 | – | 3 826 | 1 588 | 423 | – | – | 2 011 |
| Notional amount | m | m | m | m | m | m | m | m | m | m |
| EUR | 2 470 | 1 399 | – | – | 3 869 | 2 340 | 1 036 | – | – | 3 376 |
| USD | 1 284 | 5 693 ¹ | – | – | 6 977 | 706 | 4 891 ¹ | – | – | 5 597 |
| GBP | 20 | – | – | – | 20 | 54 | – | – | – | 54 |
| JPY | 245 | 9 892 | – | – | 10 137 | 254 | 12 366 | – | – | 12 620 |
| SEK | 246 | – | – | – | 246 | 51 | – | – | – | 51 |
| AUD | 1 | – | – | – | 1 | 2 | – | – | – | 2 |
| CHF | 1 | – | – | – | 1 | 2 | – | – | – | 2 |
| CAD | 3 | – | – | – | 3 | 4 | – | – | – | 4 |
| NOK | 3 | – | – | – | 3 | 3 | – | – | – | 3 |
| ZAR | – | – | 336 | 3 972 | 4 308 | – | – | 468 | 6 868 | 7 336 |

1. Includes forward starting cross-currency swaps of USD300 million (2016: USD300 million).

Notes to the financial statements (continued)

for the year ended 31 March 2017

16. Derivatives held for risk management (continued)

| | 2017 | | | | | 2016 | | | | |
|--|----------------------------------|----------------------------|--------------------------|----------------------------|-------------|----------------------------------|----------------------------|--------------------------|----------------------------|-------------|
| | Foreign exchange contracts Rm | Cross-currency swaps Rm | Commodity forwards Rm | Credit default swaps Rm | Total Rm | Foreign exchange contracts Rm | Cross-currency swaps Rm | Commodity forwards Rm | Credit default swaps Rm | Total Rm |
| Company | | | | | | | | | | |
| Net asset/(liability) at beginning of the year | 558 | 25 762 | 31 | (1 055) | 25 296 | (1 769) | 11 778 | 7 | (490) | 9 526 |
| Net fair value (loss)/gain | (12 078) | (15 445) | (39) | 504 | (27 058) | 9 039 | 20 837 | 39 | (565) | 29 350 |
| Income statement | (9 979) | (8 488) | (39) | 504 | (18 002) | 5 851 | 15 070 | 39 | (565) | 20 395 |
| Statement of comprehensive income | (2 099) | (6 957) | – | – | (9 056) | 3 188 | 5 767 | – | – | 8 955 |
| Finance income accrued | – | (24) | – | – | (24) | – | (291) | – | (49) | (340) |
| Cash paid/(received) | 9 296 | (238) | (9) | – | 9 049 | (6 712) | (6 562) | (15) | 49 | (13 240) |
| Net (liability)/asset at end of the year | (2 224) | 10 055 | (17) | (551) | 7 263 | 558 | 25 762 | 31 | (1 055) | 25 296 |
| Hedge exposure covered | (2 224) | 10 055 | (17) | (551) | 7 263 | 558 | 25 762 | 31 | (1 055) | 25 296 |
| Debt securities and borrowings | (316) | 10 055 | – | (551) | 9 188 | (766) | 25 762 | – | (1 055) | 23 941 |
| Other | (1 908) | – | (17) | – | (1 925) | 1 324 | – | 31 | – | 1 355 |
| Assets | | | | | | | | | | |
| Economic hedging | 761 | 61 | 1 | 9 | 832 | 1 008 | 82 | 31 | 9 | 1 130 |
| Cash flow hedging | 30 | 17 006 | – | – | 17 036 | 1 151 | 27 901 | – | – | 29 052 |
| | 791 | 17 067 | 1 | 9 | 17 868 | 2 159 | 27 983 | 31 | 9 | 30 182 |
| Maturity analysis | 791 | 17 067 | 1 | 9 | 17 868 | 2 159 | 27 983 | 31 | 9 | 30 182 |
| Non-current | – | 16 868 | – | – | 16 868 | – | 27 600 | – | – | 27 600 |
| Current | 791 | 199 | 1 | 9 | 1 000 | 2 159 | 383 | 31 | 9 | 2 582 |
| Liabilities | | | | | | | | | | |
| Economic hedging | 1 509 | 572 | 18 | 560 | 2 659 | 1 495 | 382 | – | 1 064 | 2 941 |
| Cash flow hedging | 1 506 | 6 440 | – | – | 7 946 | 106 | 1 839 | – | – | 1 945 |
| | 3 015 | 7 012 | 18 | 560 | 10 605 | 1 601 | 2 221 | – | 1 064 | 4 886 |
| Maturity analysis | 3 015 | 7 012 | 18 | 560 | 10 605 | 1 601 | 2 221 | – | 1 064 | 4 886 |
| Non-current | – | 6 207 | – | 560 | 6 767 | – | 1 798 | – | 1 064 | 2 862 |
| Current | 3 015 | 805 | 18 | – | 3 838 | 1 601 | 423 | – | – | 2 024 |
| Notional amount | m | m | m | m | m | m | m | m | m | m |
| EUR | 2 451 | 1 399 | – | – | 3 850 | 2 317 | 1 036 | – | – | 3 353 |
| USD | 1 283 | 5 693 ¹ | – | – | 6 976 | 705 | 4 891 ¹ | – | – | 5 596 |
| GBP | 18 | – | – | – | 18 | 53 | – | – | – | 53 |
| JPY | 245 | 9 892 | – | – | 10 137 | 254 | 12 366 | – | – | 12 620 |
| SEK | 246 | – | – | – | 246 | 51 | – | – | – | 51 |
| AUD | 1 | – | – | – | 1 | 2 | – | – | – | 2 |
| CHF | 1 | – | – | – | 1 | 2 | – | – | – | 2 |
| CAD | 3 | – | – | – | 3 | 4 | – | – | – | 4 |
| NOK | 3 | – | – | – | 3 | 3 | – | – | – | 3 |
| ZAR | – | – | 336 | 3 972 | 4 308 | – | – | 468 | 6 868 | 7 336 |

The hedging practices and accounting treatment are disclosed in note 2.10.3 in the accounting policies. The derivative instruments used to hedge the various financial risks that arise are set out as follows:

| Derivative instrument | Financial risk hedged | Exposure |
|----------------------------|----------------------------|--|
| Foreign exchange contracts | Currency | Electricity generation activity purchases and loans denominated in foreign currencies |
| Cross-currency swaps | Currency and interest rate | Foreign fixed rate bonds and other foreign fixed or floating borrowings |
| Commodity forwards | Market | Electricity sales in terms of agreements where the sales price is influenced by the market price for aluminium |
| Credit default swaps | Credit | Credit event or event of default by Eskom on bonds issued |

Cash flow hedges

Contractual cash flows are a function of forward exchange rates and forward interest rates and are a point in time calculation that are impacted by market conditions at that time. This may result in future contractual cash outflows or inflows even though the fair value of the derivative may be reflected as an asset or liability.

| | Group and company | | | | | |
|--|-----------------------|-------------------------------|------------------|-------------------|-----------------|-----------------|
| | Carrying amount Rm | Undiscounted cash flows Rm | 0-3 months Rm | 4-12 months Rm | 1-5 years Rm | > 5 years Rm |
| The periods in which the cash flows of derivatives designated as cash flow hedges are expected to occur are: | | | | | | |
| 2017 | | | | | | |
| Forward exchange contracts | | | | | | |
| Assets | 30 | 30 | 23 | 7 | – | – |
| Liabilities | (1 506) | (1 494) | (686) | (808) | – | – |
| Cross-currency swaps | | | | | | |
| Assets | 17 006 | 27 356 | (21) | (56) | 9 880 | 17 553 |
| Liabilities | (6 440) | (6 333) | (422) | (4 300) | (8 531) | 6 920 |
| | 9 090 | 19 559 | (1 106) | (5 157) | 1 349 | 24 473 |
| 2016 | | | | | | |
| Forward exchange contracts | | | | | | |
| Assets | 1 151 | 1 237 | 507 | 730 | – | – |
| Liabilities | (106) | (143) | (80) | (63) | – | – |
| Cross-currency swaps | | | | | | |
| Assets | 27 901 | 56 385 | (52) | 22 | 16 905 | 39 510 |
| Liabilities | (1 839) | (2 304) | (146) | (2 316) | (1 296) | 1 454 |
| | 27 107 | 55 175 | 229 | (1 627) | 15 609 | 40 964 |
| The periods in which the cash flows associated with derivatives are expected to impact profit or loss are: | | | | | | |
| 2017 | | | | | | |
| Forward exchange contracts | | | | | | |
| Assets | 30 | 7 332 | 23 | 7 | 351 | 6 951 |
| Liabilities | (1 506) | (1 494) | (686) | (808) | – | – |
| Cross-currency swaps | | | | | | |
| Assets | 17 006 | 27 356 | (21) | (56) | 9 880 | 17 553 |
| Liabilities | (6 440) | (6 333) | (422) | (4 300) | (8 531) | 6 920 |
| | 9 090 | 26 861 | (1 106) | (5 157) | 1 700 | 31 424 |
| 2016 | | | | | | |
| Forward exchange contracts | | | | | | |
| Assets | 1 151 | 7 240 | 507 | 730 | 179 | 5 824 |
| Liabilities | (106) | (143) | (80) | (63) | – | – |
| Cross-currency swaps | | | | | | |
| Assets | 27 901 | 56 385 | (52) | 22 | 16 905 | 39 510 |
| Liabilities | (1 839) | (2 304) | (146) | (2 316) | (1 296) | 1 454 |
| | 27 107 | 61 178 | 229 | (1 627) | 15 788 | 46 788 |

Notes to the financial statements (continued)

for the year ended 31 March 2017

16. Derivatives held for risk management (continued)

Ineffective cash flow hedges

During the year a loss of R155 million (2016: R19 million) was recognised in profit or loss as ineffectiveness arising from cash flow hedges. Refer to note 39. There were no transactions for which cash flow hedge accounting had to be ceased in the current or comparative financial years as a result of highly probable cash flows no longer being expected to occur.

Day-one gain/loss

The group recognises a day-one gain/loss on initial recognition of cross-currency and credit default swaps held as hedging instruments where applicable.

| | Group and company | | |
|------------------------------|----------------------|----------------------|-------|
| | Cross-currency swaps | Credit default swaps | Total |
| | Rm | Rm | Rm |
| Gain at 31 March 2015 | 732 | 24 | 756 |
| Day-one loss recognised | (306) | – | (306) |
| Amortised to profit or loss | (467) | – | (467) |
| (Loss)/gain at 31 March 2016 | (41) | 24 | (17) |
| Day-one loss recognised | (762) | – | (762) |
| Amortised to profit or loss | 76 | (24) | 52 |
| Loss at 31 March 2017 | (727) | – | (727) |

17. Finance lease receivables

| | Group and company | | | | | |
|----------------------------|-------------------|-------------------------|---------------|-------------------|-------------------------|---------------|
| | 2017 | | | 2016 | | |
| | Gross receivables | Unearned finance income | Present value | Gross receivables | Unearned finance income | Present value |
| | Rm | Rm | Rm | Rm | Rm | Rm |
| Non-current | 789 | (341) | 448 | 832 | (355) | 477 |
| Between one and five years | 326 | (191) | 135 | 316 | (198) | 118 |
| After five years | 463 | (150) | 313 | 516 | (157) | 359 |
| Current | | | | | | |
| Within one year | 84 | (58) | 26 | 80 | (58) | 22 |
| | 873 | (399) | 474 | 912 | (413) | 499 |

The average implicit interest rate for the group and company was 13% (2016: 13%).

18. Payments made in advance

| | 2017 | | | | 2016 |
|--|----------------------|---|---------|---------|---------|
| | Securing debt raised | Environmental rehabilitation trust fund | Other | Total | Total |
| | Rm | Rm | Rm | Rm | Rm |
| Group | | | | | |
| Balance at beginning of the year | 1 460 | 882 | 4 128 | 6 470 | 5 509 |
| Payments made | 1 096 | – | 760 | 1 856 | 3 922 |
| Expense recognised | – | – | (516) | (516) | (432) |
| Transferred to the statement of financial position | (1 177) | – | (2 604) | (3 781) | (2 529) |
| Balance at end of the year | 1 379 | 882 | 1 768 | 4 029 | 6 470 |
| Maturity analysis | 1 379 | 882 | 1 768 | 4 029 | 6 470 |
| Non-current | 903 | 882 | 153 | 1 938 | 2 579 |
| Current | 476 | – | 1 615 | 2 091 | 3 891 |
| Company | | | | | |
| Balance at beginning of the year | 1 460 | 882 | 3 953 | 6 295 | 5 264 |
| Payments made | 1 096 | – | 732 | 1 828 | 3 884 |
| Expense recognised | – | – | (477) | (477) | (324) |
| Transferred to the statement of financial position | (1 177) | – | (2 655) | (3 832) | (2 529) |
| Balance at end of the year | 1 379 | 882 | 1 553 | 3 814 | 6 295 |
| Maturity analysis | 1 379 | 882 | 1 553 | 3 814 | 6 295 |
| Non-current | 903 | 882 | 71 | 1 856 | 2 563 |
| Current | 476 | – | 1 482 | 1 958 | 3 732 |

19. Trade and other receivables

| | 2017 | | | 2016 | | |
|----------------------------------|-------------|--------------------------|----------------|-------------|--------------------------|----------------|
| | Gross value | Allowance for impairment | Carrying value | Gross value | Allowance for impairment | Carrying value |
| | Rm | Rm | Rm | Rm | Rm | Rm |
| Group | | | | | | |
| Financial instruments | | | | | | |
| Trade receivables | | | | | | |
| International | 1 704 | (122) | 1 582 | 1 533 | – | 1 533 |
| Local large power users | 18 662 | (4 306) | 14 356 | 16 748 | (3 577) | 13 171 |
| Municipalities | 11 102 | (3 895) | 7 207 | 9 861 | (3 214) | 6 647 |
| Other | 7 560 | (411) | 7 149 | 6 887 | (363) | 6 524 |
| Local small power users | 6 670 | (4 231) | 2 439 | 6 677 | (4 186) | 2 491 |
| Soweto | 4 205 | (3 550) | 655 | 4 141 | (3 549) | 592 |
| Other | 2 465 | (681) | 1 784 | 2 536 | (637) | 1 899 |
| | 27 036 | (8 659) | 18 377 | 24 958 | (7 763) | 17 195 |
| Other receivables | 1 078 | (88) | 990 | 4 715 | (71) | 4 644 |
| Reinsurance | – | – | – | 3 414 | – | 3 414 |
| Sundry | 1 078 | (88) | 990 | 1 301 | (71) | 1 230 |
| | 28 114 | (8 747) | 19 367 | 29 673 | (7 834) | 21 839 |
| Non-financial instruments | | | | | | |
| VAT | 21 | – | 21 | 25 | – | 25 |
| | 28 135 | (8 747) | 19 388 | 29 698 | (7 834) | 21 864 |
| Maturity analysis | | | 19 388 | | | 21 864 |
| Non-current | | | 9 | | | 54 |
| Current | | | 19 379 | | | 21 810 |

Notes to the financial statements (continued)
for the year ended 31 March 2017

19. Trade and other receivables (continued)

| | 2017 | | | 2016 | | |
|-------------------------|-------------|--------------------------|----------------|-------------|--------------------------|----------------|
| | Gross value | Allowance for impairment | Carrying value | Gross value | Allowance for impairment | Carrying value |
| | Rm | Rm | Rm | Rm | Rm | Rm |
| Company | | | | | | |
| Trade receivables | | | | | | |
| International | 1 704 | (122) | 1 582 | 1 533 | – | 1 533 |
| Local large power users | 18 662 | (4 306) | 14 356 | 16 748 | (3 577) | 13 171 |
| Municipalities | 11 102 | (3 895) | 7 207 | 9 861 | (3 214) | 6 647 |
| Other | 7 560 | (411) | 7 149 | 6 887 | (363) | 6 524 |
| Local small power users | 6 670 | (4 231) | 2 439 | 6 677 | (4 186) | 2 491 |
| Soweto | 4 205 | (3 550) | 655 | 4 141 | (3 549) | 592 |
| Other | 2 465 | (681) | 1 784 | 2 536 | (637) | 1 899 |
| | 27 036 | (8 659) | 18 377 | 24 958 | (7 763) | 17 195 |
| Other receivables | 2 311 | (70) | 2 241 | 7 375 | (61) | 7 314 |
| | 29 347 | (8 729) | 20 618 | 32 333 | (7 824) | 24 509 |
| Maturity analysis | | | 20 618 | | | 24 509 |
| Non-current | | | 9 | | | 54 |
| Current | | | 20 609 | | | 24 455 |

| | Note | Group | | Company | |
|--|------|---------|---------|---------|---------|
| | | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Reconciliation of movements in allowance for impairment | | | | | |
| Balance at beginning of the year | | 7 834 | 7 493 | 7 824 | 7 480 |
| Impairment loss | 36 | 1 302 | 830 | 1 289 | 823 |
| Reversal of impairment loss | 36 | (143) | (464) | (140) | (457) |
| Writeoffs | | (246) | (25) | (244) | (22) |
| Balance at end of the year | | 8 747 | 7 834 | 8 729 | 7 824 |

20. Inventories

| | Note | 2017 | | | | 2016 |
|---|------|----------------------|--------------|------------------------------------|----------|----------|
| | | Coal and liquid fuel | Nuclear fuel | Maintenance spares and consumables | Total | Total |
| | | Rm | Rm | Rm | Rm | Rm |
| Group | | | | | | |
| Carrying value at beginning of the year | | 8 696 | 1 541 | 7 584 | 17 821 | 16 033 |
| Additions | | 44 318 | – | 12 022 | 56 340 | 63 717 |
| Transfer from future fuel supplies | 10 | 1 825 | 1 241 | – | 3 066 | 865 |
| Provisions capitalised | 29 | 137 | 59 | – | 196 | 198 |
| Expensed to the income statement | | (43 460) | (712) | (10 892) | (55 064) | (62 981) |
| Net impairment loss | 36 | – | – | – | – | (11) |
| | | 11 516 | 2 129 | 8 714 | 22 359 | 17 821 |
| Company | | | | | | |
| Carrying value at beginning of the year | | 8 696 | 1 541 | 7 404 | 17 641 | 15 896 |
| Additions | | 44 318 | – | 9 005 | 53 323 | 62 562 |
| Transfer from future fuel supplies | 10 | 1 825 | 1 241 | – | 3 066 | 865 |
| Provisions capitalised | 29 | 137 | 59 | – | 196 | 198 |
| Expensed to the income statement | | (43 460) | (712) | (7 898) | (52 070) | (61 869) |
| Net impairment loss | 36 | – | – | – | – | (11) |
| | | 11 516 | 2 129 | 8 511 | 22 156 | 17 641 |

21. Cash and cash equivalents

| | Group | | Company | |
|-----------------|---------------|---------------|---------------|---------------|
| | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Bank balances | 14 736 | 28 452 | 14 275 | 28 134 |
| Unsettled deals | 12 | 2 | 12 | 2 |
| Fixed deposits | 5 677 | – | 5 677 | – |
| | 20 425 | 28 454 | 19 964 | 28 136 |

22. Non-current assets and liabilities held-for-sale

Eskom residential properties

Certain residential properties that are regarded as surplus to Eskom's operational needs have been presented as held-for-sale in line with the decision by the shareholder to dispose of non-core assets. The properties will be disposed of in the open market and it is expected that the disposal of these properties will be concluded by 31 March 2018.

Eskom Finance Company SOC Ltd (EFC)

The disposal of the assets and liabilities was not concluded at 31 March 2017 because of circumstances beyond Eskom's control. Eskom remains committed to the disposal and it is expected that the disposal will be completed by 31 March 2018.

| | 2017 | | | Total Rm | 2016 Total Rm |
|---|--------------------------------------|-----------------------------|---|--------------|---------------------|
| | Land, buildings and facilities Rm | Eskom Finance Company Rm | Reallocation and inter-company transactions Rm | | |
| Statements of financial position | | | | | |
| Group | | | | | |
| Assets | | | | | |
| Non-current | 70 | 8 477 | – | 8 547 | 8 627 |
| Property, plant and equipment | 70 | – | – | 70 | 149 |
| Loans receivable | – | 8 460 | – | 8 460 | 8 476 |
| Trade and other receivables | – | 3 | – | 3 | 2 |
| Deferred tax | – | 14 | – | 14 | – |
| Current | – | 329 | (77) | 252 | 315 |
| Loans receivable | – | 172 | – | 172 | 213 |
| Taxation | – | 13 | – | 13 | 15 |
| Trade and other receivables | – | 2 | – | 2 | 1 |
| Cash and cash equivalents | – | 142 | (77) | 65 | 86 |
| Total assets | 70 | 8 806 | (77) | 8 799 | 8 942 |
| Liabilities | | | | | |
| Non-current | – | 1 083 | – | 1 083 | 1 352 |
| Debt securities and borrowings | – | 1 083 | – | 1 083 | 1 231 |
| Deferred tax | – | – | – | – | 121 |
| Current | – | 6 791 | (6 191) | 600 | 456 |
| Debt securities and borrowings | – | 6 779 | (6 187) | 592 | 444 |
| Trade and other payables | – | 12 | (4) | 8 | 12 |
| Total liabilities | – | 7 874 | (6 191) | 1 683 | 1 808 |
| Company | | | | | |
| Assets | | | | | |
| Non-current | | | | | |
| Property, plant and equipment | 70 | – | – | 70 | 148 |

Notes to the financial statements (continued)

for the year ended 31 March 2017

23. Service concession arrangements

The group operates a service concession for the generation and transmission of electricity through its operations in Uganda.

Eskom Uganda Ltd (Eskom Uganda) entered into an operation and maintenance agreement with Uganda Electricity Generation Company Ltd (UEGCL) in 2002, which is linked to a power purchase agreement concluded with Uganda Electricity Transmission Company Ltd (UETCL). In terms of the agreements, Eskom Uganda operates and maintains two hydro-electric power stations in Uganda, from which it supplies electricity to UETCL. The dams, powerhouses, related switchyard facilities, high voltage substations, land and movable property together constitute the 'energy assets' in terms of the agreement. The concession period is 20 years (ending in December 2023).

Eskom Uganda is entitled to receive revenue from UETCL, based on electricity supplied at tariffs regulated by the Electricity Regulatory Authority of Uganda. It also receives a fee to cover it for investment in additional energy assets where required. This has been recognised as an intangible asset.

The plant remains the property of UEGCL and will revert to UEGCL at the end of the concession period. At that point Eskom Uganda will have no further obligation in respect of the plant.

| | 2017 Rm | 2016 Rm |
|---|------------|------------|
| Income statements | | |
| Revenue | 215 | 211 |
| Profit for the year before tax | 59 | 53 |
| Taxation | (17) | (23) |
| Profit for the year after tax | 42 | 30 |
| Statements of financial position | | |
| Assets | | |
| Intangible assets | 156 | 188 |
| Taxation | – | 1 |
| Inventories | 25 | 31 |
| Payments made in advance | 1 | 8 |
| Trade and other receivables | 46 | 58 |
| Cash and cash equivalents | 42 | 6 |
| | 270 | 292 |
| Liabilities | | |
| Debt securities and borrowings | 19 | 25 |
| Deferred tax | 16 | 24 |
| Provisions | 12 | 10 |
| Employee benefit obligations | 3 | 8 |
| Trade and other payables | 29 | 33 |
| Taxation | 1 | – |
| | 80 | 100 |

The above transactions and balances are included in the respective line items in the statements of financial position and income statements.

24. Share capital

| | Group and company | |
|---|-------------------|-----------------|
| | 2017 Shares | 2016 Shares |
| Authorised ordinary shares | 100 000 000 000 | 100 000 000 000 |
| Issued ordinary shares | | |
| Balance at beginning of the year | 83 000 000 001 | 1 |
| Conversion of subordinated loan from the shareholder to share capital | – | 60 000 000 000 |
| Share capital issued | – | 23 000 000 000 |
| Balance at end of the year | 83 000 000 001 | 83 000 000 001 |

The unissued share capital is under the control of the Government of the Republic of South Africa, represented by the Department of Public Enterprises (DPE), as the sole shareholder.

25. Debt securities and borrowings

| | Group | | Company | |
|------------------------------------|----------------|----------------|----------------|----------------|
| | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Eskom bonds | 139 255 | 126 466 | 139 255 | 126 466 |
| Promissory notes | 54 | 46 | 54 | 46 |
| Commercial paper | 5 627 | 4 822 | 7 238 | 6 431 |
| Eurorand zero coupon bonds | 5 049 | 4 462 | 5 049 | 4 462 |
| Foreign bonds | 53 524 | 58 815 | 53 524 | 58 815 |
| Development financing institutions | 107 800 | 82 976 | 107 800 | 82 976 |
| Export credit facilities | 33 228 | 37 597 | 33 228 | 37 597 |
| Other loans | 10 763 | 7 474 | 12 559 | 9 164 |
| | 355 300 | 322 658 | 358 707 | 325 957 |
| Maturity analysis | 355 300 | 322 658 | 358 707 | 325 957 |
| Non-current | 336 770 | 306 970 | 336 690 | 306 901 |
| Current | 18 530 | 15 688 | 22 017 | 19 056 |

| | Currency | Security number | Interest rate | | Nominal | | Maturity date | Group Carrying value | | Company Carrying value | |
|--|----------|---------------------|---------------|-------|---------|--------|---------------------|----------------------|---------|------------------------|---------|
| | | | 2017 | 2016 | 2017 | 2016 | | 2017 | 2016 | 2017 | 2016 |
| | | | % | % | m | m | | Rm | Rm | Rm | Rm |
| Eskom bonds | | | | | | | | 139 255 | 126 466 | 139 255 | 126 466 |
| | ZAR | ES18 ¹ | 9.40 | 9.06 | 2 481 | 9 577 | Apr 18 | 2 581 | 10 009 | 2 581 | 10 009 |
| | ZAR | ECN20 | 10.01 | 9.98 | 5 000 | 2 500 | Mar 20 | 4 979 | 2 486 | 4 979 | 2 486 |
| | ZAR | EI70 ² | 10.13 | 10.10 | 8 812 | 11 203 | Aug 21 | 9 784 | 12 709 | 9 784 | 12 709 |
| | ZAR | ECN22 | 10.17 | 10.16 | 5 000 | 2 500 | Mar 22 | 4 945 | 2 467 | 4 945 | 2 467 |
| | ZAR | ES23 ¹ | 9.41 | 9.36 | 15 875 | 12 213 | Jan 23 | 16 584 | 12 829 | 16 584 | 12 829 |
| | ZAR | ECN24 | 10.37 | 10.33 | 5 000 | 2 500 | Mar 24 | 4 922 | 2 461 | 4 922 | 2 461 |
| | ZAR | ES26 ¹ | 9.21 | 9.03 | 25 055 | 19 826 | Apr 26 | 23 995 | 19 068 | 23 995 | 19 068 |
| | ZAR | EL28 ¹ | 2.55 | 2.55 | 4 169 | 3 941 | May 28 | 5 695 | 5 055 | 5 695 | 5 055 |
| | ZAR | EL29 ¹ | 1.90 | 1.90 | 3 684 | 3 700 | Nov 29 | 4 780 | 4 500 | 4 780 | 4 500 |
| | ZAR | EL30 ¹ | 2.30 | 2.30 | 3 656 | 3 700 | Jul 30 | 4 458 | 4 224 | 4 458 | 4 224 |
| | ZAR | EL31 ¹ | 2.10 | 2.10 | 4 001 | 3 740 | Jun 31 | 4 653 | 4 068 | 4 653 | 4 068 |
| | ZAR | ECN32 | 2.95 | 2.95 | 5 000 | 2 500 | Mar 32 | 5 452 | 2 541 | 5 452 | 2 541 |
| | ZAR | ES33 ¹ | 8.95 | 8.96 | 29 429 | 29 563 | Sep 33 | 25 913 | 25 923 | 25 913 | 25 923 |
| | ZAR | EL36 ¹ | 2.25 | 2.25 | 3 750 | 3 741 | Jan 36 | 4 246 | 3 970 | 4 246 | 3 970 |
| | ZAR | EL37 ¹ | 2.25 | 2.25 | 3 650 | 3 250 | Jan 37 | 4 071 | 3 425 | 4 071 | 3 425 |
| | ZAR | ES42 ¹ | 9.94 | 9.87 | 13 476 | 11 797 | Apr 42 | 12 197 | 10 731 | 12 197 | 10 731 |
| Promissory notes ² | | | | | | | | 54 | 46 | 54 | 46 |
| | ZAR | PN07 | 15.34 | 15.34 | 20 | 20 | Apr 17 | 12 | 11 | 12 | 11 |
| | ZAR | PN08 | 15.08 | 15.08 | 20 | 20 | Apr 17 | 11 | 9 | 11 | 9 |
| | ZAR | PN09 | 14.80 | 14.80 | 35 | 35 | Apr 17 | 16 | 14 | 16 | 14 |
| | ZAR | PN10 | 14.61 | 14.61 | 35 | 35 | Apr 17 | 15 | 12 | 15 | 12 |
| Commercial paper | | | | | | | | 5 627 | 4 822 | 7 238 | 6 431 |
| | ZAR | ESN10U ¹ | 8.17 | – | 500 | – | Jul 17 | 489 | – | 489 | – |
| | ZAR | ESN11U ¹ | 8.13 | – | 500 | – | Jul 17 | 488 | – | 488 | – |
| | ZAR | ESN12U ¹ | 8.03 | – | 1 000 | – | Sep 17 | 962 | – | 962 | – |
| | ZAR | n/a ³ | 7.97 | 7.35 | 5 459 | 6 629 | Mar 18 ⁴ | 3 688 | 4 822 | 5 299 | 6 431 |
| Eurorand zero coupon bonds ² | | | | | | | | 5 049 | 4 462 | 5 049 | 4 462 |
| | ZAR | n/a | 13.93 | 13.93 | 2 000 | 2 000 | Dec 18 | 1 592 | 1 397 | 1 592 | 1 397 |
| | ZAR | n/a | 13.33 | 13.33 | 8 000 | 8 000 | Aug 27 | 2 180 | 1 924 | 2 180 | 1 924 |
| | ZAR | n/a | 11.89 | 11.89 | 7 500 | 7 500 | Dec 32 | 1 277 | 1 141 | 1 277 | 1 141 |
| Balance carried forward to the next page | | | | | | | | 149 985 | 135 796 | 151 596 | 137 405 |

1. Government guaranteed.

2. Holders have a right to first charge against revenue and assets of Eskom in terms of section 7 of Eskom Conversion Act.

3. Includes, inter alia, instruments issued to subsidiaries.

4. Latest in a range of maturity dates is indicated for these instruments.

Notes to the financial statements (continued)
for the year ended 31 March 2017

25. Debt securities and borrowings (continued)

| | Currency | Security number | Interest rate | | Nominal | | Maturity date | Group | | Company | |
|---|----------|------------------|---------------|-------|---------|--------|---------------|----------------|---------|----------------|---------|
| | | | 2017 | 2016 | 2017 | 2016 | | Carrying value | | Carrying value | |
| | | | % | % | m | m | | 2017 | 2016 | 2017 | 2016 |
| | | | | | | | | Rm | Rm | Rm | Rm |
| Balance carried forward from previous page | | | | | | | | 149 985 | 135 796 | 151 596 | 137 405 |
| Foreign bonds | | | | | | | | 53 524 | 58 815 | 53 524 | 58 815 |
| | USD | n/a | 5.75 | 5.75 | 1 750 | 1 750 | Jan 21 | 23 453 | 25 862 | 23 453 | 25 862 |
| | USD | n/a | 6.75 | 6.75 | 1 000 | 1 000 | Aug 23 | 13 400 | 14 727 | 13 400 | 14 727 |
| | USD | n/a | 7.13 | 7.13 | 1 250 | 1 250 | Feb 25 | 16 671 | 18 226 | 16 671 | 18 226 |
| Development financing institutions ¹ | | | | | | | | 107 800 | 82 976 | 107 800 | 82 976 |
| | USD | n/a ² | 3.01 | – | 500 | – | Dec 19 | 6 639 | – | 6 639 | – |
| | USD | n/a ² | 3.73 | – | 965 | – | Aug 21 | 12 620 | – | 12 620 | – |
| | ZAR | n/a ² | 8.70 | 8.33 | 1 533 | 1 667 | Aug 28 | 1 549 | 1 682 | 1 549 | 1 682 |
| | USD | n/a ² | 2.51 | 2.01 | 223 | 242 | Aug 28 | 2 993 | 3 576 | 2 993 | 3 576 |
| | EUR | n/a ² | 2.11 | 2.11 | 3 | 3 | Dec 28 | 43 | 51 | 43 | 51 |
| | EUR | n/a ² | – | 0.20 | 613 | 539 | Aug 29 | 8 764 | 9 042 | 8 764 | 9 042 |
| | ZAR | n/a ² | 7.58 | 7.15 | 8 773 | 9 364 | Aug 29 | 8 880 | 9 475 | 8 880 | 9 475 |
| | ZAR | n/a ² | 10.10 | 10.10 | 3 935 | 3 935 | Sep 29 | 3 926 | 3 937 | 3 926 | 3 937 |
| | ZAR | n/a | 10.37 | 10.37 | 15 000 | 15 000 | Jan 31 | 15 246 | 15 244 | 15 246 | 15 244 |
| | EUR | n/a ² | 1.50 | 1.50 | 470 | 470 | Mar 31 | 6 476 | 7 737 | 6 476 | 7 737 |
| | USD | n/a ² | 1.66 | 1.02 | 9 | 9 | Aug 31 | 118 | 134 | 118 | 134 |
| | ZAR | n/a | 7.74 | 7.43 | 1 380 | 1 474 | Mar 32 | 1 389 | 1 479 | 1 389 | 1 479 |
| | USD | n/a ² | 3.73 | – | 10 | 10 | Aug 36 | 122 | – | 122 | – |
| | ZAR | n/a | 11.12 | – | 2 117 | – | Aug 36 | 2 092 | – | 2 092 | – |
| | USD | n/a ² | 1.67 | 0.90 | 217 | 119 | May 38 | 2 915 | 1 758 | 2 915 | 1 758 |
| | ZAR | n/a ² | 9.16 | 9.23 | 30 129 | 25 973 | May 38 | 31 252 | 26 944 | 31 252 | 26 944 |
| | ZAR | n/a ² | 9.85 | 8.77 | 1 705 | 950 | Nov 40 | 1 744 | 969 | 1 744 | 969 |
| | USD | n/a ² | 0.25 | 0.25 | 35 | 29 | May 51 | 467 | 424 | 467 | 424 |
| | USD | n/a ² | 0.25 | 0.25 | 42 | 36 | Aug 51 | 565 | 524 | 565 | 524 |
| Export credit facilities ¹ | | | | | | | | 33 228 | 37 597 | 33 228 | 37 597 |
| | JPY | n/a | 1.59 | 1.59 | 9 892 | 12 366 | May 22 | 1 178 | 1 612 | 1 178 | 1 612 |
| | EUR | n/a | 0.72 | 0.90 | 84 | 97 | Sep 23 | 1 146 | 1 568 | 1 146 | 1 568 |
| | EUR | n/a | 0.66 | 0.82 | 12 | 14 | Jul 24 | 170 | 227 | 170 | 227 |
| | EUR | n/a | 4.72 | 5.08 | 927 | 763 | Jan 27 | 12 427 | 12 374 | 12 427 | 12 374 |
| | EUR | n/a | 2.50 | 2.56 | 804 | 716 | Jul 27 | 8 960 | 11 402 | 8 960 | 11 402 |
| | ZAR | n/a | 9.90 | 9.15 | 1 911 | 1 978 | Jul 27 | 1 785 | 1 847 | 1 785 | 1 847 |
| | USD | n/a | 2.32 | 2.32 | 508 | 590 | Mar 31 | 7 562 | 8 567 | 7 562 | 8 567 |
| Other loans | | | | | | | | 10 763 | 7 474 | 12 559 | 9 164 |
| | ZAR | n/a | 10.10 | 9.07 | 1 000 | 1 000 | Aug 23 | 1 015 | 1 013 | 1 015 | 1 013 |
| | ZAR | n/a | 9.40 | 8.69 | 3 650 | 2 150 | Mar 24 | 3 657 | 2 155 | 3 657 | 2 155 |
| | ZAR | n/a | 10.83 | 10.18 | 4 350 | 2 600 | Aug 24 | 4 424 | 2 648 | 4 424 | 2 648 |
| | ZAR | n/a | 12.80 | 12.80 | 1 500 | 1 500 | Oct 24 | 1 587 | 1 589 | 1 587 | 1 589 |
| | ZAR | n/a ³ | 7.17 | 7.09 | 1 876 | 1 758 | demand | – | – | 1 876 | 1 759 |
| | ZAR | n/a | – | – | 80 | 69 | demand | 80 | 69 | – | – |
| | | | | | | | | 355 300 | 322 658 | 358 707 | 325 957 |

26. Embedded derivatives

| | 2017 | | | 2016 |
|------------------------------------|---|--|-------------|-------------|
| | Commodity and/or foreign currency Rm | United States PPI and foreign currency Rm | Total Rm | Total Rm |
| Group and company | | | | |
| Liability at beginning of the year | 6 900 | 125 | 7 025 | 8 022 |
| Net fair value (gain)/loss | (1 910) | 299 | (1 611) | (997) |
| Liability at end of the year | 4 990 | 424 | 5 414 | 7 025 |
| Maturity analysis | 4 990 | 424 | 5 414 | 7 025 |
| Non-current | 3 613 | 419 | 4 032 | 5 410 |
| Current | 1 377 | 5 | 1 382 | 1 615 |

27. Payments received in advance and deferred income

| | Note | 2017 | | | 2016 | |
|--|------|-------------------------------------|------------------------|-------------|-------------|---------|
| | | Upfront capital contributions Rm | Government grant Rm | Other Rm | Total Rm | |
| 27.1 Payments received in advance | | | | | | |
| Group | | | | | | |
| Balance at beginning of the year | | 4 610 | 1 257 | 135 | 6 002 | 4 821 |
| Payments received | | 1 022 | 3 096 | 98 | 4 216 | 4 223 |
| Transfers to the statement of financial position | | (53) | (3 367) | – | (3 420) | (2 460) |
| Deferred income | 27.2 | (25) | (3 367) | – | (3 392) | (2 460) |
| Other | | (28) | – | – | (28) | – |
| Income recognised | | (1 180) | (4) | (83) | (1 267) | (582) |
| Balance at end of the year | | 4 399 | 982 | 150 | 5 531 | 6 002 |
| Maturity analysis | | 4 399 | 982 | 150 | 5 531 | 6 002 |
| Non-current | | 1 937 | – | 3 | 1 940 | 2 626 |
| Current | | 2 462 | 982 | 147 | 3 591 | 3 376 |
| Company | | | | | | |
| Balance at beginning of the year | | 4 610 | 1 257 | 130 | 5 997 | 4 809 |
| Payments received | | 1 022 | 3 096 | 92 | 4 210 | 4 222 |
| Transfers to the statement of financial position | | (53) | (3 367) | – | (3 420) | (2 460) |
| Deferred income | 27.2 | (25) | (3 367) | – | (3 392) | (2 460) |
| Other | | (28) | – | – | (28) | – |
| Income recognised | | (1 180) | (4) | (78) | (1 262) | (574) |
| Balance at end of the year | | 4 399 | 982 | 144 | 5 525 | 5 997 |
| Maturity analysis | | 4 399 | 982 | 144 | 5 525 | 5 997 |
| Non-current | | 1 937 | – | 3 | 1 940 | 2 626 |
| Current | | 2 462 | 982 | 141 | 3 585 | 3 371 |

Notes to the financial statements (continued)
for the year ended 31 March 2017

27. Payments received in advance and deferred income (continued)

| | Note | 2017 | | | | 2016 |
|---|------|-------------------------------------|------------------------|-------------|-------------|-------------|
| | | Upfront capital contributions Rm | Government grant Rm | Other Rm | Total Rm | Total Rm |
| 27.2 Deferred income | | | | | | |
| Group and company | | | | | | |
| Balance at beginning of the year | | 2 708 | 13 765 | – | 16 473 | 14 918 |
| Transfers from payments received in advance | 27.1 | 25 | 3 367 | – | 3 392 | 2 460 |
| Income recognised | | (154) | (868) | – | (1 022) | (905) |
| Balance at end of the year | | 2 579 | 16 264 | – | 18 843 | 16 473 |
| Maturity analysis | | 2 579 | 16 264 | – | 18 843 | 16 473 |
| Non-current | | 2 419 | 15 281 | – | 17 700 | 15 516 |
| Current | | 160 | 983 | – | 1 143 | 957 |

28. Employee benefit obligations

| | Note | 2017 | | | | 2016 | |
|--|------|--|-------------|------------------------------------|-------------|-------------|---------|
| | | Post-employment medical benefits Rm | Leave Rm | Annual and performance bonus Rm | Other Rm | Total Rm | |
| Group | | | | | | | |
| Balance at beginning of the year | | 12 816 | 1 968 | 2 090 | 721 | 17 595 | 15 886 |
| Raised/(reversed) to income statement | | 596 | 888 | 3 534 | 337 | 5 355 | 2 822 |
| Raised | | 596 | 888 | 3 549 | 337 | 5 370 | 3 333 |
| Reversed | | – | – | (15) | – | (15) | (511) |
| Reversed to other comprehensive income | | (231) | – | – | – | (231) | (840) |
| Finance cost | 41 | 1 493 | – | – | 59 | 1 552 | 1 158 |
| Cash paid | | (413) | (674) | (2 046) | – | (3 133) | (1 431) |
| Balance at end of the year | | 14 261 | 2 182 | 3 578 | 1 117 | 21 138 | 17 595 |
| Maturity analysis | | 14 261 | 2 182 | 3 578 | 1 117 | 21 138 | 17 595 |
| Non-current | | 13 790 | – | – | – | 13 790 | 12 405 |
| Current | | 471 | 2 182 | 3 578 | 1 117 | 7 348 | 5 190 |
| Company | | | | | | | |
| Balance at beginning of the year | | 12 495 | 1 829 | 2 052 | 715 | 17 091 | 15 326 |
| Raised/(reversed) to income statement | | 587 | 835 | 3 212 | 337 | 4 971 | 2 824 |
| Raised | | 587 | 835 | 3 227 | 337 | 4 986 | 3 245 |
| Reversed | | – | – | (15) | – | (15) | (421) |
| Reversed to other comprehensive income | | (218) | – | – | – | (218) | (830) |
| Finance cost | 41 | 1 456 | – | – | 59 | 1 515 | 1 130 |
| Cash paid | | (403) | (643) | (2 007) | – | (3 053) | (1 359) |
| Balance at end of the year | | 13 917 | 2 021 | 3 257 | 1 111 | 20 306 | 17 091 |
| Maturity analysis | | 13 917 | 2 021 | 3 257 | 1 111 | 20 306 | 17 091 |
| Non-current | | 13 458 | – | – | – | 13 458 | 12 094 |
| Current | | 459 | 2 021 | 3 257 | 1 111 | 6 848 | 4 997 |

| | Group | | Company | |
|---|----------------|----------------|----------------|----------------|
| | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| 28.1 Post-employment medical benefits | | | | |
| The group has anticipated expenditure in terms of continued contributions to medical aid subscriptions in respect of qualifying employees who retire. The amounts recognised in profit or loss are: | | | | |
| Employee benefit expense | 596 | 583 | 587 | 573 |
| Finance cost | 1 493 | 1 120 | 1 456 | 1 092 |
| The amounts recognised in other comprehensive income are: | | | | |
| Re-measurements of post-employment medical benefits (actuarial (gain)/loss) | (231) | (840) | (218) | (830) |
| Financial assumptions | (222) | (869) | (214) | (848) |
| Experience adjustments | (9) | 29 | (4) | 18 |
| Measurement of post-employment medical benefits and key actuarial assumptions | | | | |
| The estimated present value of the anticipated expenditure for both in-service and retired members was calculated by independent actuaries. | | | | |
| The group expects to pay R471 million and the company R459 million in contributions to this plan in the 2018 financial year. | | | | |
| Expected maturity analysis of undiscounted post-employment medical benefits: | | | | |
| Within one year | 471 | 411 | 459 | 401 |
| Between one and two years | 518 | 452 | 505 | 441 |
| Between two and five years | 2 084 | 1 783 | 2 030 | 1 734 |
| After five years | 282 240 | 263 091 | 278 348 | 259 083 |
| | 285 313 | 265 737 | 281 342 | 261 659 |

Risks

The medical aid benefits are administered by funds that are legally separated from the group. The boards of the funds are required by law to act in the best interest of the plan participants and are responsible for setting certain policies including investment, contribution and indexation of the funds.

These funds expose the group to a number of risks, the most significant of which are:

- changes in bonds' yields: a decrease in corporate bond yields will increase plan liabilities
- inflation risk: the post-employment obligations are linked to inflation and higher inflation will lead to higher liabilities (although, in most cases, caps on the level of inflationary increases are in place to protect the plan against extreme inflation)
- life expectancy: the majority of the plans' obligations are to provide benefits for the life of the member and therefore increases in life expectancy will result in an increase in the plans' liabilities

The expected current service cost for the 2018 financial year is estimated at R656 million for the group and R646 million for the company. Refer to note 4.2 for the sensitivity analysis and principal actuarial assumptions used.

28.2 Leave

The group recognises a liability for annual, occasional and service leave. Refer to note 4.3.

28.3 Annual and performance bonus

The annual bonus equals one month's salary for employees on Tuned Assessment of Skills and Knowledge (TASK) grading levels 1 to 13. Employees on TASK grading levels 14 to 26 can choose to spread their bonus amount over the year or take it as a thirteenth cheque.

The performance bonus is based on the performance of the company and employees.

28.4 Pension benefits

The net benefit asset at the reporting date is not accounted for in the financial statements. The rules of the Eskom Pension and Provident Fund (EPPF) state that any deficit on the valuation of the fund will be funded by increases in future contributions or reductions in benefits. If there is a substantial surplus on the valuation of the fund, future contributions may be decreased or benefits may be improved as determined by the trustees of the fund.

The EPPF is registered in terms of the Pension Funds Act. All employees are members of the fund. Contributions comprise 20.8% of pensionable emoluments of which members pay 7.3%. The assets of the fund are held separately from those of the group in respect of funds under the control of the trustees.

The fund was valued actuarially on the IAS 19 *Employee benefits* basis on 31 March 2017 (previous valuation at 31 March 2016). The actuarial present value of retirement benefits at 31 March 2017 was R112 718 million (2016: R102 678 million), while the fair value of the fund's assets was R131 558 million (2016: R128 012 million).

Notes to the financial statements (continued)

for the year ended 31 March 2017

28. Employee benefit obligations (continued)

28.4 Pension benefits (continued)

| | Group | | Company | |
|--|-----------|-----------|-----------|-----------|
| | 2017 % | 2016 % | 2017 % | 2016 % |
| Valuation assumptions | | | | |
| The principal actuarial assumptions used were: | | | | |
| Long-term investment return before tax | 11.20 | 11.30 | 11.20 | 11.30 |
| Future general salary increases | 9.40 | 9.60 | 9.40 | 9.60 |
| Future pension increases (inflation) | 7.90 | 8.10 | 7.90 | 8.10 |

Assumptions regarding future mortality have been based on published mortality tables and statistics derived from experience. For details regarding current longevities underlying the values of the pension benefit obligation at the reporting date refer to note 4.2.

29. Provisions

| | Note | 2017 | | | | | Total | 2016 Total |
|--|------|--|------------------------|---|---------------------------------------|---------|---------|---------------|
| | | Power station-related environmental restoration ¹ | | Mine-related closure, pollution control and rehabilitation ¹ | Coal-related obligations ² | Other | | |
| | | Nuclear plant | Other generating plant | | | | | |
| | | Rm | Rm | Rm | Rm | Rm | Rm | |
| Group | | | | | | | | |
| Balance at beginning of the year | | 12 677 | 8 339 | 8 580 | 5 554 | 9 106 | 44 256 | 41 050 |
| Charged to income statement | | 2 214 | 926 | 1 363 | 488 | 716 | 5 707 | (893) |
| Raised | | – | 69 | 841 | 218 | 801 | 1 929 | 1 459 |
| Reversed | | (539) | – | – | – | (85) | (624) | (2 000) |
| Change in discount rate | | 2 753 | 857 | 522 | 270 | – | 4 402 | (352) |
| Capitalised to property, plant and equipment | 8 | 1 409 | 2 328 | – | – | 3 516 | 7 253 | 2 909 |
| Raised | | – | 41 | – | – | 3 915 | 3 956 | 6 050 |
| Reversed | | – | (199) | – | – | (399) | (598) | (2 780) |
| Change in discount rate | | 1 409 | 2 486 | – | – | – | 3 895 | (361) |
| Capitalised to future fuel supplies | 10 | – | – | 747 | – | – | 747 | 2 442 |
| Raised | | – | – | 91 | – | – | 91 | 2 606 |
| Reversed | | – | – | (105) | – | – | (105) | (113) |
| Change in discount rate | | – | – | 761 | – | – | 761 | (51) |
| Capitalised to inventories | 20 | 59 | – | 137 | – | – | 196 | 198 |
| Raised | | 59 | – | 137 | – | – | 196 | 219 |
| Reversed | | – | – | – | – | – | – | (21) |
| Finance cost | 41 | 1 577 | 1 050 | 897 | 230 | 4 | 3 758 | 2 588 |
| Cash paid | | (286) | – | (18) | (1 577) | (6 958) | (8 839) | (4 038) |
| Balance at end of the year | | 17 650 | 12 643 | 11 706 | 4 695 | 6 384 | 53 078 | 44 256 |
| Maturity analysis | | 17 650 | 12 643 | 11 706 | 4 695 | 6 384 | 53 078 | 44 256 |
| Non-current | | 17 415 | 12 643 | 11 452 | 2 299 | 212 | 44 021 | 32 841 |
| Current | | 235 | – | 254 | 2 396 | 6 172 | 9 057 | 11 415 |

| | Note | 2017 | | | | | Total | 2016 | |
|--|------|--|------------------------|---|---------------------------------------|---------|---------|---------|-------|
| | | Power station-related environmental restoration ¹ | | Mine-related closure, pollution control and rehabilitation ¹ | Coal-related obligations ² | Other | | Total | Total |
| | | Nuclear plant | Other generating plant | | | | | | Rm |
| | | Rm | Rm | Rm | Rm | Rm | Rm | | |
| Company | | | | | | | | | |
| Balance at beginning of the year | | 12 677 | 8 339 | 8 580 | 5 554 | 8 874 | 44 024 | 40 846 | |
| Raised/(reversed) to income statement | | 2 214 | 926 | 1 363 | 488 | 333 | 5 324 | (1 031) | |
| Raised | | – | 69 | 841 | 218 | 414 | 1 542 | 1 185 | |
| Reversed | | (539) | – | – | – | (81) | (620) | (1 865) | |
| Change in discount rate | | 2 753 | 857 | 522 | 270 | – | 4 402 | (351) | |
| Capitalised to property, plant and equipment | 8 | 1 409 | 2 328 | – | – | 3 516 | 7 253 | 2 909 | |
| Raised | | – | 41 | – | – | 3 915 | 3 956 | 6 050 | |
| Reversed | | – | (199) | – | – | (399) | (598) | (2 780) | |
| Change in discount rate | | 1 409 | 2 486 | – | – | – | 3 895 | (361) | |
| Capitalised to future fuel supplies | 10 | – | – | 747 | – | – | 747 | 2 442 | |
| Raised | | – | – | 91 | – | – | 91 | 2 606 | |
| Reversed | | – | – | (105) | – | – | (105) | (113) | |
| Change in discount rate | | – | – | 761 | – | – | 761 | (51) | |
| Capitalised to inventories | 20 | 59 | – | 137 | – | – | 196 | 198 | |
| Raised | | 59 | – | 137 | – | – | 196 | 219 | |
| Reversed | | – | – | – | – | – | – | (21) | |
| Finance cost | 41 | 1 577 | 1 050 | 897 | 230 | – | 3 754 | 2 583 | |
| Cash paid | | (286) | – | (18) | (1 577) | (6 936) | (8 817) | (3 923) | |
| Balance at end of the year | | 17 650 | 12 643 | 11 706 | 4 695 | 5 787 | 52 481 | 44 024 | |
| Maturity analysis | | 17 650 | 12 643 | 11 706 | 4 695 | 5 787 | 52 481 | 44 024 | |
| Non-current | | 17 415 | 12 643 | 11 452 | 2 299 | 99 | 43 908 | 32 826 | |
| Current | | 235 | – | 254 | 2 396 | 5 688 | 8 573 | 11 198 | |

30. Finance lease payables

| | Group and company | | | | | |
|----------------------------|-------------------|------------------------|---------------|----------------|------------------------|---------------|
| | 2017 | | | 2016 | | |
| | Gross payables | Future finance charges | Present value | Gross payables | Future finance charges | Present value |
| | Rm | Rm | Rm | Rm | Rm | Rm |
| Non-current | 28 783 | (18 964) | 9 819 | 8 898 | (5 060) | 3 838 |
| Between one and five years | 8 531 | (7 098) | 1 433 | 3 298 | (2 619) | 679 |
| After five years | 20 252 | (11 866) | 8 386 | 5 600 | (2 441) | 3 159 |
| Current | | | | | | |
| Within one year | 2 081 | (1 835) | 246 | 682 | (592) | 90 |
| | 30 864 | (20 799) | 10 065 | 9 580 | (5 652) | 3 928 |

The average implicit interest rate for the group and company was 15% (2016:16%). The lease payables are payable on a monthly basis over a maximum period of 15 years.

1. Refer to note 4.4 for critical accounting estimates and judgements.
2. Refer to note 4.5 for critical accounting estimates and judgements.

Notes to the financial statements (continued)
for the year ended 31 March 2017

| | Group | | Company | |
|---|------------|------------|------------|------------|
| | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| 31. Trade and other payables | | | | |
| Financial instruments | 32 014 | 32 922 | 33 390 | 34 435 |
| Trade and other payables | 20 830 | 22 586 | 21 747 | 23 995 |
| Accruals | 7 602 | 7 170 | 8 061 | 7 275 |
| Deposits | 3 582 | 3 166 | 3 582 | 3 165 |
| Non-financial instruments | | | | |
| VAT | 639 | 272 | 540 | 179 |
| | 32 653 | 33 194 | 33 930 | 34 614 |
| Maturity analysis | 32 653 | 33 194 | 33 930 | 34 614 |
| Non-current | 871 | 875 | 871 | 875 |
| Current | 31 782 | 32 319 | 33 059 | 33 739 |
| 32. Revenue | | | | |
| Electricity | 175 094 | 161 688 | 175 094 | 161 688 |
| Other | 2 042 | 2 551 | 2 042 | 2 551 |
| | 177 136 | 164 239 | 177 136 | 164 239 |
| Electricity revenue of R3 196 million (2016: R1 647 million) was not recognised as it was assessed that there is a high probability that the related economic benefits will not materialise. In addition, R271 million (2016: R175 million) of previously not recognised revenue has now been recognised in the current year. Eskom continues to actively pursue recovery of these amounts. Refer to note 5.1.2(a). | | | | |
| 33. Other income | | | | |
| Insurance proceeds | – | 917 | 812 | 1 393 |
| Services income | 256 | 355 | – | – |
| Management fee income | – | – | 146 | 117 |
| Operating lease income | 296 | 262 | 231 | 226 |
| Dividend income | 40 | 32 | 32 | 32 |
| Sale of scrap | 202 | 134 | 201 | 134 |
| Other | 779 | 690 | 672 | 569 |
| | 1 573 | 2 390 | 2 094 | 2 471 |
| 34. Primary energy | | | | |
| Own generation costs | 52 042 | 57 594 | 52 042 | 57 594 |
| Environmental levy | 8 086 | 8 120 | 8 086 | 8 120 |
| International electricity purchases | 2 681 | 3 660 | 2 681 | 3 660 |
| Independent power producers | 19 757 | 15 106 | 19 757 | 15 106 |
| Other | 194 | 248 | 194 | 248 |
| | 82 760 | 84 728 | 82 760 | 84 728 |

Own generation costs relates to the cost of coal, uranium, water and liquid fuels that are used in the generation of electricity. Eskom uses a combination of short-, medium- and long-term agreements with suppliers for coal purchases and long-term agreements with the Department of Water Affairs to reimburse the department for the cost incurred in supplying water to Eskom.

| | Note | Group | | Company | |
|---|------|------------|------------|------------|------------|
| | | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| 35. Employee benefit expense | | | | | |
| Salaries | | 22 112 | 20 092 | 20 277 | 18 517 |
| Overtime | | 2 310 | 1 970 | 1 933 | 1 657 |
| Post-employment medical benefits | | 596 | 583 | 587 | 573 |
| Leave | | 888 | 675 | 835 | 635 |
| Annual and performance bonus | | 4 236 | 2 140 | 3 740 | 2 133 |
| Pension benefits | | 2 463 | 2 089 | 2 251 | 1 943 |
| Direct costs of employment | | 32 605 | 27 549 | 29 623 | 25 458 |
| Direct training and development | | 150 | 147 | 125 | 117 |
| Temporary and contract staff costs | | 2 952 | 3 124 | 738 | 843 |
| Other staff costs | | 1 126 | 1 703 | 1 071 | 1 569 |
| Gross employee benefit expense | | 36 833 | 32 523 | 31 557 | 27 987 |
| Capitalised to property, plant and equipment | | (3 655) | (3 266) | (3 655) | (3 266) |
| | | 33 178 | 29 257 | 27 902 | 24 721 |
| 36. Net impairment loss | | | | | |
| Impairment | | 2 462 | 1 644 | 2 417 | 1 623 |
| Property, plant and equipment | 8 | 1 128 | 789 | 1 128 | 789 |
| Inventories | 20 | – | 11 | – | 11 |
| Loans receivable | | 32 | 14 | – | – |
| Trade and other receivables | 19 | 1 302 | 830 | 1 289 | 823 |
| Reversal | | (787) | (469) | (784) | (459) |
| Property, plant and equipment | 8 | (644) | (2) | (644) | (2) |
| Loans receivable | | – | (3) | – | – |
| Trade and other receivables | 19 | (143) | (464) | (140) | (457) |
| Bad debts recovered | | (6) | (5) | (4) | (5) |
| | | 1 669 | 1 170 | 1 629 | 1 159 |
| 37. Other expenses | | | | | |
| Managerial, technical and other fees | | 1 351 | 563 | 1 325 | 505 |
| Operating lease expense | | 940 | 1 117 | 375 | 412 |
| Auditors' remuneration ¹ | | 119 | 94 | 109 | 80 |
| Net loss on disposal of property, plant and equipment | | 260 | 358 | 263 | 494 |
| Government grant | | – | – | – | – |
| Income | | – | (23) | – | (23) |
| Expenses incurred | | – | 23 | – | 23 |
| Repairs and maintenance, transport and other expenses | | 20 900 | 16 531 | 28 878 | 23 679 |
| | | 23 570 | 18 663 | 30 950 | 25 170 |
| 38. Depreciation and amortisation expense | | | | | |
| Depreciation of property, plant and equipment | 8 | 20 575 | 16 693 | 20 582 | 16 717 |
| Amortisation of intangible assets | 9 | 593 | 693 | 563 | 655 |
| Deferred income recognised (government grant) | 27 | (868) | (753) | (868) | (753) |
| | | 20 300 | 16 633 | 20 277 | 16 619 |

1. There were no non-audit services rendered by the group's statutory auditors.

Notes to the financial statements (continued)
for the year ended 31 March 2017

| | Note | Group | | Company | |
|---|------|------------|------------|------------|------------|
| | | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| 39. Net fair value loss on financial instruments, excluding embedded derivatives | | | | | |
| (Loss)/gain on instruments carried at fair value | | (18 038) | 20 463 | (17 928) | 20 445 |
| Financial trading assets | | (79) | 156 | (57) | 172 |
| Financial trading liabilities | | 131 | (122) | 131 | (122) |
| Derivatives held for risk management | 16 | (18 090) | 20 429 | (18 002) | 20 395 |
| Gain/(loss) on foreign currency translation of instruments carried at amortised cost | | 14 527 | (22 041) | 14 556 | (22 063) |
| Trade and other receivables | | (3) | – | (3) | (2) |
| Cash and cash equivalents | | 647 | 75 | 651 | 74 |
| Trade and other payables | | 431 | (407) | 456 | (426) |
| Debt securities and borrowings | | 13 452 | (21 709) | 13 452 | (21 709) |
| Amounts recycled from cash flow hedge reserve | | 169 | 126 | 169 | 126 |
| Amortisation of effective portion of terminated cash flow hedges | | 324 | 145 | 324 | 145 |
| Ineffective portion of cash flow hedges | | (155) | (19) | (155) | (19) |
| | | (3 342) | (1 452) | (3 203) | (1 492) |
| 40. Finance income | | | | | |
| Investment in securities | | 1 001 | 723 | 518 | 347 |
| Loans receivable | | 885 | 825 | 483 | 446 |
| Finance lease receivables | | 59 | 65 | 59 | 65 |
| Trade and other receivables | | 1 349 | 951 | 1 349 | 951 |
| Cash and cash equivalents | | 1 918 | 883 | 1 881 | 858 |
| | | 5 212 | 3 447 | 4 290 | 2 667 |
| 41. Finance cost | | | | | |
| Debt securities and borrowings | | 25 872 | 23 242 | 26 003 | 23 333 |
| Eskom bonds | | 12 598 | 10 202 | 12 598 | 10 202 |
| Promissory notes | | 7 | 6 | 7 | 6 |
| Commercial paper | | 489 | 587 | 492 | 573 |
| Eurorand zero coupon bonds | | 587 | 520 | 587 | 520 |
| Foreign bonds | | 3 662 | 3 637 | 3 662 | 3 637 |
| Development financing institutions | | 5 895 | 4 777 | 5 895 | 4 777 |
| Export credit facilities | | 1 643 | 1 560 | 1 643 | 1 560 |
| Subordinated loan from shareholder | | – | 1 208 | – | 1 208 |
| Other loans | | 991 | 745 | 1 119 | 850 |
| Derivatives held for risk management | | 4 439 | 3 151 | 4 439 | 3 151 |
| Employee benefit obligations | 28 | 1 552 | 1 158 | 1 515 | 1 130 |
| Provisions | 29 | 3 758 | 2 588 | 3 754 | 2 583 |
| Finance lease payables | | 1 922 | 387 | 1 922 | 406 |
| Trade and other payables | | 279 | 266 | 279 | 266 |
| Gross finance cost | | 37 822 | 30 792 | 37 912 | 30 869 |
| Capitalised to property, plant and equipment | 8 | (18 233) | (19 426) | (18 233) | (19 426) |
| | | 19 589 | 11 366 | 19 679 | 11 443 |

42. Income tax

| | Note | Group | | Company | |
|-----------------------------------|------|------------|------------|------------|------------|
| | | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Current tax | | 1 091 | 542 | – | – |
| Deferred tax | 13 | (820) | 2 154 | (399) | 1 905 |
| Reversal of temporary differences | | 3 925 | 6 017 | 4 367 | 5 917 |
| Tax losses | | (4 745) | (3 863) | (4 766) | (4 012) |
| | | 271 | 2 696 | (399) | 1 905 |

| | 2017 | | | 2016 | | |
|---|---------------------|-----------|---------------------|---------------------|-----------|---------------------|
| | Before tax Rm | Tax Rm | Net of tax Rm | Before tax Rm | Tax Rm | Net of tax Rm |
| Income tax recognised in other comprehensive income | | | | | | |
| Group | | | | | | |
| Available-for-sale financial assets | | | | | | |
| Net change in fair value | 60 | (17) | 43 | (57) | 16 | (41) |
| Cash flow hedges | (10 365) | 2 903 | (7 462) | 8 226 | (2 303) | 5 923 |
| Changes in fair value | (9 056) | 2 536 | (6 520) | 8 955 | (2 507) | 6 448 |
| Net amount transferred to profit or loss | (169) | 48 | (121) | (126) | 35 | (91) |
| Net amount transferred to initial carrying amount of hedged items | (1 140) | 319 | (821) | (603) | 169 | (434) |
| Foreign currency translation differences | (45) | – | (45) | 21 | – | 21 |
| Re-measurement of post-employment medical benefits | 231 | (65) | 166 | 840 | (235) | 605 |
| | (10 119) | 2 821 | (7 298) | 9 030 | (2 522) | 6 508 |
| Company | | | | | | |
| Available-for-sale financial assets | | | | | | |
| Net change in fair value | 50 | (14) | 36 | (54) | 15 | (39) |
| Cash flow hedges | (10 365) | 2 903 | (7 462) | 8 226 | (2 303) | 5 923 |
| Changes in fair value | (9 056) | 2 536 | (6 520) | 8 955 | (2 507) | 6 448 |
| Net amount transferred to profit or loss | (169) | 48 | (121) | (126) | 35 | (91) |
| Net amount transferred to initial carrying amount of hedged items | (1 140) | 319 | (821) | (603) | 169 | (434) |
| Re-measurement of post-employment medical benefits | 218 | (61) | 157 | 830 | (233) | 597 |
| | (10 097) | 2 828 | (7 269) | 9 002 | (2 521) | 6 481 |

| | 2017 | | 2016 | |
|---|-------|---------|-------|--------|
| | Rm | % | Rm | % |
| Reconciliation between standard and effective tax rate | | | | |
| Group | | | | |
| Taxation expense at standard rate | 325 | 28.00 | 2 197 | 28.00 |
| Non-taxable income ¹ | (255) | (22.00) | (34) | (0.43) |
| Expenses not deductible for tax purposes ¹ | 201 | 17.38 | 533 | 6.79 |
| Taxation expense per the income statement | 271 | 23.38 | 2 696 | 34.36 |
| Company | | | | |
| Taxation (income)/expense at standard rate | (355) | 28.00 | 1 412 | 28.00 |
| Non-taxable income ¹ | (238) | 18.75 | (28) | (0.56) |
| Expenses not deductible for tax purposes ¹ | 194 | (15.31) | 521 | 10.35 |
| Taxation (income)/expense per the income statement | (399) | 31.44 | 1 905 | 37.79 |

1. Expenses not deductible for tax purposes in 2016 includes impairment raised of R199 million for possible fruitless and wasteful expenditure. Non-taxable income in 2017 includes reversal of R180 million of the impairment raised in 2016.

Notes to the financial statements (continued)
for the year ended 31 March 2017

43. Cash generated from operations

| | Group | | Company | |
|---|------------|------------|------------|------------|
| | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Profit/(loss) before tax | 1 159 | 7 847 | (1 269) | 5 041 |
| Adjustments for: | 47 932 | 29 162 | 47 985 | 29 980 |
| Depreciation and amortisation expense | 20 300 | 16 633 | 20 277 | 16 619 |
| Depreciation expense – primary energy | 16 | 13 | 16 | 13 |
| Net impairment loss (excluding bad debts recovered) | 1 675 | 1 175 | 1 633 | 1 164 |
| Net fair value loss on financial instruments including embedded derivatives | 1 731 | 455 | 1 592 | 496 |
| Net loss on disposal of property, plant and equipment | 260 | 358 | 263 | 494 |
| Transfer of assets from customers | (628) | (844) | (628) | (844) |
| Writeoff of mine assets | 119 | 1 903 | 119 | 1 903 |
| Dividend income | (40) | (32) | (32) | (32) |
| Increase in employee benefit obligations | 5 355 | 2 822 | 4 971 | 2 824 |
| Increase/(decrease) in provisions | 5 707 | (893) | 5 324 | (1 031) |
| Decrease in deferred income | (154) | (152) | (154) | (152) |
| Payments made in advance recognised in profit or loss | 516 | 432 | 477 | 324 |
| Payments received in advance recognised in profit or loss | (1 267) | (582) | (1 262) | (574) |
| Finance income | (5 212) | (3 447) | (4 290) | (2 667) |
| Finance cost | 19 589 | 11 366 | 19 679 | 11 443 |
| Share of loss of equity-accounted investees | (35) | (43) | – | – |
| Non-current assets and liabilities held-for-sale | – | (2) | – | – |
| | 49 091 | 37 009 | 46 716 | 35 021 |
| Changes in working capital: | (1 730) | (2 201) | (276) | (2 305) |
| Increase in payments made in advance | (661) | (3 093) | (633) | (3 055) |
| Increase in inventories | (1 140) | (500) | (1 117) | (457) |
| Decrease/(increase) in trade and other receivables | 1 696 | (4 269) | 3 115 | (4 753) |
| (Decrease)/increase in trade and other payables | (759) | 3 853 | (871) | 3 966 |
| Expenditure incurred on employee benefit obligations | (3 133) | (1 431) | (3 053) | (1 359) |
| Expenditure incurred on provisions | (1 949) | (984) | (1 927) | (869) |
| Increase in payments received in advance | 4 216 | 4 223 | 4 210 | 4 222 |
| | 47 361 | 34 808 | 46 440 | 32 716 |

44. Net debt reconciliation

| | Debt securities and borrowings ¹ | Finance lease payables ² | Investment in securities ³ | Financial trading assets ⁴ | Financial trading liabilities ⁵ | Derivatives held for risk management ⁶ | Payments made in advance ⁷ | Cash and cash equivalents ⁸ | Net debt |
|--|---|-------------------------------------|---------------------------------------|---------------------------------------|--|---|---------------------------------------|--|----------|
| | Rm | Rm | Rm | Rm | Rm | Rm | Rm | Rm | Rm |
| Group | | | | | | | | | |
| Balance at 1 April 2015 | 297 434 | 488 | (4 802) | (5 143) | 5 499 | (10 828) | (1 386) | (8 863) | 272 399 |
| Net cash increase/ (decrease) | 29 929 | (157) | 92 | 2 544 | (4 257) | 11 847 | (555) | (19 579) | 19 864 |
| Non-cash movements | (4 705) | 3 597 | 158 | (58) | 8 | (24 960) | 481 | – | (25 479) |
| Foreign currency translation | – | – | – | – | – | – | – | (21) | (21) |
| Effect of movements in exchange rates on cash held | – | – | – | – | – | – | – | (75) | (75) |
| Non-current assets and liabilities held-for-sale | – | – | – | – | – | – | – | 84 | 84 |
| Balance at 31 March 2016 | 322 658 | 3 928 | (4 552) | (2 657) | 1 250 | (23 941) | (1 460) | (28 454) | 266 772 |
| Net cash increase/ (decrease) | 43 960 | (139) | (2 031) | 889 | 482 | (7 738) | (1 096) | 8 590 | 42 917 |
| Non-cash movements | (11 318) | 6 276 | (121) | 38 | (112) | 22 491 | 1 177 | – | 18 431 |
| Foreign currency translation | – | – | – | – | – | – | – | 45 | 45 |
| Effect of movements in exchange rates on cash held | – | – | – | – | – | – | – | (647) | (647) |
| Non-current assets and liabilities held-for-sale | – | – | – | – | – | – | – | 41 | 41 |
| Balance at 31 March 2017 | 355 300 | 10 065 | (6 704) | (1 730) | 1 620 | (9 188) | (1 379) | (20 425) | 327 559 |
| Company | | | | | | | | | |
| Balance at 1 April 2015 | 298 130 | 707 | (4 802) | (5 143) | 5 499 | (10 828) | (1 386) | (7 986) | 274 191 |
| Net cash increase/ (decrease) | 30 827 | (99) | 92 | 2 544 | (4 257) | 11 847 | (555) | (20 076) | 20 323 |
| Non-cash movements | (3 000) | 3 320 | 158 | (58) | 8 | (24 960) | 481 | – | (24 051) |
| Effect of movements in exchange rates on cash held | – | – | – | – | – | – | – | (74) | (74) |
| Balance at 31 March 2016 | 325 957 | 3 928 | (4 552) | (2 657) | 1 250 | (23 941) | (1 460) | (28 136) | 270 389 |
| Net cash increase/ (decrease) | 44 001 | (139) | (2 031) | 889 | 482 | (7 738) | (1 096) | 8 823 | 43 191 |
| Non-cash movements | (11 251) | 6 276 | (121) | 38 | (112) | 22 491 | 1 177 | – | 18 498 |
| Effect of movements in exchange rates on cash held | – | – | – | – | – | – | – | (651) | (651) |
| Balance at 31 March 2017 | 358 707 | 10 065 | (6 704) | (1 730) | 1 620 | (9 188) | (1 379) | (19 964) | 331 427 |

1. Refer to note 25.

2. Refer to note 30.

3. Refer to the investing portfolio section of note 14.1.

4. Refer to the market-making portfolio section of note 14.2.

5. Refer to the market-making portfolio section of note 14.3.

6. Refer to note 16 (hedge exposure covering debt securities and borrowings).

7. Refer to note 18 (securing debt raised).

8. Refer to note 21.

Notes to the financial statements (continued)

for the year ended 31 March 2017

45. Guarantees and contingent liabilities

| | Unit | Group | | Company | |
|--|------|-----------|------------|--------------|--------------|
| | | 2017 | 2016 | 2017 | 2016 |
| 45.1 Financial guarantees | | | | | |
| Long-term debt raised by Motraco | | | | | |
| Motraco, a private joint venture company between Eskom, Electricidade de Mocambique and Swaziland Electricity Board, owns transmission lines connecting the South African, Mozambican and Swaziland national grids to establish a secure source of electrical power for the Mozal aluminium smelter in Maputo, Mozambique. Motraco has raised debt as part of these operations maturing on 30 April 2019. Eskom has guaranteed a portion of this debt. | | | | | |
| The guarantees would be triggered if Motraco was unable to meet its obligations in terms of the long-term debt agreement. The risk of default resulting from the political risk in Mozambique is mitigated through a guarantee arranged with an established international insurance company, which specialises in facilitating investments in high risk, low income countries. | | | | | |
| Guarantee issued | USDm | 7 | 10 | 7 | 10 |
| Default probability | % | 1.05 | 0.40 | 1.05 | 0.40 |
| Financial guarantee | Rm | 99 | 151 | 99 | 151 |
| Unprovided portion, disclosed as a contingent liability | Rm | 98 | 150 | 98 | 150 |
| Provision | Rm | 1 | 1 | 1 | 1 |
| The default probability trend into the future is seen to be positive, and changes in variables will not have a significant impact on profit or loss. | | | | | |
| No payments have been made in terms of these guarantees since their inception in 1999. | | | | | |
| EFC loans to group employees | | | | | |
| EFC has granted loans (secured by mortgage bonds on the properties) to qualifying employees of the group. Eskom has issued guarantees to EFC to the extent to which the loan values of employees exceed the current value of the mortgage security. | | | | | |
| Historically EFC has absorbed any losses incurred and has not called up any guarantee payments. Eskom's guarantee exposure is therefore governed by the default probability of EFC, which is influenced by the risk of significant fluctuations in interest rates that might cause employees to default on their repayments. The risk adjusted credit exposure of EFC is calculated by applying a rating agency's annual default probabilities. | | | | | |
| Unsecured portion of loan book | % | – | – | 0.34 | 1.00 |
| Default probability of unsecured portion of loan book | % | – | – | 26.00 | 26.00 |
| Secured portion of loan book | % | – | – | 99.66 | 99.00 |
| Default probability of secured portion of loan book | % | – | – | 0.01 | 0.01 |
| Financial guarantee | Rm | – | – | 1 087 | 1 111 |
| Unprovided portion, disclosed as a contingent liability | Rm | – | – | 1 086 | 1 110 |
| Provision | Rm | – | – | 1 | 1 |
| Changes in variables will not have a significant impact on profit or loss. | | | | | |
| Summary of financial guarantees | | | | | |
| Unprovided portion, disclosed as a contingent liability | Rm | 98 | 150 | 1 184 | 1 260 |
| Long-term debt raised by Motraco | Rm | 98 | 150 | 98 | 150 |
| EFC loans to group employees | Rm | – | – | 1 086 | 1 110 |
| Amounts provided in other provisions | Rm | 1 | 1 | 2 | 2 |
| Long-term debt raised by Motraco | Rm | 1 | 1 | 1 | 1 |
| EFC loans to group employees | Rm | – | – | 1 | 1 |
| Total guarantees | Rm | 99 | 151 | 1 186 | 1 262 |

Notes to the financial statements (continued)

for the year ended 31 March 2017

47. Related-party transactions and balances

The group is wholly owned by the government represented by the DPE. Eskom (and its subsidiaries) are classified as schedule 2 public entities in terms of the PFMA. Eskom is part of the national sphere of government and its related parties in that sphere include national departments (including the shareholder), constitutional institutions and public entities (schedule 1, 2 and 3). A list of related parties is provided by National Treasury on its website www.treasury.gov.za.

Related parties also include subsidiaries, associates and joint ventures of the group and post-retirement benefit plans for the benefit of employees. It also includes key management personnel of Eskom or its shareholder and close family members of these related parties. Key management personnel for Eskom include the group's board of directors and the Exco. Disclosure of related-party transactions with key management personnel is included in note 50.

The following transactions were carried out with related parties:

| | Note | Group | | Company | |
|---|------|------------|------------|------------|------------|
| | | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Transactions | | | | | |
| Sales of goods and services ¹ | | 10 918 | 10 192 | 11 917 | 11 746 |
| National departments | | 1 427 | 1 162 | 1 427 | 1 162 |
| Public entities | | 6 309 | 6 015 | 6 309 | 6 015 |
| Subsidiaries, associates and joint ventures | | 3 182 | 3 015 | 4 181 | 4 569 |
| Government grant funding received for electrification | | | | | |
| National departments | | 3 096 | 3 191 | 3 096 | 3 191 |
| Purchases of goods and services ¹ | | 8 511 | 9 130 | 19 772 | 19 944 |
| Constitutional institutions | | 5 | 5 | 5 | 5 |
| National departments | | 1 939 | 1 842 | 1 938 | 1 841 |
| Public entities | | 3 938 | 5 023 | 2 770 | 4 376 |
| Subsidiaries, associates and joint ventures | | 166 | 171 | 12 808 | 11 779 |
| Eskom Pension and Provident Fund | 35 | 2 463 | 2 089 | 2 251 | 1 943 |
| Finance income | | 1 364 | 611 | 1 847 | 1 057 |
| National departments | | 286 | 311 | 286 | 311 |
| Public entities | | 1 078 | 300 | 1 078 | 300 |
| Subsidiaries, associates and joint ventures | | – | – | 483 | 446 |
| Finance cost ² | | 8 355 | 7 129 | 8 632 | 7 355 |
| National departments | | 6 | 1 231 | 6 | 1 231 |
| Public entities | | 8 150 | 5 740 | 8 150 | 5 740 |
| Subsidiaries, associates and joint ventures | | – | – | 277 | 226 |
| Eskom Pension and Provident Fund | | 199 | 158 | 199 | 158 |
| Dividend income | | | | | |
| Subsidiaries, associates and joint ventures | | 31 | 31 | 31 | 31 |
| Lease income | | 60 | 57 | 63 | 61 |
| National departments | | 2 | – | 2 | – |
| Public entities | | 58 | 57 | 58 | 57 |
| Subsidiaries, associates and joint ventures | | – | – | 3 | 4 |
| Lease expenses | | 6 | – | 7 | – |
| Public entities | | 6 | – | 6 | – |
| Subsidiaries, associates and joint ventures | | – | – | 1 | – |
| Finance lease finance cost | | | | | |
| Subsidiaries, associates and joint ventures | | – | – | – | 19 |
| Environmental levy | | | | | |
| Public entities | 34 | 8 086 | 8 120 | 8 086 | 8 120 |

| Note | Group | | Company | |
|---|------------|------------|------------|------------|
| | 2017 Rm | 2016 Rm | 2017 Rm | 2016 Rm |
| Outstanding balances (due by related parties) | | | | |
| Receivables and amounts owed by related parties | | | | |
| | 1 117 | 1 810 | 2 329 | 7 961 |
| National departments | 130 | 148 | 130 | 148 |
| Public entities | 693 | 1 396 | 528 | 1 268 |
| Subsidiaries, associates and joint ventures | 294 | 266 | 1 671 | 6 545 |
| Loans receivable | | | | |
| Subsidiaries, associates and joint ventures ³ | – | – | 6 187 | 6 352 |
| Indirect transactions – assets at nominal value | | | | |
| National departments | 3 575 | 4 379 | 3 575 | 4 379 |
| Total due by related parties | 4 692 | 6 189 | 12 091 | 18 692 |
| Cash and cash equivalents | | | | |
| Public entities | 8 872 | 15 298 | 8 872 | 15 298 |
| Outstanding balances (due to related parties) | | | | |
| Debt securities and borrowings | | | | |
| | 123 141 | 110 481 | 126 628 | 113 849 |
| National departments | 123 | 63 | 123 | 63 |
| Public entities | 120 385 | 108 024 | 120 385 | 108 024 |
| Subsidiaries, associates and joint ventures ⁴ | – | – | 3 487 | 3 368 |
| Eskom Pension and Provident Fund | 2 633 | 2 394 | 2 633 | 2 394 |
| Payables ⁵ and amounts owed to related parties | | | | |
| | 2 127 | 2 828 | 4 794 | 5 232 |
| Constitutional institutions | 5 | – | 5 | – |
| National departments | 443 | 1 309 | 443 | 1 309 |
| Public entities | 1 488 | 1 360 | 1 328 | 1 093 |
| Subsidiaries, associates and joint ventures | 28 | 8 | 2 855 | 2 679 |
| Eskom Pension and Provident Fund | 163 | 151 | 163 | 151 |
| Payments received in advance | | | | |
| | 918 | 1 568 | 918 | 1 568 |
| National departments | 918 | 1 259 | 918 | 1 259 |
| Public entities | – | 309 | – | 309 |
| Indirect transactions – liabilities at nominal value | | | | |
| National departments | 423 | 270 | 423 | 270 |
| Total due to related parties | 126 609 | 115 147 | 132 763 | 120 919 |
| Guarantees | | | | |
| Guarantees received and used | | | | |
| Guarantees received – national departments | | | | |
| | 350 000 | 350 000 | 350 000 | 350 000 |
| Domestic multi-term note programme | | | | |
| General guarantees | 150 000 | 150 000 | 150 000 | 150 000 |
| | 200 000 | 200 000 | 200 000 | 200 000 |
| Guarantees used – national departments | | | | |
| | 215 233 | 181 454 | 215 233 | 181 454 |
| Domestic multi-term note programme | | | | |
| General guarantees | 111 226 | 105 049 | 111 226 | 105 049 |
| | 104 007 | 76 405 | 104 007 | 76 405 |
| Guarantees still available | | | | |
| | 5.3 | 134 767 | 168 546 | 134 767 |
| Guarantees issued | | | | |
| | | 281 | 333 | 1 367 |
| National departments | 45.2 | 183 | 183 | 183 |
| Subsidiaries, associates and joint ventures | 45.1 | 98 | 1 184 | 1 260 |

Commitments

Eskom does not have any material commitments with its related parties.

1. Goods and services are bought and sold to related parties at an arm's length basis at market-related prices.

2. Bonds are bearer instruments and it is therefore unknown if the initial counterparty still holds the bonds. Transactions in the secondary market where Eskom is not the counterparty are therefore excluded.

3. The effective interest rate on the loans to subsidiaries is 7.99% (2016: 7.34%).

4. Refer to note 25 for effective interest rate and maturity date relating to intercompany instruments.

5. Purchase transactions with related parties are on an arm's length basis with payment terms of 30 days from invoice date.

Notes to the financial statements (continued)

for the year ended 31 March 2017

48. Events after the reporting date

Group chief executive (GCE) – Mr Brian Molefe

Mr Brian Molefe left the employ of Eskom on the basis of the early retirement agreement between himself and the board. Consequently, he resigned as a director and retired as the GCE, effective 31 December 2016. Subsequent to a request by the Minister of Public Enterprises on 23 April 2017, having due consideration of the legal ramifications, the board resolved to rescind its purported approval of Mr Molefe's early retirement and Mr Molefe returned as GCE on 15 May 2017. On 31 May 2017 the Minister of Public Enterprises directed the board to rescind its decision to reinstate Mr Molefe as the GCE of Eskom. The board complied with this directive on 2 June 2017 and advised Mr Molefe formally thereof. Mr Molefe has instituted an urgent application in the Labour Court asserting that the rescission of his reappointment was unlawful.

The Eskom Pension and Provident Fund advised Eskom on 15 June 2017 that the amount of R30 million paid to the fund in relation to Mr Molefe's early retirement agreement will only be refunded to the company pursuant to a court order. The impact of the transactions will be considered as part of the annual financial statements for the year ending 31 March 2018.

In addition, the independent auditors of Eskom raised a reportable irregularity (RI) in terms of section 45 of the Auditing Profession Act in relation to the above matter. This matter will be resolved pending the outcome of the court case mentioned above.

Allegations against interim chief executive

The board instructed Cliffe Dekker Hofmeyr (CDH) on 28 March 2017 to conduct a forensic and legal investigation in respect of the various articles concerning the potential conflict of interest relating to Mr Koko's stepdaughter's shareholding in Impulse International (Pty) Ltd (Impulse International). CDH appointed an independent auditing firm, Nkonki Incorporated, to assist with the forensic investigation.

The objective of the investigation was to ascertain whether the allegations could be corroborated or substantiated by evidence. The legal and forensic team presented its findings to the ARC on 13 June 2017 and submitted a formal report on 14 June 2017.

The investigations have been concluded and findings were deliberated on by the board in June 2017. The appropriate sanction was agreed on and issued by the board.

An RI in terms of section 45 of the Auditing Profession Act was raised by independent auditors in relation to this matter.

Changes to board

Ms Venete Klein resigned as director on 12 May 2017 and the chairman, Dr Baldwin Ngubane, resigned as chairman of the board and director on 12 June 2017. Mr Zethembe Khoza was appointed as interim chairman of the board.

NERSA revenue determination

Eskom submitted its 2019 revenue application to NERSA on 9 June 2017 requesting an increase of 19.9%.

NERSA and Eskom appealed the decision by the Gauteng High Court. The Supreme Court of Appeal upheld the appeal in favour of NERSA and Eskom in their judgement on 6 June 2017. Eskom is awaiting feedback from NERSA regarding the way forward on the 2015 and 2016 RCAs amounting to R19.2 billion and R23.6 billion respectively.

Eskom credit rating

Standard & Poor's and Fitch downgraded Eskom's long-term foreign and local currency ratings to B+ and BB+ respectively in April 2017. Eskom's long-term foreign and local currency debt ratings were downgraded by Moody's on 13 June 2017 from Ba1 to Ba2 with a negative outlook. The downgrade follows their decision to downgrade the sovereign long-term foreign and local currency debt ratings by one notch from Baa2 to Baa3 with a negative outlook on 9 June 2017.

Eskom has secured 53% of the required funding for the 2018 financial year and is positive that it will be able to secure the remaining funding for the year. The downgrade will have a minimal impact initially but will impact future cost and availability of funding. The current liquidity levels are healthy.

49. Restatement of comparatives

Eskom did not account correctly for certain distribution assets that were developed by third parties and transferred to Eskom in prior periods. This error was corrected in the 2017 annual financial statements as a prior period restatement by accounting for the assets that were transferred to Eskom in terms of the requirements of IFRIC 18 *Transfers of assets from customers*. The distribution assets were recognised in terms of IAS 16 *Property, plant and equipment* as property, plant and equipment at fair value and the related revenue was recognised in terms of IAS 18.

The impact of the restatement is as follows:

| | 2016 | | | 2015 | | |
|--|---------------------------|-------------------|----------------|---------------------------|-------------------|----------------|
| | Previously reported Rm | Adjustments Rm | Restated Rm | Previously reported Rm | Adjustments Rm | Restated Rm |
| Statements of financial position at 31 March | | | | | | |
| Group | | | | | | |
| Assets | | | | | | |
| Non-current | | | | | | |
| Property, plant and equipment | 518 036 | 2 485 | 520 521 | 455 977 | 1 743 | 457 720 |
| Equity | | | | | | |
| Capital and reserves attributable to owner of the company | 180 563 | 1 789 | 182 352 | 117 164 | 1 255 | 118 419 |
| Liabilities | | | | | | |
| Non-current | | | | | | |
| Deferred tax | 21 000 | 696 | 21 696 | 18 154 | 488 | 18 642 |
| Company | | | | | | |
| Assets | | | | | | |
| Non-current | | | | | | |
| Property, plant and equipment | 519 284 | 2 485 | 521 769 | 457 468 | 1 743 | 459 211 |
| Equity | | | | | | |
| Capital and reserves attributable to owner of the company | 172 314 | 1 789 | 174 103 | 110 957 | 1 255 | 112 212 |
| Liabilities | | | | | | |
| Non-current | | | | | | |
| Deferred tax | 20 621 | 696 | 21 317 | 17 848 | 488 | 18 336 |
| Income statements for the year ended 31 March 2016 | | | | | | |
| Group | | | | | | |
| Revenue | 163 395 | 844 | 164 239 | | | |
| Profit before depreciation and amortisation expense and net fair value loss (EBITDA) | 31 967 | 844 | 32 811 | | | |
| Depreciation and amortisation expense | (16 531) | (102) | (16 633) | | | |
| Profit before tax | 7 105 | 742 | 7 847 | | | |
| Income tax | (2 488) | (208) | (2 696) | | | |
| Profit for the year | 4 617 | 534 | 5 151 | | | |
| Company | | | | | | |
| Revenue | 163 395 | 844 | 164 239 | | | |
| Profit before depreciation and amortisation expense and net fair value loss (EBITDA) | 30 088 | 844 | 30 932 | | | |
| Depreciation and amortisation expense | (16 517) | (102) | (16 619) | | | |
| Profit before tax | 4 299 | 742 | 5 041 | | | |
| Income tax | (1 697) | (208) | (1 905) | | | |
| Profit for the year | 2 602 | 534 | 3 136 | | | |

Eskom's 2016 annual financial statements included a restatement resulting from a review in the valuation technique used to determine the fair value of cross-currency swaps that were held for risk management. Eskom would like to clarify that this restatement was as a result of a prior period error. The error was accounted for retrospectively and full disclosure was provided as required in terms of IAS 8 *Accounting policies, changes in accounting estimates and errors* in the 2016 annual financial statements. The restatement resulted in a decrease of R5 billion in retained earnings at 31 March 2015 and a reduction in net profit after tax of R3.4 billion for the year ended 31 March 2015.

Notes to the financial statements (continued)

for the year ended 31 March 2017

50. Directors' remuneration¹

Remuneration philosophy

Eskom's executive remuneration strategy is continuously reviewed to ensure alignment with the DPE remuneration guidelines and to keep abreast of best practices.

Eskom participates in various external remuneration surveys to ensure executive packages are aligned with those offered by companies of similar stature to Eskom. Eskom aims to remunerate in line with the median of the market to recruit and retain the best management team to lead the business.

The remuneration practice also covers the nomination of executives for senior positions.

People and governance committee

The people and governance committee assists the board in applying the director and executive remuneration practice as determined by the shareholder.

The committee enhances business performance by:

- approving, guiding and influencing key human resources policies and strategies
- monitoring compliance with the Employment Equity Act
- guiding strategies to achieve equity in Eskom
- approving the principles governing reward and incentive schemes

Non-executive directors

Remuneration of non-executive directors is benchmarked against the norms for companies of similar size and is in line with guidelines issued by the shareholder. The people and governance committee submits proposals on non-executive director remuneration to the board. The board then makes recommendations regarding the remuneration to the shareholder for approval.

Non-executive directors receive a fixed monthly fee and are reimbursed for out-of-pocket expenses incurred in fulfilling their duties.

Executive management committee members

The people and governance committee makes recommendations regarding the remuneration of the group chief executive to the board for consideration. The board then recommends the remuneration to the shareholder for approval.

The committee approves the remuneration of the other Exco members (group executives) in line with a framework approved by the shareholder. Factors that influence the remuneration of the Exco members include level of skill, experience, contribution to organisational performance and success of the group. The remuneration is linked to the performance of the organisation and an individual's own contribution.

The remuneration includes a guaranteed package and short- and long-term incentives. The people and governance committee reviews the structure of these packages annually to ensure there is an appropriate balance between fixed and variable remuneration and short- and long-term incentives and rewards.

The group chief executive and chief financial officer have term contracts. The group executives have permanent employment contracts based on Eskom's standard conditions of service.

Remuneration structure

The remuneration of the Exco members includes the following components:

Guaranteed amount

The group executives receive a guaranteed package including certain benefits. The guaranteed amount is reviewed annually to keep remuneration in line with the market.

Short-term incentive scheme

The short-term incentive scheme rewards the achievement of individual predetermined performance objectives and targets (linked to the shareholder compact) as determined by the group chief executive in individual performance contracts. The objectives and targets determined for the group chief executive are approved by the people and governance committee.

The short-term incentive scheme is calculated as a percentage of pensionable earnings.

Long-term incentive scheme

The long-term incentive scheme is designed to attract, retain and reward the Exco members for meeting the organisational objectives determined by the shareholder over a three-year period.

Long-term incentive scheme

Performance shares (award performance shares) were awarded to the Exco members on 1 April 2014, 2015 and 2016.

The value of the performance shares is deemed to be R1 at grant date and is escalated at a money market rate to determine the value at reporting date.

Performance conditions and targets have been determined by the board over a three-year performance period in line with the corporate plan and shareholder compact with an agreed weighting in each category. Conditions include financial and non-financial targets in areas such as ensuring business sustainability and reliability of electricity supply, providing for the future power needs and supporting the developmental objectives of South Africa.

Awards only vest if, and to the extent that, these targets are met. Potential vesting percentages range from 0% to 100%. A threshold and a stretch target are set for each measure with an expected (on target) vesting of 50% and a cap of 100%.

The vesting period for award performance shares is three years from the date of grant. The people and governance committee decides at the end of that period on the amounts to be paid in line with the:

- percentage of award performance shares that vest based on the performance conditions achieved
- value of the award performance shares based on the grant value, escalated at a money market rate

The vesting of the award performance shares is also dependent on the scheme participant remaining in Eskom's employment throughout the vesting period. The award lapses if employment ceases during the vesting period (other than for permitted reasons).

Share awards – vested

Award performance shares awarded on 1 April 2014 vested on 31 March 2017 with an expected vesting rate over the three-year period of 49.42% due to the achievement of non-financial performance conditions. The board applied its discretion and reduced the vesting percentage to 44.42%. The cash value of the vested shares is payable in June 2017 at R1.25 per share based on the money market rate. Shares awarded on 1 April 2013 were redeemed during the year.

Shares vested on 31 March 2017 (with comparative status at 31 March 2016) are:

| Name | Award performance shares vested on 31 March 2017 | Award performance shares vested on 31 March 2017 at a rate of 44.42% ² | Award performance shares payable at R1.25 per share | Award performance shares vested on 31 March 2016 | Award performance shares vested on 31 March 2016 at a rate of 34.48% ² | Award performance shares payable at R1.23 per share |
|-------------|--|---|---|--|---|---|
| | Number | Number | R'000 | Number | Number | R'000 |
| T Govender | 2 423 818 | 1 076 660 | 1 346 | 2 185 983 | 753 727 | 927 |
| MM Koko | 2 028 856 | 901 218 | 1 127 | 1 677 295 | 578 331 | 711 |
| AA Masango | 1 526 406 | 678 030 | 848 | 1 028 088 | 354 485 | 436 |
| A Noah | 2 407 391 | 1 069 363 | 1 337 | 2 171 168 | 748 619 | 921 |
| MM Ntsokolo | 2 759 328 | 1 225 693 | 1 532 | 2 488 574 | 858 060 | 1 055 |
| EM Pule | 1 686 820 | 749 285 | 937 | 1 597 367 | 550 772 | 677 |

Share awards – vesting

The current estimated vesting values of the award performance shares are R1.26 per share for the 1 April 2015 awards (vesting 31 March 2018) and R1.26 for the April 2016 awards (vesting 31 March 2019). The value of the performance shares allocated does not take into account the impact of performance conditions over the applicable three-year performance periods. The vesting percentages of 50% for the 1 April 2015 and 50% for the 1 April 2016 awards, are estimates.

| Name | Shares awarded on 1 April 2016 | | | Shares awarded on 1 April 2015 | | |
|-----------------------|---|--|--|---|--|--|
| | Outstanding award performance shares vesting on 31 March 2019 | Award performance shares vesting on 31 March 2019 at a rate of 50% | Award performance shares payable in June 2019 at R1.26 per share | Outstanding award performance shares vesting on 31 March 2018 | Award performance shares vesting on 31 March 2018 at a rate of 50% | Award performance shares payable in June 2018 at R1.26 per share |
| | Number | Number | R'000 | Number | Number | R'000 |
| B Molefe ⁴ | 10 718 400 | 5 359 200 | 6 753 | 10 718 400 ³ | 5 359 200 | 6 753 |
| A Singh | 6 450 325 | 3 225 163 | 4 064 | 6 450 325 ³ | 3 225 163 | 4 064 |
| T Govender | 2 702 801 | 1 351 401 | 1 703 | 2 574 094 | 1 287 047 | 1 622 |
| MM Koko | 3 263 501 | 1 631 751 | 2 056 | 2 693 304 | 1 346 652 | 1 697 |
| S Maritz | 2 646 000 | 1 323 000 | 1 667 | – | – | – |
| AA Masango | 2 866 500 | 1 433 250 | 1 806 | 1 624 104 | 812 052 | 1 023 |
| A Noah | 2 684 480 | 1 342 240 | 1 691 | 2 556 648 | 1 278 324 | 1 611 |
| MM Ntsokolo | 3 076 945 | 1 538 473 | 1 938 | 2 930 405 | 1 465 203 | 1 846 |
| EM Pule | 2 646 000 | 1 323 000 | 1 667 | 1 791 402 | 895 701 | 1 129 |

The details of the long-term incentive plan are:

| | Award on 1 April 2016 | Award on 1 April 2015 |
|--|---|---|
| Number of shares awarded ³ | 37 054 952 | 31 338 682 |
| Contractual life | Three years | Three years |
| Vesting conditions | Variable vesting depending on the achievement of performance conditions | Variable vesting depending on the achievement of performance conditions |
| Method of settlement | Cash | Cash |
| Expected attrition of employee (%) | – | – |
| Expected outcome of performance conditions (%) | 50% | 50% |

1. Includes remuneration of the group chief executive, chief financial officer and Exco members (group executives who are senior executives but not directors of Eskom).

2. The people and governance committee applied their discretion and reduced the vesting rate from 49.42% to 44.42% (2016: 44.48% to 34.48%).

3. Revised and backdated shares relating to the 1 April 2015 grant were awarded to B Molefe (3 215 520 shares) and A Singh (2 580 445 shares) during the year.

4. Mr Molefe qualifies for the grants vested in 2018 and 2019 based on the terms of the long-term incentive scheme.

Notes to the financial statements (continued)

for the year ended 31 March 2017

50. Directors' remuneration (continued)

Long-term incentive scheme (continued)

Reconciliation of movements in long-term incentive plan performance shares

| | 2017 Shares | 2016 Shares |
|--|----------------|----------------|
| Outstanding at beginning of the year | 49 523 812 | 43 959 547 |
| Granted during the year ¹ | 42 850 917 | 25 542 717 |
| Changes in Exco during the year | – | 2 192 881 |
| Forfeited during the year | – | (4 488 092) |
| Settled during the year | (11 148 475) | (17 683 241) |
| Outstanding at end of the year | 81 226 254 | 49 523 812 |
| Carrying amount of liability (R'000) | 25 917 | 14 380 |
| Intrinsic value of liabilities relating to vested rights (R'000) | 7 125 | 4 728 |

Details of emoluments paid

The following schedule sets out the emoluments due to the directors of Eskom for the current year:

| Name | 2017 | | | | | Total R'000 | 2016 Total R'000 |
|---|-----------------------------|--------------------------------|--|---|---|----------------|------------------------|
| | Directors' fees R'000 | Salaries ² R'000 | Short-term bonus payment ³ R'000 | Long-term bonus payment ⁴ R'000 | Other payments ⁵ R'000 | | |
| Non-executive directors | 6 420 | – | – | – | 19 | 6 439 | 6 656 |
| BS Ngubane ⁶ | 1 234 | – | – | – | 19 | 1 253 | 1 154 |
| NT Baloyi ⁷ | – | – | – | – | – | – | 47 |
| N Carrim ⁸ | 189 | – | – | – | – | 189 | 598 |
| M Cassim ⁹ | 56 | – | – | – | – | 56 | 463 |
| ZW Khoza ¹⁰ | 839 | – | – | – | – | 839 | 651 |
| VJ Klein | 872 | – | – | – | – | 872 | 670 |
| R Kumalo ¹¹ | 57 | – | – | – | – | 57 | 531 |
| G Leonardi ¹² | 665 | – | – | – | – | 665 | 310 |
| C Mabude | 918 | – | – | – | – | 918 | 683 |
| DV Naidoo ⁸ | 194 | – | – | – | – | 194 | 610 |
| P Naidoo | 924 | – | – | – | – | 924 | 540 |
| MV Pamensky ¹³ | 472 | – | – | – | – | 472 | 399 |
| Executive directors | – | 10 866 | 3 989 | – | 1 254 | 16 109 | 29 042 |
| B Molefe ¹⁴ | – | 6 029 | 2 110 | – | 732 | 8 871 | 9 467 |
| A Singh ¹⁵ | – | 4 837 | 1 879 | – | 522 | 7 238 | 4 550 |
| TJ Matona ¹⁶ | – | – | – | – | – | – | 7 008 |
| TBL Molefe ¹⁷ | – | – | – | – | – | – | 8 017 |
| Exco members (group executives) | – | 23 915 | 8 851 | 5 035 | 1 165 | 38 966 | 39 628 |
| P Govender ¹⁸ | – | 88 | – | – | – | 88 | – |
| T Govender | – | 3 303 | 1 385 | 927 | 120 | 5 735 | 5 188 |
| M Koko ¹⁹ | – | 3 885 | 1 496 | 711 | 79 | 6 171 | 5 098 |
| SJ Lennon ²⁰ | – | – | – | – | – | – | 1 065 |
| ET Mabelane ²¹ | – | – | – | – | – | – | 1 251 |
| WF Majola ²² | – | 592 | – | – | 9 | 601 | – |
| S Maritz ²³ | – | 2 625 | 1 138 | 308 | 155 | 4 226 | – |
| DL Marokane ²⁴ | – | – | – | – | – | – | 8 268 |
| AA Masango ²⁵ | – | 3 413 | 1 290 | 436 | 225 | 5 364 | 2 804 |
| A Noah | – | 3 196 | 1 091 | 921 | 94 | 5 302 | 4 986 |
| MM Ntsokolo | – | 3 663 | 1 346 | 1 055 | 199 | 6 263 | 5 755 |
| EM Pule ²⁶ | – | 3 150 | 1 105 | 677 | 284 | 5 216 | 4 235 |
| NS Veleti ²⁷ | – | – | – | – | – | – | 978 |
| Total directors and group executives | 6 420 | 34 781 | 12 840 | 5 035 | 2 438 | 61 514 | 75 326 |

| | 2017 R'000 | 2016 R'000 |
|--|---------------|---------------|
| Housing loans to Exco members at 31 March | | |
| ET Mabelane | 635 | 678 |
| AA Masango | 511 | 526 |
| EM Pule | 84 | 135 |
| P Govender | 3 741 | – |
| | 4 971 | 1 339 |
| <p>The interest rate on the loans from EFC at 31 March 2017 was 8.75% (2016: 8.50%). The loans are repayable over a maximum period of 30 years. On resignation the terms and conditions of the loans are renegotiated.</p> <p>No fees were paid to Eskom board and Exco members who serve on the boards of Eskom subsidiaries, except for EFC where the fees were paid to Eskom Holdings SOC Ltd.</p> <p>The following board and Exco members were directors of EFC:</p> | | |
| TBL Molefe ¹⁷ | – | 5 |
| A Singh | 10 | 10 |
| EM Pule | 20 | 10 |

1. Revised and backdated shares relating to the 1 April 2015 grant were awarded to B Molefe (3 215 520 shares) and A Singh (2 580 445 shares) during the year.

2. Includes medical aid and pension fund contributions.

3. Short-term incentive bonus awarded for the 2017 financial year to be approved by the shareholder.

4. Long-term incentive bonus scheme – Grant 9, which vested on 31 March 2016 was paid in July 2016.

5. Fees related to telephone costs, security services and operating vehicle expenditure.

6. Appointed as the acting chairman on 1 April 2015 and chairman on 1 October 2016.

7. Resigned on 30 April 2015.

8. Resigned on 30 June 2016.

9. Appointed on 25 May 2015. Resigned on 14 April 2016.

10. Acted as the chief executive from 11 March 2015 to 17 April 2015.

11. Resigned on 12 April 2016.

12. Appointed on 25 May 2015.

13. Resigned on 25 November 2016.

14. Acted as group chief executive from 20 April 2015 and appointed as group chief executive on 25 September 2015. Stepped down on 31 December 2016.

15. Acted as chief financial officer from 1 August 2015 and appointed as chief financial officer on 25 September 2015.

16. Resigned as chief executive and executive director on 30 June 2015.

17. Resigned as finance director and executive director on 30 June 2015.

18. Appointed acting group executive: group capital from 22 March 2017.

19. Appointed as group executive: generation on 1 November 2015 and appointed as acting chief executive from 1 December 2016.

20. Retired on 31 March 2015.

21. Acted as group executive: commercial and technology from 12 March 2015 to 31 October 2015.

22. Appointed acting group executive: generation from 1 January 2017.

23. Appointed group executive: information technology from 1 June 2016.

24. Resigned on 31 May 2015.

25. Acted as group executive: group capital from 12 March 2015, appointed as group executive: group capital on 1 November 2015 and appointed as group executive to the office of the chief executive on 22 March 2017.

26. Acting as group executive: human resources and appointed as group executive: human resources from 1 June 2016.

27. Acted as chief financial officer from 12 March 2015 to 31 August 2015.

Notes to the financial statements (continued)

for the year ended 31 March 2017

51. New standards and interpretations

51.1 Standards, interpretations and amendments to published standards that are not yet effective

The following new standards, interpretations and amendments to existing standards have been published that are applicable for future accounting periods that have not been adopted early by the group.

| Topic | Summary of requirements | Impact |
|---|---|--|
| Amendments to IAS 7 <i>Disclosure initiative</i> (1 January 2017) | The amendments introduce new disclosure for changes in liabilities arising from financing activities, by providing a reconciliation between the opening and closing balances | Immaterial impact. Net debt reconciliation has already been presented previously |
| Amendments to IAS 12 <i>Recognition of deferred tax assets for unrealised losses</i> (1 January 2017) | The amendments clarify the requirements for recognition of deferred tax assets arising from unrealised losses on debt instruments measured at fair value | Immaterial impact. Deferred tax assets have already been accounted for in line with the amendment |
| IFRS 9 <i>Financial instruments</i> (1 January 2018) | <p>IFRS 9 replaces IAS 39 <i>Financial instruments: recognition and measurement</i>. It retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income and fair value through profit or loss. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are required to be measured at fair value through profit or loss with the irrevocable option at inception to present changes in fair value in other comprehensive income</p> <p>IFRS 9 also replaces the rule-based hedge accounting requirements in IAS 39. It requires an economic relationship between the hedged item and hedging instrument and for the "hedged ratio" to be the same as the one management actually uses for risk management purposes</p> <p>IFRS 9 includes an expected credit loss model for calculating impairment on financial assets. This replaces the incurred loss model used under IAS 39</p> <p>The adoption of IFRS 9 is not expected to change the measurement of financial assets and liabilities significantly, but will require a review of the current classification of financial assets and liabilities</p> | <p>The group is currently in the process of evaluating the detailed requirements of the standard to assess the impact on the financial statements</p> <p>The initial assessment indicates that the classification and measurement of financial assets are not expected to change significantly, while Eskom's hedge accounting methodology will be significantly impacted. The requirements relating to the impairment of financial assets will have an impact on the provision for impairment of trade and other receivables</p> |
| IFRS 15 <i>Revenue from contracts with customers</i> (1 January 2018) | <p>IFRS 15 replaces the two main revenue recognition standards, IAS 18 <i>Revenue</i> and IAS 11 <i>Construction contracts</i> and their related interpretations</p> <p>IFRS 15 provides a single control-based revenue recognition model and clarifies the principles for recognising revenue from contracts with customers. The core principle is that an entity should recognise revenue to depict the transfer of promised goods or services to customers at an amount that reflects the consideration which the entity expects to be entitled to in exchange for those goods or services. Revenue is recognised when a customer obtains control of a good or service. A customer obtains control when it has the ability to direct the use of and obtain the benefits from the good or service</p> | <p>Eskom currently recognises electricity revenue when the risks and rewards of ownership have passed to the customer. IFRS 15 will require that revenue be recognised when control of electricity that is being sold is transferred to the customer. This control will transfer as a series of performance events over the course of a contract where the customer will be able to benefit from the consumption of electricity at the same time that Eskom supplies the electricity. Revenue measured will therefore change from being point-in-time to over time which may lead to a change in the revenue recognition pattern</p> |

| Topic | Summary of requirements | Impact |
|--|---|---|
| IFRS 15 <i>Revenue from contracts with customers</i> (continued) | <p>IFRS 15 also includes a cohesive set of disclosure requirements that will result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers</p> <p>IFRS 15 will be applied retrospectively subject to the application of the transitional provisions (includes modified retrospective approach)</p> | <p>Upfront capital contributions received from customers prior to 30 June 2009 are credited to profit or loss over the expected useful lives of the related assets. Contributions received after 30 June 2009 are recognised in profit or loss when the customer is connected to the electricity network. The upfront capital contributions provide a material right to the customer in terms of IFRS 15 where the amount of the right would be recognised over the estimated life of the customer. This will lead to a change in the revenue recognition pattern</p> |
| IFRS 16 <i>Leases</i> (1 January 2019) | <p>IFRS 16 supersedes IAS 17 <i>Leases</i>, IFRIC 4 <i>Determining whether an arrangement contains a lease</i>, SIC-15 <i>Operating leases – incentives</i> and SIC-27 <i>Evaluating the substance of transactions involving the legal form of a lease</i></p> <p>Lessee accounting</p> <p>IFRS 16 introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognise a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments</p> <p>A lessee measures right-of-use assets similarly to other non-financial assets (such as property, plant and equipment) and lease liabilities similarly to other financial liabilities. As a consequence, a lessee recognises depreciation of the right-of-use asset and interest on the lease liability, and also classifies cash repayments of the lease liability into a principal portion and an interest portion and presents them in the statement of cash flows applying IAS 7 <i>Statement of cash flows</i></p> <p>Assets and liabilities arising from a lease are initially measured on a present value basis. The measurement includes non-cancellable lease payments (including inflation-linked payments), and also includes payments to be made in optional periods if the lessee is reasonably certain to exercise an option to extend the lease, or not to exercise an option to terminate the lease</p> <p>IFRS 16 contains disclosure requirements for lessees. Lessees will need to apply judgement in deciding on the information to disclose to meet the objective of providing a basis for users of financial statements to assess the effect that leases have on the financial position, financial performance and cash flows of the lessee</p> <p>Lessor accounting</p> <p>IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently</p> <p>IFRS 16 also requires enhanced disclosures to be provided by lessors that will improve information disclosed about a lessor's risk exposure, particularly to residual value risk</p> | <p>The group is currently in the process of evaluating the detailed requirements of the standard to assess the impact on the financial statements</p> |

Notes to the financial statements (continued)

for the year ended 31 March 2017

51. New standards and interpretations (continued)

- 51.2 Standards, interpretations and amendments to published standards that are effective and applicable to the group
The group has adopted the following new standards, interpretations and amendments to existing standards for the first time for the financial year ended 31 March 2017. The nature and effect of the changes are as follows:

| Topic | Summary of requirements | Impact |
|---|---|---|
| Amendment to IFRS 11 <i>Joint arrangements</i> regarding acquisition of an interest in a joint operation (1 January 2016) | The amendment provides guidance on how to account for the acquisition of an interest in a joint venture operation that constitutes a business. An investor has to apply the principles of business combination accounting when it acquires an interest in a joint operation that constitutes a business | Not applicable |
| Amendments to IFRS 10 and IAS 28 regarding the sale or contribution of assets between an investor and its associate or joint venture (1 January 2016) | The amendments address an inconsistency between IFRS 10 and IAS 28 in the sale or contribution of assets between an investor and its associate or joint venture. A full gain or loss is recognised when a transaction involves a business whereas a partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if those assets are in a subsidiary | Not applicable |
| Amendments to IAS 1 <i>Disclosure initiative</i> (1 January 2016) | The amendments clarify existing requirements in IAS 1 by providing additional guidance when judgement is applied to meet the presentation and disclosure requirements in IFRS. The amendments do not affect recognition and measurement and should not result in the reassessment of the judgements made about presentation and disclosure in prior periods | Immaterial impact. Presentation and disclosure have been refined where applicable |
| Amendment to IAS 27 <i>Separate financial statements</i> regarding the equity method (1 January 2016) | The amendment allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements | Immaterial impact. The group entities continue to account for investments in subsidiaries, joint ventures and associates at cost in their separate financial statements |
| Annual improvements 2014 (effective date) (1 January 2016) | The improvements amend standards from the 2012-2014 reporting cycle. The changes affect IFRS 5 <i>Non-current assets held-for-sale and discontinued operations</i> , IFRS 7 <i>Financial instruments: disclosure</i> , IAS 19 <i>Employee benefits</i> and IAS 34 <i>Interim financial reporting</i> | Not applicable |

52. Information required by the Public Finance Management Act

Any losses due to criminal conduct or irregular or fruitless and wasteful expenditure that individually (or collectively where items are closely related) exceed R25 million must be reported in terms of the significance and materiality framework agreed with the shareholder.

52.1 Irregular expenditure

| | | Group and company | |
|---|------|--------------------------|------------|
| | | 2017 | 2016 |
| | | Rm | Rm |
| | Note | | |
| Balance at beginning of the year | | 348 | 418 |
| Current year expenditure | | 4 043 | 106 |
| Amounts condoned | | (1 084) | (146) |
| Amounts not recoverable (not condoned) | | (311) | (30) |
| Balance at end of the year | | 2 996 | 348 |
| Age analysis | | 2 996 | 348 |
| Current year | | 2 992 | 38 |
| Prior years | | 4 | 310 |
| Comprising | | | |
| B2B engineering tools expenditure incurred without PFMA approval | (a) | – | 310 |
| Balance at beginning of the year | | 310 | 310 |
| Amounts not recoverable (not condoned) | | (310) | – |
| Purchase of land without investment committee approval | (b) | – | – |
| Balance at beginning of the year | | – | 108 |
| Amounts condoned | | – | (108) |
| Breach of PPPFA: monetary thresholds – incorrect tender process applied | (c) | 92 | 11 |
| Balance at beginning of the year | | 11 | – |
| Current year expenditure | | 95 | 41 |
| Amounts condoned | | (13) | – |
| Amounts not recoverable (not condoned) | | (1) | (30) |
| Breach of the NEMA | (d) | – | 7 |
| Balance at beginning of the year | | 7 | – |
| Current year expenditure | | – | 7 |
| Amounts condoned | | (7) | – |
| Use of labour broker – internal processes not followed | (e) | – | 10 |
| Balance at beginning of the year | | 10 | – |
| Current year expenditure | | – | 10 |
| Amounts condoned | | (10) | – |
| Professional services contract – internal processes not followed | | – | – |
| Current year expenditure | | – | 36 |
| Amounts condoned | | – | (36) |
| Tender processes not adhered to – commitments made before approval | (f) | 56 | 1 |
| Balance at beginning of the year | | 1 | – |
| Current year expenditure | | 549 | 3 |
| Amounts condoned | | (494) | (2) |
| Procurement of services – incorrect classification as an emergency | (g) | 8 | 4 |
| Balance at beginning of the year | | 4 | – |
| Current year expenditure | | 4 | 4 |
| Quality management – tender process not followed and insufficient delegation of authority | | – | – |
| Current year expenditure | (h) | 1 560 | – |
| Breach of PPPFA – tax clearance certificates | (i) | 987 | – |
| Current year expenditure | | 1 453 | – |
| Amounts condoned | | (466) | – |
| Non-compliance with CIDB regulations | (j) | 8 | – |
| Current year expenditure | | 97 | – |
| Amounts condoned | | (89) | – |
| Breach of PFMA – use of sole source | | – | – |
| Current year expenditure | (k) | 96 | – |
| Breach of PFMA – tender processes not adhered to | | – | – |
| Current year expenditure | (l) | 189 | – |
| Various other instances | | – | 5 |
| Balance at beginning of the year | | 5 | – |
| Current year expenditure | | – | 5 |
| Amounts condoned | | (5) | – |

Notes to the financial statements (continued)

for the year ended 31 March 2017

52. Information required by the Public Finance Management Act (continued)

52.1 Irregular expenditure (continued)

(a) B2B engineering tools expenditure incurred without PFMA approval

The matter regarding the expenditure incurred on the B2B Engineering Tools project of R310 million before PFMA approval was reported in 2015. The expenditure was subsequently derecognised by the board in accordance with the National Treasury Guideline issued on 19 April 2016.

(b) Purchase of land without investment committee approval

The matter regarding the purchase of land without investment committee approval was reported in 2015. The irregular expenditure incurred has been condoned by the relevant authority and has therefore been removed from the register of irregular expenditure.

(c) Breach of PPPFA: monetary thresholds – incorrect tender process applied

Irregular expenditure of R95 million was incurred in breach of the Preferential Procurement Policy Framework Act (PPPFA) as follows:

- the PPPFA requires that monetary thresholds to determine the appropriate point-scoring criteria applicable to specific transactions be considered inclusive of VAT. Eskom erroneously applied the thresholds exclusive of VAT. Certain procurement was therefore done using the incorrect point-scoring criteria and resulted in a breach of PPPFA. Irregular expenditure incurred on affected transactions amounted to R95 million (2016: R11 million) of which R13 million was condoned in 2017, including R11 million reported in 2016. An amount of R92 million was awaiting condonation at 31 March 2017. Eskom is ensuring that regular reviews are conducted and that buyers are made aware and retrained on the supply chain management procedure
- Eskom's exemption from the PPPFA expired on 7 December 2012. Eskom paid R0.4 million (2016: R30 million) during the year on contracts that were entered into between 8 December 2012 and 31 March 2013 that were inconsistent with the requirements of the PPPFA. These contracts were not recalled or corrected at the time and Eskom continued to meet its obligations in terms of these contracts. All the affected transactions took place in the normal course of business and were subject to Eskom's approved procurement policy in force at the time

(d) Breach of NEMA

Eskom unlawfully commenced with construction activities for a 132 kV power line in the Eastern Cape Province along a route that was not authorised by the Department of Environmental Affairs (DEA). An amount of R7 million was incurred on the portion of the line constructed in contravention of the National Environmental Management Act (NEMA). Eskom rectified the breach and received the required authorisation from DEA on 2 September 2016. Eskom paid a penalty of R1 million imposed by DEA. Disciplinary action was concluded against three employees involved.

(e) Use of labour broker – internal processes not followed

Eskom processes were not followed for the procurement of certain goods and services through a labour broker. The senior managers concerned were disciplined and the labour broker instructed to discontinue sundry payments. The expenditure was condoned and no further action is required.

(f) Tender processes not adhered to – commitments made before approval

Irregular expenditure of R549 million comprising 245 incidents was incurred as a result of non-adherence to internal procurement processes and employees contravening the Eskom Delegation of Authority. Incidents totalling R56 million are awaiting condonation.

(g) Procurement of services – incorrect classification as an emergency

Services procured to the value of R4 million (2016: R4 million) were incorrectly classified as an emergency in the procurement process. This matter will be submitted for condonation in 2018.

(h) Quality management – tender process not followed and insufficient delegation of authority

Irregular expenditure estimated at R1 560 million was incurred because of the placement of contracts without proper delegation of authority or without following established processes during the 2008-2015 financial years.

Multi-disciplinary investigations were conducted into indications of mismanagement and allegations of irregularities in the quality management department. Possible fruitless and wasteful expenditure of R886 million regarding this matter was reported in 2016.

A further investigation was recently finalised by an independent external company with the following outcome:

- identification of irregular expenditure of R1 560 million because of the placement of contracts without proper delegation of authority or without following established processes during the 2008-2015 financial years with the bulk of the payments made on these contracts occurring in the 2013 and 2014 financial years
- estimated fruitless and wasteful expenditure of R510 million compared to the original estimate of R886 million reported in 2016. Refer to 52.2(a)
- losses due to criminal conduct of R2 million. Refer to 52.3(b)

Actions taken to date include the following:

- two employees have been dismissed (one is a senior manager)
- a criminal case was opened with the South African Police Service to investigate possible fraudulent transactions
- civil action against Eskom by one of the main suppliers is being defended
- a fidelity claim has been lodged in terms of a commercial crime insurance policy with a cover limit of R3 billion for losses arising from fraudulent or dishonest acts committed by employees. This claim will be concluded once the legal matters have been finalised

Further disciplinary, civil and/or criminal action as appropriate will be considered against other parties involved, including action to recover losses.

The following contract management process improvements have been implemented:

- improvement in the monitoring of performance by the SHEQ panel service providers with regular inspections and enforcement of consequence management for poor or ineffective delivery
- effective segregation of duties
- reconciliation of task orders to scope, budget, timesheets, invoices and payments, with approval of timesheets by project managers on site
- limiting of long-term task orders and close monitoring of performance to ensure resources are not idle nor unproductive
- training of employees on effective electronic documentation management

(i) **Breach of PPPFA – tax clearance certificates**

PPPFA regulations require that tenders may only be awarded to a person whose tax matters have been declared to be in order by SARS. SARS only issues such a confirmation to a person registered as a taxpayer. Three contracts with an award value of R340 million were reported as being under investigation in 2016. A further R126 million was incurred on these contracts during the year. They were confirmed as irregular in 2017 since no SARS declaration was found to be obtained at the time of award and were condoned during the year. There were 59 contracts that were similarly affected during 2017. Irregular expenditure of R987 million was incurred on these contracts during the year and is awaiting condonation.

(j) **Non-compliance with CIDB regulations**

Construction Industry Development Board (CIDB) regulations specify the different levels of grading that contractors must have based on the value of the contracts to be awarded (not a requirement for World Bank-funded contracts). Expenditure of R89 million was identified and condoned during the year on two foreign contracts awarded in terms of World Bank funding where the grading level was not in line with CIDB regulations. A further R8 million was incurred on a contract for which tender invitations were not advertised on the CIDB website as per the CIDB Regulation 24.

(k) **Breach of PFMA – use of sole source**

There were three incidents of irregular expenditure totalling R96 million where the use of sole sources could not be adequately justified.

(l) **Breach of PFMA – tender processes not adhered to**

There were 11 incidents of irregular expenditure totalling R189 million where approved supply chain management processes were not adhered to.

(m) **Irregular expenditure under investigation**

There are numerous additional instances of procurement that are subject to investigation, namely:

- tender processes not adhered to including breaches of delegation of authority
- incorrect PPPFA points thresholds applied
- non-compliance with CIDB regulations
- lack of supporting documentation including tax clearance certificates
- award made to a company on a sole source basis which might not comply with the criteria of sole source and contract amount determined on a contingency fee basis
- non-declaration of conflicts of interest by employees and tenderers giving rise to a risk of undue influence
- contract information not reflected correctly in the reporting system

These matters are being investigated and will be disclosed in a subsequent period should they prove to be irregular.

(n) **Relevant authority for condonations**

Condonations are currently approved by the relevant internal governance committee unless it is specifically required to be approved by National Treasury. Eskom is awaiting clarification from National Treasury on whether a relevant government department responsible for a particular piece of legislation must approve condonation of a breach relating to that legislation.

52.2 Fruitless and wasteful expenditure

(a) **Incidents of fruitless and wasteful expenditure above the materiality threshold**

There was one (2016: one) major incident of fruitless and wasteful expenditure incurred by the group during the year that exceeded the materiality threshold of R25 million. This matter is carried forward from 2016.

Fruitless and wasteful expenditure incurred by the quality management department

An investigation by an independent external party confirmed fruitless and wasteful expenditure estimated at R510 million compared to the original estimate of R886 million reported in the previous financial year. Refer to 52.1(h).

(b) **Incidents of fruitless and wasteful expenditure below the materiality threshold**

Total fruitless and wasteful expenditure which individually or collectively (where items are closely related) were below the materiality threshold was R37 million (2016: R93 million) comprising 210 (2016: 655) incidents of which 10 incidents accounted for R22 million. Management continues to institute preventive and corrective measures, including disciplinary action, as considered appropriate.

(c) **Fruitless and wasteful expenditure under investigation**

There are currently 84 incidents of alleged fruitless and wasteful expenditure under investigation, of which none is expected to exceed the materiality threshold of R25 million. The nature and extent of potential losses incurred cannot be reasonably ascertained at this stage. It is important to note that these are allegations and many of these occurrences may not qualify as fruitless and wasteful expenditure upon conclusion of the investigations.

Notes to the financial statements (continued)

for the year ended 31 March 2017

52. Information required by the Public Finance Management Act (continued)

52.3 Criminal conduct

(a) Theft of conductors, cabling and related equipment

Losses due to conductor theft, cabling and related equipment totalled R70 million (2016: R85 million), involving 5 734 incidents (2016: 5 161 incidents). Actions to combat these losses are managed by the Eskom Network Equipment Crime Committee in collaboration with other affected state-owned companies and the South African Police Services. The combined effort resulted in 235 (2016: 229) arrests and R5 million (2016: R5 million) worth of stolen material was recovered.

(b) Fraud

Eskom concluded 15 (2016: 14) investigations into fraud during the reporting period involving R24 million (2016: R33 million), including a R2 million loss due to criminal conduct on the quality management matter. Refer to note 52.1(h). The existing internal control measures in the affected areas as well as similar areas have been reviewed and enhanced. Disciplinary, criminal as well as civil proceedings have been instituted against those involved.

(c) Non-technical revenue losses

Non-technical losses are estimated at R1.3 billion (2016: R1.2 billion). These arise mainly from meter tampering and bypasses, illegal connections to the electricity network and illegal vending of electricity.

Interventions to reduce non-technical energy losses:

- implementation of technologies in the form of smart/split meters with protective enclosures to prevent access to the meter
 - disconnection of illegal connections, meter tamperers and imposition of penalties (tamper fines)
 - estimation and recovery of revenue for historic unaccounted energy where tampered metering installations are encountered
 - revision of supply group codes on prepaid meters to prevent the use of illegal prepaid vouchers
 - investigations and prosecution of criminals perpetrating electricity theft through the sale of illegal prepaid vouchers, illegal electrification and meter tampering services
 - customer education, social mobilisation and partnership campaigns to drive behaviour change
-

53. Pro forma revaluation of property, plant and equipment (unaudited)

The group currently accounts for its property, plant and equipment using the cost model under IAS 16 *Property, plant and equipment*. The cost model requires that property, plant and equipment should be measured at cost (including borrowing cost capitalised in respect of qualifying assets), less accumulated depreciation and impairment. However, the cost model does not reflect the true economic value of the group's property, plant and equipment and the basis on which our tariff is calculated by NERSA. Therefore, a summary has been provided below reflecting what the impact on the financial statements would be if the group's property, plant and equipment was measured using the depreciated replacement cost (DRC) model. Borrowing costs were not included in the carrying amount of property, plant and equipment when determining the increase or decrease in the revaluation surplus and have therefore been expensed. The fair values determined using the DRC model were reviewed for possible impairment loss in order to determine whether or not the net future cash inflows related to the use of property, plant and equipment are less than the calculated fair value of property, plant and equipment. The fair values disclosed below are net of the adjustment made for the tariff shortfall in the first few years of R554 billion (2016: R310 billion). This shortfall is expected to be eliminated once the electricity price determined in terms of the regulatory methodology, which is based on the depreciated replacement values, is fully phased in by NERSA.

| | 2017 | | | 2016 | | |
|---|-----------------------|-------------------|-------------------------|-----------------------|-------------------|-------------------------|
| | Historical cost Rm | Adjustments Rm | After revaluation Rm | Historical cost Rm | Adjustments Rm | After revaluation Rm |
| Summarised group statements of financial position | | | | | | |
| Assets | | | | | | |
| Property, plant and equipment | 588 867 | 76 747 | 665 614 | 520 521 | 71 140 | 591 661 |
| Other assets | 121 142 | – | 121 142 | 142 649 | – | 142 649 |
| | 710 009 | 76 747 | 786 756 | 663 170 | 71 140 | 734 310 |
| Equity and liabilities | | | | | | |
| Total equity | 175 942 | 55 258 | 231 200 | 182 352 | 51 221 | 233 573 |
| Deferred tax | 18 067 | 21 489 | 39 556 | 21 696 | 19 919 | 41 615 |
| Other liabilities | 516 000 | – | 516 000 | 459 122 | – | 459 122 |
| | 710 009 | 76 747 | 786 756 | 663 170 | 71 140 | 734 310 |
| Summarised group income statements | | | | | | |
| Profit before depreciation and amortisation expense, net impairment loss and other expenses | 61 040 | – | 61 040 | 52 189 | – | 52 189 |
| Depreciation and amortisation expense | (20 300) | (7 250) | (27 550) | (16 633) | (2 965) | (19 598) |
| Net impairment loss | (1 669) | 484 | (1 185) | (1 170) | 787 | (383) |
| Other expenses | (23 570) | (85) | (23 655) | (18 663) | (134) | (18 797) |
| Profit/(loss) before net finance cost | 15 501 | (6 851) | 8 650 | 15 723 | (2 312) | 13 411 |
| Net finance cost | (14 377) | (18 233) | (32 610) | (7 919) | (19 426) | (27 345) |
| Share of profit of equity-accounted investees, net of tax | 35 | – | 35 | 43 | – | 43 |
| Profit/(loss) before tax | 1 159 | (25 084) | (23 925) | 7 847 | (21 738) | (13 891) |
| Income tax | (271) | 7 024 | 6 753 | (2 696) | 6 087 | 3 391 |
| Profit/(loss) for the year | 888 | (18 060) | (17 172) | 5 151 | (15 651) | (10 500) |
| Summarised group statements of comprehensive income | | | | | | |
| Profit/(loss) for the year | 888 | (18 060) | (17 172) | 5 151 | (15 651) | (10 500) |
| Other comprehensive (loss)/income | (7 298) | 22 097 | 14 799 | 6 508 | (63 844) | (57 336) |
| Revaluation reserve raised/(reversed) | – | 30 690 | 30 690 | – | (88 672) | (88 672) |
| Other items of other comprehensive (loss)/income | (10 119) | – | (10 119) | 9 030 | – | 9 030 |
| Income tax thereon | 2 821 | (8 593) | (5 772) | (2 522) | 24 828 | 22 306 |
| Total comprehensive (loss)/income for the year | (6 410) | 4 037 | (2 373) | 11 659 | (79 495) | (67 836) |

Appendix – Acronyms, abbreviations and definitions

Accounting, audit and other financial terms

| | |
|--------|--|
| DRC | Depreciated Replacement Cost |
| EBITDA | Earnings Before Interest, Tax, Depreciation and Amortisation |
| FFO | Free Funds from Operations |
| IAS | International Accounting Standard/(s) |
| IFRIC | International Financial Reporting Interpretations Committee |
| IFRS | International Financial Reporting Standard/(s) |
| ISA | International Standards of Auditing |
| LIFO | Last-In-First-Out |
| PPI | Producer Price Index |
| R | Rand |
| Rm | Rand millions |
| SIC | Standing Interpretations Committee of the International Accounting Standards Committee |
| VAT | Value Added Tax |

Currencies

| | |
|-----|---------------------------------|
| AUD | Australian Dollar |
| CAD | Canadian Dollar |
| CHF | Swiss Franc |
| EUR | Euro |
| GBP | Pound Sterling (United Kingdom) |
| JPY | Japanese Yen |
| NOK | Norwegian Krone |
| SEK | Swedish Krona |
| USD | United States Dollar |
| ZAR | South African Rand |

Entities

| | |
|--------------|---|
| company | Eskom Holdings SOC Ltd |
| EFC | Eskom Finance Company SOC Ltd |
| EPPF | Eskom Pension and Provident Fund |
| Escap | Escap SOC Ltd |
| Eskom | Eskom Holdings SOC Ltd |
| Eskom Uganda | Eskom Uganda Ltd |
| group | Eskom Holdings SOC Ltd and its subsidiaries |
| Motraco | Mozambique Transmission Company SARL |
| Nqaba | Nqaba Finance 1 (RF) Ltd |
| UEGCL | Uganda Electricity Generation Company Ltd |
| UETCL | Uganda Electricity Transmission Company Ltd |

Legislation

| | |
|---------------|--|
| Companies Act | Companies Act, No.71 of 2008 |
| NEMA | National Environmental Management Act, No. 107 of 1998 |
| PAA | Public Audit Act, No. 25 of 2004 |
| PFMA | Public Finance Management Act, No. 1 of 1999 |
| PPPFA | Preferential Procurement Policy Framework Act, No. 5 of 2000 |

Measures

| | |
|-------|------------------------|
| GWh | Gigawatt hour |
| kg | Kilogram |
| km | Kilometre |
| kVA | kiloVolt-Ampere |
| kWh | Kilowatt hour |
| kWhSO | Kilowatt hour Sent Out |
| ℓ | Litre |
| Mt | Million tons |
| MVA | Mega volt ampere |
| MW | Megawatt |
| MWh | Megawatt hour |
| MWhSO | Megawatt hour Sent Out |

Other

| | |
|--------|---|
| Alco | Asset and Liability Committee |
| ARC | Audit and Risk Committee |
| Board | Board of directors |
| CA(SA) | Chartered Accountant of South Africa |
| CDH | Cliffe Dekker Hofmeyer |
| CIDB | Construction Industry Development Board |
| DEA | Department of Environmental Affairs |
| DPE | Department of Public Enterprises |
| DTC | Design-To-Cost |
| EAF | Energy Availability Factor |
| Exco | Executive Management Committee |
| IDM | Integrated Demand Management |
| IPP | Independent Power Producer |
| ISEP | Integrated Strategic Electricity Plan |
| KPI | Key Performance Indicator |
| LTIR | Lost-Time Injury Rate |
| MYPD | Multi-Year Price Determination |
| NCD | Negotiable Certificates of Deposit |
| NERSA | National Energy Regulator of South Africa |
| OCGT | Open Cycle Gas Turbine |
| PwC | PricewaterhouseCoopers |
| RCA | Regulatory Clearing Account |
| SADC | Southern African Development Community |
| SCM | Supply chain management |
| SHEQ | Safety, Health, Environment Quality |
| SARB | South African Reserve Bank |
| SARS | South African Revenue Services |
| TASK | Tunes Assessment of Skills and Knowledge |
| TMPS | Total Measured Procurement Spend |





Appendix – Acronyms, abbreviations and definitions (continued)

Definitions

| | |
|-------------------------------------|---|
| EBITDA | Revenue plus other income minus primary energy minus employee benefit expense minus net impairment loss minus other expenses |
| EBITDA margin | EBITDA divided by revenue |
| Net profit margin | Net profit divided by revenue |
| Net debt | Debt securities and borrowings plus finance lease payables minus investment in securities (investing portfolio) minus financial trading assets (market-making portfolio) plus financial trading liabilities (market-making portfolio) plus derivative liabilities held for risk management (used to hedge other items of net debt) minus derivative assets held for risk management (used to hedge other items of net debt) minus payments made in advance (used to secure borrowings raised) minus cash and cash equivalents |
| Net interest on net debt | Net finance costs arising on net debt balances |
| Net debt interest cover ratio | Profit before net finance cost divided by net debt net interest |
| Working capital current assets | Inventories plus payments made in advance (current) plus trade and other receivables (current) plus taxation asset |
| Working capital current liabilities | Trade and other payables (current) plus payments received in advance (current) plus provisions (current) plus employee benefit obligations (current) plus taxation liability |
| Working capital ratio | Working capital current assets divided by working capital current liabilities |
| Liquid assets | Investment in securities (investing portfolio) plus cash and cash equivalents |

Refer to the integrated report for definitions relating to the shareholder compact key performance indicators on page 101.

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