

# Business trains and upskills unemployed

*Saldanha Clothing has equipped unemployed individuals with the necessary tools to work in the clothing industry. The thriving business already supplies large retailers such as Foschini, Truworths and hope to add Woolworths to that list soon.*

## What is the name of your company?

Saldanha Clothing CC

## Where does your business operate from?

11 Trichardt Street, Saldanha Bay. We can be contacted on 078 659 8079 or 022 714 3066.

## Who is the owner and how many employees do you have?

Megan Newman-Lamb. I have 32 employees.

## Who manages the business?

I do with the factory manager, Grant Lamb.

## What are your business' unique selling points?

I have a BBBEE Level 1 status. I am a black, female and youth business owner and one of very few clothing manufacturers in Saldanha Bay, and also the largest.

## What are some of the unique qualities your staff have?

We currently have 32 very competent, enthusiastic and dedicated individuals, all of whom are from the Saldanha Bay area, and all of them started out as unskilled workers.

**How did the business come about?** My father, Clyde Newman, decided to open a clothing manufacturing business in the Saldanha Bay vicinity. Their research revealed there were many unemployed women in the community. Saldanha Clothing CC has been operational for the past five years and we have succeeded beyond expectations

with our mission to uplift unskilled females in need of a job thereby assisting many husbands to provide for their families.

**What have been some of your successes?** In 2016 I attended the University of Stellenbosch Business School Executive Development (USB-ED) unit, successfully completing the management Development Programme (MDP). Through a partnership between the West Coast Business Development Centre (WCBDC) and Productivity SA, Saldanha Clothing cc was selected to participate in the Productivity SA operation support programme, which aims to assist the business to establish systems and procedures that will address current challenges affecting our operational performance, and ultimately enhance competitiveness through cost reduction.

**Any interesting facts that you would like to share about your business?** From a young age I was involved in the family business during school holidays by helping in the despatch department of the company. I then began to run the company alongside my dad as the operations executive, through which I learned a lot through hands-on experience. The path was not easy as the ladies all had to be trained from scratch – since the skill to operate a sewing machine was not well-

developed in the area.

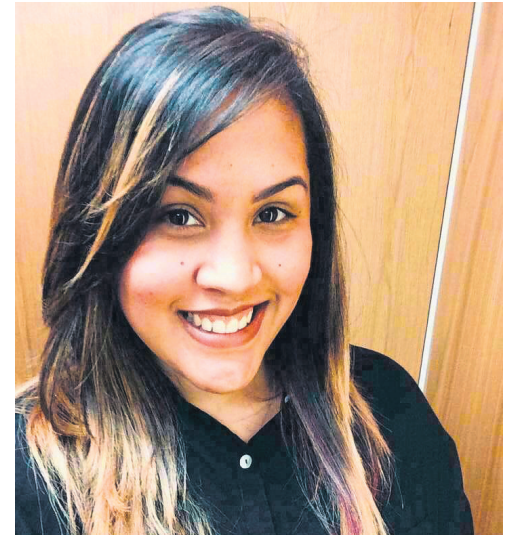
## What are your products and who do you sell it to?

Saldanha Clothing specialises in the manufacturing of quality gents, ladies and children's clothing for various design houses or large retailers in South Africa, which include the Foschini Group, TCI Apparel (Truworths) and Newco Knits (Ackermans). Plans are in place for Woolworths to also come on board in the near future. Our dedicated team also cut, sew and trim according to the customer's requirements.

**What makes your product unique?** Every garment that leaves our factory is a garment crafted by local hands, and made with love. Our low manufacturing pricing is a compelling competitive advantage.

**What is unique about your services?** We source exclusively from vendors who maintain the same high-quality standards that we do. We ensure every piece of clothing manufactured by us passes our stringent quality tests and standards. We deliver full order quantities on time.

**What is your business model?** Saldanha Clothing CC operates as a cut make and trim (CMT) supplier to retail design houses; we will be adopting the supplier model soon where we will create our own brand and designs.



Megan Newman-Lamb

**How do you assist clients with specific problems?** We have an open-door policy with our clients and all our troubleshooting is solutions-based. Cost implications for any rectifying strategies are resolved amicably.

**Future plans?** To become a globally recognised garment manufacturer and be ranked among the top garment manufacturers in the world in terms of quality, service standards and customer satisfaction.

## Fosfaatmyn se lisensie onder loep

Die teenstanders van die Elandsfontein-myn sal eersdaags by 'n sessie met die departement van water en sanitasie 'n kans kry om hul saak teen die myn te stel.

Kropz, eienaar van die fosfaatmyn buite Hopefield, loop sedert die begin van die projek onder kritici deur. Die mynperseel is bo op die Elandsfontein-akwifer geleë, 'n varswaterbron wat watertakke na die beskermde Langebaan-strandmeer het. Teenstanders van die myn meen die moontlikheid is groot dat die watermassa deur mynbedrywighede besoedel kan word.

Die West Coast Environmental Protection Association sal nou die geleentheid kry om die departement se watertribunaal te ooreed om die myn se watergebruikslisensie te hersien. Die vereniging hoop die lisensie sal herroep word, en sonder 'n lisensie kan die myn nie voortgaan nie. Dit sal slegte nuus vir die ontwikkelaars wees, aangesien miljoene rande reeds aan die ontwikkeling van die myn bestee is.

Kropz hou egter vol alle nodige toestemmings en lisensies is in plek. *Weslander* het in Februarie berig dat mynbedrywighede teen die einde van vanjaar of vroeg 2020 sou begin.

## Begrotings wat vir jou én jou sak werk



### Geldsake vir groentjies

Yaël Malgas

“Weet waar elkeen van jou sente heen gaan,” sê hulle. “Maak seker jy het 'n begroting,” sê hulle.

Maar as iemand wat vir die grootste deel van 2019 probeer om haar geldsake reg te kry, kan ek met sekerheid sê om 'n begroting op te stel, is nie 'n *one size fits all* nie.

Een van die gewildste metodes om te begroot is die 50/30/20-reël. Dit is 'n eenvoudige formule – 50% van jou inkomste gaan vir noodsaaklikhede, 30% vir alledaagse besteding en 20% vir spaar.

Hierdie metode werk goed vir huishoudings met meer as een inkomste of enkellopendes wat meer as een inkomste het. In Suid-Afrika, waar huur/verbande en motor (en die

versekering daarvoor) redelik duur is, kan dit 'n stryd wees indien jou inkomste net uit een salaris bestaan.

Indien jy egter kies om hierdie metode te volg, werk dit goed, want jy beperk jou uitgawes tot slegs 30%. Synde slegs 5% van Suid-Afrikaneers genoeg vir aftrede gespaar het (volgens Alexander Forbes) is die kopskuif van skuldmaak tot spaar 'n belangrike een waarmee die 50/30/20 kan help.

Nóg 'n gewilde metode, wat baie geld-ghoeroes voorstel, is die *zero-based* begroting. Dit verg baie werk, maar as jy met dié een kan slaag, werk dit goed.

Elke sent van jou inkomste kry 'n wêreld met dié metode. Alle uitgawes word vooraf uitgewerk en dit is waarheen elke rand gaan.

Dit verg dissipline om by hierdie begroting te hou en die idee is dat jy aan die einde van die maand niks geld oor het nie, want dit is alles met 'n spesifieke doel bestee.

Dan is daar die hou-jou-strokie-begroting. Hierdie metode is baie tydzaam en vir die meeste mense net nie volhoubaar nie. Hierdie metode werk egter goed indien jy 'n eerlike kykie na jou geldsake wil hê.

Danksy die begroting kan jy mooi sien waarheen jou geld gaan en waar jy dalk minder of meer moet bestee.

Vir diegene wat opgewonde raak deur Excel-blaaie en noukeurig deur papierwerk te gaan, is hierdie net vir

jou. Om te weet waarheen elke rand gaan beteken beter beheer oor jou finansies.

Na my mening is die beste en maklikste begroting egter die eenvoudige kovertjie-metode.

Die konsep is eenvoudig – neem al jou rande en sit dit in kovertte waarop jy skryf waaraan dit bestee gaan word.

Kategorieë kan so spesifiek wees soos wat jy wil hê. Die kovert kan dalk wys toiletware, 'n ander kos of dalk uitstappies.

Eenvoud is die wenresep van hierdie metode, want indien voorbeeld jou kovertjies vir uitstappies leeg is, beteken dit jy moet tot die einde van die maand maar liever met Jan Tuisbly se karretjie ry.

Daar kan egter die versoeking wees om uit die een kovert te haal en na 'n ander te skuif, maar indien jy ernstig oor jou begroting is, is jy die een wat aan die kortste end gaan trek.

Moenie bekommerd wees as die idee van kovertte vol geldnote jou angstig maak nie, want die slimmes het reeds 'n toepassing ontwerp om geld in virtuele kovertte te plaas.

'n Begroting is iets wat gepas en gemeet moet word en een metode werk gewis nie vir almal nie.

Die geld-ghoeroes meen 'n begroting moet elke paar maande hersien word, so hoe ook al jy met jou rande werk, maak seker jy het 'n plan wat jou sak pas.

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**STAKEHOLDER ENGAGEMENT PROCESS**  
Basic Assessment for Proposed Eskom Battery Energy Storage System at Paleisheuvel Substation, Paleisheuvel, Western Cape  
SRK Project No: 533767/Paleisheuvel

Notice is hereby given of a public participation process in terms of the National Environmental Management Act 107 of 1998 (NEMA) and the Environmental Impact Assessment (EIA) Regulations, 2014:

**Project description:** Eskom Holdings SOC Limited (Eskom) proposes to install a Battery Energy Storage System (BESS) at the existing Paleisheuvel Substation, located in the Cederberg Local Municipality, to address network constraints and ensure reliability of future electricity supply. The Paleisheuvel Substation is located adjacent to the Paleisheuvel Solar Photovoltaic Plant.

**Location:** Erf 10/400, Paleisheuvel, Cederberg Local Municipality.

**Application for Environmental Authorisation (EA) to undertake the following listed activities:**

- Listing Notice 1, Activity 14.

**Release of the Basic Assessment Report (BAR):** The BAR is available for public review and comment at the Redelingshuys and Piketberg Public Libraries and the offices of SRK Consulting in Rondebosch, Cape Town. The BAR can also be accessed electronically on the SRK website [www.srk.co.za](http://www.srk.co.za) (via the 'Library' and 'Public Documents' links).

**Opportunity to participate:** Stakeholders are invited to submit comments and/or request registration on the project database. Stakeholders should refer to the relevant reference number above, and must include their name, contact details (specifying the preferred method of notification, e.g. e-mail), and an indication of any direct business, financial, personal, or other interest which they have in the application, to the contact person below, by **28 September 2019**. Note that only registered stakeholders will be notified of future opportunities to provide comment on relevant documentation.

**To submit comments, register, or request further information, please contact:** Amy Hill of SRK at [ahill@srk.co.za](mailto:ahill@srk.co.za); Postnet Suite #206, Private Bag X18, Rondebosch, 7701; Fax: 086 530 7003; Tel: 021 659 3060.

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